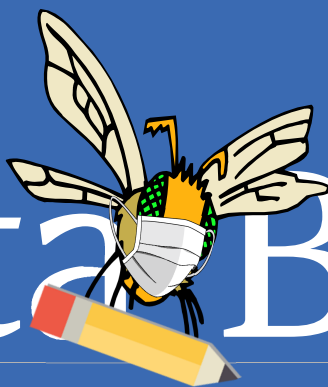




The

Fiesta Bee



August Newsletter
Volume LXVI Issue 8



A Monthly Newsletter for the Fiesta Gardens Homes Association, San Mateo, CA
PO Box 5288, San Mateo CA 94402

www.FiestaGardensHoa.com
editor@fiestagardenshoa.com

President's Message

By Steve Strauss

I can't believe it's already August! Summer is vanishing before our eyes! So far, so good, though. And still lots more to do. Fairs, festivals, Baseball, Football (coming soon), Vacations, etc.....so GET OUT THERE! HAVE SOME FUN!

Our new Cabana is coming along and really starting to take shape and showing a bit of what the final product will look like. Thank you everyone using the pool and the close neighbors for your understanding and patience.

Looks like the Commemorative Brick program is doing great! Thank you everyone that has already secured your place in Fiesta Gardens history. If you haven't got yours, get it today (see website and this Bee for info and forms). In addition, if you know of any long-time residents that have moved away, share the information with them; they just may want a brick

Our guest at the next meeting will be Rob Newsom, candidate for City Council for District 3. If you have questions for Rob, please send them to Rich Neve, our fantastic Civics Director (civic@fiestagardenshoa.com). Having the questions in advance really helps the process for both guest and attendees.

When one neighbor helps another, we strengthen our communities

- Jennifer Pahlka

See you at the next Zoom Board Meeting on Wednesday, August 3rd at 7:00PM.

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Find past issues of the Bee, Financials, FGHA documents, announcements and more at the FGHA webpage

www.FiestaGardensHoa.com



The next Board meeting will be
Wednesday, August 3
7PM via Zoom call.

FGHA Board of Directors

President Steve Strauss	president@fiestagardenshoa.com
Vice President Naresh Nayak	vp@fiestagardenshoa.com
Civic Affairs Rich Neve	civic@fiestagardenshoa.com
Park Director Roland Bardony	parks@fiestagardenshoa.com
Pool Operations Steve Stanovcak	poolops@fiestagardenshoa.com
Pool Maintenance Steve Muller	poolmtc@fiestagardenshoa.com
Social Director Christina Saenz	social@fiestagardenshoa.com

FGHA Staff

Treasurer Steve Gross	treasurer@fiestagardenshoa.com
Secretary Pam Miller	secretary@fiestagardenshoa.com
Bee Editor Eleni Hulman	editor@fiestagardenshoa.com
Webmaster Mariano Saenz	webmaster@fiestagardenshoa.com

Pool Operations

By Steve Stanovcak



The pool hours will be changing starting Wednesday, August 10th. The pool hours will be 4:30 PM to 8:00 PM, Monday thru Friday; Saturday and Sunday from 12:00 noon until 8:00 PM. Adult swim will be Saturday and Sunday from 11:00 AM to 12:00 noon. These hours will remain until pool closing which will be Sunday, October 16th.

Monday, September 5th, Labor Day, the pool will be open from 12:00 noon until 8:00 PM.

There might be some temporary and unscheduled closures of the pool due to the construction of the new cabana as we get closer to completion.

Remember, parents and those responsible, to watch your kids in the pools, whether they are in the big pool or the small pool, whether they are good swimmers or not. Drowning is the leading cause of death for children ages 1 to 4 years old. For ages 1 to 14 years old drowning is the second leading cause of unintentional injury death after motor vehicle crashes.

If you have noticed, all of the umbrellas have been removed from the tables. The reason for this is the wind. 3 of the 7 umbrellas broke in 1 week. With the removal of the old cabana, the wind that travels through the pool area and the pool deck is much stronger than what it used to be. The current style of umbrellas do not withstand the current wind conditions. We are looking at different options and umbrella styles.

MONTHLY CALENDAR

FIESTA GARDENS

August 3
FGHA Board Meeting
7 p.m., Zoom call

August 15
Deadline to get articles and ads to Bee Editor.

SAN MATEO

City Meetings will be held online via Zoom calls. For more information on these calls, please visit
<https://www.cityofsanmateo.org/3971/Agendas-Minutes-Public-Meeting-Portal>

August 15
City Council Meeting
Where: Remote via Zoom call
When: 7:00 PM - 9:00 PM

August 9, 23
Planning Commission Meeting
Where: Remote via Zoom call
When: 7:00 PM - 9:00 PM

August 4, 11
Central Park Music Series
Join us on Thursdays from 6:00-8:00pm in Central Park
August 4: Lavay Smith and the Red Hot Skillet Lickers (Swing)
August 11: Take 2 (Party)

<https://www.cityofsanmateo.org/1367/Central-Park-Music-Series>

Where: 50 E. 5th Ave., San Mateo -- Central Park
When: 6:00 PM - 8:00 PM
Cost: FREE

FGHA BOARD MEETING – June 8, 2022

APPROVED Minutes, Respectfully Submitted, Pam Miller, Secretary

The FGHA Board Meeting was called to order at 7:00PM. Board Members in attendance were: Steve Strauss – President, Steve Stanovcak -- Pool Director, and Steve Muller – Pool Operations.

May 4th Minutes –Minute could not be approved, no quorum.

Financial /Steve Gross

- Finances are in good shape.

BOARD REPORTS

Pool Operations/Steve Stanovcak

- Raises for pool staff.
- Pump room needs updating.
- Storage cabinets.

Civic/Rich Neve - Not in attendance

Social Director/Christina Saenz - Not in attendance

Parks/Roland Bardony - Not in attendance

Pool Maintenance/Steve Muller

- Ordered repairs for the pool injectors.
- We need a pool cover to help deal with the dust from construction.

Naresh Nayak/Vice President – Not in attendance

President/Steve Strauss

- We will need to update the pool pump room in the future.

NEW BUSINESS

OLD BUSINESS

Cabana Renovation Update

The cabana remodel is going well.

Bricks Fundraiser

Don't forget our brick fundraiser! Check out our website for more information. You can see a sample brick at the pool when you look through the viewing window.

Questions and Comments – Stefan K. remarked that there will be an increase in traffic due to the Hillsdale Inn building site.

ADJOURNMENT/NEXT MEETING

The next Meeting will be held on Zoom, Wednesday, July 6th at 7pm. Meeting ended at 7:25pm.

The code for the
playground and courts is
2415

FGHA BOARD MEETING – July 6, 2022

Unapproved Minutes, Respectfully Submitted, Pam Miller, Secretary

The FGHA Board Meeting was called to order at 7:02PM. Board Members in attendance were: Steve Strauss – President, Steve Stanovcak – Pool Director, Christina Saenz – Social Director, Vice President – Naresh Nayak, and Civics Director - Rich Neve.

May 4th Minutes – On a motion duly made and seconded and approved by all Board Members, the May 4th minutes were approved.

Financial /Steve Gross

- June operating expenses \$36,000.
- Cash in operating account is \$163,000.
- Cash reserve and cabana fund account is \$852,400.
- Dues collected in June were \$360.00.
- Special assessments collected \$2650.00
- 2 Members reached full payment for the special assessment in June and a total of 464 members have paid in full.
- Finances are in great shape.

BOARD REPORTS

Pool Operations/Steve Stanovcak

- The new controllers for the chemicals came in.
- Seeing a lot of new faces at the pool, which is great!
- Swim lessons are going great.
- Please remember pool etiquette when you are using the pool.

Civic/Rich Neve

- The Wastewater Treatment Plant upgrade is in phase 5 of 6. Phase 6 will start in a few months and will finish sometime in 2024.
- Council elections will be in November. So far no one in running in our district, which is district 3. You have to live in your district in order to run.
- Once we know who is running, we will make every effort to have the candidate/s attend one of our HOA Meetings to answer questions we may have. You can see the map of districts on the City of San Mateo's website.

Social Director/Christina Saenz

- Looking into a back-to-school night pool party sometime in August.
- Might be fun to have families come up with Halloween games and run them.

Parks/Roland Bardony - Not in attendance

Pool Maintenance/Steve Muller - Not in attendance

Naresh Nayak/Vice President

- Nothing to report.

President/Steve Strauss

- Thank you to Steve Gross and everyone involved in getting the trash behind the tennis courts removed. If this trash issue continues, we will need to come up with a plan to stop it. A special thanks to Joseph for handling all the cabana details for us.

NEW BUSINESS

OLD BUSINESS

Cabana Renovation Update

We have a roof on the cabana and lifeguard buildings. Heating is near completion. The siding will be installed soon. Controls and fixtures have been ordered. Meeting with PG&E will be next week to finalize what needs to be done.

Bricks Fundraiser

Don't forget our brick fundraiser! Check out our website for more information. You can see a sample brick at the pool when you look through the viewing window. So far, we have sold 95 bricks.

Questions and Comments

The next Meeting will be held on Zoom, Wednesday, August 3rd at 7pm. Meeting ended at 7:35pm.

Civic Report

By Richard Neve

Bermuda Bridge Project

The bridge on Bermuda Drive that crosses Borel Creek needs to be replaced. The city is in the planning stages of how to do this and are asking for feedback from Fiesta Gardens' residents. The city could make plans to present two options:

1. Option 1. Demolition and construction would occur in two phases. Phase I would see the demolition and reconstruction of the west side of the bridge first. During this phase the east side would remain open for traffic and signals used as this would be single lane only. In phase II the newly constructed east side would be open (enough room for 2 lanes) as the east side is demolished and reconstructed. This option would take about 18 months and involve two rounds of demolition and construction (including driving the piles). It will take this long as local ordinances require work can only be conducted from April through October (dry season) each year.
2. Option 2. The entire bridge would be demolished and constructed in one phase. A temporary pedestrian bridge would be made to cross Borel Creek. Vehicle access would be facilitated by demolition of the sound wall either at Bermuda Drive and Saratoga or Annapolis and Saratoga. This would be temporary and the wall replaced after project completion. This option would take ~13 months with one round of demolition/construction/pile driving.



The city engineers are aware that historically there has been significant negative feedback on opening up Fiesta Gardens to Saratoga and asked me to gauge the current sentiment of residents. If there is still general opposition to Option 2, they will not even consider it. *Please let me know your opinion on this ASAP.* I will communicate the quorum opinion to the city engineers.

This project is planned to start in 2025, there are still a ton of details to sort out, as well as outreach to those residents who live close to the bridge. This will happen over the coming months, and I will keep everyone informed as to progress.

Council elections 2022

For those of you who don't already know, the city of San Mateo has moved to district elections. San Mateo was divided into 5 districts (<https://www.cityofsanmateo.org/4537/District-Elections>). Current distribution of council members is:

- o District 1: Rick Bonilla, Diane Papan, and Eric Rodriguez
- o District 2: Amourence Lee
- o District 3: Joe Goethals
- o District 4: No sitting Council Member since transition to district elections
- o District 5: No sitting Council Member since transition to district elections

Fiesta Gardens is in District 3 (along with Central, Sunnybrae, the Village and Laurie Meadows). Currently, Joe Goethals is our grandfathered-in representative, but he is not running for re-election.

I am waiting to find out who plans to run in November for District 3 and I plan to get as much information and invite them to attend a Board meeting to answer questions from you all. To date the only candidate I have heard from is Rob Newsom. More to follow on this.

Fiesta Gardens Homes Association Inc.
Income & Expense Statement
Operating Fund
June 30, 2022

Current Period			Description	Year To Date			2022 Budget
Actual	Budget	Variance		Actual	Budget	Variance	
INCOME							
360.00		360.00	Regular Assessments	197,640.00	197,640.00	0.00	197,640.00
32.14	0.83	31.31	Interest Inc - Operating Fund	38.02	5.00	33.02	10.00
129.73	91.67	38.06	Interest Inc - Repl. Res. Fund	862.70	550.00	312.70	1,100.00
	0.00	0.00	Interest - Collections	2,433.19	0.00	2,433.19	0.00
	0.00	0.00	Guest Passes	0.00	0.00	0.00	800.00
	516.50	(516.50)	Late Charges	2,420.00	2,066.00	354.00	2,066.00
8,740.00	5,250.00	3,490.00	Swim School	8,740.00	5,250.00	3,490.00	10,500.00
	0.00	0.00	Collection Charges	1,250.78	0.00	1,250.78	0.00
60.00	90.00	(30.00)	Bee Ads	720.00	540.00	180.00	1,080.00
\$ 9,321.87	\$ 5,949.00	\$ 3,372.87	Gross Profit	\$ 214,104.69	\$ 206,051.00	\$ 8,053.69	\$ 213,196.00
EXPENSES							
540.00	540.00	0.00	Landscape-Contract	3,240.00	3,240.00	0.00	6,480.00
15,435.72		(15,435.72)	Lifeguards	19,446.94	13,800.00	(5,646.94)	46,000.00
1,520.34		(1,520.34)	Payroll Taxes	1,915.49	1,350.00	(565.49)	4,500.00
171.00		(171.00)	Payroll Service	403.90	600.00	196.10	2,000.00
425.00	425.00	0.00	Newsletter Editor	2,550.00	2,550.00	0.00	5,100.00
300.00	300.00	0.00	Secretary	1,800.00	1,800.00	0.00	3,600.00
1,000.00	1,000.00	0.00	Treasurer	6,000.00	6,000.00	0.00	12,000.00
42.56	750.00	707.44	Payment Processing Fees	1,415.15	1,500.00	84.85	3,000.00
	45.00	45.00	Pest Control	302.00	270.00	(32.00)	540.00
3,973.51	2,083.33	(1,890.18)	Pool & Spa	11,871.07	12,500.00	628.93	25,000.00
3,526.08	375.00	(3,151.08)	Common Area - Maintenance	5,344.07	2,250.00	(3,094.07)	4,500.00
99.32		(99.32)	Wristbands	827.81	400.00	(427.81)	800.00
	83.33	83.33	Tennis Court- Service & Repair	0.00	500.00	500.00	1,000.00
915.29	316.67	(598.62)	Gas	1,068.27	1,900.00	831.73	3,800.00
1,066.75	1,000.00	(66.75)	Electricity	5,894.73	6,000.00	105.27	12,000.00
192.93	191.67	(1.26)	Refuse	1,153.58	1,150.00	(3.58)	2,300.00
225.91	183.33	(42.58)	Telephone & Pager	1,269.28	1,100.00	(169.28)	2,200.00
1,902.83	1,166.67	(736.16)	Water	5,352.18	7,000.00	1,647.82	14,000.00
283.47	41.67	(241.80)	Mailings, Postage & Copies	633.67	250.00	(383.67)	500.00
41.35	16.67	(24.68)	Newsletter Postage/ Printing	126.15	100.00	(26.15)	200.00
	208.33	208.33	Meeting Expenses/Social Functi	1,124.23	1,250.00	125.77	2,500.00
298.00	300.00	2.00	D & O Ins. Expenses	1,788.00	1,800.00	12.00	3,600.00
2,217.89	366.67	(1,851.22)	Insurance Exp - W/C	2,879.89	2,200.00	(679.89)	4,400.00
159.48	250.00	90.52	Office Supplies	896.61	1,500.00	603.39	3,000.00
	16.67	16.67	Civic Expenses	100.00	100.00	0.00	200.00
	33.33	33.33	Web Site	280.22	200.00	(80.22)	400.00
	833.33	833.33	Professional Services	4,950.06	5,000.00	49.94	10,000.00
	83.33	83.33	Permits & License	0.00	500.00	500.00	1,000.00
	683.33	683.33	Taxes - Property	5,768.24	4,100.00	(1,668.24)	8,200.00
	2.08	2.08	Inc Taxes- Operating Fund	-3,255.28	12.50	3,267.78	25.00
\$ 35,816.87	\$ 12,628.75	-\$ 23,188.12	Total Expenses	\$ 94,703.10	\$ 89,672.50	-\$ 5,030.60	\$ 200,345.00
-\$ 26,495.00	-\$ 6,679.75	-\$ 19,815.25	Net Income	\$ 119,401.59	\$ 116,378.50	\$ 3,023.09	\$ 12,851.00

Fiesta Gardens Homes Association Inc.
Income & Expense Statement
Cabana Rebuild
June 30, 2022

Current Period			Description	Year To Date			
Actual	Budget	Variance		Actual	Budget	Variance	Budget
INCOME							
2,650.00		2,650.00	Special Assessments	1,323,525.00	1,300,000.00	23,525.00	1,300,000.00
18,750.00		18,750.00	Brick Fundraiser	23,950.00		23,950.00	
\$ 21,400.00	\$ 0.00	\$ 21,400.00	Total Income	\$ 1,347,475.00	\$ 1,300,000.00	\$ 47,475.00	\$ 1,300,000.00
\$ 21,400.00	\$ 0.00	\$ 21,400.00	Gross Profit	\$ 1,347,475.00	\$ 1,300,000.00	\$ 47,475.00	\$ 1,300,000.00
EXPENSES							
29,055.00	29,055.00	0.00	Cabana Rebuild - Contract	808,402.81	808,402.81	0.00	1,572,560.00
5,198.70		(5,198.70)	Cabana Rebuild - Other Expenses	97,957.52	60,250.00	(37,707.52)	60,250.00
		0.00	Permits and Fees	30,038.07	30,000.00	(38.07)	30,000.00
		0.00	Payment Processing Fees	12,542.54	13,000.00	457.46	13,000.00
521.71	0.00		Brick Fundraiser Expenses	1,014.03	0.00	(1,014.03)	
\$ 34,775.41	\$ 29,055.00	-\$ 5,198.70	Total Expenses	\$ 949,954.97	\$ 911,652.81	-\$ 38,302.16	\$ 1,675,810.00
-\$ 13,375.41	-\$ 29,055.00	\$ 16,201.30	Net Income	\$ 397,520.03	\$ 388,347.19	\$ 9,172.84	-\$ 375,810.00

Fiesta Gardens Homes Association Inc.
Balance Sheet
As of June 30, 2022

ASSETS	
CURRENT ASSETS	
Cash - Operating Fund	\$ 163,146.75
Cash - Reserve Fund	\$ 300,310.00
Cash - Cabana Rebuild	\$ 552,111.72
Accounts Receivable	\$ 10,550.00
Accounts In Collection	\$ 96,586.00
Construction Refundable Deposit	\$ 11,500.00
Other Current Assets	\$ 21,526.22
Due From JD Builders	\$ 2,500.00
TOTAL CURRENT ASSETS	\$ 1,158,230.69
FIXED ASSETS	
New Cabana Costs to Date	\$ 936,398.40
TOTAL FIXED ASSETS	\$ 936,398.40
TOTAL ASSETS	\$ 2,094,629.09
LIABILITIES AND FUND BALANCE	
LIABILITIES	
Accounts Payable	5,098.51
Payroll Taxes Payable	188.26
Accrued Expenses	15,614.76
Prepaid Assessments	1,323.10
Construction Contract Retention Payable	72,893.24
TOTAL LIABILITIES	\$ 95,117.87
FUND BALANCE	
Current Year Net Income/Loss	154,153.56
TOTAL FUND BALANCE	\$ 1,999,511.22
TOTAL LIABILITIES AND EQUITY	\$ 2,094,629.09



I have spoken to many adults from our neighborhood that started out learning to swim in our pool, then taught swimming, then became lifeguards and now their kids are learning from the next generation. It is a wonderful bond with our community that the lifeguards are providing.

Thank you to our lifeguards and team that came out to teach the kids in the neighborhood this year. It is amazing watching our little ones learn to swim and have fun with this generation of neighborhood teens.

We know they could be using their time in many other ways, however we love that they choose to help develop and strengthen our community!

THANK YOU

A special thanks to Maggie Bright for taking on the head lifeguard role, organizing the teachers and students for lessons and also working with parents.

It is not an easy job, however, she stepped up to show patience, resilience and was amazing!

THANK YOU



Fiesta Gardens Back to School Pool Party

Celebrate your kids going back to school with games, prizes, food, and good company.

When: Friday, August 12

Time: 4:30 pm - 7:00 pm.

Where: Fiesta Gardens Pool

Food: Grillzillas Truck (Burgers, fries and Salads) Pay via credit card or cash

Dessert: Ice cream: FREE + bring a dessert to share if you want to!

Game line up: (unless noted, games are for all and will be divided by age and prizes will be given to the younger and older groups)

4:30 pm – SeaHorse Relay - Using a pool noodle, players will be divided into teams, one on each side of the pool. On the go, the first player jumps on their "seahorse" and swims to tag a teammate on the opposite side of the pool. The next player jumps on the sea horse to tag the next teammate. Repeat until all teammates have gone. Fastest team wins!

5:00 pm – Sponge Relay: Put a bucket full of water at the start line and an empty bowl at the finish line. The goal is to fill the bowl at the finish line with water carried in the sponge before the music ends.

5:30 pm – Duck Push: Each player has a rubber duck and must push it to the other end of the pool without using their hands! They can push the ducks with their noses, blow on them, bump with their foreheads or splash the duck - whatever to get it moving. First one to the end of the pool wins.

6:00 pm- Ball Squirt - Relay race using a squirt gun - players are set in teams and each player will send their ball across the pool to the other side where their teammate will send it back. The first one to get to back wins.

6:30 pm - Pick up sticks Relay/Numbers crunch - Glow sticks and ping pong balls with points written on them will be thrown in the shallow end for the little ones and the deep end for the older, stronger swimmers. Players will be divided into teams and on the go, one player from each team gets a glow stick or ball and then tags the next teammate. When all sticks are retrieved, the team with the most points wins.

7:00 - Bellyflop contest! **Strong swimmers only.** Judges needed!

Buy Your Brick!

If you haven't purchased your brick, now is the time!

Prices will go up again September 1st! Bricks ordered after September 1st, may not make it in the initial installation, so we encourage you to buy that brick now!

In addition to creating a legacy within the neighborhood, buying a brick will help us to offset increasing costs on plants, hardscape and other items for the pool!

I have been touched by all the comments of people that have reached out to me. Some former neighbors have purchased bricks to commemorate their time in the neighborhood. Some neighbors have bought memorial bricks for former neighbors. If you know of someone that used to live here, please let them know about our brick opportunity.

Thank you to everyone that has ordered so far. I look forward to seeing the final installation!

~David Martin

Fiesta Gardens Fundraising Hive

Building Community One Brick At A Time

Established in the 1950's, Fiesta Gardens has always been centered on community. The original cabana, built by the homeowners, has seen thousands of people and hundreds of parties over the years. As we usher in a new cabana for the current and future residents, it is important to take pause and think about all the happy memories, events and friendships that are because of Fiesta Gardens.

To honor you or your family's special relationship with Fiesta Gardens, we are creating an opportunity to commemorate it with personalized bricks. These high-quality bricks will be marked using a special technique called laser engraving where the laser beam melts the clay of the brick into a black obsidian. These will be highlighted in the new cabana area for all to see and admire.

We can grow our community one brick at a time! Bricks are available in multiple sizes at price points for everyone. Order one or more now under our early bird promotion.

If you know someone that grew up here and might be interested in commemorating their family legacy, please spread the word. We want as many bricks sold as possible!

Thank you for being a part of the best community in San Mateo!

Sincerely,

David Martin
Fundraising Chair

I WISH TO ORDER THE FOLLOWING BRICK(S):

SIZE	QUANTITY		TOTAL
4" x 8" Brick	_____	@ \$200 each	\$ _____
8" x 8" Brick	_____	@ \$400 each	\$ _____
16" x 16" Brick	_____	@ \$1,000 each	\$ _____
ORDER TOTAL			\$ _____

Order online @ <https://www.engravedbricks.com/campaign/FGFH>
or complete this form, front and back, and mail with a check to:
FGHA c/o Commemorative Bricks, PO Box 5288, San Mateo, CA 94403

Your Name _____
Business Name _____
Address _____
City & State _____
Phone _____
E-Mail _____

TO CREATE, PREVIEW
& PAY ONLINE



Questions? Please contact David Martin at David@MartinCA.com

Examples:

4" x 8" Brick

Johnathan Smith
Class of 2022
Bearcat for Life!

8" x 8" Brick

Mike and Melanie
Weber
Married Since '72

WE LOVE
FIESTA GARDENS

16" x 16" Brick

Stephanie, Amy,
Jessica, Christina,
Brandon, Jeff, Will,
Justin, Andre,
Jim, and Ryan
"The Pool Squad"

PLEASE PRINT CAREFULLY!

Punctuation and spaces count as a character. All text will automatically be centered vertically and horizontally.

4" x 8" Brick You are allowed 3 lines of text, 23 characters per line.

8" x 8" Brick You are allowed 6 lines of text, 23 characters per line.

16" x 16" Brick You are allowed 6 lines of text, 23 characters per line.



REALTOR®, EPRO, SFR, RCS-D ~ Top Listing Agent in Fiesta Gardens!

Coldwell Banker International President's Circle



ENJOY THE SUMMER!



If you have been following the news, there is not a lot of positivity being shared. Interest rates are up, the war in the Ukraine continues, gas prices and inflation are up, and daily forecasting of the impending recession can weigh heavy on our day to day mental health.

First and foremost, a home is shelter. If you need to buy or sell in this market, it will be fine. Prices rose so much in the past year that even as prices level out or even drop a little, they are still above what they were last year. Interest rates although higher than they have been, are still historically low. If you are selling and buying, you are selling at a lower purchase price and buying at a lower purchase price. The important thing is to not panic and proceed with your real estate goals if they still make sense. People always need to sell and buy a home.

And to improve my mental health, I'm going to take my own advice: turn off the tv, pick up a book and enjoy the beautiful summer we are having. We will get through this challenging time as we always do. Take care of yourself, your family and your neighbors. And buy a cabana brick before prices go up September 1st!! See the Bee for details!

~David

Congratulations

Congratulations to Ed Knowles who won my Home Depot Gift Card when he entered my giveaway at 1053 Rossi Way!

Next month I will publish the year to date market activity!

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