

THE FITNESS COMPLEX a partnership of

Chicago Heights Park District    Prairie State College    St. James Hospital and Health  
Centers

featuring | THE ST. JAMES HEALTH AND WELLNESS INSTITUTE

July 31, 2001

Donna F. Jarmusz  
President  
The IBIS Group  
1275 West Roosevelt Road  
Suite 102  
West Chicago, IL 60185

Dear Donna:

On behalf of The Fitness Complex, Chicago Heights, Illinois, a community partnership of the Chicago Heights Park District, Prairie State College and St. James Hospital & Health Centers, featuring the St. James Health & Wellness Institute, the Pioneer Aquatics Center and the Pioneer Field House, we would like to extend our sincerest thanks and appreciation for the unyielding effort you devoted to developing this facility.

Your expertise and experience from the business planning phase, through the corporate approval process, through the development phase of the facility through the grand opening, and, in general, over the course of the entire project, has been greatly appreciated.


The IBIS Group spearheaded a successful business partnership, a cooperative financial plan, and a successful pre-opening membership sales campaign and a smooth well-structured operations plan. In addition, the project successfully came in on budget. The IBIS Group enabled us to make this project a reality.


This unprecedented partnership created by The IBIS Group involving a college, a hospital and a park district helped our three organizations achieve our collective and individual goals.

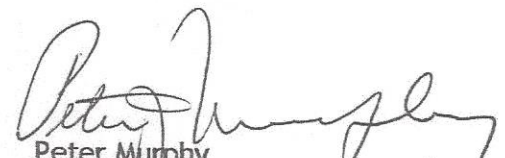
We would highly recommend The IBIS Group to any organizations that are contemplating a community partnership to develop a health and fitness complex.

Again, thank you for your expertise, time, commitment and hard work in accomplishing this successful community project!

Sincerely,

  
David Gonzalez  
Superintendent  
Chicago Heights Park District

  
Paul McCarthy  
President  
Prairie State College

  
Peter Murphy  
President  
St. James Hospital & Health Centers



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April 5, 2001

Donna F. Jarmusz  
President  
The IBIS Group  
1275 West Roosevelt Road  
Suite 102  
West Chicago, Illinois 60185

Dear Donna:

Thank you for providing your expertise and experience in the development of The Fitness Complex, Chicago Heights, Illinois, a community partnership of the Chicago Heights Park District, Prairie State College, and St. James Hospital and Health Centers, featuring the St. James Health & Wellness Institute.

Bringing this project to a successful conclusion was definitely a challenge. Your professionalism and patience in working with three partners, each with their own goals and objectives, and a socioeconomic and diverse cultural community was certainly noteworthy.

As the key senior administrator in charge of this project, I can attest to the fact that your day-to-day management of the details of this complicated project kept all the partners informed in a timely manner with little or no demands on our busy schedules.

The IBIS Group developed a successful community partnership. From the business plan phase through all the necessary Board approvals, through the entire construction and development of the 64,000 square foot facility, including an excellent long-term financing package, human resources, marketing, and operations. And despite owner additions and modifications, the project was completed on time and on budget.

The success of the pre-opening membership sales effort attaining the goal of 1400 memberships (50% of the project membership capacity), and the successful grand opening events attended by over 1100 people are also a credit to your ability to accurately project and attain the memberships necessary to insure a financially viable project.

On behalf of St. James Hospital and Health Centers, I would highly recommend The IBIS Group to develop a medically based health and fitness center or to any community organizations that want to become involved in community partnerships.

Please encourage your future potential clients to contact me for more information about this successful project!

Thank you for your dedication and hard work and I wish you the best of luck in your future endeavors.

Sincerely,

A handwritten signature in black ink that reads 'John Werrbach'. The signature is fluid and cursive, with a long horizontal flourish extending to the right.

John Werrbach  
Vice President Clinical and Support Services

# Prairie State College

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September 30, 1998

Ms. Donna F. Jarmusz  
IBIS Group  
290 Winding Creek Drive  
Naperville, IL 60565

Dear Donna:

On behalf of the Board of Trustees, I want to thank you for your efforts to advise Prairie State College and create a comprehensive Business Plan for the joint capital project with St. James Hospital and the Chicago Heights Park District.

Our trustees were impressed with your professionalism, diligence and grasp of the area and what to include in the market analysis and plan. The complexities of working with three different non-profit organizations with this elaborate a project, only made us that much more impressed with your work.

We look forward to the completion of this extraordinary project and to continued work with you.

Sincerely,



Edward D. Gardiner  
Chair, PSC Board of Trustees

pgt

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