

VPV VISTA PARK VILLAS CA  
Balance Sheet  
07/31/2015

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CONTINENTAL MGT., INC  
JN AVE #111  
JE CA 92058

ASSETS

|                           |                   |                          |
|---------------------------|-------------------|--------------------------|
| OPERATING ASSETS          |                   |                          |
| PACIFIC WESTERN-OPS       | 63,861.67         |                          |
| LOAN ADVANCE ACCOUNT      | <u>6,499.00</u>   |                          |
| TOTAL OPERATING CASH      |                   | 70,360.67                |
| RESERVE ASSETS            |                   |                          |
| PWB-RES MMT               | <u>154,296.64</u> |                          |
| TOTAL RESERVE ASSETS      |                   | 154,296.64               |
| OTHER ASSETS              |                   |                          |
| ACCOUNTS RECEIVABLE       | 4,314.28          |                          |
| LOAN PROCEEDS TO RESERVES | <u>552,629.07</u> |                          |
| TOTAL OTHER ASSETS        |                   | <u>556,943.35</u>        |
| TOTAL ASSETS              |                   | <u><u>781,600.66</u></u> |

LIABILITIES

|                   |                   |            |
|-------------------|-------------------|------------|
| PREPAID DUES      | 1,776.60          |            |
| LOAN              | <u>583,952.07</u> |            |
| TOTAL LIABILITIES |                   | 585,728.67 |

RESERVES

|                              |                  |            |
|------------------------------|------------------|------------|
| RESERVE ROOFING/DECKS        | 70,146.00        |            |
| RESERVE PAINTING             | 57,606.00        |            |
| RESERVE PAINTING-PD OUT      | (3,848.00)       |            |
| RESERVE LANDSCAPE/TREES      | 11,270.39        |            |
| RESERVE LIGHTING             | 16,673.00        |            |
| RESERVE CONTINGENCY          | 28,525.49        |            |
| RESERVE PAVING               | 36,686.00        |            |
| LOAN PROCEEDS TO RES-PD OUT  | 2,484.88         |            |
| MECHANICAL/PLUMBING          | 23,313.25        |            |
| MECHANICAL/PLUMBING-PD OUT   | (25,407.00)      |            |
| RESERVE INTEREST             | 47.13            |            |
| RESERVE POOL                 | 19,088.00        |            |
| RESERVE POOL-PD OUT          | (11,688.00)      |            |
| POOL MEETING ROOM RESERVE    | (90,414.41)      |            |
| RESERVE MISCELLANEOUS        | 7,495.00         |            |
| RESERVE MISCELLANEOUS-PD OUT | (6,096.00)       |            |
| RESERVE FENCE/WOOD REPAIR    | <u>18,414.91</u> |            |
| TOTAL RESERVES               |                  | 154,296.64 |

CAPITAL

|                         |                    |  |
|-------------------------|--------------------|--|
| PRIOR YEAR PROFIT(LOSS) | 111,921.66         |  |
| CURRENT EARNINGS (LOSS) | <u>(70,346.31)</u> |  |

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CONTINENTAL MGT., INC  
ON AVE #111  
JE CA 92058

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TOTAL CAPITAL

41,575.35

TOTAL LIABILITIES/RESERVES/CAP

781,600.66

VPV VISTA PARK VILLAS CA  
OPERATIONS & BUDGET VARIANCE REPORT  
07/31/2015

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CONTINENTAL MGT., INC  
1000 AVENUE #111  
SAN DIEGO CA 92058

|                                   | MTD<br>ACTUAL | MTD<br>BUDGET | MTD<br>VARIANCE | YTD<br>ACTUAL  | YTD<br>BUDGET  | YTD<br>VARIANCE |
|-----------------------------------|---------------|---------------|-----------------|----------------|----------------|-----------------|
| ASSOCIATION DUES                  | 33,670        | 34,040        | (370)           | 135,790        | 136,160        | (370)           |
| LATE FEE INCOME                   | 33            | 0             | 33              | 147            | 0              | 147             |
| VIOLATION FEES                    | (259)         | 0             | (259)           | (259)          | 0              | (259)           |
| INTEREST                          | (138)         | 0             | (138)           | 69             | 0              | 69              |
| MISCELLANEOUS INCOME              | (15)          | 0             | (15)            | (15)           | 0              | (15)            |
| <b>TOTAL INCOME</b>               | <b>33,291</b> | <b>34,040</b> | <b>(749)</b>    | <b>135,731</b> | <b>136,160</b> | <b>(429)</b>    |
| <b>EXPENSES</b>                   |               |               |                 |                |                |                 |
| <b>UTILITIES</b>                  |               |               |                 |                |                |                 |
| ELECTRIC                          | 483           | 600           | 117             | 1,911          | 2,400          | 489             |
| WATER                             | 1,327         | 6,300         | 4,973           | 18,680         | 25,200         | 6,520           |
| TRASH SERVICE                     | 1,795         | 1,855         | 60              | 7,209          | 7,420          | 211             |
| <b>TOTAL UTILITIES</b>            | <b>3,605</b>  | <b>8,755</b>  | <b>5,150</b>    | <b>27,800</b>  | <b>35,020</b>  | <b>7,220</b>    |
| <b>GENERAL MAINTENANCE</b>        |               |               |                 |                |                |                 |
| LANDSCAPE MAINT CONTRACT          | 3,413         | 3,335         | (78)            | 13,488         | 13,340         | (148)           |
| LANDSCAPE EXTRAS                  | 730           | 250           | (480)           | 730            | 1,000          | 270             |
| IRRIGATION                        | 826           | 880           | 55              | 2,184          | 3,520          | 1,336           |
| COMMON AREA MAINTENANCE           | 1,138         | 750           | (388)           | 3,198          | 3,000          | (198)           |
| COMMON AREA SUPPLIES              | 394           | 650           | 256             | 2,281          | 2,600          | 319             |
| GENERAL/MISCELLANEOUS MAINTENANCE | 500           | 500           | 0               | 1,900          | 2,000          | 100             |
| LIGHTING MAINTENANCE              | 0             | 25            | 25              | 36             | 100            | 64              |
| PEST CONTROL CONTRACT             | 236           | 236           | 0               | 944            | 944            | 0               |
| DUMPSTER PICKUPS                  | 0             | 150           | 150             | 0              | 600            | 600             |
| PLUMBING REPAIRS                  | 587           | 200           | (387)           | 587            | 800            | 213             |
| DRAINS-CLEAN/CLEAR                | 0             | 125           | 125             | 0              | 500            | 500             |
| POOL MAINTENANCE                  | 225           | 225           | 0               | 1,125          | 900            | (225)           |
| POOL EXTRAS                       | 0             | 215           | 215             | 395            | 860            | 465             |
| GATE MAINTENANCE & REPAIRS        | 0             | 50            | 50              | 0              | 200            | 200             |
| FIRE EXTING/HYDRANT               | 350           | 41            | (309)           | 350            | 164            | (186)           |
| <b>TOTAL GENERAL MAINTENANCE</b>  | <b>8,397</b>  | <b>7,632</b>  | <b>(765)</b>    | <b>27,217</b>  | <b>30,528</b>  | <b>3,311</b>    |
| <b>ADMINISTRATIVE</b>             |               |               |                 |                |                |                 |
| MANAGEMENT                        | 1,900         | 1,900         | 0               | 7,600          | 7,600          | 0               |
| INSURANCE                         | 1,869         | 1,870         | 1               | 7,477          | 7,480          | 3               |
| TAXES                             | 0             | 10            | 10              | 10             | 40             | 30              |
| LICENSE FEES & PERMITS            | 0             | 43            | 43              | 72             | 172            | 100             |
| MISC ADMIN                        | 120           | 143           | 23              | 120            | 572            | 452             |
| LEGAL FEES/COLLECTION             | 1,243         | 500           | (743)           | 1,551          | 2,000          | 449             |
| AUDIT & TAX PREP                  | 0             | 100           | 100             | 1,000          | 400            | (600)           |
| LOAN INTEREST                     | 2,573         | 2,670         | 97              | 10,571         | 10,680         | 109             |
| LOAN PRINCIPAL                    | 4,103         | 4,006         | (97)            | 16,130         | 16,024         | (106)           |
| BAD DEBT EXPENSE                  | 0             | 400           | 400             | 0              | 1,600          | 1,600           |
| <b>TOTAL ADMINISTRATIVE</b>       | <b>11,808</b> | <b>11,642</b> | <b>(166)</b>    | <b>44,532</b>  | <b>46,568</b>  | <b>2,036</b>    |
| <b>TOTAL OPERATING EXPENSES</b>   | <b>23,810</b> | <b>28,029</b> | <b>4,219</b>    | <b>99,549</b>  | <b>112,116</b> | <b>12,567</b>   |
| <b>NET OPERATING INCOME</b>       | <b>9,481</b>  | <b>6,011</b>  | <b>3,470</b>    | <b>36,183</b>  | <b>24,044</b>  | <b>12,139</b>   |
| <b>RESERVE ADDITIONS</b>          |               |               |                 |                |                |                 |
| RESERVE FUNDING                   |               |               |                 |                |                |                 |
| RESERVE ROOFING / DECKS           | 1,500         | 1,500         | 0               | 6,000          | 6,000          | 0               |
| RESERVE PAINTING                  | 7,000         | 1,000         | (6,000)         | 10,000         | 4,000          | (6,000)         |
| RESERVE LANDSCAPE/TREES           | 600           | 600           | 0               | 2,400          | 2,400          | 0               |
| RESERVE FENCE/WOOD REPAIR         | 280           | 280           | 0               | 1,120          | 1,120          | 0               |
| RESERVE LIGHTING                  | 150           | 150           | 0               | 600            | 600            | 0               |
| RESERVE CONTINGENCY               | 81            | 81            | 0               | 324            | 324            | 0               |
| RESERVE PAVING                    | 1,000         | 1,000         | 0               | 4,000          | 4,000          | 0               |
| RES MECHANICAL/PLUMBING           | 11,000        | -6,100        | (10,000)        | 54,000         | 4,000          | (50,000)        |

VPV VISTA PARK VILLAS CA  
OPERATIONS & BUDGET VARIANCE REPORT  
07/31/2015

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CONTINENTAL MGT., INC  
ON AVE #111  
JE CA 92058

|                                     | MTD<br>ACTUAL   | MTD<br>BUDGET | MTD<br>VARIANCE | YTD<br>ACTUAL   | YTD<br>BUDGET | YTD<br>VARIANCE |
|-------------------------------------|-----------------|---------------|-----------------|-----------------|---------------|-----------------|
| RESERVE - LOAN PROCEEDS TO RESERVES | 0               | 0             | 0               | 2,485           | 0             | (2,485)         |
| RESERVE POOL                        | 4,100           | 100           | (4,000)         | 4,400           | 400           | (4,000)         |
| RESERVE MISCELLANEOUS               | 300             | 300           | 0               | 21,200          | 1,200         | (20,000)        |
| TOTAL RESERVE ADDITIONS             | <u>26,011</u>   | <u>6,011</u>  | <u>(20,000)</u> | <u>106,529</u>  | <u>24,044</u> | <u>(82,485)</u> |
| CASH FLOW                           | <u>(16,530)</u> | <u>0</u>      | <u>(16,530)</u> | <u>(70,346)</u> | <u>0</u>      | <u>(70,346)</u> |

VPV VISTA PARK VILLAS CA  
MTD & YTD STATEMENT OF INCOME & EXPENSE  
07/31/2015

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CONTINENTAL MGT., INC  
N AVE #111  
CA 92058

|        |                                     | MTD<br>ACTUAL      | MTD<br>BUDGET | %             | YTD<br>ACTUAL      | YTD<br>BUDGET  | %             |
|--------|-------------------------------------|--------------------|---------------|---------------|--------------------|----------------|---------------|
| 4100   | ASSOCIATION DUES                    | 33,670.00          | 34,040        | 98.91         | 135,790.00         | 136,160        | 99.73         |
| 4160   | LATE FEE INCOME                     | 33.16              | 0             | 0.00          | 146.60             | 0              | 0.00          |
| 4161   | VIOLATION FEES                      | (259.28)           | 0             | 0.00          | (259.28)           | 0              | 0.00          |
| 4190   | INTEREST                            | (138.20)           | 0             | 0.00          | 69.00              | 0              | 0.00          |
| 4195   | MISCELLANEOUS INCOME                | (15.00)            | 0             | 0.00          | (15.00)            | 0              | 0.00          |
|        | <b>TOTAL INCOME</b>                 | <b>33,290.68</b>   | <b>34,040</b> | <b>97.80</b>  | <b>135,731.32</b>  | <b>136,160</b> | <b>99.69</b>  |
|        | <b>EXPENSES</b>                     |                    |               |               |                    |                |               |
| 6011   | ELECTRIC                            | 482.86             | 600           | 80.48         | 1,910.74           | 2,400          | 79.61         |
| 6030   | WATER                               | 1,327.11           | 6,300         | 21.07         | 18,680.06          | 25,200         | 74.13         |
| 6050   | TRASH SERVICE                       | 1,794.79           | 1,855         | 96.75         | 7,209.16           | 7,420          | 97.16         |
| 6110   | LANDSCAPE MAINT CONTRACT            | 3,412.50           | 3,335         | 102.32        | 13,487.50          | 13,340         | 101.11        |
| 6111   | LANDSCAPE EXTRAS                    | 730.00             | 250           | 292.00        | 730.00             | 1,000          | 73.00         |
| 6112   | IRRIGATION                          | 825.50             | 880           | 93.81         | 2,183.82           | 3,520          | 62.04         |
| 6120   | COMMON AREA MAINTENANCE             | 1,137.50           | 750           | 151.67        | 3,197.89           | 3,000          | 106.60        |
| 6121   | COMMON AREA SUPPLIES                | 393.71             | 650           | 60.57         | 2,280.68           | 2,600          | 87.72         |
| 6122   | GENERAL/MISCELLANEOUS MAINTENANCE   | 500.00             | 500           | 100.00        | 1,900.00           | 2,000          | 95.00         |
| 6124   | LIGHTING MAINTENANCE                | 0.00               | 25            | 0.00          | 35.92              | 100            | 35.92         |
| 6125   | PEST CONTROL CONTRACT               | 236.00             | 236           | 100.00        | 944.00             | 944            | 100.00        |
| 6127   | DUMPSTER PICKUPS                    | 0.00               | 150           | 0.00          | 0.00               | 600            | 0.00          |
| 6143   | PLUMBING REPAIRS                    | 586.99             | 200           | 293.50        | 586.99             | 800            | 73.37         |
| 6143.1 | DRAINS-CLEAN/CLEAR                  | 0.00               | 125           | 0.00          | 0.00               | 500            | 0.00          |
| 6150   | POOL MAINTENANCE                    | 225.00             | 225           | 100.00        | 1,125.00           | 900            | 125.00        |
| 6151   | POOL EXTRAS                         | 0.00               | 215           | 0.00          | 395.40             | 860            | 45.98         |
| 6160   | GATE MAINTENANCE & REPAIRS          | 0.00               | 50            | 0.00          | 0.00               | 200            | 0.00          |
| 6171   | FIRE EXTING/HYDRANT                 | 349.99             | 41            | 853.63        | 349.99             | 164            | 213.41        |
| 6200   | MANAGEMENT                          | 1,900.00           | 1,900         | 100.00        | 7,600.00           | 7,600          | 100.00        |
| 6220   | INSURANCE                           | 1,869.29           | 1,870         | 99.96         | 7,477.16           | 7,480          | 99.96         |
| 6230   | TAXES                               | 0.00               | 10            | 0.00          | 10.00              | 40             | 25.00         |
| 6236   | LICENSE FEES & PERMITS              | 0.00               | 43            | 0.00          | 71.88              | 172            | 41.79         |
| 6245   | MISC ADMIN                          | 120.00             | 143           | 83.92         | 120.00             | 572            | 20.98         |
| 6250   | LEGAL FEES/COLLECTION               | 1,243.00           | 500           | 248.60        | 1,550.84           | 2,000          | 77.54         |
| 6260   | AUDIT & TAX PREP                    | 0.00               | 100           | 0.00          | 1,000.00           | 400            | 250.00        |
| 6401   | LOAN INTEREST                       | 2,572.73           | 2,670         | 96.36         | 10,571.37          | 10,680         | 98.98         |
| 6401.1 | LOAN PRINCIPAL                      | 4,102.70           | 4,006         | 102.41        | 16,130.35          | 16,024         | 100.66        |
| 6500   | BAD DEBT EXPENSE                    | 0.00               | 400           | 0.00          | 0.00               | 1,600          | 0.00          |
| 6904   | RESERVE ROOFING / DECKS             | 1,500.00           | 1,500         | 100.00        | 6,000.00           | 6,000          | 100.00        |
| 6905   | RESERVE PAINTING                    | 7,000.00           | 1,000         | 700.00        | 10,000.00          | 4,000          | 250.00        |
| 6906   | RESERVE LANDSCAPE/TREES             | 600.00             | 600           | 100.00        | 2,400.00           | 2,400          | 100.00        |
| 6908   | RESERVE FENCE/WOOD REPAIR           | 280.00             | 280           | 100.00        | 1,120.00           | 1,120          | 100.00        |
| 6909   | RESERVE LIGHTING                    | 150.00             | 150           | 100.00        | 600.00             | 600            | 100.00        |
| 6910   | RESERVE CONTINGENCY                 | 81.00              | 81            | 100.00        | 324.00             | 324            | 100.00        |
| 6915   | RESERVE PAVING                      | 1,000.00           | 1,000         | 100.00        | 4,000.00           | 4,000          | 100.00        |
| 6929   | RES MECHANICAL/PLUMBING             | 11,000.00          | 1,000         | 1,100.00      | 54,000.00          | 4,000          | 1,350.00      |
| 6952.1 | RESERVE - LOAN PROCEEDS TO RESERVES | 0.00               | 0             | 0.00          | 2,484.88           | 0              | 0.00          |
| 6954   | RESERVE POOL                        | 4,100.00           | 100           | 4,100.00      | 4,400.00           | 400            | 1,100.00      |
| 6992   | RESERVE MISCELLANEOUS               | 300.00             | 300           | 100.00        | 21,200.00          | 1,200          | 1,766.67      |
|        | <b>TOTAL EXPENSES</b>               | <b>49,820.67</b>   | <b>34,040</b> | <b>146.36</b> | <b>206,077.63</b>  | <b>136,160</b> | <b>151.35</b> |
|        | <b>TOTAL PROFIT (LOSS)</b>          | <b>(16,529.99)</b> | <b>0</b>      | <b>0.00</b>   | <b>(70,346.31)</b> | <b>0</b>       | <b>0.00</b>   |

VPV VISTA PARK VILLAS CA  
12 Month Spreadsheet Operating Statement  
07/31/2015

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