

Welcome to...

Community Associations Institute (CAI)
BUILDING BETTER COMMUNITIES

CAI provides education, tools and resources to people who govern and manage homeowner associations, condominiums and co-ops. Our mission is to help you make your community a better – even preferred – place to call home. CAI is dedicated to fostering vibrant, competent, harmonious community associations. Don't miss this fine opportunity to attend the 2018 Trade Show – it's a great way for your community to gain valuable knowledge on important issues!

FREE admission for Community Association Board Members

For further information, or to register for this event, please contact Christine M. Majid, Executive Director - Long Island
info@cai-li.org #631.882.8683 www.cai-li.org

Or you may obtain your free ticket online through Eventbrite at www.eventbrite.com/e/cai-long-island-12th-annual-trade-show-tickets-48769483839?aff=eac2

TRADE SHOW SPONSORS



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ASSOCIATIONS INSTITUTE
Community Associations Institute
Long Island Chapter
P.O. Box 221
Commack, NY 11725
Building Better Communities



2018

12th ANNUAL CAI LONG ISLAND TRADE SHOW

SATURDAY - OCTOBER 13th

Educational Classes & 65+ Exhibitors
for Co-op, Condo, and HOA Board Members

Are you a Board Member of a Co-op, Condo, or HOA?

Then you won't want to miss this show! Board members will find this educational event to be a valuable tool in finding service providers, meeting other board members, and learning useful information regarding all practical matters of community association living. Please join us!

**FREE BREAKFAST & LUNCH SERVED
RAFFLES & GIVEAWAYS**

Saturday - October 13, 2018
9:00 am to 3:00 pm
Hilton Long Island
598 Broadhollow Road (Route 110)
Melville, New York 11747

EDUCATIONAL CLASSES

Ask the Experts - Come with questions about your community's finances, insurance coverage, property management and maintenance issues.

Ask the Legal Experts - You've got questions? We've got community association lawyers with answers. Bring your queries concerning your governing documents, tax grievances, and the laws that apply to your community. Our panel will provide explanation and direction - it's the closest thing you'll get to free legal advice!

Best Practices - Learn about best practices for your community from contractors, and what steps you should be taking regularly to protect your community's most valuable assets!

Budgeting and Financial Matters -

Managing community finances is the Board's most important fiduciary duty. Learn about preparing the annual budget, reviewing monthly financial reports, collecting common charges, as well as understanding and managing the annual audit.

Tell Me Something I Didn't Know - Save money and protect your community's infrastructure by learning from a variety of contractors about new products, new systems and procedures.

Future of Associations on Long Island -

Changes taking place across America will affect your community, both now and in the future: aging communities, aging populations, drones, electric automobiles, unused amenities, solar power, new technologies, water-use restrictions, etc.

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President / Vice President Duties - Learn about the responsibilities and roles of these two important Board positions, and the skills that are required.

Banking - A panel of bankers will tell you about borrowing opportunities, banking requirements, reserve funds, and cash management.

Self-Managed Communities - Are you self-managed or are you thinking about it? Come and hear real-life experiences from Board members in self-managed communities. They will explain what it takes to be self-managed, as well as the responsibilities and duties that need to be executed by the Board.

Committees in a Coop, Condo or HOA - Learn to form and use committees effectively for the benefit of the Board, including how they can serve as a training ground for future Board members.

FREE Admission for Community Association Board members!

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KEYNOTE SPEAKER

Ursula Koenig Burgess, Esq.

Ursula is a Principal at Rees Broome, PC and has been representing community associations in Maryland and Virginia for approximately 15 years. She is a long-standing and active member of the Chesapeake and Washington Metro Chapters of the Community Associations Institute, including serving lengthy terms as Chair of the Education Committee and as Education Council Chair for the Washington Metro Chapter. Ursula teaches regularly, both nationally and for local chapters of CAI, and routinely writes articles for her firm and CAI periodicals. Ursula's interactive and engaging keynote presentation will deal with "Conflict Resolution." This timely workshop should be attended by everyone, since it will be filled with information and ideas that all of us will benefit from. She is scheduled to give her workshop starting at approximately 2:15 pm and you don't want to miss it! Currently, Ursula serves as a Trustee on the CAI Board of Trustees and will begin serving as CAI President-Elect on January 1, 2019.