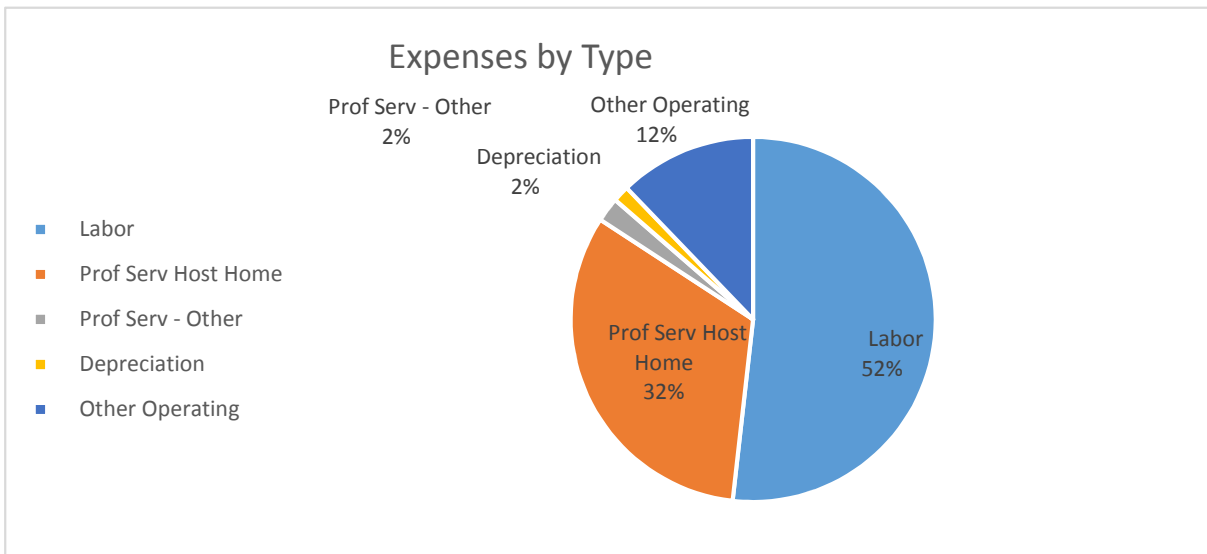
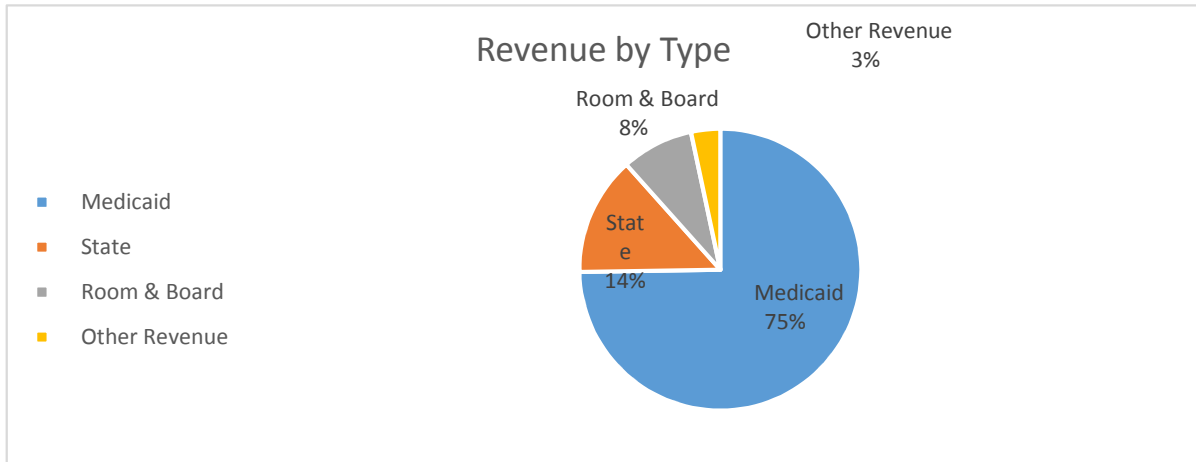


Community Connections, Inc.
Summary of Revenue and Expenses with Budget

As of 6/30/2018-DRAFT, NOT FINAL FOR FY18

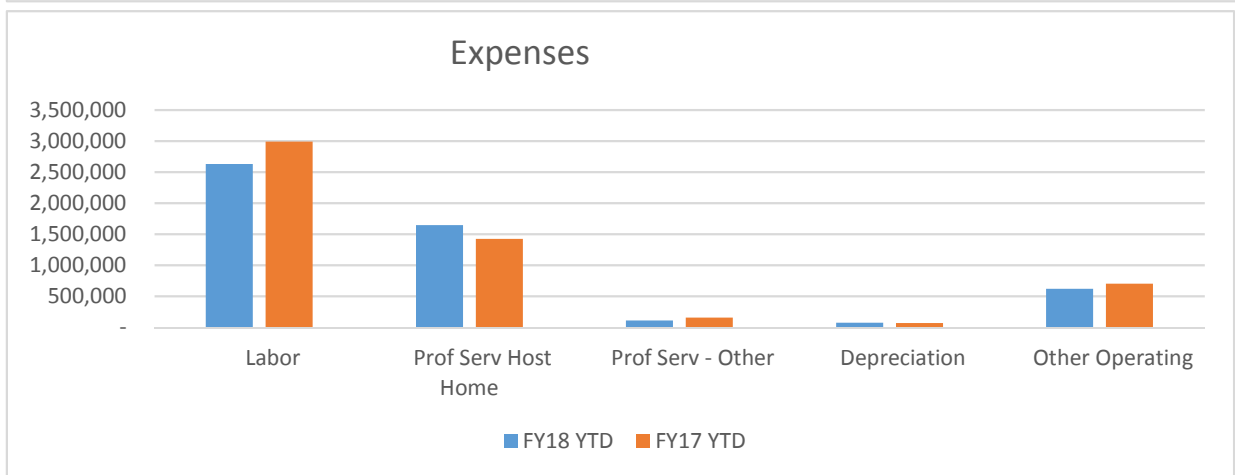
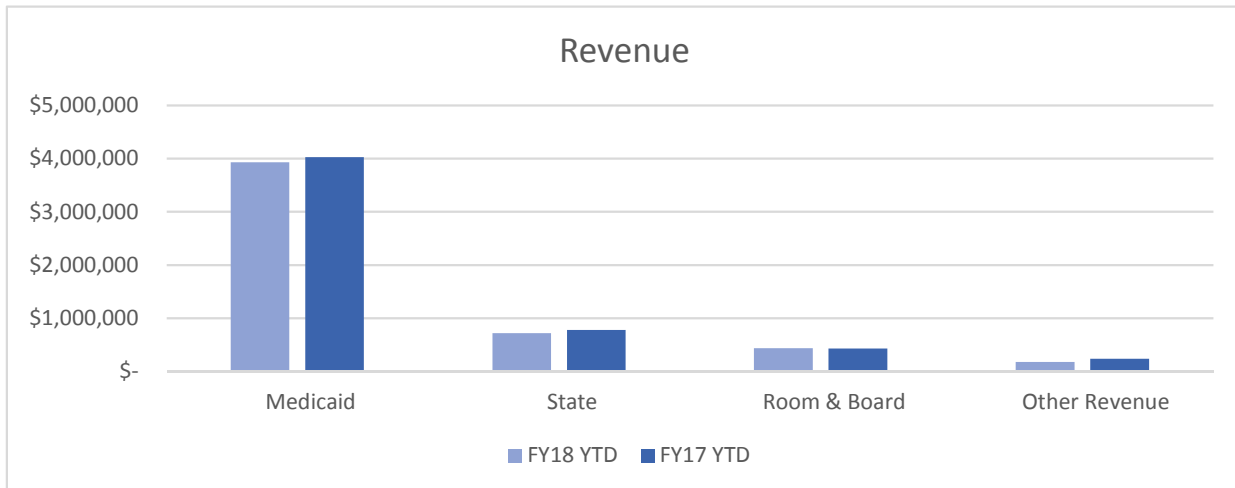
| | Current Period Actual | Current Period Budget | Year to Date Actual | Year to Date Budget | YTD Variance of Budget | % YTD Variance of Budget |
|------------------------------|--------------------------|--------------------------|------------------------|------------------------|------------------------------|--------------------------------|
| Revenue | | | | | | |
| Medicaid | \$ 291,762 | \$ 345,140 | \$ 3,931,306 | \$ 4,141,679 | \$ (210,373) | -5% |
| State | 75,589 | 77,924 | 716,785 | 747,086 | (30,301) | -4% |
| Room & Board | 36,558 | 35,748 | 434,079 | 428,976 | 5,103 | 1% |
| Other Revenue | 8,959 | 12,317 | 176,945 | 147,809 | 29,137 | 20% |
| Total Revenue | 412,868 | 471,129 | 5,259,115 | 5,465,549 | (206,434) | -4% |
| Expenses | | | | | | |
| Labor | 212,139 | 259,454 | 2,630,082 | 3,119,274 | (489,192) | -16% |
| Prof Serv Host Home | 140,483 | 123,099 | 1,644,980 | 1,477,188 | 167,792 | 11% |
| Prof Serv - Other | 14,314 | 8,036 | 109,527 | 96,436 | 13,091 | 14% |
| Depreciation | 6,408 | 5,695 | 73,820 | 68,345 | 5,475 | 8% |
| Other Operating | 86,973 | 57,977 | 618,773 | 691,524 | (72,751) | -11% |
| Total Expenses | 460,316 | 454,262 | 5,077,182 | 5,452,767 | (375,585) | -7% |
| Net Surplus (Deficit) | \$ (47,448) | \$ 16,867 | \$ 181,933 | \$ 12,782 | \$ 169,151 | 1323% |



Community Connections, Inc.
Summary of Revenue and Expenses Comparative

As of 6/30/2018-DRAFT, NOT FINAL

| | Year to Date <u>Actual</u> | Prior Fiscal Year <u>to Date</u> | Increase <u>(Decrease)</u> | Percent <u>Change</u> |
|-----------------------|-------------------------------|-------------------------------------|-------------------------------|--------------------------|
| Revenue | | | | |
| Medicaid | \$ 3,931,306 | \$ 4,024,180 | \$ (92,874) | -2.3% |
| State | 716,785 | 778,804 | (62,019) | -8.0% |
| Room & Board | 434,079 | 428,345 | 5,734 | 1.3% |
| Other Revenue | <u>176,945</u> | <u>234,017</u> | <u>(57,072)</u> | <u>-24.4%</u> |
| Total Revenue | <u>5,259,115</u> | <u>5,465,346</u> | <u>(206,231)</u> | <u>-3.8%</u> |
| Expenses | | | | |
| Labor | 2,630,082 | 2,989,839 | (359,758) | -12.0% |
| Prof Serv Host Home | 1,644,980 | 1,423,070 | 221,910 | 15.6% |
| Prof Serv - Other | 109,527 | 154,729 | (45,201) | -29.2% |
| Depreciation | 73,820 | 69,744 | 4,077 | 5.8% |
| Other Operating | <u>618,773</u> | <u>701,923</u> | <u>(83,150)</u> | <u>-11.8%</u> |
| Total Expenses | <u>5,077,182</u> | <u>5,339,305</u> | <u>(262,123)</u> | <u>-4.9%</u> |
| Net Surplus (Deficit) | <u>\$ 181,933</u> | <u>\$ 126,041</u> | <u>\$ 55,892</u> | <u>44.3%</u> |



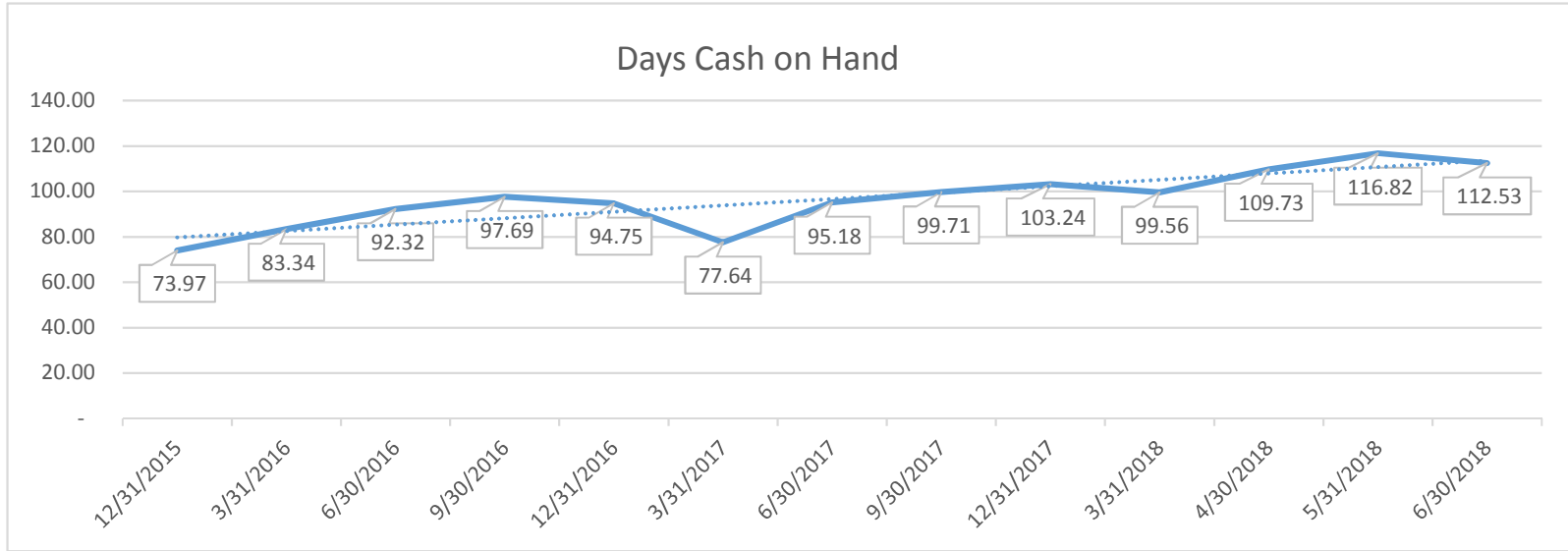
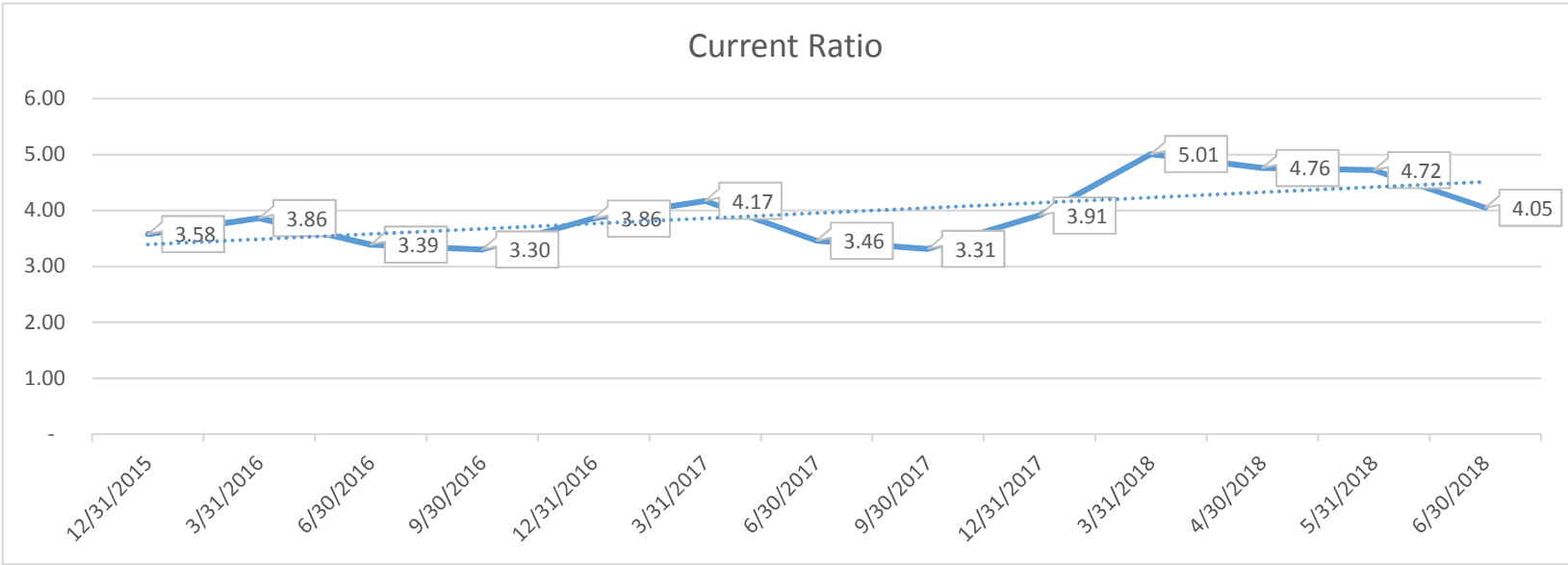
Community Connections, Inc.
Statement of Financial Position

As of 6/30/2018-DRAFT, NOT FINAL FOR FY18

| | Period Ending Balance | Beginning Fiscal Year Balance | Increase (Decrease) | Percent Change |
|-------------------------------------|--------------------------|----------------------------------|------------------------|-------------------|
| Assets | | | | |
| Current Assets | | | | |
| Cash | | | | |
| Cash-Operating | \$ 751,534 | \$ 573,351 | \$ 178,183 | 31.1% |
| Cash-Board Operatir | 874,000 | 874,000 | - | 0.0% |
| Cash-Rep Payee Rest | <u>29,869</u> | <u>34,410</u> | <u>(4,542)</u> | -13.2% |
| Total Cash | 1,655,403 | 1,481,762 | 173,642 | 11.7% |
| Accounts Receivable | | | | |
| A/R - Medicaid & Sta | 481,361 | 461,286 | 20,075 | 4.4% |
| A/R - Other | 60,827 | 73,133 | (12,306) | -16.8% |
| Less A/R Allowance | (23,833) | (23,833) | - | 0.0% |
| Current Portion of | | | | |
| Long-term Receivable | 9,250 | 9,250 | - | 0.0% |
| Prepaid Expenses | | | | |
| Prepaid Insurance | 18,677 | 17,838 | 839 | 4.7% |
| Other Prepaid Expen | <u>3,351</u> | <u>7,379</u> | <u>(4,028)</u> | -54.6% |
| Total Current Assets | <u>2,205,036</u> | <u>2,026,813</u> | <u>178,222</u> | 8.8% |
| Investments | | | | |
| LPL Investments | 282,352 | 271,591 | 10,760 | 4.0% |
| Long Term Receivable | | | | |
| Long Term | | | | |
| Contribution Receivable | <u>46,250</u> | <u>55,500</u> | <u>(9,250)</u> | -16.7% |
| Property & Equipment | | | | |
| Land | 296,898 | 296,898 | - | 0.0% |
| Buildings | 1,607,811 | 1,595,149 | 12,661 | 0.8% |
| Office Furniture & Equi | 126,784 | 125,161 | 1,623 | 1.3% |
| Program Equipment | 179,059 | 180,259 | (1,200) | -0.7% |
| Accumulated Depreciat | (1,173,585) | (1,109,164) | (64,421) | 5.8% |
| Total Property & Equipme | <u>1,036,967</u> | <u>1,088,304</u> | <u>(51,337)</u> | -4.7% |
| Total Assets | <u>3,570,604</u> | <u>3,442,209</u> | <u>128,395</u> | 3.7% |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable | 315,256 | 281,515 | 33,741 | 12.0% |
| Due to Clients | 23,886 | 26,132 | (2,247) | -8.6% |
| Payroll Liabilities | 153,989 | 187,825 | (33,835) | -18.0% |
| ACA Penalty Liability | 39,134 | 79,000 | (39,867) | -50.5% |
| Deferred Revenue | - | - | - | #DIV/0! |
| Current Notes Payable | <u>11,335</u> | <u>11,335</u> | - | 0.0% |
| Total Current Liabilities | <u>543,600</u> | <u>585,808</u> | <u>(42,208)</u> | -7.2% |

Community Connections, Inc.
Statement of Financial Position

| | | | | |
|----------------------------------|---------------------|---------------------|-------------------|-------|
| Long-term Liabilities | | | | |
| Notes Payable | <u>217,763</u> | <u>229,093</u> | <u>(11,330)</u> | -4.9% |
| Total Liabilities | <u>761,363</u> | <u>814,900</u> | <u>(53,538)</u> | -6.6% |
| | | | | |
| Net Assets | | | | |
| Temporary Restricted Net | 81,977 | 81,977 | - | 0.0% |
| Unrestricted Net Assets | <u>2,727,264</u> | <u>2,545,331</u> | <u>181,933</u> | 7.1% |
| Total Liabilities and Net Assets | <u>\$ 3,570,604</u> | <u>\$ 3,442,209</u> | <u>\$ 128,395</u> | 3.7% |



Medicaid / State AR Aging > 30 Days

