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Curriculum Vitae



Glennine Varga has an AA of Sciences and is a certified temporomandibular dysfunction (TMD) assistant with the American Academy of Craniofacial Pain (AACP). She has been employed in dental education for 20 years. Glennine is a member of the Academy of Dental Management Consulting (ADMC) and a professional member of the National Speakers Association (NSA). She has been a TMD/Sleep Apnea trainer and speaker with emphasis on medical billing and documentation for over 15 years and has trained doctors and teams in the use of electro-diagnostic equipment for 5 years. She is also a visiting faculty member of The Pankey Institute, American Dental Association (ADA), Academy of General Dentistry (AGD) and Spear Education's Dental Sleep Medicine courses with Dr. Steve Carstensen and Dr. John Remmers. Glennine is a Team, Business Development and Sleep Coach for Arrowhead Dental Lab. She has trained and assisted hundreds of dental offices on practice management, TMD/Sleep Apnea concepts, full mouth reconstruction and medical billing. Glennine has been published by Aesthetic Dentistry and is a columnist for the quarterly publication Dental Sleep Practice (DSP) magazine.

19 YEARS CONTINUED EDUCATION

Date	Course	Entity
February 1998	LVI Advanced Anterior Aesthetic Dentistry	Las Vegas Institute Dr. Bill Dickerson and Dr. David Hornbrook
April 1999	LVI Posterior Esthetic Dentistry	Las Vegas Institute Dr. Ron Jackson
June/July 1999	LVI Master Aesthetic Dentist	Las Vegas Institute Dr. Bill Dickerson
October 1999	Practical Occlusion I	Dr. Jim Carlson
April 2001	Full Mouth Reconstruction In office Consulting	Dr. Chris Stevens
December 2001	Advanced Radiographic Training	Richard Greenan
March 2002	Total Team Training	Arrowhead Dental Lab
April 2002	Digital Occlusion Training In office consulting	Dr. Robert Kerstein
May 2002	Functional Orthodontics	Dr. Brock Rondeau
June 2002	Hands on Functional Orthodontics In office training	Dr. Greg Bixby
September 2003	Functional Orthodontics Session I	Dr. Brock Rondeau
November 2003	Functional Orthodontics Session II	Dr. Brock Rondeau
April 2004	BioResearch Annual Convention	BioResearch Inc.
September 2004	Orthodontic Symposium	Dynaflex & Rondeau Seminars
September 2004	ABC's of TMD	Dr. Barry Glassman & Dr. Jim Boyd
September 2004	ABC's of TMD	Dr. Jim Boyd
October 2004	AACP Scientific Mtg Oklahoma	American Academy of Crainofacial Pain
October 2004	AACP Scientifici Mtg Dallas	American Academy of Crainofacial Pain
November 2005	Sleep Training In office consulting	Health Technologies John Nadeau
April 2006	Home Sleep Testing In office training	Itamar
June 2006	Advanced Dental Lab Training	True Functions Lab Frank Madril
June 2006	Professional Esthetics Course	Dr. Bruce Crispin
September 2006	Digital Occlusion Training In office consulting	Dr. Robert Kerstein
July 2007	Dental Sleep Medicine In office consulting	Dr. Dennis Bailey
September 2007	Sleep Apnea In office training	Dr. Jamison Spencer
January 2008 to current	Average of 700-1000 CE hours per year.	* See below
January 2008 to current	Average of 20 In-office consulting per year	US and Canada
June 2016	AADSM Annual Meeting	American Academy of Dental Sleep Medicine
October 2016	ADA Annual Meeting	Americal Dental Association Denver
February 2017	AASM Sleep Trends	American Academy of Sleep Medicine
June 2017	AADSM Annual Meeting	American Academy of Dental Sleep Medicine
July 2017	AGD Annual Meeting	Academy of General Dentistry
July 2017	NSA Annual Meeting	National Speaker's Association
October 2017	ADA Annual Meeting	Americal Dental Association Atlanta
December 2017	ADMC Annual Meeting	Academy of Dental Management Consultants

PRESENTATIONS

Date	Entity
2002-2005	Full Mouth Reconstruction Team Training Dr. Jim Beck (5 hands-on courses)
February 2005 June 2005	Functional Prosthetic Occlusion & Cosmetics Staff Program (2 hands-on courses)
October 2005	Importance of Records Rondeau Seminars Orthodontic Conference
May 2002-2014	BioResearch Annual Conference Certification of Staff (4 times)
February 2006	Total BioPak Staff Traininig
May 2008	Understanding Records with BioPak BioResearch Annual Convention
April 2008-2009	AAOP Dental Staff Course (2 years)
June 2008-2010	AADSM Medical Billing for Dentists Supported Event (3 years)
Oct. 2010-2011	DynaFlex Sleep Symposium (2 years)
January 2007-2013	Yearly Seminars on Medical Billing with Nierman Practice Management (Average 25 per year for 5 years)
May 2011-2013	Henry Schein Sleep Complete Courses (averaging 15 per year)
May 2014-2015	OSA University Yearly Seminar (averaging 3 per year)
March 2014 May 2014	AAFE Dr. Louis MacMaucher Sleep Course Chicago & Atlanta
June 2014	BioResearch Annual Conference Certification of Staff
September 2014	New York Study Club Syracuse Dr. John Tucker
January 2015	Arrowhead Dental Lab Dr. Sam Cress Sleep Course
March 2015	New England Masters Study Club with Dr. John Tucker
March 2015	University of Texas Sleep Education Consortium
April 2015, April 2016, May 2017	Pankey Dental Sleep Medicine with Dr. Steve Carstensen and Dr. John Remmers
October 2015	ADA Sleep Course with Dr. Steve Carstensen
October 2015	University of Connecticut School of Dentistry
January 2016 March 2017	Beyond the Basics DSM Course with Dr. Mark Abramson and Dr. John Bixby
Feb., April 2016	Administrative Aspects of DSM with Jan Palmer
May 2016	Kent Smith's Round Table Plano, TX
June 2016	Tufts University Boston, MA
October 2016	ADA Sleep Panel, Denver Co
October 2016	Acorn Grand Meeting
October 2016	Dream Systems Lab, DSM Course
Nov. 2016, Feb. 2017 May 2017	Total Team Training Arrowhead Dental Lab
April 2017	Inland Northwest Dental Conference
April 2016, 2017, June 2017	Spear Education
July 2017	AGD Annual Scientific Meeting
October 2017	ADA Annual Meeting

* Continuing education courses on Sleep Apnea, TMD, Orthodontics, Implants, Oral Surgery, Practice Management and Finances from several different universities, academies, institutes, seminar groups and study clubs. ADA, AGD, AAOP, AACP, AADOM, AADSM, AASM, AACD, ACE, AES, AAFE, BioResearch Inc., ICCMO, IAPA, LVI, OBI, TUFTS University, University of Texas, UNLV, NYU, SomnoMed Seminars Series, Rondeau Seminars, Dr. Kent Smith Seminars, NTI Seminars, Dr. Barry Glassman Seminars, Dr. Mark Abramson Dream Systems, Arrowhead Dental Lab, Zephyr Sleep Technologies, Spear, The Pankey Institute, The Inland Northwest Dental Conference and The National Speaker's Association (NSA).

PUBLICATIONS AND ONLINE COURSES

Date	Title/Entity	Link
May 2012	Medical Billing for Sleep Apnea Appliances-What You Need to Know to Get Paid Online Course - Viva Learning Henry Schein Total Health	https://www.vivalearning.com/member/classroom.asp?x_classID=1223
September 2013	Navigate Medical Billing - Aesthetic Dentistry Magazine	http://adentmag.com/navigate-medical-billing/
November 2014	9 Rules to Practice in a Dental Sleep Medicine Office	https://dentalsleeppractice.com/practice-management/9-rules-practice-dental-sleep-medicine-office/
January 2015	8 Essentials all Dental Team Members Should Know- Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/practice-management/8-essentials-dental-team-members-know/
February 2015	I Stopped Snoring, Now My Jaw Hurts! - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/practice-management/i-stopped-snoring-but-now-my-jaw-hurts/
June 2015	Dental Sleep Team Trade Secrets - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/articles/dental-sleep-team-trade-secrets/
September 2015	Surgical Procedures for OSA Friend or Foe? - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/team-focus/surgical-procedures-for-osa-friend-or-foe/
December 2015	5 Ways to Promote Oral Appliance Therapy - Dental Sleep Practice (DSP) Magazine	https://issuu.com/medmark/docs/dsp_winter2015_issuu
March 2016	New Imaging in the Office, What Does This Mean for Team?	https://issuu.com/medmark/docs/dsp_spring2016_issuu
June 2016	An Overview of Electronic Solutions for Practice Management of Dental Sleep Medicine - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/practice-management/an-overview-of-electronic/
September 2016	Patient Education! The Single Most Important Topic - Dental Sleep Practice (DSP) Magazine	http://studyres.com/doc/17012805/autumn-2016-issue---dental-sleep-practice
November 2016	The New Dynamic Duo - Aesthetic Dentistry Magazine	http://adentmag.com/the-new-dynamic-duo/
January 2017	The Use of Technology in a Dental Sleep Practice - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/articles/use-technology-dental-sleep-practice/
March 2017	The Critical Role of Team with Sleep Tests in the Practice - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/articles/critical-role-team-sleep-tests-practice/
June 2017	Dental Sleep Practice Patient Education Guide - Dental Sleep Practice (DSP) Magazine	https://www.docfor.us/the-philosophy-of-money.html?utm_source=dental-sleep-practice-patient-education-guide
October 2017	5 Things Team Should Know About Working with ENT MDs- Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/practice-management/top-5-things-team-know-working-ent-mds-glennine-varga-aas-rda-cta/
November 2017	Dental Sleep Medicine 101 - Aesthetic Dentistry Magazine	http://adentmag.com/dental-sleep-medicine-101/
December 2017	What We Know Now-A Team Approach - Dental Sleep Practice (DSP) Magazine	https://dentalsleeppractice.com/practice-management/know-now-team-approach-glennine-varga-aas-rda-cta/
January 2018	Basic Sleep Facts Online Course - American Dental Association (ADA)	https://ebusiness.ada.org/education/viewcourse.aspx?id=120
January 2018	Fun Opportunities to Awaken DSM in your Practice! - Dental Sleep Practice (DSP) Magazine	Link not published yet
February 2018	The Numbers Don't Lie Illuminate Your Dental Practice Performance with KPIs - Aesthetic Dentistry Magazine	Link not published yet