

Producer Licensing Reform Implementation FAQ

Questions about the contents of this document can be addressed to the Kansas Insurance Department Producer Licensing Division at 785-296-7862 or KID.Licensing@ks.gov. Additional information can be found at <https://insurance.kansas.gov/producer-licensing/>. Updated 5/25/2021.

When are the changes in SB 37 effective?

[SB 37](#) is effective July 1, 2021. However, portions of the bill do not go into effect until January 1, 2022.

Effective July 1, 2021:

For Agents:

- The licensing renewal date changes from the agent's birthday to the last day of the agent's birth month, in an even or odd year, depending on whether they were born in an even or odd year.
- Self-study/online type continuing education courses will no longer require a proctor.
- Producers (agents) will be required to keep a current email address on file with the Department.
- The six-month waiting period for retaking an examination after a third or subsequent failure is removed.
- Agents will be required to wait two years to reapply after revocation of a license.
- Public adjusters will now be fingerprinted as part of their application and required to complete 18 hours of continuing education, three of which must be ethics.

For other entities (Agencies and Companies): (Resident and nonresident unless noted.)

- An insurance company will no longer be required to file appointments for business entities (agencies). Current business entity (agency) appointments will be canceled and removed from Department records.
- Current agency-affiliated producer (agent) appointments will be converted to direct individual producer (agent) company appointments without additional cost.
- New individual producer (agent) appointments and terminations must be processed through National Insurance Producer Registry (NIPR).
- Business entities (agencies) will no longer be required to proactively report affiliated licensed producers (agents) to the Department.
- A complete list of current company appointments and insurance producer (agent) affiliations must be provided within 30 days of a request by the Department.
- Business entities (agencies) must keep a current email address on file with the Department.
- Business entities (agencies) are no longer required to license each location or DBA separately.
- Business entities (agencies) must keep the Designated Responsible Licensed Producer (DRLP) current with the Department and report any change to the DLRP within 30 days.
- Updated contact information, regulatory action, disciplinary action, or termination for cause must be reported to the Department within 30 days.

- Nonresident business entities (agencies) license renewal date will change to the last day of the original month in which it was issued its license, in an even or odd year, depending on whether the license was issued in an even or odd year.

Effective January 1, 2022:

For Agents:

- Resident producers (agents) will be required to renew their licenses through the National Insurance Producer Registry (NIPR).
- Resident producer (agents) must pay a \$4.00 biennial license renewal fee.
- Updated contact information, regulatory actions, termination for cause and new convictions must be reported to the Department within 30 days.
- Resident producers (agents) who hold a major line of authority will be required to complete a total of 18 hours of continuing education biennially, three of which must be ethics.
- The limitation on the number of continuing education hours that can be insurance agency management hours is removed.
- Resident producers (agents) who hold a **pre-need ONLY** line of authority must affirm and provide certification from an officer of each insurance company that has appointed the producer (agent) that shows the producer (agent) has transacted no other insurance business during the renewal period.

For other entities (Agencies):

- Resident business entities (agencies) will be required to:
 - o Renew their license biennially, through the National Insurance Producer Registry (NIPR), on the last day of the original month in which the entity (agency) was issued its license in an even or odd year, depending on whether the license was originally issued in an even or odd year.
 - o Pay a \$4.00 biennial license renewal fee.

Will any regulations change as a result of SB 37?

The Department is seeking changes to the following regulations.

- K.A.R. 40-7-7
- K.A.R. 40-7-9
- K.A.R. 40-7-11
- K.A.R. 40-7-13
- K.A.R. 40-7-20a
- K.A.R. 40-7-22
- K.A.R. 40-7-23
- K.A.R. 40-7-25

The Department will follow the process outlined by statute to make regulatory changes. If a conflict arises between the current version of a regulation and the amended statutes, the statute will control.

What communications have been sent to industry?

[Producers \(Agents\)](#)

[Business entities \(Agencies\)](#)

[Companies](#)

[CE Providers](#)

[Public Adjuster](#)

AGENT FAQ's

With these changes, how/where do I renew my license?

Until January 1, 2022, resident agents should continue to renew through the Kansas Insurance Department Producer Desktop: <https://towerii.ksinsurance.org/kid/psignon.do> and nonresident agents will continue to renew through the National Insurance Producer Registry (NIPR): <https://nipr.com/>

As of January 1, 2022, both resident and nonresident renew through NIPR: <https://nipr.com/>

The Department will no longer accept paper renewals.

With these changes, how/where do I apply for an insurance license?

Until January 1, 2022, resident agents applicants should continue to apply through the Kansas Insurance Department Producer Desktop: <https://towerii.ksinsurance.org/kid/psignon.do> and nonresident agent applicants will continue to apply through the National Insurance Producer Registry (NIPR): <https://nipr.com/>

As of January 1, 2022, both resident and nonresident applicants will apply through NIPR: <https://nipr.com/>

The Department will no longer accept paper applications.

Where do I pay the \$4.00 resident renewal fee?

On the NIPR website at your next biennial renewal date after January 1, 2022.

When I renew online through NIPR and pay the renewal fee, are there other charges I will incur?

Yes. NIPR charges a transaction fee. Visit www.nipr.com to view their fee schedule.

Does the biennial resident renewal fee of \$4.00 apply to business entities (agencies) as well as agents?

Yes. Resident business entities (agencies) are also required to pay the \$4.00 renewal fee beginning January 1, 2022.

How early can I renew my license?

Resident and nonresident agents can renew 90 days prior to their renewal date.

I am a single lines licensed agent and my renewal date is in the first 90 days of 2022. How many hours of continuing education (CE) do I need?

If you process your renewal prior to December 31, 2021, you need 12 hours of CE. If you process your renewal after December 31, 2021 you need 18 hours of CE.

I am a dual-lines licensed agent and my renewal date is in the first 90 days of 2022. How many hours of continuing education (CE) do I need?

If you process your renewal prior to December 31, 2021, you need 24 hours of CE. If you process your renewal after December 31, 2021, you need 18 hours of CE.

Are there changes to the testing facilities?

No. If a person needs to schedule an exam, online or in-person, they should do so through the process on Pearson Vue's website: <https://home.pearsonvue.com/>

*See the Candidate Handbook on the website for more information:

<https://home.pearsonvue.com/getattachment/9467f4d2-3178-4d98-a5ba-27eaab6a3f15/Kansas%20Insurance%20Licensing%20Exam%20Candidate%20Handbook.aspx>

Are there changes to fingerprinting?

Yes.

- The Department is working with its testing vendor, Pearson-Vue, to provide the opportunity for licensing applicants to have digital fingerprints taken at its testing centers in Overland Park, Topeka and Wichita, and submitted electronically to the KBI. This service is expected to be available to applicants by mid-summer 2021. (Unfortunately, digital fingerprinting will not be available at the Hays location.) The Department will update its website and FAQs to notify applicants when the digital fingerprint process is available to be used.
- The Department will still accept hard copy fingerprint cards. Instructions for that can be found at: <https://insurance.kansas.gov/producer-licensing/>

Are there changes to the fingerprint waiver form?

Yes. Effective July 1, 2021, the fingerprint waiver form can only be submitted electronically through the Kansas Insurance Department website. A fillable form is being developed for use by applicants. We will **NOT** accept paper fingerprint waiver forms. When the new form is available this document will be updated to include the link.

If an agent has failed an exam more than three times and is currently required to wait six months before testing again, must they wait that time period or can they resume testing on July 1, 2021?

They can resume testing on July 1, 2021. However, the seven-day waiting period following a failed exam still applies.

If an applicant was denied a license following a hearing prior to July 1, 2021, does the requirement to wait one year before reapplying for a license apply to them?

No. It applies to an applicant who files an application on or after July 1, 2021.

If a license was revoked prior to July 1, 2021, does the requirement to wait two years to apply for a license apply to them?

No. It applies to licensees whose license was revoked on or after July 1, 2021.

I am a resident agent with a single line of authority and I let my license lapse. What is required if I want to get it back after January 1, 2022?

- If less than a year since lapse:
 - o 18 hours of CE
 - o Pay the \$100 reinstatement fee
 - o Pay the \$4 renewal fee
- If it has been more than a year, but less than four years
 - o Reapply for the license (includes providing fingerprints)
 - o Pay the \$90 application fee
 - o 18 hours of CE
 - o Pay the \$100 reinstatement fee
- If it has been more than four years:
 - o Reapply for the license (includes providing fingerprints)
 - o Pay the \$90 application fee
 - o Take the exam

I am a resident agent with dual-lines of authority and I let my license lapse. What is required if I want to get it back after January 1, 2022?

- If less than a year since lapse:
 - o 18 hours of CE
 - o Pay the \$100 reinstatement fee
 - o Pay the \$4 renewal fee
- If it has been more than a year, but less than four years
 - o Reapply for the license (includes providing fingerprints)
 - o Pay the \$90 application fee
 - o 18 hours of CE
 - o Pay the \$100 reinstatement fee
- If it has been more than four years:
 - o Reapply for the license (includes providing fingerprints)
 - o Pay the \$90 application fee
 - o Take the exam

I am a resident agent with dual lines of authority and I let one line lapse. What is required if I want to get that line back after January 1, 2022?

Contact the Department for assistance.

How do I submit my current email address to the Department?

Currently, agents can update their information on the Kansas Insurance Department Producer Desktop: <https://towerii.ksinsurance.org/kid/psignon.do>. After January 1, 2022, complete a contact change request through NIPR.

Are there any continuing education requirement changes for limited lines of authority?

No. They are still outlined as shown below:

- Crop qualification- two hours crop CE
- Title line of authority- four hours of title CE
- Pre-need ONLY- no CE requirement
- Bail bond qualification- no CE requirement
- Self-storage qualification- no CE requirement
- Travel qualification- no CE requirement

I am a resident agent who only has a pre-need line of authority. When and how should I provide certification to the Department that I transact no other insurance business?

Documents can be uploaded to the document warehouse on the NIPR website.

If the Department sends me an inquiry or requests information, how long do I have to respond?

The Department will request a response time, but licensees must respond within 15 business days.

If a carrier asks me for my current producer (agent) license after July 1, 2021, when my renewal date changes to the last day of my birth month, how do I get a new copy of my license? Will there be a cost?

There is no cost. The license can be printed from the Producer Desktop:

<https://towerii.ksinsurance.org/kid/psignon.do>

BUSINESS ENTITY FAQ's

When is my business entity (agency) license due for renewal?

Business entity (agency) license renewals will be the last day of the month of the initial license issue month. Business entity (agency) license renewal years will be even if issued in an even year and odd if issued in an odd year.

What do if I don't know what month and year my business entity (agency) was originally licensed?

It can be looked up on the Kansas Insurance Department website at:

<https://insurance.ks.gov/department/company-search.php>

Will business entity (agency) licenses cancel on their renewal date or will they suspend for up-to 90 days before the actual business entity (agency) license cancels?

The business entity (agency) license will expire on the renewal date. There is no suspension period.

Does my agency still need to submit the AG11/change of agency status form to add or delete producers affiliated with the agency?

The form will continue to be used for address changes and updates to your Designated Responsible Licensed Producer (DRLP). After, January 1, 2022, address changes will be processed through NIPR. The Department will have a fillable form available for changes to the DRLP that must be submitted electronically. When the fillable form is available, the Department will update this document with the link.

My company does not want to have an individual producer appointed, when can we terminate the appointment?

After July 1, 2021.

How do I submit my agency's current email address to the Department?

The AG11/change of address form will continue to be used for address changes and updates to your Designated Responsible Licensed Producer (DRLP). After, January 1, 2022, address changes will be processed through NIPR. The Department will have a fillable form available for changes to the DRLP that must be submitted electronically. When the fillable form is available, the Department will update this document with the link.

When a business entity (agency) hires a currently licensed agent or when an employee becomes a newly licensed agent does the agency need to report that to the Department on the AG11 form?

No. As stated previously, agency appointments and terminations will only be tracked at the company level. Companies are required to process individual appointments and terminations through NIPR beginning July 1, 2021. The AG11 form will not be used to report newly licensed agent affiliations with business entities (agencies) because the Department will no longer track agent affiliations at the business entity level.

A business entity (agency) has a change in ownership, does anything need to be reported to the Department if the FEIN and DRLP is staying the same?

Changes of agency ownership are not required to be reported to the Department if the FEIN and DRLP do not change. SB 37 requires agencies to report only changes of change in legal or mailing address, email address, telephone number and a change in the DRLP. Of course, if there is a change in the Agency's FEIN, name, or DBA, those should also be reported to the Department. An updated AG11 form is being created that will be located on the Department's website. This fillable form will be able to be completed online and submitted electronically to the Department. After that is available, the Department will cease accepting paper AG11 forms.

If the Department sends my agency an inquiry or requests information, how long do we have to respond?

The Department will request a response time, but licensees must respond within 15 business days.

If business entity (agency) renews multiple licensees (agents) at the same time is the NIPR fee charged per license or per transaction?

Per NIPR, the transaction fee is per license.

Does the business entity (agency) need to submit an agency change of status form (AG11) to delete their currently affiliated producers (agents)?

No, The Department will delete all affiliated producers (agents) from the agencies record effective July 1, 2021.

INSURANCE COMPANY FAQ's

Our company is a domestic insurer that has never utilized NIPR for appointments and terminations. Will we be able to continue filing those directly with the Department?

No. After July 1, 2021, **all** producer appointments and terminations must be filed through NIPR. The company can contact NIPR at www.NIPR.com to discuss various options for conducting filings through NIPR. NIPR will collect the \$2.00 appointment fee for the Department at the time of the transaction. (The Department does not charge a termination fee.) For both appointment and termination transactions NIPR will also collect a transaction fee.

When the Department converts the agency-affiliated producer (agent) appointments to direct individual producer (agent) company appointments, will appointment fees be charged to the company?

No, these will be converted at no cost to the company.

Does the company need to submit termination transactions to cancel the business entity (agency) appointments?

No, The Department will cancel all business entity (agency) appointments effective July 1, 2021.

When can the company start submitting termination transactions for the individual producer appointments that were originally appointed through a business entity (agency) appointment?

The company can start submitting transactions to cancel after July 1, 2021.