PROPUESTA DE PROYECTO
Estrategia

PROYECTO Valle Constitucional (Málaga)
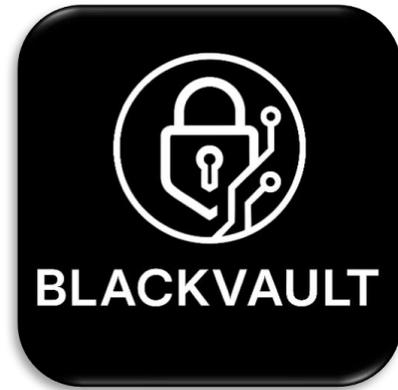

malagavalley

Clara Gálvez Verdú ⊘ · 3rd
Control and Contracting Director at Málaga TechPark – Parque
Tecnológico de Andalucía (PTA)

"UN PROYECTO GLOBAL REVOLUCIONARIO"

" La creación de una infraestructura ética de IA, donde individuos e instituciones
obtienen verdadera soberanía sobre interacciones personalizadas mejoradas"

VALLE
CONSTITUCIONAL
MÁLAGA

VALLE CONSTITUCIONAL (MÁLAGA)

Constitutional Memory · BlackVault™

EUROPEAN SOVEREIGN AI PARTNER

Strategic Implementation Framework & Partner Invitation

Confidential · February 2026 · Gregory Malpass, Founder & CEO

Executive Summary

Constitutional Memory has developed **BlackVault™** — enterprise AI governance middleware that enables organisations to deploy AI with complete data sovereignty, 62%+ personalisation enhancement, and EU AI Act compliance by design. The technology is built: 1,250+ pages of production-ready enterprise code, independently assessed as Exceptional – Enterprise Grade.

We invite a single European infrastructure leader to take this project forward in two simultaneous roles:

ROLE A	ROLE B
European Sovereign AI-Infrastructure Partner	**Anchor Founding Member — European AI-Governance Alliance**
Option to acquire 100% of BlackVault™ IP via 6-month Option Agreement. Co-fund the MVP. Shape the technology.	Lead the Alliance as infrastructure architect. Set European AI governance standards. Gain first-mover competitive advantage.

These two roles are available together to one partner only. The first to commit secures exclusivity.

This is not a vendor relationship. This is an invitation to own and lead the sovereign AI memory layer for Europe — a category-defining position at the intersection of governance, compliance, and enterprise AI deployment.

1. The Strategic Opportunity

1.1 A Structural Problem European Enterprises Cannot Ignore

The EU AI Act is in force. From August 2025, enterprises face fines of up to €35M or 7% of global revenues for non-compliant AI deployment. Yet the personalisation that makes AI valuable requires exactly the kind of user-data processing that creates compliance liability. The result is a structural deadlock:

- Use AI generically → productivity gains are minimal
- Use AI with personalisation → data sovereignty is surrendered and compliance risk accumulates
- Depend on US Big Tech AI platforms → vendor lock-in, surveillance capitalism, and European data sovereignty is lost

> **This is not a features problem. It is an infrastructure gap — and it is exactly the gap BlackVault™ was built to close.**

1.2 The Infrastructure Layer That Does Not Yet Exist

The sovereign AI memory layer — user-controlled, zero-transmission, constitutionally governed — does not yet exist as a deployed European standard. The first credible provider to establish it will define the category, set the standards, and own the ecosystem relationships that regulators, governments, and enterprises will anchor to.

That window is narrow. It closes when a competitor — or a US platform — fills it first.

1.3 Why Málaga

Freepik built a global creative AI platform from Málaga from first principles — proving the city's capacity to produce world-class technology at scale. Valle Constitucional builds on that precedent. Where Freepik generates infinite synthetic worlds, **BlackVault™** protects the real one.

> *"Silicon Valley built centralised AI platforms. Constitutional Valley (Málaga) is pioneering the decentralised governance layer that makes AI work for everyone."*

2. The Technology: BlackVault™

2.1 Three Pillars

PILLAR	WHAT IT DELIVERS
Hyper-Personalisation	62%+ improvement in AI response quality demonstrated across 31 empirical comparative tests. User-controlled personality profiles and contextual chat history delivered via API per session — without permanent platform storage.
Zero-Transmission Sovereignty	Data never leaves the customer's environment. The AI platform receives structured context but never raw personal data. User sovereignty is absolute; compliance liability is eliminated.
Constitutional Governance	Rules-based architecture ensures AI operates within defined constitutional limits. Auditable, explainable, and EU AI Act compliant by design — not retrofitted compliance but compliance embedded at the infrastructure layer.

2.2 Technical Foundation

1,250+ pages of production-ready enterprise code generated in collaboration with Claude Opus 4 — the AI platform that will use our technology. Independently assessed as "Exceptional – Enterprise Grade."

Stack Layer	Technology
Frontend	React 18, TypeScript, Next.js, TailwindCSS
Backend	FastAPI, SQLAlchemy 2.0, PostgreSQL with Row-Level Security
AI Integration	Claude API, OpenAI API with custom middleware layer
Security	JWT with RSA keys, OAuth2, comprehensive encryption
Infrastructure	Docker, Kubernetes-ready with monitoring stack

2.3 Four Revenue Tiers

Tier	Target	Pricing	Addressable Market
ENTERPRISE	Corporate employees (EU AI Act compliance)	€25–55/employee/month	10K+ EU enterprises >1,000 employees
PRO	LinkedIn-scale professionals	€10–55/month	900M LinkedIn users globally
EDU	Universities & students	€1–6/student/month	200M+ students worldwide
SHIELD	Families / child safety	€2–3.50/family/month	2Bn+ families globally

3. The Dual-Role Proposition

The European Sovereign AI Partner takes on both roles simultaneously. Together they create a strategic position that neither role offers alone.

3.1 Role A — European Sovereign AI-Infrastructure Partner

The Partner acquires the option to purchase 100% of Constitutional Memory S.A. and all **BlackVault™** intellectual property via a 6-month Option Agreement. During the Option Period, the Partner co-funds MVP development, directs technical delivery, and pilots the Enterprise model within their own organisation or with selected clients.

Option Agreement Structure

PHASE 1 — Option Period (6 months)	
Monthly retainer	€13,000/month (€78,000 total) — confirms commitment; covers Founder's full-time engagement
MVP development funding	€150,000–300,000 — funded by Partner; delivered by BytePeaks (fractional CTO) or Partner's own engineers
Partner's total at-risk	€228,000–378,000
Founder commitment	Greg Malpass (CEO) and Maricarmen Malpass (PR & Communications) work full-time in support throughout the Option Period
PHASE 2 — Acquisition (Month 6, if pilot successful)	
Acquisition price	€2–3M (less €78,000 retainer credited against purchase)
What is acquired	100% of Constitutional Memory S.A., all **BlackVault™** IP, all ecosystem relationships, full documentation
Success criteria	50%+ AI enhancement demonstrated; zero data breaches; 75%+ user satisfaction in pilot deployment
PHASE 3 — Earnouts (Years 1–3)	
Alliance formation (5+ members)	€3–5M
€10M revenue milestone	€2–3M
€50M revenue milestone	€3–5M
PHASE 4 — Ongoing Royalty (Years 2–10)	
Royalty structure	1% of Partner's **BlackVault™**-related revenue — projected €30–100M over Years 3–10

FOUNDER TOTAL RETURNS	PARTNER PROJECTED RETURNS
€10–16M cash + €30–100M royalties	**€500M–1B revenue over 10 years**
€40–116M over 10 years	31–100x ROI on total investment

3.2 Role B — Anchor Founding Member, European AI-Governance Alliance

Simultaneously, the Partner becomes the Anchor Founding Member of the European AI-Governance Alliance — a SWIFT-model consortium of 10–14 European enterprises that collectively own and govern the **BlackVault™** infrastructure.

As Anchor Founding Member, the Partner:
- Shapes the Alliance governance charter and standards from inception
- Leads recruitment of the remaining 9–13 founding members from a 50-company priority list
- Holds the primary governance seat on the Guardian Council
- Receives 50% pricing discount vs. commercial rates for internal deployment
- Participates in profit distributions from the operating subsidiary
- Positions publicly as the architect and guardian of European AI governance infrastructure

3.3 Why the Combination Is Uniquely Powerful

Role A alone (IP acquisition only)	Role A + Role B combined
You own the IP and deploy it as a product.	You own the IP and define the European standard it becomes.
Revenue from your own customer base.	Revenue from your customers + licensing to Alliance members + commercial market.
Competitive advantage is yours alone.	Competitive advantage + regulatory leadership + government alignment + Alliance credibility.
Exit options limited to your own balance sheet.	Alliance model creates institutional permanence — cannot be acquired by Big Tech.

4. The European AI-Governance Alliance

4.1 Structure

Entity	Role
Alliance (Non-profit)	Governance body owned by 10–14 founding corporate members via Guardian Council. Holds the mission. Cannot be acquired or commercially captured.
Operations Ltd (For-profit)	Deploys and commercialises **BlackVault™**. Owned 100% by the Alliance. Generates revenue. Distributes profits to founding members.

4.2 Founding Member Economic Model

Capital contribution	€5–10M per founding member (10–14 members = €60–140M total capitalisation)
Preferential pricing	50% discount vs. commercial rates — investment recoverable in Year 1–2 through cost avoidance alone
Profit distributions	Annual distributions proportional to capital contribution from commercial licensing revenue
Governance rights	One Guardian Council vote; control over standards, compliance frameworks, and strategic direction
10-year return projection	20–67x on founding member investment (conservative to optimistic scenarios)

4.3 Target Companies (50 Candidates)

Telecoms & Digital Infrastructure

Company	HQ / Operations	Alliance Rationale
Telefónica	Spain	National champion; 100K+ employees; Málaga TechPark anchor member; senior innovation contacts; warm introduction pathway
Deutsche Telekom / T-Systems	Germany	Network infrastructure leader; sovereign cloud assets; €112Bn revenue base; T-Systems public cloud credentials
Orange	France	Telecom + cloud services; €43Bn revenue; active EU digital sovereignty positioning; Orange Cyberdefense division
BT Group	United Kingdom	Critical national infrastructure operator; government security clearances; AI governance mandate from UK regulator

Enterprise Technology & Software

Company	HQ / Operations	Alliance Rationale
SAP	Germany	Enterprise software keystone; 108K employees; S/4HANA channel to 400K+ enterprises; EU AI Act compliance integration
IBM Europe	Switzerland (EU HQ)	Neutral technologist; transatlantic bridge; standards leadership (ISO, IEEE, W3C); Watson governance platform
Siemens	Germany	Industrial AI at scale; 311K employees; EU regulatory sophistication; Siemens Digital Industries alignment

Company	HQ / Operations	Alliance Rationale
Dassault Systèmes	France	3DEXPERIENCE platform; 300K+ enterprise clients; EU digital twin governance; AI compliance architecture
Software AG	Germany	Enterprise integration and IoT platform; EU data governance expertise; ARIS process compliance tools
Capgemini	France	Systems integration at scale; enterprise customer base across all EU sectors; AI Act compliance advisory
OVHcloud	France	European sovereign cloud leader; zero-dependency public cloud infrastructure; GDPR-by-design architecture; natural BlackVault™ deployment partner
Atos / Eviden	France	Digital sovereignty focus; European government infrastructure contracts; EU AI Act and GDPR compliance at scale
Sopra Steria	France	European IT services leader; public sector digital transformation depth; GDPR and AI Act compliance consulting across 30+ countries
ServiceNow	USA (EU operations)	Enterprise workflow and AI automation platform; EU data residency infrastructure; governance integration opportunity across 7,700+ enterprise clients
CGI	Canada (EU operations)	Public sector digital transformation; established European government relationships across defence, health, and civil administration
SAGE Group	United kingdom	£2 billion multinational enterprise software company specializing in cloud accounting, payroll, and HR solutions for SMEs

Industrial, Engineering & Automation

Company	HQ / Operations	Alliance Rationale
Bosch	Germany	Industrial/R&D validation; proposed first Alliance Chair; 140-year European engineering heritage; 420K employees
ABB	Switzerland	Industrial automation and electrification; €32Bn revenue; AI-governed robotics and process control
Schneider Electric	France	Energy and industrial automation; €36Bn revenue; EU Green Deal alignment; digital infrastructure scale
Philips	Netherlands	Healthcare technology at scale; EU Medical Device Regulation compliance; patient data sovereignty mandate
Rolls-Royce	United Kingdom	Aerospace and defence engineering; safety-critical AI governance; UK/EU defence procurement alignment
BASF	Germany	Chemical/industrial process AI; €78Bn revenue; proprietary process data sovereignty requirements

Defence, Security & Aerospace

Company	HQ / Operations	Alliance Rationale
Thales	France	Defence/security systems leader; constitutional governance appetite; deep EU AI regulatory expertise; 77K employees
Airbus	Netherlands (EU HQ)	Aerospace safety culture; critical systems governance; multinational EU footprint; 134K employees
BAE Systems	United Kingdom	Defence and intelligence contractor; highest-security AI deployment requirements; NATO and EU partner
Safran	France	Aerospace propulsion and equipment; safety-critical AI; EU dual-use technology governance expertise
Indra / Minsait	Spain	Defence/government contracts; EU data sovereignty credibility; Spanish ecosystem leadership; public sector AI

Financial Services & Insurance

Company	HQ / Operations	Alliance Rationale
BNP Paribas	France	Largest EU bank by assets; €48Bn revenue; GDPR and AI Act compliance at enterprise scale; 185K employees
Santander	Spain	Pan-European banking; 200K+ employees; Spanish sovereign alignment; retail AI governance at scale
Grupo ING	Netherlands	Digital-first EU banking; strong data governance culture; 57K employees; fintech AI compliance pathway
Allianz	Germany	Europe's largest insurer; €161Bn revenue; actuarial AI governance requirements; 150K employees
AXA	France	Second-largest EU insurer; 145K employees; healthcare and property AI data sovereignty requirements
Zurich Insurance Group	Switzerland	Global insurer; EU operations at scale; GDPR-compliant AI deployment; risk modelling governance
Munich Re	Germany	Reinsurance and risk modelling at scale; AI-driven underwriting governance; EU regulatory leadership
Swiss Re	Switzerland	Global reinsurance; AI-governed risk analytics; EU data residency requirements; ESG reporting compliance
Prudential	United Kingdom	Long-term savings and insurance; GDPR-governed AI personalisation at scale; UK/EU dual compliance
Legal & General	United Kingdom	Pensions and investment management; fiduciary AI governance; UK/EU regulatory alignment

Life Sciences & Healthcare

Company	HQ / Operations	Alliance Rationale
Roche	Switzerland	Global pharmaceutical/diagnostics; patient data sovereignty mandate; EU Medical Device Regulation AI compliance
Novartis	Switzerland	Pharmaceutical AI at scale; clinical data governance; EU AI Act high-risk system classification
Sanofi	France	European pharmaceutical leader; AI drug discovery governance; 100K employees; patient data sovereignty
Bayer	Germany	Life sciences and agri-science AI; €48Bn revenue; regulatory compliance DNA; 100K employees

Energy, Utilities & Climate

Company	HQ / Operations	Alliance Rationale
Enel	Italy	Europe's largest utility; 65K employees; AI grid management governance; EU Green Deal alignment
Ørsted	Denmark	Leading renewable energy operator; AI-governed offshore wind operations; EU climate tech leadership
Vattenfall	Sweden	State-owned EU energy group; AI infrastructure for grid operations; Nordic governance model alignment
EDF (EDF S.A.)	France	Nuclear and renewables; critical infrastructure AI governance; French state alignment; EU energy sovereignty
Schneider Electric	France	Energy management and industrial automation; listed under Industrial also — dual-sector relevance

Every organisation listed has been assessed as a first-tier Alliance candidate. There is no second tier. 10–14 founding seats will be filled from this universe. Commitment determines allocation — nothing else.

5. The Málaga Ecosystem

The Partner acquires not just technology but a positioned institutional ecosystem:

Ecosystem Partner	Role & Value
Málaga TechPark	Co-founder. Industrial ecosystem; enterprise network; physical infrastructure; regional legitimacy. Gateway to Telefónica, Indra, IBM, Accenture, Vodafone, NTT Data member companies.
Universidad de Málaga (UMA)	Co-founder. Academic validation; AI governance research; talent pipeline; technical credibility with European institutions.
Constitutional Memory S.A.	IP owner. Technical architecture; 1,250+ pages of production-ready code; conceptual leadership; founder full-time commitment.
BytePeaks (Fractional CTO)	Available for MVP delivery if Partner chooses not to use own engineers. Independent development cost estimate available on request.
AIR-Andalucía (EDIH)	European Digital Innovation Hub; bridge to EU Commission; access to structural funds; public sector deployment pathways.
Junta de Andalucía	Regional government support; policy alignment; Andalusian AI strategy integration; political narrative amplification.

"The future of AI will not belong to whoever builds the largest model. It will belong to whoever builds the most secure memory."

6. Implementation Roadmap

Phase / Timeline	Key Actions	Responsible
Pre-Agreement Weeks 1–2	Partner due diligence via staged IP disclosure. BytePeaks MVP cost estimate shared. NDA executed. Option Agreement terms finalised.	Partner + Founder
Month 1–2	Option Agreement signed. Retainer begins (€13,000/month). MVP development scope agreed. Technical team assigned (BytePeaks or Partner's engineers). Málaga TechPark MOU secured.	Partner + Founder + BytePeaks
Month 2–4	MVP development in progress. Greg and Maricarmen full-time in support: Alliance candidate outreach, TechPark member introductions, Andalusian government engagement, LinkedIn visibility campaign.	Partner (technical) + Founder (commercial)
Month 4–5	Enterprise MVP pilot deployment within Partner organisation or selected clients. Performance metrics captured against success criteria. First 2–3 Alliance founding members in LOI discussions.	Partner + Founder
Month 6	Pilot review against success criteria. Partner exercises acquisition option (€2–3M less retainer credited) or option lapses. If acquired: IP transfer, Alliance formation accelerated, Guardian Council established.	Partner decision

| Year 1–2 | Alliance reaches 5–14 founding members. Commercial licensing to non-members begins. EU AI Office engagement. Revenue milestones trigger earnout payments to Founder. | Alliance + Partner + Founder |

7. IP Protection & Code Disclosure Protocol

A staged approach protects intellectual property while giving the Partner full confidence before committing:

Stage	Trigger	What Is Disclosed
Stage 1	Pre-NDA	Information Memorandum · Technical Assessment Summary (Claude's independent review) ·
Stage 2	Post-NDA	Access to all password protected chronological Project Development files and Representative code samples in PDF form (Stage I Data Room Files)
Stage 3	Post-Option Agreement signed (€78,000 retainer committed)	Full GitHub access · Complete documentation · Full engineering support from Founder (Stage II Data Room Files)

8. Risk Considerations

Risk	Mitigation	Partner Protection
Technical delivery	1,250+ pages of validated code already exist. BytePeaks or Partner's own engineers take delivery from a proven technical foundation.	Partner controls MVP scope and timeline. Option is not exercised if pilot success criteria are unmet.
Alliance formation	17 priority candidates identified across 7 countries. TechPark introductions accelerate outreach. Anchor Founding Member status creates compelling recruitment narrative.	Partner sets founding member criteria. Alliance only forms with minimum 8 credible members committed.
Regulatory change	Architecture designed for flexibility. Active EU AI Office engagement from Month 2. Over-compliance by design means regulatory tightening strengthens the value proposition.	Constitutional governance layer is modular — rules can be updated without core re-architecture.
Competitive replication	Zero-transmission architecture requires 18–24 months to replicate from scratch. Ecosystem and institutional relationships cannot be copied. Alliance creates institutional lock-in.	Option Agreement provides 6 months of exclusive development before any public announcement.

9. Why Act Now

Regulatory urgency	EU AI Act fines are active. Enterprises are under immediate compliance pressure and actively seeking infrastructure solutions. The first credible provider captures the standard.
Technology readiness	The code is built. The Partner is acquiring a validated, production-ready technical foundation — not funding a team to start from scratch. Risk is dramatically reduced.
Category window	The sovereign AI memory layer does not yet exist as a deployed European standard. A 12–18 month head start is the difference between owning the standard and licensing it from someone else.
Exclusivity is finite	This dual-role proposition is available to one partner only. We are in dialogue with multiple candidates. The first to commit secures both roles; subsequent candidates can only join as Alliance members.

The future of AI will not belong to whoever builds the largest model.

It will belong to whoever builds the most secure memory.

10. Proposed Next Steps

Step 1	NDA executed — Stage 1 materials shared (Information Memorandum · Technical Assessment Summary - Claude's independent review) ·
Step 2	Exploratory discussion: Founder presents the dual-role proposition and answers technical and commercial questions
Step 3	Stage 2 materials provided (Access to all password protected chronological Project Development files and Representative code samples in PDF form - Stage I Data Room Files)
Step 4	BytePeaks MVP cost estimate/proposal shared as independent development benchmark
Step 5	Option Agreement terms negotiated and executed. Full GitHub access · Complete documentation · Full engineering support from Founder (Stage II Data Room Files)
Step 6	Retainer begins (€13,000/month). MVP development commences. Greg and Maricarmen full-time in support.

CONTACT

Gregory Malpass — Founder & CEO, Constitutional Memory S.A.

+44 7850 230692 · malpass.greg@gmail.com · www.constitutional-memory.com

Málaga, Spain · Constitutional Valley · February 2026