



The Midway Times

Summer/Fall 2018

Jolly Good Day Mates! 😊 Tis the Summer for the Islands! Hope you all kept cool aboard your ships!

News blerbs are here: 😊

New work dock at travel lift well for all you Drive in & Drive out winter storage customers.

More abandoned boats sold & shipped making room for new customers. Free boats are still available for winter projects. We hate to destroy them so we keep advertising and some go for camps or play houses.

Bird Netting inside the steel indoor winter storage building is working perfectly. With a year behind us now, no more need for dust covers. No more birds tearing up insulation and “decorating” our boats.

Essex Steam Train Update: _No issues with soot. Only a few Steam Trains all year and when they come thru the firebox has been cooled down as not to produce soot. They virtually coast thru and it is really a nice Historic Event.

Yacht Brokerage: _Seemed a little slow this year but we have sold a few. Our Yachtworld and Boats.com listings drive most of the traffic. We stay on top of all inquiries and are sure we can sell our listings given some time. Just a question of waiting for the right customer for each boat.

The Jonesport Skiff Boat Building: 😊 _Coming soon. The most classic down east lines ever! 17.5’ skiff or center console, diesel, electric or outboard power. Options abound. Check it out, the mould is in our shop.



Winter Storage Contracts: 😊

No price increase across the board. You are our best salesmen so bring in your referrals and get your 10% credit. No limit. We have plenty of room. Remember, we can help with delivery if you can’t find time to get your boat here. This year we once more delivered a customers 38’ sailboat to Freeport Maine and will be bringing it back this Fall for storage & service.

Fall Customer Appreciation Party: 😊

This year the Fall customer appreciation party will be on Saturday October 20th – rain date Sunday the 21st. Free lunch and great times for all!

Same Great Crew, yard & service! We look forward to seeing you all soon.

The Crew at Damar – Scott, Elliott, Dan, Ellen, Mike & Eric