



# Colorado Self Storage Association

Colorado Self Storage Association  
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December, 2018

# Thank You

To all our Vendor  
Members,  
We appreciate  
your support.



[admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com)



*Be sure to update your address  
book, the old email address  
will no longer be active as of  
1/1/19!*

DO WE HAVE YOUR  
COMPANY



## VENDOR SPOTLIGHT NEWS



### PRESIDENT'S LETTER:

Welcome to this edition of the *Vendor Spotlight News*. The News features a few of our vendor members and the products or services they offer to our self storage facility members.

A list of all the COSSA vendors can be found on the COSSA website under the Membership/Vendor tab. The Resource Directory is also available on the website and the information is added/updated regularly. Make sure your information is included in the directory.

We appreciate the support of all of the sponsors and vendor members and encourage you to support COSSA's vendor members.

Jackson White  
COSSA President



*To the Sponsors of the  
October Meeting....  
We couldn't do it without you!*



ON THE WEBSITE?

If not send .jpg file to  
admin@ColoradoSSA.com

**Winter Begins!  
December 21st**



**FRIDAY,  
May 17, 2019**

**SPRING MEETING  
and  
TRADE SHOW**



**THURSDAY,  
June 27, 2019  
CO ROCKIES vs.  
LA DODGERS**

**WEDNESDAY,  
October 9, 2019**

**ANNUAL MEMBERSHIP  
MEETING**

\*\*\*\*\*

**Information about  
sponsorships and  
participating in the  
Trade Show at the**



Robert Gibson Agency



**NEW VENDOR MEMBERS**



**RECORD NATIONS PARTNER NETWORK  
Delivering Ready-to-Store Tenants**

With rapid growth in the growing self-storage industry and new facilities being built each day it's important to ensure your units are being filled with profitable and long-lasting tenants.

Helping to provide a solution, Record Nations partners with self-storage facilities, leveraging our presence as North America's only online marketplace for the records storage industry in order to provide our partners with ready-to-store customers.

To find only the most ideal customers, Record Nations works to provide our network affiliates with reliable leads from customers who are legally required to store and retain records for 7+ years.

Providing dual-benefits, once the customers we refer no longer need to keep their records at a self-storage facility and are ready for shredding, Record Nations will also then buy those shredding leads

**May Meeting will be sent to vendors after the first of the year.**



Questions, comments, suggestions, Contact Maggie at 303-350-0070 or email [admin@Coloradossa.com](mailto:admin@Coloradossa.com)

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from our network partners.

By joining the Record Nations network, our partners are able to take advantage of a range of new opportunities like additional revenue streams and the benefit of having high quality and ready-to-store customer referrals-in turn streamlining your business at no extra cost to you.

### **Could You Benefit from Ready-to-Store Referrals & Easy-to-Sell Shredding Leads?**

At Record Nations when you sign up to be a part of our network you're getting more than just a business relationship-you're signing up for a high value self-storage referrals that help your bottom line profits.

Interested in becoming a Record Nations partner or looking for more information? Visit [Record Nations](#) Retail Partner or give us a call at (720) 729-8775 today.



### **Insurance claims. Insurance claims!**



The thought of having to file an insurance claim for many of us conjures up imagery of being dragged through Dante's seven circles of hell. The process is overly bureaucratic, litigious, and tedious, not to mention that when the demand for filing a claim arises it indicates damages have occurred to our beloved properties. Below are a couple of steps that property owners can take prior to damage occurring that will alleviate the stresses associated with claims.

The first step is making sure that you are properly insured for the perils that your property will face. Here in Colorado, the most common type of insurance claim we see at Claim Adjusters Group (CAG) is hail damage claims. Minor differences in policy language can cost policyholders millions of dollars. A simple cosmetic damage exclusion can be the difference between getting your roof covered or a total denial of a claim. Make sure you understand your policy and what you are protecting against!

The second step is properly documenting your property and assets prior to damage occurring. CAG and many other Public Adjusting firms in Colorado provide free property inspection reports with photographs that can serve as underwriting documentation for your property. This helps defend against improper pre-existing damage denials often made by insurance companies.

In the event that you need to file an insurance claim and do not want to venture down this boobytrapped path on your own consider hiring professional help. Unlike contractors and roofers, Public Adjusters are licensed to negotiate and settle claims on your behalf by the State's regulatory agency.

Thank you,  
Adrian L. Enriquez, AIC  
Public Adjuster  
[Claim Adjusters Group, Inc.](#)