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For whosoever shall call upon the name of the Lord shall be saved.

Romans 10:13

Promoting the Gospel of Jesus Christ to the Inner City.

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Most all pictures link.

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the SOULWINNER

One soul at a time

How to Win a Soul to Jesus

Using the Plan of Salvation When Soul Winning

There are many different ways to go soul winning, and many of them work very well. I am going to present you with the way I do it which has worked well for me. You may find that it is effective for you also. Since most of my soul winning is done in-transit, as opposed to door-to-door, I do not always have much time to keep the person's attention. My goal then is to present the gospel to the person(s) as briefly, thoroughly and clearly as possible.

The four key ingredients to soul winning are your 4-point tract (with King James Version scriptures), your introductory questions, your ability to speak clearly (and pronounce words properly) and your kindness. Your tract should reiterate what you are saying, and I try to use a 4-point tract that repeats the 4 points I give for salvation. You can use the tract form my selection called the [econo-tract](#), but it is good to have the church contact information on the tract as well.

I start by approaching a person, reaching out with a tract and asking him, *"Can I give you the gospel?"* This way he knows my exact intent and if he refuses the tract **he** is responsible for rejecting the gospel. If he agrees to take it I hand him the tract and say, *"Would you mind if I asked you a gospel question?"* If he agrees then I ask him, *"If you passed away today are you 100% sure you would go to Heaven?"*

If he says yes, I ask him, *"And how do you know?"* Make sure he understands the reason he's going to Heaven is because he is saved by the blood of Jesus and not because he is a good person or does good works or any other reason. If the man convinces you he's saved, move onto someone else. But if he is not saved, then carry on with the questions.

I would then ask him, *"I'd like to show you how you can know for sure you will go to Heaven. Would that be okay?"* I am never forceful when I give the gospel. If he agrees, tell him *"There are four things you have to know to be sure you will go to Heaven when you die. The first one is this: the Bible says that everyone is a sinner (For all have sinned and come short of the glory of God, Romans 3:23). Would you agree to that?"*

If he says yes, carry on. If he says no, ask him, *"Do you think anyone is perfect? Then we all must be sinners." Once agrees to the first point you can carry on to point two: "The reason we die is because of our sin (For the wages of sin is death, Romans 6:23a). Adam and Eve were supposed to live forever but because of their sin in the Garden of Eden they eventually died. That's why we all die—we inherited death from them."*

Carry on the third point as long as he agrees with you. *"The third thing you need to know is that not only do we die, but our soul will burn forever in a Lake of Fire to pay for our sin."* From here I usually immediately go into the final and most important point, and that is Jesus death.

"But the good news, number 4, is that Jesus died on the cross to pay for your sin so you do not have to pay for it all in Hell. All you have to do is believe in him and ask him to save you. The blood he shed is enough to wash away all of your sin. Now, do you want to be saved from Hell? If he answers yes then say, Then why don't you say a prayer with me and ask Jesus to save you?"



(Photo Courtesy Microsoft Publisher) There can be nothing more careful you can do for a loved one or neighbor than to try and win him to the Lord if he's not saved. Some people get saved the first time you give them the plan of salvation, others take time. In any case, it is the gesture of presenting the gospel that matters the most—along with your testimony of course. It would be difficult to win a soul to Jesus if you had a bad testimony, but you should go soul winning regardless of your testimony and work on making it better. Always use King James Version scriptures when you go soul winning.

If the man does not agree to pray you can urge him by saying, *"But you don't want to burn in Hell do you?"* and if he continues to resist just tell him to say the prayer on the tract on his own. But if he is willing to pray with you then say the sinner's prayer with him. Say, *"What I am going to do is lead you in a prayer and you repeat after me. As long as you mean what you are saying you will be saved from Hell."* And pray a prayer something like this, phrasing it with pauses at the semicolon so he can repeat after you, *"Dear Jesus; I know that I am a sinner; Deserving death and Hell; But I don't want to go to Hell; I want to go to Heaven; Please come into my heart; Forgive me of all my sin; And take me to Heaven when I die; Thank you for saving me; In Jesus name; Amen."*

After he says this prayer you should confirm that he is saved by asking, *"So if you died today, where would you go? (Heaven). If you had died before you got saved today where would you have gone? (Hell). If you die 50 years from now, being that you had been saved today, where would you go? (Heaven). Remember once you are saved you are always saved, even if you sin and you will sin. You're sin is all forgiven you past, present and future, but remember: there is always a consequence for sin."*

It is important to keep a contact record of the man so you can have him picked up for church, and you should direct him to the church address on the tract. If he does not want to give out his information, encourage him to come on his own.

Soul winning is the most important thing you will ever do and God will bless you for it. There simply are not enough soul winners out there.