Grays Harbor District Report

Arrivals YTD March 31, 2019 were 21 for a total of 59 jobs. Capt. D’Angelo will had the duty in March and April without any issues with fatigue management rules. He is scheduled to have the duty watch in May providing Capt. White an additional respite month after a very long duty watch. We anticipate 7 arrivals in April 2019. Our arrivals are tracking about 30% behind budget and 25% behind 2018. However our tonnage numbers are holding up well, just fewer ships which compounds the effect on the fixed cost of the pilotage division financials. Biggest loss has been NYK and Glovis RoRo service and fewer log vessels than anticipated. Loss of RoRo is primarily due to some consolidation in shortsea Mexican trade and Glovis/Nissan business being diverted to Tacoma. Drop in log traffic primarily due to instability of trade policies.

Pilot Boat Replacement Project

The replacement committee met with representatives from Baltic Boats US, Krivchak, and DAMEN. Kahai has been in touch with pilots and administrators from several ports on the coast who have or are going through searches to get their impressions and experience. Randy is working with a consultant that has been used for research in a number of searches who will assist in further refining our operating conditions and evaluate the specific proposals we receive to make sure we are getting consistent information for evaluation. We anticipate narrowing our search in the next couple of weeks down to two of the three manufacturers and will identify the specific boat from each for a direct comparison. We have boats from each of these manufacturers that we can tour and ride on to get a hands-on look. Randy Lewis has collected some information from the engineers for two of the manufacturers related to wave conditions off Grays Harbor that we are going through. He has also been in discussion with the owner of a used pilot boat from Georgia that is similar in design to the Columbia River boats. He has sent detailed information including the most recent marine survey for our review.

Marina Dredging

Hit minor snag in permitting for marina dredging. It appears that Corps regulatory didn’t follow their own procedures and failed to consult with the navigation division about in lane disposal causing some additional delays. So it appears that if we screw up our permit application it is our fault and if they screw up their permit process it is still our fault.
Port Leadership

Gary Nelson elected AAPA Chairman for 2019-20

Earlier this month, Port of Grays Harbor Executive Director Gary Nelson was unanimously elected to serve as the American Association of Port Authorities (AAPA) Chairman of the Board for 2019-20.

AAPA is the unified and recognized voice of seaports throughout the Americas, representing more than 130 public port authorities in the U.S., Canada, the Caribbean and Latin America.

“The Port of Grays Harbor Commission is extremely proud of Gary’s appointment as AAPA’s next Chairman of the Board,” stated Port Commission President Stan Pinnick. “Over the last 19 years, we have experienced first-hand the results and benefits of his strong leadership. We are confident he will lead AAPA just as well as he has served our Port and the community.”

Mr. Nelson will begin his term at AAPA’s Annual Convention in October.

Public Access & Recreation

New Friends Landing playground ready for the 2019 camping season

Just in time for the 2019 camping season, community members, playground donors and excited kids joined Port of Grays Harbor Commissioners on March 15th for the ribbon cutting at the new Friends Landing playground.

The project, which included the relocation and replacement of the original playground, was made possible by donations from the Ben B. Cheney Foundation, the Forest Foundation, the Kelsey Foundation, Grays Harbor Community Foundation, The Pasha Group, the Port of Grays Harbor, Puget Sound & Pacific Railroad, the Seabrook Community Foundation, Sierra Pacific Foundation, and the Weyerhaeuser Giving Fund.

“The project would not have been possible without the generosity of our donors,” shared Satsop Business Park Manager of Business Development Alissa Shay. “We can’t thank them enough for helping us continue the original vision for Friends Landing to provide public access to the outdoors for all.”

March 15th also marked the beginning of the 2019 camping season. Friends Landing offers 18 RV sites with electrical and water hookups as well as 10 tent sites with water available. Friends Landing offers 152 acres of recreation opportunities on the Chehalis River and Lake Quigg. For more information or to make your camping reservations visit, friendslanding.org
Celebrating the industry: Ports Day 2019

On April 5th, port authorities throughout the Western Hemisphere will be recognizing and celebrating the port industry’s role in job creation and economic development in the communities they serve across the Americas.

In a recently released economic impact report for U.S. coastal ports by Martin Associates, the number of family-sustaining jobs that America’s ports support rose from 23.1 million in 2014 to 30.8 million in 2018, with average annual salaries now at $62,800, up from $53,723 just five years ago. Of the nearly 31 million jobs, more than 650,000 are directly generated by cargo and vessel activity at U.S. ports.

“We are proud of our local workforce that make it possible to ship U.S. grown and manufactured goods all over the world,” shared Port of Grays Harbor Commission President Stan Pinnick. “We appreciate our customers and partners that do business here in Grays Harbor and the economic prosperity and job opportunities for our local community. Our Port will continue to work hard to increase trade opportunities for our nation.”

Recreational Fishing

Westport sport fishing off to a strong start; Marina dredging, parking lot & restroom projects begin

Bottom fishing is off to a strong start in coastal Washington with charter boats coming in daily with limits of both lingcod and rock fish.

The Westport Marina is also embarking on several major construction projects throughout the Marina District. Marina dredging, road paving, boat launch parking lot improvements, and restroom construction have the potential to impact users.

Reservations are set to begin on April 16 at 9am. Daily and monthly reservations for April – June will be accepted, though July and August will be waitlist only until dredging plans are finalized. For more information call or email: 360-533-9562 or marina@portgrays.org

Sport Fishing Calendar 2019

LINGCOD
March 9 - Oct 19th, 2/day

ROCKFISH
March 9 - Oct 19th, 7/day

HALIBUT
May 2, 5, 9, 12 & 24th [More dates may open if quota available]
• 1/day limit

SALMON
TBD early April: likely July 1 - Sept 3

TUNA
Mid July – October, weather permitting

An 18.5 lb. Lingcod was the weekly derby winner earlier this month. The Westport Charter Boat Association sponsors daily, weekly and annual derby prizes.
On February 13, 2019, BPC Commissioners (pictured above from the left) Captain Rik Krombeen, Dr. Eleanor Kirtley, Captain Mike Anthony, Captain John Scragg and Timothy J. Farrell attended confirmation hearings in the Senate Transportation Committee. The Commissioners each introduced themselves and talked about their individual roles and aspirations on the Board. Committee Chair, Senator Steve Hobbs and Ranking Member, Senator Curtis King, as well as other committee members, were complimentary of the Commissioners and of the work the Board has done over the past couple of years. The Commissioners were confirmed in an Executive Session of the Senate Transportation Committee on February 27, 2019.
**Legislative Update**

In January and February, BPC Chair Sheri Tonn and Executive Director Jaimie Bever attended several meetings with legislators. They testified in legislative hearings to urge the passage of BPC Agency Request Legislation regarding pilot rest rules and joint self-insurance programs, as well as legislation concerning reducing threats to southern resident killer whales by improving the safety of oil transportation in partnership with the Governor’s Office and the Department of Ecology.

**Women in Maritime Leadership**

BPC Executive Director Jaimie Bever attended the Women in Maritime Leadership Conference at California Maritime Academy March 15-16. The theme of the conference was *Transporting Women Farther*. Cadets from maritime academies all over the country were in attendance, as well as women leaders in the industry. Attending these types of conferences helps keep pilotage on the radar of cadets, as well as provides opportunities to network and build relationships within the maritime community.

**New Cranes Arrive at Port of Tacoma**

The Port of Tacoma received 4 new cranes at Husky Terminal on March 5th. The *Zhen Hua 31*, piloted by Puget Sound Pilots, delivered the new cranes making headlines as it traveled through Puget Sound. The Port received its first shipment of cranes in February 2018 aboard the *Zhen Hua 28*.

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**DISTRICT SNAPSHOTs**

**Puget Sound**

**Retirements:**
- Captain Gordy Wildes — 2/14/2019
- Captain Mark Shuler — 1/31/2019

*Thank you for your service to the Puget Sound and the State of Washington!*

**License Upgrades to Unlimited:**
No pilot licenses were upgraded to Unlimited in January, February or March.

**Licensure**
- Captain Ken Grieser — 2/21/2019
  *Congratulations, Captain Grieser!*

**Training Program:**
Currently in training are Captains Keith Kridler, Travis McGrath, Pat Ninnburg, Adam Seaman, David Melin, Matt Miller, Trevor Bozina, Pete Velarde, Joe Siddell, Matt Hannuksela, Neil McGrourty and Severin Knutsen.

Captains Pat Ninnburg and David Melin are transitioning to the Evaluation Phase of their programs.

*Keep up the great work!*

**Grays Harbor**

**Training Program:**
Captain Kaha‘i Wodehouse began training in February 2019.

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The BPC Pilotage Quarterly is a publication of the Board of Pilotage Commissioners. It is available online at Pilotage.wa.gov. To join our distribution list, email PilotageInfo@wsdot.wa.gov or call (206) 515-3904.
Vessel Arrivals Comparison

Source: Marine Exchange of Puget Sound

- Arrivals down 10 in March to March comparison
  - Containers up 9 in March (no surprise with added weekly services)
  - Bulkers down 12 in March
  - Tank Vessels (including ATB’s) down 9 in March
- YTD Comparison up 17 but total vessel movements down (fewer shifts)
  
  **Takeaway:** Arrivals up but shifts and total assignments down

- Grays Harbor down 5 arrivals YTD

Assignments Down/Revenue Up

Source: PSP Submissions to BPC & Staff Spreadsheets

- Assignments down 53 in March and down 51 YTD
- Trend of Increasing Revenue at the Same Tariff Level with fewer assignments

Vessel Traffic Issues & Port Competitiveness

- ESHB 1578 still moving towards the Governor’s Desk (or signed by now): tug escorts for Rosario and connected waterways east in addition to BPC rulemaking and an Ecology risk model.
- Canadian Trans Mountain Oil Pipeline (announcement this month); Delta Port Announcement?
- Terminal 5 capital project approved by managing directors (8 to 2)
- Request for Qualification for Cruise Terminal Design and Operation at part of T46.

Canada to Modernize Pilotage Service with New Legislation

- The inclusion of principles in the Act regarding efficient and cost-effective pilotage services (clause 226);
- An emphasis on emerging technologies (clause 226);
- Transparency of all contracts (clause 231);
- The improvement of the tariff setting process while retaining the current regulatory safeguards (238);
- The standardization that will occur with regulatory powers being retained by Transport Canada (clause 252).
Canada to Modernize Pilotage Service with New Legislation

The Canadian government is planning to introduce new legislation to modernize Canada’s pilotage service for commercial ships. The government has indicated that the amendments will focus on strengthening the governance of pilotage authorities, strengthening enforcement provisions, streamlining fee-setting and increasing transparency.

The Canadian Chamber of Marine Commerce (CMC) welcomed the Federal Budget plan, noting that the system has not been overhauled in 45 years. “Pilotage costs in Canada are out of control and have a long history of increasing at rates that far exceed inflation,” said Bruce Burrows, president of the Chamber of Marine Commerce. “This government-mandated service has for decades been provided by monopolistic entities with little accountability or input from ship operators and their customers – despite the fact that it is paid for by industry fees – costs passed ultimately to consumers.”

As explained by CMC, with just over 400 pilots in Canada, pilotage is managed by four federal crown corporations, each with their own set of regulations, operational procedures and management practices. CMC added that in many of the pilotage zones, archaic and cumbersome rules make it almost impossible for domestic ship masters and mates to be certified to pilot their own vessels, despite having similar local knowledge and expertise and having access to state-of-the-art navigation and traffic control management systems.

Savannah, Houston drive Asia import shift to East Coast

The ports of Savannah and Houston in 2018 saw the sharpest growth in imports from Asia among the 10 largest US gateways. Throughput of Asian imports expanded 11 percent at Savannah compared to 2017, while Houston’s volume surged 19.6 percent, albeit from a smaller base, driving a broader bleed of inbound goods from the West Coast to the East Coast. Savannah’s 0.45 percentage point market share gain of East Coast Asian imports contrasts with New York-New Jersey, which lost 0.32 percentage points of market share, and Norfolk, the third-largest East Coast gateway, which lost 0.62 percent percentage points. Nationally, West Coast ports continued to lose market share in the Asia import trade, dropping to 64.2 percent of total US Asian imports from 71.9 percent in 2013. East Coast ports increased market share to 31.3 percent from 25.8 percent, and Gulf Coast ports to 4.1 percent from 1.9 percent in 2013.

Ensenada targets LA-LB cargo with expansion

Amid double-digit volume growth, the port of Ensenada, Mexico, is investing $100 million to expand its container capacity in an effort to lure cargo normally moving through the Los Angeles-Long Beach port complex 200 miles to the north. Hutchison Group’s Ensenada International Terminal (EIT), the port’s only container terminal, last month received two new super post-Panamax cranes as part of an upgrade that will increase the facility’s container storage area, more than double the length of its 1,000-foot dock, and boost the terminal’s annual handling capacity from 300,000 TEU to 400,000 TEU. “We are much closer to the industrial centers than Los Angeles and Long Beach,” Hutchison said in a statement. “And we also have an efficient service that can deliver the cargo the same day” to the regional manufacturing sector, the company said.

Global union joins fight against LA terminal automation

The International Longshore and Warehouse Union (ILWU) and the International Transport Workers’ Federation (ITF) Tuesday charged that in automating a portion of the APM Terminals Pier 400 facility in Los Angeles, the Maersk affiliate is sacrificing productivity for lower labor costs. Jacqueline Smith, maritime coordinator at the ITF, an intergovernmental agency within the Organisation for Economic Co-operation and Development (OECD), and Dane Jones, ILWU business agent and treasurer, addressed the A.P. Moeller-Maersk general meeting in Copenhagen on the financial and social impacts of automation, including APM’s plans to introduce autonomous straddle carrier yard tractors in a 100-acre portion of the 440-acre terminal. A port spokesperson said Tuesday the Los Angeles Harbor Commission, after several delays, is scheduled to decide at its April 16 meeting whether to approve a construction permit needed by APM to move forward with the project.
The Board of Pilotage Commissioners (BPC) requests the following information be provided to the BPC staff no later than two working days prior to a BPC meeting to give Commissioners ample time to review and prepare possible questions regarding the information provided.

### Activity

<table>
<thead>
<tr>
<th>Activity</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total pilotage assignments:</td>
<td>530</td>
</tr>
<tr>
<td>Cancellations:</td>
<td>8</td>
</tr>
<tr>
<td>Total ship moves:</td>
<td>522</td>
</tr>
<tr>
<td>Cont’r:</td>
<td>194</td>
</tr>
<tr>
<td>Tanker:</td>
<td>150</td>
</tr>
<tr>
<td>Genl/Bulk:</td>
<td>88</td>
</tr>
<tr>
<td>Other:</td>
<td>90</td>
</tr>
<tr>
<td>Assignments delayed due to unavailable rested pilot:</td>
<td></td>
</tr>
<tr>
<td>Total delay time:</td>
<td></td>
</tr>
<tr>
<td>2 pilot jobs:</td>
<td>33</td>
</tr>
<tr>
<td>Reason:</td>
<td>PSP GUIDELINES FOR RESTRICTED WATERWAYS</td>
</tr>
<tr>
<td>Day of week &amp; date of highest number of assignments:</td>
<td>3/7 Thursday, 3/16 Saturday</td>
</tr>
<tr>
<td>Day of week &amp; date of lowest number of assignments:</td>
<td>3/24 Sunday</td>
</tr>
<tr>
<td>Total number of pilot repositions:</td>
<td>95</td>
</tr>
</tbody>
</table>

### Comp Days

| Beg Total | 3248 |
| Call Backs (+) | 78 |
| Used (-) | 81 |
| Ending total | 3245 |

### Pilots Out of Regular Dispatch Rotation (pilot not available for dispatch during "regular" rotation)

#### A. Training & Continuing Education Programs

<table>
<thead>
<tr>
<th>Start Dt</th>
<th>End Dt</th>
<th>City</th>
<th>Facility</th>
<th>Program Description</th>
<th>Pilot Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-Mar</td>
<td>12-Mar</td>
<td>Seattle</td>
<td>PMI</td>
<td>Simulator (Norwegian Joy)</td>
<td>HAJ, HAR, KEA, KLA, SES</td>
</tr>
<tr>
<td>13-Mar</td>
<td>13-Mar</td>
<td>Seattle</td>
<td>PMI</td>
<td>Simulator (ULCV)</td>
<td>ANT, BOU, GAL, JEN, THG</td>
</tr>
<tr>
<td>18-Mar</td>
<td>18-Mar</td>
<td>Seattle</td>
<td>PMI</td>
<td>5Year Intensive Ship Handling BOU, HEN, MAY</td>
<td></td>
</tr>
<tr>
<td>19-Mar</td>
<td>19-Mar</td>
<td>Seattle</td>
<td>PMI</td>
<td>5Year Intensive Ship Handling BOU, HEN</td>
<td></td>
</tr>
<tr>
<td>25-Mar</td>
<td>25-Mar</td>
<td>Seattle</td>
<td>PMI</td>
<td>Simulator (ULCV)</td>
<td>BOU, BRO, COL, KLA, LIC</td>
</tr>
</tbody>
</table>

#### B. Board, Committee & Key Government Meetings (BPC, PSP, USCG, USACE, Port & similar)

<table>
<thead>
<tr>
<th>Start Dt</th>
<th>End Dt</th>
<th>City</th>
<th>Group</th>
<th>Meeting Description</th>
<th>Pilot Attendees</th>
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</thead>
<tbody>
<tr>
<td>1-Mar</td>
<td>1-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>UTC</td>
<td>CAI</td>
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<tr>
<td>4-Mar</td>
<td>8-Mar</td>
<td>Seattle</td>
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<td>UTC</td>
<td>CAI</td>
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<tr>
<td>5-Mar</td>
<td>5-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>Reference Manual</td>
<td>CAJ, GAL, HUP, LOB, MYE, SLI</td>
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<td>6-Mar</td>
<td>6-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>Harbor Safety</td>
<td>KAL</td>
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<td>6-Mar</td>
<td>6-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>Marine Disaster Prep</td>
<td>KAL</td>
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<tr>
<td>8-Mar</td>
<td>8-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>Board of Directors</td>
<td>CAI, COL, KLA, NEW, SEM</td>
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<tr>
<td>9-Mar</td>
<td>16-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>President</td>
<td>COL</td>
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<td>11-Mar</td>
<td>15-Mar</td>
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<td>PSP</td>
<td>UTC</td>
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<td>12-Mar</td>
<td>12-Mar</td>
<td>Seattle</td>
<td>BPC</td>
<td>Trainee Orientation</td>
<td>ANT, BEN, SCR</td>
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<tr>
<td>14-Mar</td>
<td>14-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>Area Maritime Security Comm</td>
<td>KAL</td>
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<tr>
<td>18-Mar</td>
<td>22-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>UTC</td>
<td>CAI</td>
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<td>19-Mar</td>
<td>19-Mar</td>
<td>Seattle</td>
<td>PSP</td>
<td>General Membership</td>
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<td>20-Mar</td>
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<td>Seattle</td>
<td>BPC</td>
<td>TEC</td>
<td>ANT, SCR</td>
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<td>21-Mar</td>
<td>21-Mar</td>
<td>Seattle</td>
<td>BPC</td>
<td>Board of Pilotage Comm</td>
<td>ANT, SCR</td>
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<td>29-Mar</td>
<td>Seattle</td>
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<td>CAI</td>
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<td>27-Mar</td>
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<td>Seattle</td>
<td>PSP</td>
<td>UTC</td>
<td>COL, KLA, MOT</td>
</tr>
</tbody>
</table>

### C. Other (i.e. injury, not-fit-for-duty status, vacation)

<table>
<thead>
<tr>
<th>StartDt</th>
<th>EndDt</th>
<th>REASON</th>
<th>PILOT</th>
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<tbody>
<tr>
<td>1-Mar</td>
<td>31-Mar</td>
<td>Not fit for duty</td>
<td>ENF,SAN</td>
</tr>
<tr>
<td>5-Mar</td>
<td>12-Mar</td>
<td>Vacation</td>
<td>EME, HEN, JEN, ROU, SEY</td>
</tr>
<tr>
<td>19-Mar</td>
<td>26-Mar</td>
<td>Vacation</td>
<td>ANT, BRO, MOT</td>
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