



## Residential Landscape Maintenance Sales Representative Dallas-Fort Worth, TX

Garden Design, Inc. is seeking an energetic Residential Maintenance Sales Representative to join our employee-owned team. This position requires you to help grow our business by selling residential landscape maintenance contracts and being a primary client contact for residential maintenance clients.

### Primary Duties & Responsibilities:

- Sell residential maintenance services to existing and new clients.
- Meet with new and existing clients for garden enhancement, renovation and seasonal plantings.
- Develop relationships with clients based on frequent communication and ability to meet clients' needs.
- Proactively manage residential properties by inspecting, locating, and resolving problems before the client brings them to your attention.
- Frequent, professional and timely communication with clients.
- Assure properties meet and exceed client expectations.
- Manage billing documentation, processes and collection.
- Conduct property walk-throughs with clients.
- Ensure services are completed as contracted.
- Work directly with residential sales team to accomplish client growth, retention and satisfaction.
- Respond to client requests complaints and inquiries in a professional and timely manner.
- Work with residential sales team to produce competitive bids.
- Experience with and knowledge of turf and plant diseases and chemical usage.

### Education, Experience & Requirements:

- Minimum 3 years of experience in residential maintenance (sales) including landscape and irrigation.
- Experience working with irrigation systems.
- Strong plant identification and sod knowledge.
- Excellent computer knowledge and proficiency in Office as well as smartphones and devices.
- Valid U.S. driver's license with excellent driving record.

### Garden Design Offers:

- Competitive Compensation Package
- Employee Ownership (100% ESOP)
- Paid Holidays
- Paid PTO
- Profit Sharing Program
- 401K
- Health, Dental and Vision Insurance
- Ability to Advance Within Organization

### About Garden Design, Inc.:

Garden Design, Inc. is a full-service landscape and outdoor living company in Dallas, Houston, San Antonio and Austin. Founded in 1993 in Dallas, Texas, Garden Design has been transforming residential and commercial landscapes and outdoor living areas with our passionate and award-winning group of landscape designers, landscape and construction professionals.

Garden Design is 100% Employee-Owned. The Garden Design Employee Stock Ownership Plan (ESOP) is an employee benefit which provides company stock exclusively to associates of the Garden Design.

For more information on Garden Design, Inc., visit [GardenDesignLandscaping.com](http://GardenDesignLandscaping.com)