

RATE SCHEDULE

Introductory

Flights : Basic * Advanced * Ultimate *

*Flat rate, all \$113...J-3; \$129...172K \$196...J-3; \$228...172K \$226...J-3; \$258...172K

inclusive (1/2 hr. Grd., 1/2 hr. Flt.) (1/2 hr. Grd., 1 hr. Flt.) (1 hr. Grd., 1 hr. Flt.)

Flight & Ground Instruction:

Primary....\$50/hr. Advanced....\$55/hr. Multiengine....\$60/hr. Owner Aircraft....add \$15/hr.

Aircraft & Simulator Rental Rates (block discounts available): (please add applicable sales tax)

1947 Piper J-3 Cub. \$99 per hour wet (includes fuel)

1969 Cessna 172K......\$129 per hour wet (includes fuel)

1978 Piper Turbo Arrow III. \$169 per hour wet (includes fuel)

Redbird JAY Flight Simulator. \$9 per hour plus tax / Sim Club \$299 per year for unlimited use

Equipment Rentals: (please add applicable sales tax)

Headset.....\$3/hr. (\$12/day); NavCom.....\$10/day; Electronic E6B.....\$3/day;

GPS Anywhere Map...\$2/hr. (\$8/day); GPS 295...\$4/hr. (\$16/day); GPS 496 w/WX...\$8/hr. (\$32/day)

Rental Checkouts, Flight Reviews, IPCs, Endorsements, etc.:

Above rates apply with minimum 1.5 hours Ground and 1.5 hours Flight

<u>Air Tours and Commercial Pilot Services</u>: (Scenic Tour prices are flat rate, includes pilot, fuel & tax)

<u>Local Tour</u> (1/2 hour): \$108...J-3; \$124...172K

<u>Expanded Tour</u> (1 hour): \$186...J-3; \$218...172K

Commercial Pilot rate \$50 per hour single engine; \$60 per hour multiengine

Discounts and Incentives:

Referral of new customer who signs up. \$25 training/rental credit per referral

Frequent Flyer (30 hours in OFC A/C or with OFC instructor). \$25 training/rental credit per 30 hrs.

Prepaid funds on account. \$25 training/rental credit per \$1500 prepaid

Family (2 or more students or renters). subtract \$5/hr. from instruction rates

Youth (under 18). . . . subtract \$5/hr. from instruction rates (all rates as of 1/19/16; subject to change)

Wheels move the body.......Wings move the soul