



**School Bus
Consultants**

**PROPOSAL PRICING SUPPLEMENT
SCHOOL BUS STOP SAFETY STUDY**

Lamorinda School Bus Program

November 4, 2016



Price Proposal

School Bus Consultants proposes a firm fixed price of \$55,380, inclusive of all professional fees and expenses, to perform detailed scope of work described in the proposed work plan. The following summarizes our proposed invoicing schedule for the project.

Invoicing Schedule

Milestone	Amount
Completion of initial site visit (20%)	\$11,076
Delivery of 1 st draft results (30%)	\$16,614
Delivery of 2 nd draft results (30%)	\$16,614
Delivery of final results (20%)	\$11,076
Project Total	\$55,380

Please be assured of our willingness to negotiate with the LSBTA in order to ensure that our work plan and proposed price meets the needs of the LSBP. While our proposal is for a firm fixed price that will not change should SBC require more effort than originally planned for the work, for the purpose of evaluation, the following table provides a breakout of the proposed cost by major project elements.

Cost & Effort Breakout

Tasking/ Cost Element	Professional Fees	Travel Cost
Onsite Field Work	\$11,880	\$4,980
Onsite Presentations & Follow-up	\$10,700	\$3,320
Analysis and report development	\$15,200	\$ -
Project planning, research, setup, and software	\$ 9,300	\$ -
Project Total	\$47,080	\$8,300

We would be prepared to begin this project immediately upon receiving official notice to proceed which would include a purchase order, executed contract, or formal notice of award and would be prepared to meet the timeline expectations contained within the RFP if this award notice is received not later than November 15, 2016.