Your Guide to Doing Business with the Florida Department of Transportation

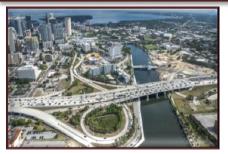
## DBE Supportive Services

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# Governor Desantis "Bold Vision For a Brighter Future" Budget Provides \$10.8 Billion in FDOT Funding



Governor Ron DeSantis announced today the signing of his "Bold Vision for a Brighter Future" budget which will provide \$10.8 billion in funding for the Florida Department

of Transportation (FDOT), including \$9.7 billion in the Department's Work Program. This funding allows FDOT to make critical investments in Florida's transportation system.

Governor DeSantis said, "By signing the Bold Vision for a Brighter Future budget, the Florida Department of Transportation will continue their efforts to enhance safety for motorists by relieving congestion on our roadways and implementing technology which will improve and modernize Florida's infrastructure. This investment reflects the dedication of addressing one of the most pressing issues facing our state. I am committed to making life better for all residents and visitors of our great state and the Bold Vision for a Brighter Future budget will continue to make Florida a leader in transportation systems."

Governor DeSantis' Fiscal Year 2019-2020 budget transportation investments include:

- ✤ \$3.8 billion to increase system-wide infrastructure capacity which includes 125.7 new lane miles
- ✤ \$2.7 billion for highway construction
- \$160.8 million in seaport infrastructure enhancements
- \* \$278 million for aviation improvements
- \$ \$1.1 billion for scheduled repairs of 84 bridges and replacement of 22 bridges
- \$1.1 billion for maintenance and operation of existing facilities
- ✤ \$668.1 million for transit program advancements
- **\*** \$230.5 million for additional safety initiatives

FDOT Secretary Kevin J. Thibault, P.E. said, "This budget emphasizes Governor DeSantis' commitment to the safety and improved mobility of Florida's motorists. I am proud to stand beside him to carry out the tasks of enhancing our transportation system, mitigating the congestion issue facing our Florida residents and visitors.

To Read More: https://fdotwww.blob.core.windows.net/sitefinity/docs/default-source/info/co/news/newsreleases/062119-fdot-budget-fy19-20.pdf?sfvrsn=a99cfbc\_2



# About The FDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on FDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.

# **About The Program**

The Construction Estimating Institute (CEI) works with FDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

## 7 Steps to an Effective Quality-Management Program Why even a solid punch list isn't the best route for ensuring project success



In construction, punch lists are just one element of a comprehensive qualitymanagement program. If you want to reduce defects over time, with the goal of achieving great quality the first time, punch lists alone will not get you there.

When creating a new quality-management program, think about it just as you would any other key component of your business—safety procedures, human resources practices, financial strategy, IT management, etc.—and follow a familiar process that includes setting goals, developing a strategy based on those goals, and executing that strategy and measuring progress.

When you take this approach, quality management becomes part of the culture, and it's clear that leadership is committed to the program. On the other hand, if you treat your program like a low-priority project, you'll get results in line with those efforts. Following these seven tips for starting a qualitymanagement program will set your projects up for success.

## 1. Define Your Goals

Every construction company has different reasons for implementing a quality-management program. These might include mitigating risk and avoiding legal issues; complying with client contracts and insurance requirements; increasing sales by creating competitive advantage; increasing profits by reducing callbacks and waste; improving productivity by eliminating rework; growing the business by implementing scalable systems. When setting goals, be realistic, but aim high. Many construction company owners buy into the industry misconception that deficiencies are unavoidable. This leads to a certain amount of leniency when it comes to inspections and punch lists. When you commit to achieving the highest quality the first time around and implement the systems that will enable you to eliminate deficiencies over time, all of the goals listed above are achievable.

### 2. Determine Your Model

As with most business processes, there are many approaches you can take, depending on the goals you have defined, to determining your business model. For example, if your goal is risk mitigation, you might set up your quality department so that the quality manager and their staff do all of the inspections throughout the entirety of the project.

At the other end of the spectrum, if you want to eliminate rework, involve construction managers in quality-management processes, such as jobsite walk-arounds, punch-list management, inspections, trade-partner evaluations and reporting metrics. Based on the goals you have outlined, define the roles and responsibilities for everyone involved in quality-management processes (including quality managers, general managers and trade partners) and communicate them to every member of the team.

### 3. Commit Resources

Regardless of the model you choose, the teams doing the work must have the necessary resources to do it effectively. If you decide that the quality department is performing all inspections, you may need to bulk up your employee count, making sure there are always enough quality inspectors available for all projects. If construction managers are to adopt a larger role, they might need resources like ongoing training, software and support staff. When you allocate the resources that support the business model, try not to view quality management as purely a cost center. Remember that the investment you make in quality can yield big returns, especially when your goals are achieved.

### 4. Hire the Right People

Oftentimes, when creating a new quality-management program, business owners look to one of the best performing superintendents or hire somebody who has expertise in building science.

To Read More, See Excerpt: https://www.constructionbusinessowner.com/technology/project-management/7-steps-effective-quality-management-program

# **Supportive Services Offered**



- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website



Within the past 3 months, CEI assisted DBEs in obtaining \$6 MILLION in Bonding!!

Contact CEI for Bonding, Financing or Insurance needs!

CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.

Call 800-423-7058 www.fdotdbesupportservices.com or www.cmdp-bgp.com CEI, 5016 Calle Minorga, Sarasota, FL 34242