

Choose the Program that best fits your need!

All rates are valid on applications submitted by June 30, 2015 and funded by July 15, 2015.

Advantage FMV Rates								
	Transaction Size	12	24	36	39	48	60	63
	\$1,000 - \$2,999	.0833	.0440	.0298	.0279	.0248	.0207	.0200
Copiers	\$3,000 - \$74,999	.0813	.0420	.0278	.0259	.0228	.0187	.0180
	\$75,000 - \$250,000	.0812	.0419	.0277	.0258	.0227	.0186	.0179
Used Copiers	\$1,000 - \$250,000	.0833	.0440	.0298	.0279	.0248	.0207	.0200
Other Equipment	\$1,000 - \$250,000	.0883	.0446	.0289	.0269	.0235	.0191	.0184

ID00ADV

\$1.00 Purchase Option								
	Transaction Size	12	24	36	39	48	60	63
All Equipment	\$1,000 - \$2,999	.0952	.0505	.0330	.0308	.0262	.0219	.0211
	\$3,000 - \$250,000	.0932	.0485	.0310	.0288	.0242	.0199	.0191

ID00\$1S

•Pricing Uplifts•

If customer requires special billing or payment arrangements, add the following Pricing uplifts:

- + .0002 Net 30 Payment Terms
- + .0004 Net 60 Payment Terms
- + .0006 Net 90 Payment Terms
- + .0030 Late Charge Exempt
- + .0002 60 Day Deferred Payment
- + .0004 90 Day Deferred Payment
- + .0001 Include Administrative Fee

•MSRP Blending Rule•

Funding limits:

- 125% MSRP for transactions up to \$100,000
- 100% MSRP for transactions over \$100,000
- 50% MSRP for all used copier equipment

•Competitive Takeout Rates•

Reduce Standard Rates by - .0002 for all terms

Eligibility Requirements:

- Valid on replacing non-Canon equipment with Canon OR switching customers from a competing leasing company to CFS.
- Eligible transactions **must** include one of the following "Proof of Takeout" items dated within 120 days of new transaction date: customer invoice, customer signed removal slip, buyout quote, return letter, service ticket or a copy of an active lease agreement.
- Proof of Takeout document for non-Canon equipment must contain the customer name, the model and serial number of the competitive takeout device. For a takeout of a competing leasing company, Proof of Takeout document must also contain the leasing company name.
- Cannot be used to displace existing Canon / Océ equipment, except for a takeout of a competing leasing company.
- New transactions must be Canon / Océ copiers.
- Cannot be combined with any other CFS promotion.

Terms & Conditions:

- All FMV rates are for new equipment unless otherwise noted.
- "Copiers" refers to new copiers, cut-sheet production presses & multifunctional printers.
- "Other Equipment" refers to all other printers, scanners, large format / wide format printers, fax and image filing equipment.
- Equipment with no greater than 6 months usage per recommended volume may use published FMV rates.
- All rates listed are cash rates and are not valid for credit card payments. Please contact the CFS Representative for credit card rates.
- Please call for rates over \$250,000.

E-mail completed credit applications to indyapps@cfs.canon.com

E-mail general inquiries to indyapps@cfs.canon.com