



APRIL
2023

COSTA RICA

SALES SUMMIT

Your hard work can take you far!

Make your plans for a 5 day, 4 night resort trip to Costa Rica. To reserve your spot, earn 150 points on personal production, or 750 points for agencies with down line producers between June 1, 2021 and December 31, 2022.

QUALIFICATION DETAILS

June 1, 2021 through December 31, 2022

PRODUCT	POINTS
Individual Med Supp*	.75
Group Med Supp*	.10
Cancer/Critical Illness	1
Hospital Indemnity	.5

PRODUCT	POINTS
Short Term Recovery Care	1
Long Term Care	3
Dental/Vision/Hearing	.25
Annuity	∞

PRODUCT	POINTS
Final Expense*	†
Trust Life*	‡
Short Term Medical*	§

POINTS ARE PER APPLICATION ∞ .5 per \$100,000 placed premium | † 1.5pts per \$1,000 of IANBP | ‡ 1pt per \$3,000 of IANBP | § 1pt per \$4,000 of paid premium

TERMS AND CONDITIONS: **1** JSA reserves the right to change or discontinue the program at its sole discretion and without notice. **2** Trip is for qualifier plus (1) guest only. Guest must be 18 years of age or older. **3** Qualifier must be contracted, in good standing and actively representing JSA at the time of the trip. **4** Sub-Agents and License Only Agents (LOA) are not eligible. **5** Qualifier must not have any outstanding debts with JSA. **6** Qualifying business must be submitted 6/1/2021 through 12/31/2022. **7** Points are based on net production. Not all agents or agencies will qualify at these numbers. **8** Medicare Supplement guarantee issued business does not qualify for credit. **9** Sharing, splitting or transferring of points is not permitted. **10** Trip is non-transferable and not redeemable for cash or any other prizes or incentives. **11** Qualifier is responsible for taxes and will receive a 1099. **12** There may be a penalty assessed for anyone who cancel after they have registered. **13** Qualification points only calculate for clients aged 40 years or older. **14** Individual and Group Medicare Supplement policies do not qualify for points in the states of MN, ND or WA.

SCAN TO
VISIT SITE



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