

SilverScript®

More than 6 million people count on SilverScript to help make their prescriptions more affordable. The support of agents like you are critical to our success. We are excited about our 2019 prescription drug plan offering and agent-centric tools.

Over the next several weeks we will distribute a series of eNewsletters to our SilverScript contracted agents. Please review this entire newsletter because it is packed with good-to-know information.

2019 SilverScript Plan Designs – We now have THREE distinct PDPs

SilverScript Choice PDP: Comprehensive coverage with low copays, a nationwide network, and savings at preferred pharmacies. Preferred retail network not available in AK.

\$0 Deductible on ALL Tiers: Medicare increased the Part D standard benefit annual deductible to \$415. SilverScript's 2019 plans will continue to have a \$0 deductible on ALL tiers of the PDP formularies...not just Tier 1 or Tier 2. Our plans are a bit different in Alaska, Arizona, Colorado, Georgia, South Carolina, and Texas. Specific details are contained in the SilverScript annual certification Product & Process course.

SilverScript Plus PDP: Benefits in the Medicare Coverage Gap, \$0 deductible on all tiers, copays starting at \$1, and savings at preferred pharmacies. Plus plan not available in AK.

NEW! SilverScript Allure PDP: Added peace of mind and help managing out-of-pocket drug costs at preferred pharmacies, with copays as low as \$1 on Tier 1 drugs, \$0 deductible on all tiers, and reduced costs on many brand name drugs. This innovative new plan applies a portion of pharmaceutical manufacturer rebates earned on certain brand drugs directly to the drug's price when the prescription is purchased. This passes savings on to members by reducing the price for these select drugs, thereby lowering the member's out-of-pocket cost for these medications. For this reason, you may see a different price for the same drug when comparing SilverScript Allure to other SilverScript plans using drug pricing tools on Medicare.gov, SilverScriptAgentPortal.com, and other price comparison tools. Allure plan not available in AK.

Two distinct formularies: As for the list of covered drugs, The SilverScript Choice formulary will be slightly different than the formulary for our enhanced plans (SilverScript Plus and SilverScript Allure). Both formularies have five tiers and both cover over 3,300

drugs. One of the differences is that the Plus/Allure formulary has slightly more drugs on Tier 1 than the Choice formulary.

Two distinct retail pharmacy networks: The SilverScript Choice and SilverScript Plus/SilverScript Allure retail pharmacy networks will contain over 66,000 retail pharmacies. The Choice network includes more than 27,000 Preferred retail pharmacies while the Plus/Allure network includes more than 40,000 Preferred retail pharmacies. Specific details are contained in the SilverScript annual certification Product & Process course.

\$0 Copay via mail service: The SilverScript Choice and the SilverScript Allure plan designs include \$0 copays on Tier 1 90-day supplies. The SilverScript Plus plan design continues to include \$0 copay on Tier 1 and Tier 2 90-day supplies.

Extra Gap Coverage: As in prior years, SilverScript Plus has additional gap coverage for Tier 1 and Tier 2 drugs.

Additional information: SilverScript 2019 plan designs are included in the SilverScript annual certification Product & Process course. We also posted a copy of the SilverScript PDP monthly premiums in the portal's Miscellaneous Good Stuff for Agents section of our Reference Material web page.

REMINDER: You may not share any 2019 plan information with the public (Medicare beneficiaries, clients, prospects, competitors, etc.) until October 1, 2018. The information in this communication is for AGENT USE ONLY.