

Annual General Meeting. September 3rd 2025 at 7pm. Step It Up Dance Studio Clavet, Sk.

- 1. Call meeting to order, any additions to agenda?
- 2. Board Member Introductions
- 3. Minutes from the 2024 Annual General Meeting: Jennifer Robertson
- 4. Meet the Instructor's: Geri Cey, Rebecca Cey, and Jorja McClelland Student teacher Rachael Morrison and Introducing the Class Assistants.
- 5. President's Report: Lise Ritz
- 6. Vice President's Report: Kristy Lang
- 7. Artistic Director's Report: Geri Cey
- 8. Treasurer's Report: Terra Ulsifer
- 9. Fundraiser's Report: Cynthia Bruneau
- 10. Questions?
- 11. New Business
- 12. Next Board Meeting Scheduled/Adjournment

AGM Minutes from September 4th 2024.

Step It Up Dance Cooperative Ltd.'s Annual General Meeting Wednesday, September 4th 2024 was held in the Step It Up Dance Studio, in Clavet, Sk. In attendance; Geri Cey, Cindy Bruneau, Brenda Lawrence, Lise Ritz, MaryAnn Nelson, Cheryl Simpkins, Kimberly Little, Kristy Lang, Terra Ulsifer, Lindsay Jackson, Jaimie Tuchek, Amanda Pottle, Rebecca Cey, Hayden Wagner, Ariannah Nelson, Rachael Morrison, April Ritz, Natalie Bruneau, Reese Bruneau, Crystal Dyck, Wendy Friesen, Jacie Neill, Melissa Neufeld, Kali Gerlinsky, Britney Erixon, Leah Dirk, Deannie Assie, Sarah Kerluke, Jenn Lepack, Becky Taman, Mark Lodewyk, Suzanne Staudinger, Sara Bergerman, Heather Gillespie, Karla Thiessen, Kirsten Voice, Angie Wheeler, JerriAnne Weber and Jen Robertson.

Lise Ritz called the meeting to order at 7:03 pm. Lise asked if there were any items to add to the agenda. Executive members Introduced themselves.

The minutes from the 2023 Annual General Meeting were read by Jennifer Robertson. Motion made that minutes to be adopted as correct and read by Jen Robertson and seconded by Kristy Lang. No one was opposed to this motion; all in agreement and 2023 minutes were passed as now read and correct.

Geri Cey introduced herself and introduced the instructors. Each instructor: Sharleen Knorr, Jorja McClelland, Rebecca Cey gave a short background of their history. Geri explained the role of the class assistants. Each assistant introduced themselves and also which classes that they would be helping out with.

The President's report was given by Lise Ritz. Renovations that occurred over the year were listed, new siding, new heating system, new lights, paint, and flooring. Thanked the volunteers involved and Brenda Lawrence for spearheading the projects. Discussed Band as being the first form of communication going to be used this year, as this choice was supported in the end of year survey. Facebook is optional, REMINDS is used for immediate updates. Heather Gillispie will be the sole distributor of Step It Up Clothing and we are planning on having a clothing order in the fall. Juli Labrecque will be doing our pictures for us. Recognized our Gold award in Dance Lessons and Silver award in Performing/Arts in the Community Votes awards. Registration closes September 30th except for Basic Movement October 25th. September 9th is the first day of classes, and our recital date is May 3, 2025. Thanks to the RM of Blucher for gravel donation, as we will be working on our outside lot. Also was noted we have new neighbours in the lot beside us, and we will have to stick to utilizing our parking area. 70 active dance families and 90 students are signed up. When signing up for duets and trios each dancer participating needs to submit a request and put in the notes who the partner is.

Competition dates and places were reviewed. Feedback did not have us applying to the Kindersley competition. Discussion did focus on the fact that all three competitions were back-to-back, could be challenging for parents. Limited by our dance season, we have to utilize opportunities in March, and April. Saskatoon, Prince Albert and Aberdeen are the ones we will be attending. Went over studio guidelines in regards to changing areas, lockers, items being left at own risk and keeping noise down.

Vice President Report had Kristy Lang reporting on rentals that we host in the studio. Advertised the yoga instructors and piano teacher that occupies our space. Email our stepitupdanceco@gmail.com for community group rental inquiries. Renters must have their own insurance and sign a rental agreement to occupy our space. Kristy is organizing to teach the Level 1's dancers to learn to walk the path after school on Tuesdays. She will meet at the grade 2 door, she encourages any parents interested to contact her, and to let the school teacher know that the dancer will be walking with her.

Kali Gerlinsky and Angie Wheeler will also be taking turns walking the dancers over. Kristy also suggested checking in with the After School Program ran by Rhonda Randall. Thursday dancers can utilize the program prior to walking over to start dancing. Geri hopes to be at the studio by 4:15 pm and April Ritz can arrive to open the studio as well if Geri is delayed. Kristy has booked the Best Western hotel for the Prince Albert Competition, more details to come. Cut off date will be the 2nd week of March.

Tapped Out Parents, second year Kristy is running a family fundraising group that is for families to fundraise to offset their personal dance costs. September 15th deadline to join, must participate in two out of three fundraisers. There is a minimum number of items for each of the fundraisers. Quick Stop Perogies, World's Finest Chocolates and Mother Earth Gift Cards are the fundraisers. Please contact her for more information.

Treasurer's Report by Brenda Lawrence. Brenda reviewed our Powerpoint presentation of our Financial fiscal statements up to our year end of May 31, 2024. Outstanding accounts must be paid in full by April 1st unless otherwise discussed. When e transferring funds, please have last name and what payment is for in messages. PayPal is no longer used by Step it Up. 10 percent discount on tuition paid by November 1st. Accounts will be reviewed Nov 2nd and statements will be updated with a credit. The motion to waive an auditor was not presented as the books are reviewed by an independent 3rd party Robin Bourgonje at ProTax Consultants. Our books are always available to any member to review. Motion was made to adopt the treasurer report as read and correct by Lise Ritz and seconded by Kristy, no one was opposed to this motion and it was carried.

Geri Cey gave the Artistic Director's Report. Discussed exams, any level is welcomed to test. Information is up on JR. \$200.00 will cover classes and exams. Practices will start after the recital May 5th and exams will be in June. Costumes will be ordered from Wish come True, in hopes of consistent sizing and the cheapest option for us. Costume measuring day Nov 2 to have all dancers measured. Kimberly Litte will also be helping with this.

Cindy Bruneau gave the Fundraiser Report starting out by thanking the Sasklotto, and Affinity CU for their support to our club again this year. Bottle Drive scheduled Saturday, September 21st, usually a 3-hour commitment. Mom's Pantry in November, Spring Cheer basket raffle starts in April and the draw will be at the recital in May. Shadow Boxes are a constant running fundraiser. Cindy went through why we fundraise, as it keeps our competitions low as we pay the majority of the fees compared to the extra costs families are charged in the city. It pays for dance equipment, and supplements a large part of our renovation costs.

New Business: Geri asked our members to support the request to use fundraising money this year for a studio stereo system and for a laptop for the instructors to utilize Dance syllabi on. She anticipates with an initial quote from Long and McQuade that the stereo system would be around \$3300.00 and a laptop between \$400 - \$500.00 dollars. No one objected to this request. Also received contact info for another local company to check with for quotes. Lifestyle Audio & Visual.

Elections were held for the 2024-2025 season. "Be resolved that the members of the Step It Up Dance Co-operative Ltd elected (the nominated members to the board position that the member was designated to)" and as such:

Executive Board consists of:

President: Lise Ritz

Vice President: Kristy Lang.

Secretary: Jennifer Robertson.

Treasurer: Terra Ulsifer.

Fundraiser Coordinator: Cindy Bruneau.

Artistic Director: Geri Cey.

Members at Large:

MaryAnn Nelson

Kimberly Little

Kali Gerlinsky

JerriAnne Weber

Jaimie Tuchek

Jen made the motion to end the meeting at 8:54 pm, Cheryl Simpkins seconded it and the meeting was adjourned.

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Geri Cey

ADAPT, PAEC Ballet, RWID, AAC2, BAC, PBT, ACA, CDLA, LID, CDTA Pre-Associate.

Geri Cey is a founding executive member and the Artistic Director of Step it Up Dance since it's humble beginnings in 2013. Growing up on a farm near Clavet, Geri is a hometown gal and second generation Clavet Cougar! Geri is an award winning dancer and choreographer who began dancing at the age of 4 at Footworks Dance Studio in Saskatoon. She has studied Tap, Jazz, Ballet, Pointe, Musical Theatre, Song and Dance, Lyrical, Contemporary and Modern and continues to expand her knowledge. Achieving her advanced ADAPT Tap and Jazz exams as well as her RAD Elementary (Intermediate), she also received drama training through Persephone theatre and the University of Saskatchewan. Geri has participated in both dance and drama workshops and competitions throughout Western Canada, winning multiple awards and scholarships. She was a dancer in the Dare to Dance company as well as working as a dancer for events such as Cruise Weekend in Saskatoon and the Festival of Trees. Geri has been teaching since the age of 14, starting as an assistant then moving on to a full teaching position at the age of 18. She taught for 10 years then took a few off to pursue a family and career. Geri was happy to get back into teaching and dancing when Step it Up began, and is now enjoying the balance of career, family and dance.

Geri is ADAPT (Associated Dance Arts for Professional Teachers) certified in Tap and Jazz, Acrobatic Arts certified to Module 2 (Advanced Levels), Acrobatic Arts Mentor and recently completed her Flexibility and Contortion. This summer she fully certified in Ballet with the Performance Arts Educators of Canada She is also PBT (Progressive Ballet Technique) certified, and still continues studying to become a Licentiate in Ballet with the Canadian Dance Teachers Association. Geri is a certified adjudicator with Acrobatic Arts and Canadian Dance Leadership and is also proud to be a Rhythmworks Integrated Dance certified instructor, member of the Saskatchewan Association of Theatre Professionals. Since assuming her role as Artistic Director, Step It Up students have seen numerous successes under her mentorship from multiple scholarships and awards to being awarded a broadcast performance spot on Telemiracle. In 2022 she had the honour of being nominated for a Saskatchewan Arts Leadership Award in recognition of her contribution to art, teamwork and inclusivity in the community of Clavet.

Geri is excited to return and share her knowledge and love of dance with her dance family and community, and to help bring affordable professional dance instruction to her hometown!!

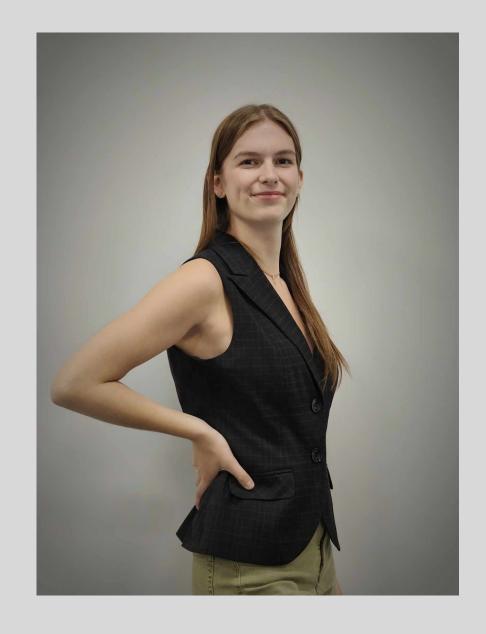


Rebecca Cey

Miss Becky is a graduate from Clavet School and a nursing student at Saskpolytech. She has been dancing with Step It Up since its inception and is thrilled to be part of the teaching team. She has completed her first set of ADAPT JR 3 Tap and JR 3 Jazz Exams with Step It Up and continues to look for opportunities to learn. She attended the Alberta Dance Teacher Convention where she participated in the Student Teacher Training program as well the Acro dance for Preschoolers seminar presented by Acrobatic Arts. She has successfully completed courses in both Hip Hop Fundamentals with John Barella and Moves and Groves wit Reggie. O. through the Rhee Gold Program

She has assisted at Step It Up Dance for several years before she started teaching her own classes. Miss Becky loves to teach because she loves watching the kids grow and improve. She loves dance as a fun means of self expression and is excited to share her love of dance with younger students. "Dance has taught me to be part of a team and in the process, I have made some amazing friends."

- Miss Becky-



Jorja McClelland

Jorja is a graduate from the Nipawin School of Dance where she studied various genres of dance starting at the age of 4. She practiced Jazz, Tap, Ballet, Pointe, Lyrical, Contemporary, Hip-Hop, Modern, and Acro. Her completed exams consist of CDTA advanced Jazz, RAD grade 8 ballet, and RAD Intermediate ballet.

Jorja loves dance because it allows anyone to interpret and express their feelings and be their true self. She believes it is also the best place to build lifelong friendships with their fellow dancers and instructors.

She has assisted many types of dance during her final 6 years at the Nipawin School of Dance. Her love for teaching began during these years. Being able to see her students achieve new goals and accomplishments is her motivation to continue in her dance journey.

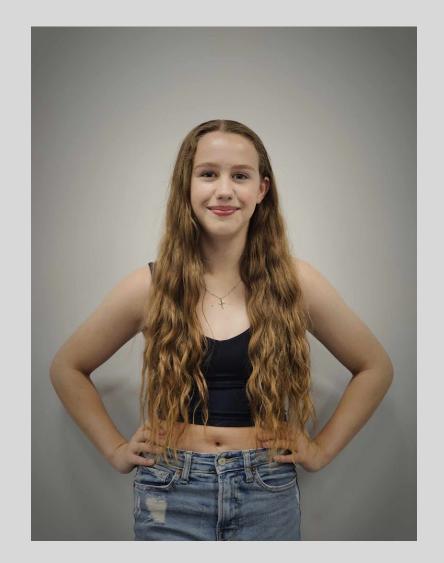
"I am looking forward to watching the dancers grow into their full potential as a dance teacher. I am very excited to continue my love for dance as a part of the Step It Up dance instructor team!" - Miss Jorja



Miss Rachael - Student Teacher

Miss Rachael is 16 years old, and has been dancing for 13 years. Rachael has participated in almost all genres offered at Step It Up Dance. Ballet, tap, jazz, acro, lyrical, hiphop, musical theatre and pointe. She has completed her Adapt Pre Intermediate 1 Tap, Jr level 3 Jazz exam, Level 6 Acrobatic Arts exam as well as the Acrobatic Assistant Course. This is Rachael's first year teaching a class on her own and she cannot wait to teach primary acro!

Outside of dance Rachael is on the Student Leadership Council at Clavet Composite School, plays on the school Flag Football team, will be trying out for the Senior Girls Basketball team and is on her 6th year with the Saskatoon 4 H Beef Club. Rachael's favourite part about dance is making friendships that last a lifetime, sharing her passion for the sport she loves and teaching the youngest dancers new skills each week.



Class Assistants



Miss Rachael



Miss April



Miss Isabelle



Miss Ari



Miss Natalie



Miss Tya



Miss Bentli



Miss Mia

Class Assistants

- Step It Up Dance firmly believes in the power of mentoring and supporting your fellow dancer. Four
 years ago we implemented the assistant program which draws on dancer's ages 12 and up that are
 interested in assisting our dance instructors teaching younger dance level's such as Basic Movement,
 Primary, Level 1 & Level 2 dance students.
- Anyone interested in being an assistant applies for this opportunity. It is a wonderful volunteer
 program which gives our dancers confidence, a sense of pride and and opportunity to build
 leadership skills. It also gives the younger dancers a connection to our older dancers which is
 important to our dance family.
- A class assistant not only assists with the weekly classes, they help with picture day, and are an important part of recital, helping everyone feel happy and safe in a different venue.
- We are proud to mention that this also has inspired a few of our assistants to engage in exams,
 building a foundation of learning at a young age to gain credentials in the dance world.

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President: Lise Ritz

- We are excited for our 12th season as Step It Up Dance Co Ltd in Clavet.
- Recital Date Saturday, May 2nd at the Lakeview Church. Mandatory rehearsal held in morning and recital in afternoon
- The **BAND app** is where you will find majority of the information shared. We will continue to utilize monthly emails for newsletters.
 - We are working towards phasing away from the Facebook group, so please ensure you are a part of BAND for all the up to date information
- Juli Labrecque Photography your local and talented photographer takes the Step It Up Dance clubs photos. Affordable, easy to deal with and always great pictures. Picture Day is mandatory for every dancer. Group pictures taken are showcased in our year end recital program
- Heather of Grey Wolf Designs will once again be our exclusive club clothing distributor. We will be working with Heather to offer clothing for the 2025/26 season. Watch for information in October about ordering.

Step It Up Calendar Year 25/26

- September 8th First Day of Classes
- September 15th Deadline to register for all classes as well as solo/duets/trios
- September 26th Last day to withdraw from classes without financial penalty
- September 30th (Truth and Reconciliation Day) Classes as usual
- October 4th Costume measurement day mandatory for all. 9 am 12:00 pm
- October 12th & 13th (Thanksgiving) No classes
- October 31st Last day to withdraw from Basic Movement with no financial penalty
- November 1st Early Payment Plan Deadline
- November 11th (Remembrance Day) Classes as usual
- November 16th Monday classes in lieu of November 17th See BAND for details & class times
- November 17th No Classes
- December 19th Last day of classes before Christmas break

- January 5th First day of Classes in 2026
- February 16th 20th (School Break) No classes scheduled *Possible make up classes to be held*
- March 7th & 8th Mock Competition and Pictures
 - O Mock Competition mandatory for competing dancers
 - O Pictures mandatory for all
- March 18th 21st Spring Stars Lakeview Church, Saskatoon, Sk Level 1 and Up
- April 1st All tuition and fees must be paid in full
- April 3rd 5th (Easter Weekend) No classes
- April 6th 8th (Easter Break) Regular classes will be held
- April 9th 11th Aberdeen Festival Lakeview Church, Saskatoon, Sk Level 1 and Up
- April 15th 19th Prince Albert Festival of Dance E.A Rawlinson Centre Level 1 and Up
- May 2nd Dress rehearsal & Year End Recital Lakeview Church

Studio Guidelines

- Step It Up Dance is a community space where we welcome dancers of all ages. We strive to keep this space clean and usable by all. As such, we request the following guidelines be adhered to:
 - Dancers should arrive 10 15 minutes prior to their class starting. This time should be used to ensure the dancer is dressed in proper attire and is prepared for class. Preparing for class should include using the washroom, having a snack and taking some time to warm-up/stretch to prevent injury. A water bottle is mandatory and should be brought to every class. Students will not be provided a water cup.
 - Please remove all outside shoes when entering the building. We have racks by the entrance for all outside footwear to be placed.
 - When waiting in the lobby or change room, please keep noise to a minimum. Sound carries through the building and can be disruptive to class.
 - If you consume food or drink in the studio, please clean up after yourself and place all garbage in the proper receptacles.
 - No food or drink, except water, will be allowed in the dance area. Any food or drinks must be left in a safe place in the waiting area in sealed containers.
 - Locker/cubbies in the female change area and cubbies in the lobby for our male dancers are provided for student use. Dancers who dance right after school or 3+ nights a week are welcome to leave shoes, dance attire and hair accessories at the studio, but it is done so at families own risk. We do not have enough lockers/cubbies for all dancers, so please be respectful of others belongings and share the space.
 - It is rude to the instructor and to other dancers to leave the room during class. If a dancer must leave during class for any reason, they must communicate with their teacher prior to leaving.

Studio Guidelines continued....

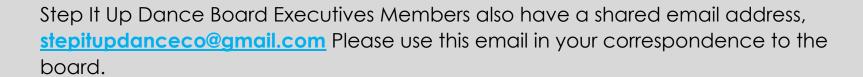
 If you have any questions or concerns throughout the season, please reach out to the board either by talking to one of the members directly or at stepitupdanceco@gmail.com Our instructors have limited time between classes and their focus is on the students, so please refrain from going to them directly.

- Please check out <u>www.stepitupdance.ca</u>
 - Updated Parent Document containing information such as attendance requirements, communication, class information, etc
 - Step It Up Dance Co dress code
 - Payment plan form

Communication

BAND App is our primary day-today communication. Ensure your notifications for the app are turned on to ensure you have the up to date information.

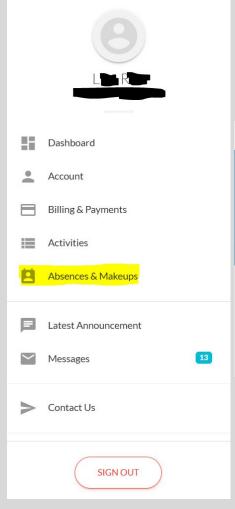
If you aren't part of BAND, you can join by scanning the QR code

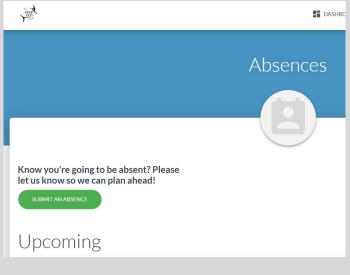


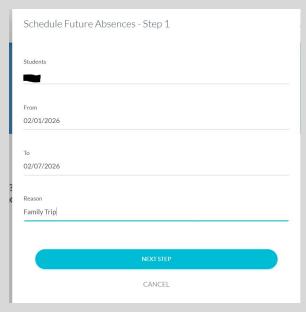
Jackrabbit is our registration platform, but we also use it to send out our monthly newsletters and other communications. Ensure your account is up to date with the proper contact information for your family so that you are receiving all the information we send out.

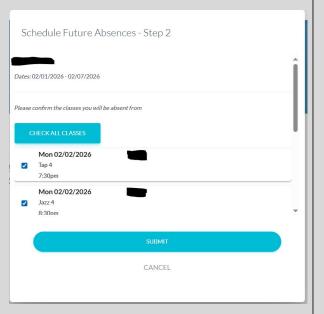


Did you know that you can also submit a planned absence on JR??



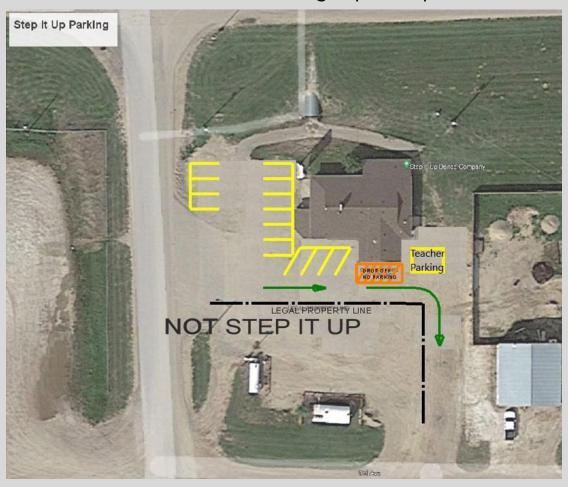






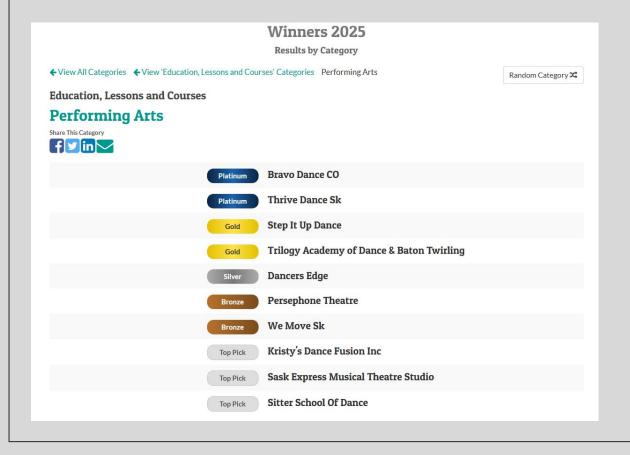
Parking

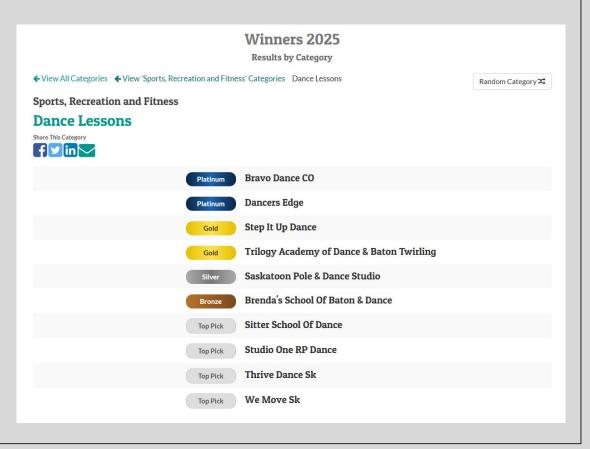
We have parking on the South and West sides of the building as per the picture below for parents.



Community Votes Saskatoon 2025

We are proud of our (not so) little studio as we placed in two categories again this year. Though we didn't win the top honour we did earn **GOLD** in both the Dance Lessons & Performing Arts Categories





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Vice President Kristy Lang

- Step It Up Dance hosts Yoga and Piano Lessons during the school year. Hannah Marple will be teaching piano lessons one day again this year at the studio. Students walk over from Clavet School during the day to be taught. Check out www.hannahsmusicstudios.ca for more information.
- Crystal Wright hosts yoga sessions Friday mornings. Crystal Wright can be reached at <u>s.c.wright@sasktel.net</u> to inquire about cost and duration of sessions.
- We host First Aid Courses and Recertifications through Xanic Safety, Shaun Parfitt. This year we also held a Babysitting course and a Stay Safe Course in the studio. Currently we have a First Aid Course booked please let us know if you are interested in attending. Saturday, October 25th 9am start it is a blended online and in person course, a light lunch is provided. E transfer Shaun Parfitt \$173.25 to pay, email stepitupdanceco@gmail.com to register.
- Our community group rental opportunities are limited by hours that we have free when dance is not on. Please inquire to <u>stepitupdanceco@gmail.com</u> We do not rent out our equipment, nor do we host birthday parties or celebration events in our space.
- Rental occupants must have their own insurance and sign off on a rental agreement to occupy our space.
- Hotel booking for Prince Albert competitions are booked and deadline is March 1, 2026 to register. \$199.00 for either King or
 Queen Room per night. April 15th-18th. Premier Best Western 313 38th St West Prince Albert. 306 703-0308

Tapped Out Parent Fundraising Group

Individual family fundraising to offset dance costs. Personal fundraisers organized **separate** from the Dance Club. To supplement the cost of tuition, competition fees, solo, duet's fees, dance costumes, for your family. Deadline is to join by **September 15th**. Families who participate are asked to **advertise personally**, not in the club's name. Fundraisers in place are as follows:

- Perogies Quick Stop Perogies. Begin selling October 6th with payment and sales due October 17th. Will discuss price with members who sign up. Either \$22 a bag with a \$7 dollar profit, or increase to \$23 a bag with an \$8.00 profit. Minimum bags to sell is 10 per dancer. Flavors Dill & Potato, Cheddar & Potato, Bacon & Potato.
- **Chocolates- World's Finest Chocolates.** Information to be sent out outlining options and minimum requirements. Once families decide on their choices and have sent payment the product will arrive. Families can then sell on their own timelines. Due date for order and payment is November 28th.
- Mother Earth Gift cards. Start selling March 2 and hand in number's and and payment to Kristy by March 12, 2026. Dancer receives \$5.00 per gift card sold. Minimum to sell is 5 gift cards per dancer.

Three fundraising opportunities in which **two** are mandatory to participate in. If you choose to participate in all, you are expected to fulfil your commitment to all three and sell the required minimum amount for the three. Each fundraiser has a minimum amount that has to be sold. If families back out of a fundraiser it affects the minimum requirement for all. tappedoutparentsgroup@gmail.com to sign up. You will receive updates through email, and text. Funds you make will be sent back to you and you will then be able to payments towards your account.

I also would like to remind everyone that our dance club organizes separate fundraisers which help with all the reno's we have been able to do, the furnace, paying for competition fees and so on. We have tried to plan our fundraisers around Step It Up Fundraisers so that we do not interfere as we need those fundraisers to do well to continue to provide support for projects that are needed for our dance club and studio.

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Artistic Director's Report: Geri Cey.

ADAPT Tap, and Jazz, Acrobatic Arts, PAEC and CDTA Ballet Syllabi are used in our studio.

Competitions:

March 18th - 21st Spring Stars - Lakeview Church, Saskatoon, Sk

April 9th - 11th Aberdeen Festival - Lakeview Church, Saskatoon, Sk

April 15th - 19th Prince Albert Festival of Dance - E.A Rawlinson Centre

Costumes need to be ordered before the end of November. Measurements are required and we will be having a costume measurement day on Saturday, October 4th. Costumes are ordered with kids growing in mind, but everyone is different so alterations may be required. Alterations are the responsibility of the dance family. Costumes are handed out once payment has been received.

Exams: will be running exam prep program starting in May, after the recital and exam date will be in June. Acro, Tap and Jazz will be offered, and new to 2026, PAEC Ballet exams. This spring program is open to all students Level 1 - 4 who wish to try. Exams and spring session classes will proceed based on interest. Contact me for more information regarding costs and levels. Deadline to sign up will be in the new year once the ADAPT and AA set a date for their exam submissions to be met which is usually in March/April.We will also have this information in the JackRabbit system to review.

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STEP IT UP DANCE COOPERATIVE			
Balance Sheet as of May 31, 2025		Income Statement as of May 31, 2025	
		EXPENSES	
ASSETS		Costumes	\$ 14,510.81
Chequing Account	\$ 25,589.07	Competitions	\$ 19,459.89
Savings Account	\$ 5,400.08		
TOTAL CURRENT ASSETS	\$ 30,418.79	Recital and Fundraising	\$ 8,977.39
TOTAL ASSETS	\$ 30,989.15	Salaries	\$ 29,648.89
		Building Expenses	\$ 53,953.96
LIABILITY	\$ 563.00	Professional Fees	\$ 5,818.53
SURPLUS	\$ 30,989.15	Miscellaneous	\$ 1,755
		TOTAL EXPENSES	\$ 134,125.44
NET ASSETS AND LIABILITIES	\$ 30,426.15		
		INCOME	
		Tuition and Memberships	\$ 78,805.72
		Miscellaneous	\$ 2,729.55
		Fundraising	\$ 32.037.43
		Rent	\$ 2475
		Costumes	\$ 15.083.00
		TOTAL INCOME	\$ 131,130.70
		NET INCOME	-\$ 2,994.74
		SURPLUS BEGINNING OF YEAR	\$ 30,989.15
		SURPLUS END OF YEAR	\$ 30,426.15

Treasurer Report: Terra Ulsifer

- 1. Any e-transfers or communication please have dancer's full name on it.
- 2. Any delinquent payments by fiscal year end that is owed to Step It Up Dance Cooperative Ltd, without communication to the board as to why payment is outstanding, account will be submitted to collection agency for recovery.
- 3. A Step It Up Dance Cooperative Limited PAYMENT PLAN AGREEMENT Form is on our website, for families who would like to pay monthly for their tuition. Please submit it to the treasurer either in person or through email to our stepitupdanceco@gmail.com This is due upon registration.
- 4. Costumes must be paid in full before they are handed out. If your dancer withdraws from a class after costumes have been ordered you will still be responsible for payment.
- 5. The books are open to any member to review at anytime. Pro Tax Consultants.

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- 5. President's Report: Lise Ritz
- 6. Vice President's Report: Kristy Lang
- 7. Artistic Director's Report: Geri Cey
- 8. Treasurer's Report: Terra Ulsifer
- 9. Fundraiser's Report: Cynthia Bruneau
- 10. Questions?
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- 12. Next Board Meeting Scheduled/Adjournment

Fundraiser Report: Cindy Bruneau

- Thank you to Sask Lotto their continued support. Granted this fiscal year:
 - Sask Lotto 24/25 \$1562.00 Issued November 2024
 - Sask Lotto 25/26 \$1562.00 Issued May 2025
- Fundraisers for 2024 2025:
 - Bottle Drive \$3628.50
 - Spring Rolls \$1575.00
 - Mom's Pantry \$2551.01
 - Raffle Baskets \$4278.70
 - SLGA \$1282.17

Fundraising for 2025-26 Season:

- Bottle Drive Saturday, September 27th with a start time 10 am-1:30 pm.
 Typically our best and easiest fundraiser, approximately 3-4 hour commitment from volunteer families to help canvas and sort. Many hands make light work!!
- Ongoing Fundraisers: Sarcan Drop and Go, drop off bottles and use code word
 StepItUp as the code to label bags, money is then e-transferred to us.
- Mom's Pantry will be held in November date TBA
- Spring Rolls January or February date TBD
- Grant money is always appreciated as well! If you know of any grants that we might be eligible for, and/or are able to assist with grant applications, we would love your help!!

We need your help but - Why do we fundraise?

Fundraising is an integral part of the operation of this studio. We use money from fundraising to:

- Offset the cost of competition fees. While your tuition fees do cover a portion of this cost, in order to keep tuition low, we use money from fundraising to assist in paying for those expenses. Other studios in the area typically charge additionally for competition one comparative studio has posted typical fees as \$110/solo, \$95/duet or trio (this is charged per dancer), and \$85/group (charged also per dancer) for competition, which covers the entry fee and instructor expenses for the competition season. Our fees for competition groups this year is \$19,758.00 based on current enrollment. This does not include solos, duets or trios going to competition.
- Offset any fees associated with costumes this includes shipping/freight, duty, customs (if ordering from the US).
- Studio equipment tools to help our teachers provide safe and effective instruction.
 - As example, Prior to 2025 season starting, we have upgraded the stereo system & purchased additional mats
- Pay for repairs & upkeep of the studio renovations to the building have been completed entirely because of grant money and fundraising by our members. We strive to provide a space that is comfortable and safe for our dancers, parents & community.

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Next Board Meeting September 21st, 2025. at the Dance Studio at 1:30 pm.

Any questions or concerns throughout the year please contact us. stepitupdanceco@gmail.com or contact a board member

Check <u>www.stepitupdance.ca</u> for all of our contact information

