

# Eric S. Hayes

B.Sc., M.Sc., Ph.D.

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## CORE COMEPTENCIES

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- Licensing and partnering of small molecule, peptide, biologic, cell and gene therapeutic modalities
- Capital raising, company formation, biotechnology business planning
- In silico, in vitro, in vivo and safety pharmacology
- Pre-clinical gap analysis, IND-enabling study planning, IRB planning
- Intellectual property development and filing

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## PROFILE

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- Evaluates technology, intellectual property and development plan
- Provides insights and advice on value creation for programs
- Identifies and establishes strategic partnership, licensing and buyout opportunities
- Leads or assists with business-to-business agreements and engagements

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## PROFESSIONAL BACKGROUND

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Business Development Consultant, Pullan Consulting	2025 – present
Director of Partnerships, Pio Therapeutics Pty Ltd, Australia*	2020 – 2025
Director of Partnerships, BioCurate Pty Ltd, Australia	2019 – 2025
Senior Project Leader, BioCurate Pty Ltd, Australia	2018 – 2019
Assoc. Dir., Bus. Dev., Porsolt SAS, France	2012 – 2018
Lead Scientist, Translational Models, Porsolt SAS, France	2010 – 2018
Head Scientist, X-FERT Consultancy Pty Ltd, Australia	2008 – 2016
Lead Scientist & Commercial Liaison, PT Bimana Indomedical, Indonesia	2007 – 2016
Chief Scientific Officer, Astrum Therapeutics Pty Ltd, Australia	2007 – 2012
Affiliate Scientist, WANPRC, University of Washington, USA	2007 – 2019
Core Head, WANPRC, University of Washington, USA	2001 – 2007
Head, Primate Research, IRD, Monash University, Australia	1999 – 2001
Scientist, IRD, Monash University, Australia	1998 – 1999
Technical ('92-'95), Scientific ('95-'98) and Commercial ('98-'00) roles Cardiome Pharma Corp. (Nortran Pharmaceuticals), Canada (Wholly owned subsidiary of BioCurate Pty Ltd*)	1992 – 2000

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## SPINOUT'S, DIRECTORSHIPS & ADVISORY BOARD POSITIONS

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### Advisory Board Member

ARC Centre for Personalised Therapeutic Technologies, Australia	2019 – 2023
Director, Inosi Therapeutics Pty Ltd, Australia	2018 – 2020
Founder & Director, X-Fert Consultancy Pty Ltd, Australia	2008 – 2016
Co-founder & Director, Astrum Therapeutics Pty Ltd, Australia	2004 – 2019
Co-founder, Maccine Pty Ltd, Australia; now Alta Sciences, USA	2001 – 2012
Co-founder, Copy Rat Pty Ltd, Australia; now Genoway, France	2000 – 2005

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## PROFESSIONAL ORGANISATIONS (Past) & EDITORIAL RESPONSIBILITIES (Ad Hoc Reviewer; Past, Current\*)

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BIO International, AusBiotech, Safety Pharmacology Society, Society for Neuroscience, Society of Toxicology, Western Pharmacology Society, American Society of Reproductive Medicine, Society for the Study of Reproduction, International Embryo Transfer Society, International Society for Stem Cell Research.

American Journal of Primatology, Primatology, Biology of Reproduction, Fertility and Sterility, Molecular Reproduction and Development, Reproduction, Journal of Pharmacological & Toxicological Methods\*

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## EDUCATION

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Graduate	Doctor of Philosophy, Medical Pharmacology National University of Singapore, Singapore <i>Genitourinary Pharmacology</i>	1999
	Master of Science, Pharmacology University of British Columbia, Vancouver, Canada <i>Cardiovascular Pharmacology</i>	1995
Undergraduate	Bachelor of Science; Pharmacology University of British Columbia, Vancouver, Canada <i>Cardiovascular Pharmacology</i>	1992

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## ALSO AVAILABLE ON REQUEST

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Publications, Grants, Patents, References