



## **Charles Dumont**

## **PROFILE**

Mr. Charles Dumont is a technical sales representative covering Eastern Canada for North 49 Sales Agency Inc., a manufacturer's sales agency representing Johns Manville, Georgia-Pacific and Bitumar in Canada.

Charles obtained a degree in Social Sciences at Champlain Regional College and studied Business Administration at UQAM where he obtained his business degree.

He began his career with Henry/Bakor, a North American manufacturer of roofing, waterproofing and air barrier membranes as a territory manager in the residential sector covering Québec and Atlantic Canada. He then moved to Columbia Skylights, a large Canadian manufacturer of residential and commercial skylights as the territory manager, Eastern Canada. His strong interpersonal and relationship building skills along with his passion for the technicalities of construction, helped him gain an excellent reputation in the area over the years.

He has a good understanding of building science and combined with his sales expertise, business skills and solution seeking approach; he will be a sound contributor and intensify our exposure with architects, engineers, consultants, specifiers, contractors and distributors.