



Attn: SANTOS, ALEXIS TRINIDAD  
SANTOS TRAVEL AND TOURS LLC  
IATA: 31588303  
1134 S BLACK HORSE PIKE # 299  
BLACKWOOD, NJ 08012-2703

Tue, 24 Jul 18  
Ref#: 1557742 - SANTOS, ALEXIS TRINIDAD  
Santos Travel 11 Day Oberammergau with Germany,  
Switzerland & Austria  
Travel Dates: Wed, 23 Sep 20 - Sat, 03 Oct 20

**GROUP PROPOSAL**

Please find our GROSS detailed proposal, in accordance with your request.

*08/02/18*  
*-small mailing 08/03*  
*get!*

**LAND COST:**

- Cost Per Person Based on Two Adults Sharing Room
    - 20 - 24 Passengers Per Coach : \$3549
- Single Supplement : \$1659

*354.90*

**LAND AND AIR COST:**

- Cost Per Person Based on Two Adults Sharing Room
  - 20 - 24 Passengers Per Coach : \$4749

**NOTES:**

- 1) Gross Prices above are based upon joining the Gate 1 Escorted tour and based on our BOOK Buy Discounted rate. This rate will be valid for 60 days from the date of your signed contract.
- 2) The airfare is an estimated rate only at this time and is not guaranteed.
- 3) NO FREES are offered on our book buy discounted rates.
- 4) All prices above can be reduced by 5% if paid by check or bank transfer. (Bank transfers will be charged a wire transfer fee)
- 5) No space is being held at this time. Please refer to the terms to make a booking on behalf of your group.
- 6) Name changes are allowed up until final payment deadline of 250 days prior to departure(11 January 2020) Once final payment received any name changes will constitute a cancellation and full penalties will be per the contract.

**COMMISSION:** SANTOS TRAVEL AND TOURS LLC  
1134 S BLACKHORSE PIKE # 299  
BLACKWOOD NJ 08012

258

Insurance - 5%

Land Services - 10%

Sightseeing Tour - 10%

Transfer - 10%

AUG 01, 2018  
Date

55-136/312  
633

Pay to the Order of GATE ONE TRAVEL

\$ 500.00

FIVE HUNDRED DOLLARS ONLY

Dollars



America's Most Convenient Bank®

**PACKAGE INCLUDES:** DEPOSIT  
For Ref # 1557742/11 Day oberammergau

*[Handwritten Signature]*

⑆031201360⑆ 4338745114⑈

- Flights New York-Frankfurt, Munich-New York. The airfare in this proposal is an estimate and cannot be guaranteed and we recommend you advise your clients this is an estimated airfare only.

( Firm airfares will be available only around 11 months prior to the departure date of the tour. We reserve the right to update the airfare based on the available rates/space when its feasible to book the air. You are not required to by airfare from us and will have the option to accept what we can offer. Please be aware that the arrival and departure transfers are included free of charge when you purchase airfare from us!)

- Airline taxes and fuel surcharges
- 9 nights accommodations:
  - 1 night [Hilton Mainz](#), Mainz, Germany
  - 1 night [Crowne Plaza](#), Heidelberg, Germany
  - 2 nights [Hotel Monopol Luzern](#), Lucerne, Switzerland
  - 2 nights [Parkhotel am Soier See](#), Augsburg, Germany
  - 1 night [Castellani Parkhotel Salzburg](#), Salzburg, Austria
  - 2 nights [Sheraton Munich Westpark Hotel](#), Munich, Germany
- Hotel taxes, fees & service charges
- Hotel porterage
- All transfers(once you purchase airfare from Gate 1 Travel)
- 14 meals: 9 breakfasts, 5 dinners with wine
- Services of English-speaking tour manager throughout
- Services of local guides per itinerary
- Entrance fees per itinerary
- [Category 1 Passion Play seating](#)
- **Special Features**
  - Enjoy a Rhine River Cruise, view hilltop castles, terraced vineyards and villages of timber-framed houses
  - See the thunderous Rhine Falls, one of Europe's largest and most powerful
  - In sparkling Lucerne, in the heart of the Swiss Alps, visit the inspiring Lion Monument
  - Visit Bavaria's "Mad" King Ludwig's fantasy castle of Neuschwanstein, a symbol of idealized romance
  - Journey to Oberammergau, experience the world famous Passion Play
  - Visit magical Salzburg, birthplace of Mozart and scene of the Sound of Music
  - Tour Bavarian Munich with its world-famous "dancing" Glockenspiel clock

### **What is the Passion Play in Oberammergau, Germany?**

Oberammergau is a small German town tucked away in the Bavarian Alps, world-famous for its Passion Play. The play was first performed in 1634 as the result of a vow made by the townspeople that if God spared them from the Black Plague they would in exchange produce a play every ten years. The play is a dramatic recreation of Jesus' passion, covering the final days of his life from his visit to Jerusalem to his crucifixion and resurrection. The Passion Play is now performed from May through October, in an open-air stage and involves over 2,000 people including actors, singers, musicians and technical support, all required to be residents of Oberammergau.

The play is performed in German, however, you will be given a booklet with an English translation at the time of the performance.

### **Is This Trip Right for You?**

This moderately active trip covers a fair amount of ground each day. Expect from three to four hours walking every touring day. The pace is moderate, however you will encounter some uneven surfaces, stairs, steps and significant slopes.

### **NOT INCLUDED:**

Meals unless specified, optional tours, [gratuities](#), and anything not mentioned in the package includes section

### **Additional Information:**



Land only price does not include arrival/departure transfers.

**Accommodation Details:**

Final hotel information for Oberammergau will be available in 2019. Bedding configuration (twin or double) cannot be guaranteed, triples are not available and hotels of similar standard may be substituted at the sole discretion of the Passion Play organizers.

**Entry Requirements:**

Passengers traveling abroad require a passport valid for six months beyond their travel dates. All travelers are responsible to check if a visa is required for all countries on their itinerary. For visa information, check our [Visas](#) page.

**Travel Protection (Insurance):** <https://www.gate1travel.com/insurance/>

Travel Protection (Insurance) premiums are not covered by the initial deposit. Insurance premiums may be paid at any time prior to or with final payment and become effective on the date payment is received.

**Entry Requirements:**

US citizens require a passport valid for six months beyond travel dates.

**OPTIONALS:**

**Mount Pilatus Tour - Day #5 - 27 Sep 2020 - \$99.00**

Ascend the world's steepest cogwheel railway which winds up through lush meadows carpeted with Alpine flowers, past sparkling mountain streams and fascinating rock faces to Mt. Pilatus. After admiring splendid views of the Bernese Oberland and the snowcapped Swiss peaks from the summit at nearly 7000 feet, descend by aerial cableway and return to Lucerne. Departs at 10:00 am. Approximate tour duration is 4 hours. \*In the event of adverse weather, the cogwheel will be replaced by the cable car.

**Eagle's Nest Tour - Day #8 - 30 Sep 2020 - \$67.00**

Excursion into the surrounding countryside of Salzburg to the ruins of Obersalzberg, once an important mountain retreat for senior Nazi SS officers and top party members. Transfer to special motor coaches adapted for the scenic mountain climb to Hitler's notorious "Eagle's Nest." Ascending with the original elevator to the Kehlsteinhaus, you'll see dramatic views of the snowcapped peaks. Approximate tour duration is 3 hours. This tour will not operate in April, May and November. In the event of inclement weather, the Eagle's Nest will be closed and the optional will not operate.

**Dachau Memorial Tour - Day #10 - 2 Oct 2020 - \$34.00**

Dachau Concentration Camp was the first of the internment camps opened after Hitler's rise to power in 1933. The camp became a symbol and model of the horrors of the Nazi period, until its liberation by American soldiers in 1945. It serves now as a memorial to the victims of this tragic period in history. The tour will give you the opportunity to reflect on the events that happened here and the more than 40,000 victims who lost their lives under the tyrannical Nazi regime.

**TERMS & CONDITIONS**

Gate 1 Travel standard terms and conditions apply except where modified below. Please visit <https://www.gate1travel.com/terms> for complete details.



### Group Types

Gate 1 Group Department Offers Group passengers 1) Custom Private tours, 2) Gate 1 Published Tour with other Gate 1 passengers, or 3) Gate 1 Published Tour held Privately for your group

If you are joining a published departure, you will be joined by other Gate 1 passengers unless otherwise noted on your contract. If you have any question regarding your group type, please check with your Group Sales Specialist for clarification.

### Passports & Visas

It is each traveler's responsibility to have passport valid for at least 6 months after the date of travel and a visa if required. Please check the information at <https://www.gate1travel.com/visas> for the specific country/region you are visiting for more details. IMPORTANT: Passengers who are not U.S. Citizens must check with the respective consulate or a visa agency to determine what personal identification is required. Passengers who enter, leave, and then re-enter the same country on their itinerary should check if they require a double-entry visa. Passport applications are available at most U.S. Post offices, as well as at regional Passport Agencies. Passengers requiring visas, whether obtained in advance or locally upon arrival, should ensure that their passport has unstamped visa pages.

### Payment Deadlines & Important Dates

Reservation Deposit on the land arrangements: Signed contract with \$500 group deposit to reserve services on our tour.

Once received we will hold space on our coach for a 60 day hold.

You will have 60 days to promote the tour to your passengers. At the 60 day deadline we will require the passengers names and their individual deposit of \$500 per person.

Final Payment due 250 days prior to the departure date of the tour.

Air Deposit: \$100 per person within 21 days of confirmation (except where airline terms differ) of a group block.

**Travel Protection (Insurance):** Missing a vacation is bad enough. Losing the money you paid for your vacation is even worse. Trip insurance is therefore highly recommended by Gate 1 Travel. Your premium is related to your trip cost, so you don't have to worry about being over-insured. Trip Protection Plan premiums are non-refundable. Travel Protection becomes effective at the time of receipt of the Travel Protection premium and may not be purchased after final payment has been made. Visit <https://www.gate1travel.com/insurance/> for more information and to review the plan's terms and conditions.

### Cancellation

Once a payment has been made, cancellations will apply per the schedule below based on the date the written cancellation is received and will only be accepted in writing.

Cancellation fees apply to packages and/or services as indicated below. Package cancellation fees include airfare, except when Instant Purchase Airfare or a group airfare is purchased. Once airfare is purchased, either at time of booking for Instant Purchase Airfare or at time of full payment for Gate 1 Airfare, airline tickets will be issued and are always subject to 100% penalty. The final group price for Custom Tours is based on the number of paying passengers which may be impacted by individual cancellations, in which case a revised group invoice will be issued up to departure date.

### Reservations with Passion Play 2020:

Up to the names received: \$500 per group

Once names received - 251 days prior to departure: \$500 per person

250 to 61 days prior to departure: 75% of cost

61 days or less prior to departure: 100% of cost

### Special Events & Products

Deposit, Final Payment, and Cancellation penalties may differ for special events, some customized groups including group airfares, tours with internal flights, and/or certain sea cruises based on cabin category, length of sailing, and seasonality, as well as select packages and hotels, and will be advised at time of booking on your invoice.

### Late Payment

Reservations with outstanding balances after the final payment date listed on the passenger invoice will be subject to automatic

service cancellation. A service reinstatement fee of \$50 per reservation will be added to each outstanding invoice and must be paid in advance in order to apply for reconfirmation of services.

### **Reservation Changes**

Please note that name changes to airline reservations are subject to full cancellation and rebooking. See Airline Name Changes section for specific information. Replacing a traveling passenger with another traveling passenger constitutes a cancellation with the airline and is subject to cancellation penalties, and is not covered by this Reservation Changes policy. Changes or additions after departure are subject to local rates at the time of amendment and must be paid directly by the passenger to the service provider. There are no refunds for unused services.

### **280 Day Group Status Review**

A Passenger Information Form will be provided for completion. Passenger names should match exactly the full name(s) as listed in each passport, including middle name(s) or initial(s), or as listed on government-issued ID for passengers traveling within the USA. Space held without names may be released at this time. Names should be reconfirmed also for passengers who completed their registration online. Additional requested information includes passport number and expiration date, date of birth, dietary and/or special requirements.

### **Commission/Incentive Payments**

IRS regulations require commission/incentive payments to be reported by Form 1099. Group Organizers/Travel Agents are required to complete Form W-9 before payments may be issued. Payments are issued no sooner than 2 weeks post travel.

### **Currency Fluctuation**

All prices are based on the rates of exchange in effect at the time of price quotation. In the event that the US dollar devalues, Gate 1 reserves the right to increase prices accordingly. Your final invoice(s) for tour participants will reflect increases resulting from currency devaluation.

### **Scheduled Bus Tours and Cruise tours**

Group leaders are responsible to advise group participants prior to booking that they will travel with other passengers who are not part of your group.

A periodic sales review will be conducted. We reserve the right to recall group space at any time, with 7 days notice.

### **Group Harmony**

To ensure the desired group synergy, Gate 1 Travel reserves the right to accept, reject or expel any individual who is deemed disruptive or incompatible with the interests of the group, including, but not limited to, individuals who are intoxicated and/or under the influence of drugs leading to a negative experience for the remainder of the group. Expenses, including cancellation fees and/or costs for alternate travel plans or to return home, will necessarily be borne by the passenger. All unused services are non-refundable.

**Single or Triple Accommodations** are limited and subject to availability.

### **Documents**

Provided full payment is received no later than your Final Payment Due date, documents will be sent via email 21 days prior to the onset of services. If paper documents are requested when e-documents are available, documents will be sent via FedEx approximately 14-21 days prior, and a fee of \$30 will apply. A complete street address is required (no PO boxes.)

### **Group Airfare**

Group air contracts require a minimum of 10 passengers on the same itinerary and dates to remain valid. Should numbers be below 10 at your Group Status Review, the prevailing individual airfare will be applied.

### **Airlines**

Airline schedules and flights are subject to change without notice. Gate 1 Travel is not responsible for penalties incurred for tickets, international or domestic, not issued by Gate 1 Travel due to schedule and/or flight changes. If full payment is not received, seats will be canceled by the airline and may not be available to be rebooked on the same flights or at the same airfare.

### **Seat Assignments**

Seats will be requested on your behalf. Every airline has different group seating policies. Any name change may result in that seat being revoked by the carrier. Bulkhead and exit row seats are considered at airport check-in only. Domestic flights are blocked for group seat requests. Seats are always a request and never a guarantee. Your final seating will be determined by the airlines.

### **Airline Taxes & Fuel Surcharges**

When airfare is purchased, airline taxes and fuel surcharges are included. Prior to completion of full payment there is a potential for a price increase(s) due to increases in government-levied taxes and fees and/or fuel surcharges. To avoid potential increases, the entire group may choose to accelerate final payment in order to issue the group airline tickets. Once issued, airline tickets are no longer subject to potential increases but are fully non-refundable.

**Luggage:** All Gate 1 escorted tour buses allow one piece of luggage per person, plus carry-on bag. Additional baggage will be subject to a handling charge of \$100 per piece. As Gate 1 will not be responsible for loss or damage to luggage and personal belongings, you MUST report any loss or damage immediately at the time of the incident and obtain a written report from the local authority for submission to your insurance provider. If your luggage is lost or damaged by the airlines, a baggage claim form MUST be filed with the carrier before leaving the airport. We recommend that you use brightly colored luggage tags, straps or other identifiers to help you locate your luggage upon arrival or to describe it in the event that it is lost. Please visit [gate1travel.com/luggage.aspx](http://gate1travel.com/luggage.aspx) for complete luggage guidelines.



**GROUP PASSENGER AGREEMENT**

Please review and **initial each item below** to confirm your understanding of the following important terms which should be advised to all group members:

AS Passenger names provided will match EXACTLY the full name(s) as listed in each passport, including middle name(s) or initial(s), or as listed on government-issued ID for passengers traveling within the USA. Any discrepancy may result in cancellation, change fees, new and higher airfares or denial of services.

AS Passengers are responsible to obtain the correct travel documentation (passport, visa, identification) for the destination(s) to be visited. Passports are required to be valid for at least 6 months beyond the travel dates.

AS Passengers have been offered the option to purchase travel insurance. If purchased, coverage begins only after payment of the insurance premium and that the pre-existing condition waiver applies only when payment of the insurance premium is completed by the final payment due date.

AS Gate 1 Travel is not responsible for penalties incurred for tickets, international or domestic, not issued by Gate 1 Travel due to schedule and/or flight changes.

AS Wheelchairs, walkers and scooters are not permitted on "seat-in-coach" escorted tour excursions and Gate 1 Travel reserves the right to remove any individual from a tour who has not provided the required advance notification.


AS Prior to completion of full payment and issuance of airline tickets for the entire group there is a potential for a price increase(s) due to fuel surcharges imposed by airlines, cruise lines and/or transportation companies, as well as potential for increases in government-levied taxes and fees. Once full payment is completed and all the airline tickets are issued, there will be no price increases. I understand that by my agreement, I consent to the potential for post-purchase price increases due to increases in fuel surcharges and/or government taxes.

AS I have read the Terms & Conditions, the Release from Liability, Assumption of Risk and Arbitration Clause and understand the entirety of that document which should be viewed at <https://www.gate1travel.com/terms#RISK> I agree that my payment and subsequent acceptance of my travel documents constitutes my acceptance, and the acceptance of my group participants, of those Terms & Conditions, the Release from Liability, Assumption of Risk and Arbitration Clause. By initialing here, I agree to these Travel Terms & Conditions and Gate 1's Release from Liability, Assumption of Risk and Compulsory Arbitration Clause for myself, each member of my traveling group and any minor children accompanying them. I will review the terms and conditions with all passengers on this group.

We will be happy to proceed and book the above space upon receipt of your acceptance of our proposal, along with the deposit. Please sign below (remember to include the number of air seats and/or hotel rooms).

**I have read and understand all terms and conditions above and all of Gate 1 terms that may be reviewed at <http://www.gate1travel.com/terms.aspx>. My payment and signature below constitute acceptance of those terms.**

Please book   x   air seats,   x   twin rooms and   x   single rooms and   x   triple rooms

<u>SANTOS / ALEXIS</u>	<u>SANTOS TRAVEL &amp; TOURS, LLC</u>
Agent / Client Name (Please print)	Agency / Organization Name (Please print)
	<u>08/01/18</u>
Agent / Client Signature	Date

Please feel free to contact me at 800-682-3333 ext. 1151, or fax to 215-886-2228

Sincerely Yours,

Madge Heaney  
mheaney@gate1travel.com  
Group Sales Dept.  
Gate 1 Travel

**Itinerary For: Santos Travel 11 Day Oberammergau with Germany, Switzerland & Austria**

DAY 1, Wednesday - Depart for Germany  
Depart for Frankfurt, Germany

DAY 2, Thursday - Arrive in Frankfurt

Arrive in Frankfurt and transfer to your hotel in nearby Mainz on the storied Rhine River. (transfer is included free of charge once you buy your air from Gate 1)

The remainder of the day is on your own to rest and relax. In the evening, an orientation meeting with your Tour Manager introduces you to the delightful program that lies ahead, followed by a Welcome Drink and Dinner with your fellow travelers

**Overnight:** Mainz

**Meals:** Dinner

DAY 3, Friday - Rhine River Cruise & Heidelberg City Tour

The morning begins with a cruise on the scenic Rhine. See stunning vistas of hilltop castles, terraced vineyards and villages of timber-framed houses along the course of the river. Pass the mighty Lorelei rock rising vertically from the waters named for the siren "Lorelei" who bewitched sailors passing by. In Heidelberg, home to the oldest university in Germany, view the imposing red sandstone ruins of Heidelberg Castle originally built in the 12th century. This hilltop Gothic masterpiece has encountered turbulent times but still stands as a dominant symbol of the city. Balance of the day is at leisure in Heidelberg to discover the enchanting alleys and lanes in the Old Town with its small gardens, museums and lovely galleries\*

\* July 15 & July 29 departures will overnight in Mannheim instead of Heidelberg

**Overnight:** Heidelberg or Mannheim

**Meals:** Breakfast

DAY 4, Saturday - Black Forest

Head south on a scenic drive through the Black Forest region, an area of unrivaled natural beauty with its dense forests of thick pine trees. Nestled in the forest, you will see some of the charming traditional homes with their long sloping roofs. Continue on a drive to Schaffhausen, surrounded by vineyards. Here, you will see the thunderous Rhine Waterfalls; one of Europe's largest and most powerful. Then, on to beautiful Lucerne, with its pristine lakeside setting and gorgeous mountainous panorama. Spend two relaxing nights here in the center of the Swiss Alps

**Overnight:** Lucerne

**Meals:** Breakfast, Dinner

DAY 5, Sunday - Full Day in Lucerne

A full day at leisure to explore the heart of central Switzerland. Begin the day at the inspiring Lion Monument, one of the best-known monuments in the country, created in remembrance of the heroic death of Swiss guard killed in 1792. Continue to the 14th century medieval Chapel Bridge one of the oldest covered wooden bridges in Europe, forming the centerpiece of Lucerne's townscape. Later, time to shop for chocolate, watches and the famous Swiss and German cuckoo clocks or sip coffee at an outdoor cafe. In the afternoon, there is an opportunity to join the exciting *optional* tour to Mount Pilatus. Ascend the world's steepest cogwheel railway which winds up through lush meadows and sparkling mountain streams to the summit of Mt. Pilatus at nearly 7000 feet. After admiring the splendid panorama, descend by aerial cableway and return to your hotel

**Optional:** Mount Pilatus Tour

**Overnight:** Lucerne

**Meals:** Breakfast

DAY 6, Monday - Neuschwanstein Castle, Travel to Oberammergau

Drive through glorious Alpine scenery to visit Bavaria's "Mad" King Ludwig's fantasy castle of Neuschwanstein perched high above the valley below. This is one of the most visited castles in Germany and a symbol of idealized romantic architecture. Among the castle's finest rooms are two magnificent halls with extravagant decorations dazzling in gold and blue. Later, travel to your Oberammergau region hotel for overnight

**Overnight:** Oberammergau region

**Meals:** Breakfast

DAY 7, Tuesday - World-Renowned Passion Play

This morning, enjoy time at leisure. This afternoon, attend a moving performance of the world-famous Passion Play that dates back to 1634. This epic play is held every 10 years and performed by the inhabitants of Oberammergau. During the break, join your travel companions for dinner before witnessing the stirring second half of the Passion Play performance. Afterwards, return to your hotel

**Overnight:** Oberammergau region

**Meals:** Breakfast, Dinner

DAY 8, Wednesday - Salzburg City Tour

After breakfast, travel to Salzburg. This baroque jewel was the birthplace of Mozart. The guided walking tour takes you to view the house where Mozart was born, as well as to the squares and gardens of this beautiful city, crowned by the 11th century Hohensalzburg Fortress. The city is also known for the singing von Trapp family and the setting for the film, The Sound of Music. More time to explore charming Salzburg, or participate in the *optional* excursion into the surrounding countryside to the ruins of Obersalzberg, once a mountain retreat for senior Nazi SS officers. Then, transfer to special motor coaches adapted for the scenic mountain climb and ascend to Hitler's notorious "Eagle's Nest."

**Optional:** Eagle's Nest Tour (PM)

**Overnight:** Salzburg

**Meals:** Breakfast, Dinner

DAY 9, Thursday - Explore Munich

This morning, continue to Munich. Arrive at Marienplatz square, cultural center of the city, dominated by the gothic New Town Hall housing Munich's world-famous Glockenspiel, which dates back to 1908. This colorful mechanical clock has life-size figures that dance to music with shows several times a day. In the afternoon, a guided city tour takes you past the Olympic Stadium situated in the heart of Olympia Park in northern Munich built as the main venue for the 1972 Summer Olympics. Then, visit the stunning Nymphenburg Palace with its gorgeous baroque facade, once summer residence of Bavarian rulers. Driving through the city, you see countless museums, galleries, palaces and impressive historic monuments. Evening is at leisure to experience the vibrant nightlife of the city

**Overnight:** Munich

**Meals:** Breakfast

DAY 10, Friday - Full Day in Munich

Today is at leisure to independently enjoy the delights of this capital. This morning an *optional* tour shows you the dark history of the last century, with a chilling visit to the Dachau Memorial Concentration Camp, the first of the internment camps opened after Hitler's rise to power in 1933. The camp became a symbol and model of the horrors of the Nazi period, until its liberation by American soldiers in 1945. It serves now as a memorial to the victims of this tragic period in history. The tour will give you the opportunity to reflect on the events that happened here and the more than 40,000 victims who lost their lives under the tyrannical Nazi regime

**Optional:** Dachau Memorial (AM)

**Overnight:** Munich

**Meals:** Breakfast, Dinner

DAY 11, Saturday - Depart Germany

Transfer to the airport for your departure flight (transfer is included free of charge when you buy your air from Gate 1)

**Meals:** Breakfast