

IRWA Reg. 3 – October 2020 Chapter/Leadership Call Agenda

Attending: (*highlighted* people were on the call)

- Reg. 3 – Chair – Dan
- Rec. 3 – Vice Chair – Carrol
- Reg. 3 – Secretary - Mindy
- Ch. 5 – Martha Long/Steve Grandon/Natalie Meighan
- Ch. 20 – Ben Barker /Ben Tozer
- Ch. 37 – Kristin Bauman/Jody Harness
- Ch. 41 – Brian DePrez/Amanda Vande Voorde
- Ch. 72 – Mickie Abell/Meghan Bratvold
- Ch. 78 – Jeremy Marlar/Joel Walker
- IEC - Jake Farrell

Region Call

1. Chapter Attendance by Reg. Chair/Vice Chair
2. Financial update – Mindy Leadholm
 - a. Region Checking: \$ 3,107.55
 - b. YP Balance: \$ 7,185.36
 - c. Region Money Market: \$ 4,356.25
 - d. **Total:** **\$ 14,649.16**
3. Fall Forum recap –
 - a. D. Leshar apologized for the length of Fall Forum – and thanked everyone for getting through all of the information and for sharing ideas on the 2021 – 2024 strategic plan goals. He also asked that when planning the date of the Spring Forum, Chapter 5 plans it for later March – to give a little buffer between the Spring IGC Meeting and our R3 Forum.
 - b. A. Vande Voorde commented that she didn't think the meeting was too long – but that it would be nice to have some sort of social/networking aspect to it as well (would probably work better to be at the end of the business meeting and NOT a separate meeting. Too hard to get people to call in twice). People are missing the networking aspect of the IRWA so we should think about that for our next meeting.
 - c. Several first time attendees to the Fall Forum told their Chapter leadership that they were surprised at how much business is discussed/completed during these Forums. It is all very business-like and professional.
 - d. While the business aspect of the Forums is important, it would be nice to have some “social” or “fun” networking time as well. Possibly reserve time at the end of a call for some sort of fun social event?
 - e. Hopefully, the Spring Forum does not have to be virtual. However, if it is virtual, we should come up with a way to add a little networking/fun to it.
4. Region Professional of the Year
 - a. Application on IRWA website
 - b. Due by December 31st
 - c. Must send to Dan Leshar, Region Chair
 - d. We are looking for a candidate from every Chapter in our Region. Please discuss with your chapter membership and submit an application.

5. Region 3 website – Mindy
 - a. We will continue to work on getting website updated with correct and relevant information; as well as increase ease of finding information for all users.
 - b. If you see information that needs to be updated, please send updates to Mindy and she will work with Jen Berry on getting the updates made.

6. IGC Update
 - a. Yesterday there was an IGC call where everyone was given a financial & audit update. The IRWA finances are all in order and audit should be finalized very soon.
 - b. IRWA revenue down; IRWA expenses down (all COVID related). Overall, the IRWA is +\$283,000 for the 2019-2020 fiscal year.
 - c. For reference, 2018-2019 fiscal year was about -\$117,000.

7. Reg. 3- Education Report – Carrol
 - a. Carrol has tried to have monthly calls with all education chairs and it has been difficult to find a time that works for everyone.
 - b. Carrol has also tried having one-on-one conversations with all of the Chapter Education Chairs.
 - c. There seems to be some confusion in a few chapters on who the Education Chair is. Carrol has asked for clarification so that he can have the correct contact info.
 - d. One main goal of education at this time is to determine the best/easiest way to get CEUs for Real Estate and Appraisal from multiple states for courses (this especially pertains to virtual courses because typically people from all over the country are participating)

8. Roundtable
 - a. Natalie Meighan (Chapter 5) – Chapter 5 has asked their chapter members if they would feel comfortable doing an in-person Spring Forum. While it is hard for us to predict the future as it relates to COVID, she has asked all Chapters to go back to their leadership/membership and discuss a preference for virtual vs in-person R3 Spring Forum. We will discuss more on the November leadership call. It was also suggested that we come up with a “decide by” date so that everyone knows the plan. D. Leshner reminded everyone that even if the Spring Forum is in-person, we should focus on having a good meeting place for everyone and not to worry about the evening/social aspects of a typical forum.
 - b. The conference committee for the 2021 Education Conference in San Antonio is currently planning on the conference happening in-person. However, they are also planning a parallel path of a virtual conference. We will continue to be given updates, but even if the conference is held in person; there will likely be virtual options for many of the sessions.

Next Call is scheduled for Friday, November 13.