

# **Capability Statement**

**Contact** 

Established in 1988, Leslie Saunders is the only certified woman-owned insurance, benefits and training company in the US. When Leslie Saunders placed her first rental car policy more than 30 years ago, it grew into an industry-leading business that provides innovative insurance products to meet the complex and varying needs of the modern corporate business traveler. The Agency works with Airport Concessions, Public Transportation, Livery, and Parking companies.

# **Core Competencies**

### Insurance

- \* Auto, Fleet, Liability & Physical Damage
- \* Cargo
- \* Accident, Personal Property & Effects
- \* Workers' Compensation
- \* OCIP, CCIP Administration, Safety & Claims

# **Marketing**

- \* We create a portfolio of product offerings to appeal to your customer interests and demographics.
- \* Specialty products:
  - Travel Insurance
  - Trip Cancellation Insurance
  - Pet Insurance

# **Benefits**

- \* We help employers navigate the changing healthcare environment
- \* Affordable Health Care Solutions for the uninsured or underinsured
- \* 20+ years of insurance company underwriting expertise
- \* We represent many of the top. A-rated insurance companies in the voluntary marketplace

# **Training**

- training to satisfy a variety of business needs.
- \* Specialized Leader in:
  - Car & Truck Rental Products

- \* We develop & deploy classroom, web-based, & self-paced animated
  - and Services



Leslie Saunders Insurance Agency Inc.

813.981.2990

www.lesliesaunders.com

Leslie A. Saunders

President/Owner

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**Company Data** 





**DUNS:** 829147474

DBE ACDBE WBENC

Certifications



### Some of Our Clients

- \* Orlando International Airport
- \* Kansas City Airport Replacement Terminal Project
- \* Dulles Rail Construction, OCIP
- \* Gali Services
- \* Hillsborough Area Regional Transit (HART)
- \* Port Tampa Bay
- \* Avis Budget Group (Avis, Budget & Payless)
- \* Republic Parking/Impark Limited
- \* Metropolitan Washington Airports
- \* Miami International Airport
- \* Procarent (Yellow Cab) of Louisville



Predictability. Improved Performance. Increased Profitability.

**NAICS Codes** 

524210 Insurance Agencies & Brokerages

524298 All Other Insurance Related Activities

541612 Human Resources Consulting Services

541613 Marketing Consulting Services

611430 Professional & Management **Development Training** 

488190 Other Support Activities for Air Transportation

## **Differentiators**

- \* Leslie Saunders Insurance provides a range of products and services for corporate and public entities.
- \* We commit to ongoing regular communication.
- \* We are responsive to your needs and inquiries.
- \* You always receive our personal attention.