



# CAPABILITY STATEMENT



## OUR FOUNDER

Shavonn is the founder and CEO of **Think and Ink Grant Consulting, LLC**. Shavonn has over 22 years of experience as a grant writer and nonprofit consultant. She is one of less than 500 Grant Professional Certified (GPC) grant professionals nationally. She serves as President of the Grant Professionals Association and volunteers as a Sustainer member of the Junior League of Atlanta. She earned a BBA from Howard University and an MBA from Emory University.

## CORE COMPETENCIES

Founded in 2016 in Atlanta, GA, **Think and Ink Grant Consulting, LLC** provides customized solutions to help organizations strategize and write competitive proposals. We specialize in foundations and federal grants supporting women, children, health, and education.

Our clients include large organizations with budgets of \$4 million or more, such as institutions of higher education, state and county government municipalities, and community health departments.

**We provide end-to-end outsourced grant-seeking support through five core competencies:**

- **Consulting:** We transform your organization by recommending proven grant-seeking strategies
- **Grant Writing:** We write competitive local, state, and federal grant proposals
- **Grant Management and Administration:** We execute grant management and administration support for municipalities, colleges and universities, and more.
- **Funder Research:** We find funders with a track record of funding similar organizations
- **Evaluation:** We deploy metrics and success and evaluate your program's impact

## PAST PERFORMANCES

**CCAMPIS GRANT (08/2023):** Supported low-income families with childcare costs during work, school, or training. Award Amount: \$2 million.

**BJA FY 2021 SITE-BASED PROGRAM (12/2021):** Partnered with Douglas County Sheriff's Department to provide mental health services to justice-involved individuals at arrest. Award Amount: \$1.2 million.

**CITY OF ROSWELL CDBG-CV (07/2021):** Acquired Learning Lab for childcare payment assistance in transitional housing, supporting early learning and school-aged children. Award Amount: \$88,147.

**CJCC FY2022 LAW ENFORCEMENT TRAINING PROGRAM (11/2021):** Supported law enforcement training in use of force, de-escalation, crisis intervention, and mental health. Award Amount: \$92,270.

**SBA 2022 EDA'S BUILD TO SCALE PROGRAM (10/2021):** Secured funds to provide technical assistance for Black entrepreneurs in the Southeast. Award Amount: \$541,700.

## WHAT MAKES US DIFFERENT?

- **STRATEGIC APPROACH:** "Think" through strategy before crafting competitive proposals.
- **EXPERTISE IN GRANTS:** Over 70% workload dedicated to federal, state, or local grants; Experienced federal grant reviewers.
- **ADVANCED TECHNIQUES:** Apply cutting-edge techniques and processes in the grants industry.
- **PRACTICAL EXPERIENCE:** Deliver innovative solutions based on practical experience; Former counselors, educators, social workers, and foundation leaders.
- **ETHICAL STANDARDS:** Uphold ethical obligations as Grant Professional Association members.

## COMPANY DATA

**DBE, MBE CERTIFIED**

### OTHER CONTRACTS:

- City of Atlanta Invest Atlanta
- Atlanta Metropolitan College
- Dalton State College Douglas County Community Services Board
- Fulton County

**DUNS:** 080644039 **CAGE:** 7UXD1

**NAICS:** 541611, 541612, 561499

## COMPANY INFO

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