



# Parking Lot Safety Solutions

by Simon Marketing Group



Simon Marketing Group, dba Parking Lot Safety Solutions, is a certified WBE business located in Kalamazoo, MI. SMG offers the highest quality products designed to safeguard and protect facilities. These items help control and calm traffic and provide safety for vehicles and pedestrians. Products include bollards, Post Guard bollard covers, Gate Arm Guard moving gate arm covers, Height Guard overhead clearance bars, Sentry's full-line of column, corner and rack protection, rubber and plastic speed bumps and humps, rubber and plastic parking blocks, Poletector light pole base covers and Gorilla Post magnetic removable delineators. We are a national supplier to construction, financial services, parking, automotive, health care, municipalities, military and Federal facilities, and more.

## POSITIONS AVAILABLE

### Sales Representative – Independent Contractor

At Simon Marketing Group, our sales representatives are an important asset and have played a critical role in growing our sales. We are always seeking outstanding sales representatives with a wide range of backgrounds to help us better serve our customers. Simon Marketing Group offers a unique environment where Sales Representatives are encouraged to pursue new ideas, take responsibility and challenge their abilities. Parking Lot Safety Solutions is on a mission to make our safety products the sales representative's strongest and most profitable line.

Do you have a friendly and upbeat personality, great customer skills, like promoting new concepts and ideas, self-motivated with a solid independent work ethic? This could be a perfect opportunity for you. This is a commission-based position but has substantial income potential for an ambitious individual.

Please review all the pages on our website, [www.parkinglotsafetysolutions.com](http://www.parkinglotsafetysolutions.com) to familiarize yourself with all our products. If you do not have sales, marketing or architectural estimating background, please do not apply for this position.

If you are interested in learning more about this position, please send your resume to [carol@simonmarketinggroup.net](mailto:carol@simonmarketinggroup.net).

### Bid Estimator

Simon Marketing Group is looking for a candidate to assist us in reading and responding to both construction and government bids. You should be proficient in reading and understanding structural and architectural drawings and be able to analyze plan documents to determine if our products are needed.

This position would include downloading bid information from various bid agencies, preparing project quote sheets and final bid submittal.

Please visit our [parking lot safety solutions](http://parkinglot.safetysolutions.com) website to see the full line of products we have to offer. Compensation is negotiable. If you are interested in pursuing this opportunity, please send your resume to [carol@simonmarketinggroup.net](mailto:carol@simonmarketinggroup.net) and I will be happy to answer any questions you may have.