



NEC – Your best choice for communication solutions

NEC communication history/milestones

NEC was founded in 1899 as a limited partnership with Western Electric. A century of innovation has resulted in many industry milestones, just a few of which are listed here.

- First NEC PBX installed in a Tokyo department store, 1927
- NEC's first Fax machine, 1928
- First to test microwave multiplex communications, 1944
- NEC provided the world's first microwave communications system for TV in time to broadcast the 18th Olympiad, 1964
- NEC launched its first PBX in the U.S., 1970
- NEC Chairman Koji Kobayashi predicted convergence of computers and communications in 1977, long before advent of the Internet
- In 1983, NEC introduced the NEAX® 2400 PBX, the predecessor of present day NEC systems. It established features that became standard in the industry, with many being adopted by competitors.
- In 2002 NEC broke world record super computer speeds
- First to create an HD DVD optical drive, 2002
- NEC launches SV8000 Series of communication systems, 2008

NEC's global presence

NEC has a market presence in over 75 countries around the globe and is the ONLY company in the entire world to rank in the top 5 in Computers, Semiconductors and Communications. When it comes to the broad scope of technology, you couldn't be in better hands. NEC Unified Solutions, Inc. serves the Fortune 1000 and customers across the globe in vertical markets such as hospitality, education, government and healthcare.

NEC in the US

Today, T3i Group has named NEC the 2007 overall market share leader in the U.S. for small to medium business telephony lines, including IP and traditional key systems. NEC ranks #1 in the U.S. key systems market and consistently receives top customer satisfaction ratings for its IP Telephony assessment and implementation services (InfoTech).

NEC Unified's products/solutions

Solutions

NEC offers enterprise and small-to-medium companies a complete portfolio of solutions for wireless, unified communications, voice, data and management services, and an open migration path to protect communication network investments.

We have the track record, the resources and the technology few companies can come close to matching. Bottom line: you can be confident in choosing NEC.

Services

NEC has experts in everything from IP Telephony and Unified Communications to remote managed services, wireless networks, and security. Our experts can help with design, IP assessments, configuration & deployment, systems integration, maintenance and support. Service offerings are categorized into infrastructure services, managed services, and professional services. NEC has a well established lifecycle model for all of our service offerings based on 35 years experience in voice and data communications.

Technology Migration

Ready to grow along with you regardless of which technology you deploy, NEC offers an upgrade path that allows for smooth and cost-effective migration to a fully converged information and communications network. With NEC's unique proven migration lifeline, a system purchased today is designed to remain technologically viable far into the future through simple upgrades rather than a total system replacement.

NEC's dealer network - Strengths/Support

NEC Unified is the voice and data arm of NEC. Headquarters are in Irving, Texas with North American sales and support offices backed by more than 600 authorized dealers.

NEC Authorized Dealers go through a rigorous training process in order to ensure our customers receive top quality service. Our commitment to quality and cooperation has borne results. We have more than 100,000 customers, many of whom are long-term clients.

Strategic Partnerships

NEC's ability to form partnerships with other highly regarded technology leaders like Microsoft (a technology partner since 1979) also contributes to successful solutions. Our collaboration with Microsoft began with PC and server development and is now focused on Unified Communications development and support.

Industry recognition/customer satisfaction

INTERNET TELEPHONY presented its 2008 Product of the Year Award to NEC for the UNIVERGE® SV8100 and UNIVERGE SV8500 communication platforms. NEC also received the magazine's 11th Annual Product of the Year Award for NEC's Automated Message System (AMS). NEC's UNIVERGE Mobile Client (MC530) was awarded a "Best" rating in the 2008 Enterprise Unified Communications Industry Study by Miercom, a leading independent product testing and analysis firm.

NEC's customer retention is evidence of our commitment to excellence and quality. In a survey performed by InfoTech, a leading technology research firm, NEC ranked 1st in customer satisfaction for seven major categories including installation, integration, planning, design, configuration and network/security assessment. With NEC's continued focus on technological development and our customers' needs, NEC is sure to achieve even more.



Empowered by Innovation



For more information, visit necunified.com

About NEC Unified Solutions, Inc. NEC Unified Solutions Inc., a global leader in VoIP and data communications for the enterprise and small-medium business, delivers the industry's most innovative suite of products, applications and services that help customers achieve business value through technology. NEC Unified Solutions, a wholly owned subsidiary of NEC Corporation of America, offers a complete portfolio of solutions for wireless, unified communications, voice, data and management services, and an open migration path to protect investments. NEC Unified Solutions, Inc. serves Fortune 1000 customers across the globe in vertical markets such as hospitality, education, government and healthcare.

***** | v.03.10.09

© 2009 NEC Corporation. All rights reserved. NEC and the NEC logo are trademarks or registered trademarks of NEC Corporation that may be registered in Japan and other jurisdictions. All trademarks identified with ® or ™ are registered trademarks or trademarks respectively. Models may vary for each country. Please refer to your local NEC representatives for further details.