

Underwritten by Reliance Standard Life Insurance Company

## Request for participation and enrollment form

2-19 Lives for Life, LTD, STD & Dental\*

### Submission requirements ...

- Completed SmartChoice Request for Participation & Enrollment form
- Initial deposit check equal to monthly premium amount
- Copy of sold proposal premium summary page(s) as presented to the employer

### If applicable ...

- Prior carrier information required for Dental, STD and LTD coverage takeover
- Notification of Waiver Form(s)
- Evidence of Insurability Applications for Life benefits exceeding Non-Medical Issue Limits
- Quarterly State Wage Reports may be requested at the discretion of Reliance Standard

*(If any of the above items are missing or incomplete, processing of case may be delayed.)*

### Submission instructions ...

- Submit all required materials to your Reliance Standard Master General Agent or General Agent.

Effective dates of coverage are always the first of the month. All new business submission material must be received by Reliance Standard prior to the requested effective date. If later, the case effective date will be the first of the month following receipt.

\* To write a (2) employee dental group, two additional lines of coverage must also be sold.

**Reliance Standard Life Insurance Company**

**Employer Information**

Please fill in where appropriate. Incomplete applications will delay processing.

Employer's Legal Name \_\_\_\_\_ Employer's Tax ID# \_\_\_\_\_

Employer's Business Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_

Firm Contact \_\_\_\_\_ Title \_\_\_\_\_ Telephone (\_\_\_\_) \_\_\_\_\_

Fax (\_\_\_\_) \_\_\_\_\_ E-mail address \_\_\_\_\_ Effective Date Requested \_\_\_ / \_\_\_ / \_\_\_

Years in Business \_\_\_\_\_ SIC Code & Nature of Business \_\_\_\_\_

**Preferred method of billing:**  Electronic\*  Paper \* For firms applying for Dental/Vision, Electronic billing not available.

Type of Business Organization:  Corporation  Partnership  Proprietorship  Other \_\_\_\_\_

Should K1 earnings be included in Definition of Earnings shown below?  Yes  No

Are any subsidiary or affiliated companies to be insured?  Yes  No

(If yes, please provide name(s), address(es), and nature of business with this application)

Is there any other Group or employer sponsored Individual Life/AD&D, Dental, Eye Care, STD, or LTD coverage in force or currently being applied for on some or all employees?  Yes  No

If yes, please specify type(s) and effective date(s) of coverage:

\_\_\_\_\_  
\_\_\_\_\_

**Definition of Earnings (for Life/AD&D, Short and /or Long Term Disability):** Basic salary exclusive of overtime, bonuses and other special forms of compensation. Commission earnings will be based on the average earnings of the previous 24 months. (K1 Earnings included if applicable)

**Definition of Employee Eligibility:** Eligible employees are those actively working full time for a minimum of 30 hours per week year round (non-seasonal) who have satisfied the employer's minimum service requirement. Eligibility may be modified to include part-time employees working a minimum of 20 hours per week, provided less than 25% of the eligible employees are working less than 30 hours per week.

**Employer's Minimum Service Requirements**

- A. All eligible employees actively at work on or before the coverage effective date are eligible following the completion of:
  - 0 days  30 days  60 days  90 days of active service
- B. All new employees (actively at work after the coverage effective date) shall become eligible on the first day of the month following the completion of:
  - 30 days  60 days  90 days of active service

**Definition of Dependent Eligibility (For Dental):** Eligible dependents include the insured employee's spouse and unmarried children prior to their 19th birthday who do not work for the firm. In addition, unmarried children from their 19th birthday to the day before their 24th birthday are eligible if they are full time students attending an accredited educational institution and primarily dependent upon the employee for support and maintenance. NOTE: Dependent ages may vary by state

**Participation Requirements:**

For groups of 2 eligible employees – both eligible employees must be insured  
For groups of 3 to 5 eligible employees – all eligible employees but one must be insured  
For groups of 6 to 9 eligible employees – all eligible employees but two must be insured  
For groups of 10 to 19 eligible employees – 75% of all eligible employees must be insured  
(If employees do not contribute toward cost of insurance, there must be 100% eligible employee participation)

- If classes of employees are insured, these participation minimums must be maintained within each class.
- For Dental coverage, these participation requirements apply to eligible dependents as well.
- For Dental coverage, employees and dependents that are covered for group dental elsewhere may be counted toward satisfying participation requirements with submission of signed waiver forms.

**Reliance Standard Life Insurance Company**

**Life/Accidental Death & Dismemberment (AD&D) (2 to 19 Lives)**

Benefit Schedules: Option I Coverage based on  1x annual earnings  2x annual earnings Maximum Benefit \_\_\_\_\_  
 Option II Flat Amount Coverage of \_\_\_\_\_ for each employee (\$10,000 minimum)

| Number of Employees | Non-Medical Maximum Limit* | Maximum with Evidence | *Amounts elected in excess of the non-medical maximum limits will require medical underwriting |
|---------------------|----------------------------|-----------------------|--|
| Insure 2-5          | \$ 50,000                  | \$200,000             |  |
| Insure 6-9          | \$ 75,000                  | \$200,000             |  |
| Insure 10-19        | \$100,000                  | \$200,000             |  |

Employer will pay \_\_\_\_\_ % of employee premium Employer will insure  all employees  
 (employees may contribute up to 100% of premium where permitted, provided all participation requirements are met)  one or more classes of employees (describe below)

Participation: Total number of eligible employees \_\_\_\_\_  
 Total number of employees applying \_\_\_\_\_

**Dental (2 to 19 Lives)**

| Plan Selected (Annual Plan Maximum)  | <input type="checkbox"/> Plan A (\$1,000) | <input type="checkbox"/> Plan B (\$1,500) | <input type="checkbox"/> Plan C (\$1,000) |
|--|---|---|---|
| - Add the MAC Option:  | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <input type="checkbox"/>                  |
| - Add the Eye Care Option:   | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <input type="checkbox"/>                  |
| - Increase to a 24 Month Initial Rate Guarantee                                    | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <input type="checkbox"/>                  |
| - Increase to a \$2000 Annual Plan Max   | <b>N/A</b>                                | <input type="checkbox"/>                  | <b>N/A</b>                                |
| - Move Endodontic Coverage to Basic Services                                       | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <b>N/A</b>                                |
| - Move Periodontic Coverage to Basic Services                                      | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <b>N/A</b>                                |
| - Add Reduced Participation Option   | <b>N/A</b>                                | <b>N/A</b>                                | <input type="checkbox"/>                  |
| - Non-Mac Plans – Increase Out Of Network Allowance to 90 <sup>TH</sup> Percentile | <input type="checkbox"/>                  | <input type="checkbox"/>                  | <b>N/A</b>                                |

**Takeover – Is this plan replacing another Group Plan?**  Yes  No If, yes, provide the following:  
 A. Name of carrier/policy number \_\_\_\_\_  
 B. Effective date of prior plan \_\_\_\_\_ C. Termination date \_\_\_\_\_  
 D. Attach a copy of the prior carrier's last bill

**Elimination Period:**

- For Plans A , B , & C, there is a 12 month Major services elimination period for all current insureds which can be waived, along with "credit" given for calendar year deductibles accumulated under the prior plan, when Reliance Standard replaces a comparable dental plan that has been in effect continuously for at least 12 months prior to the effective date of Plan A, B or C.
- For Plan B, there is a 24 month elimination period for Orthodontic coverage for groups of 2 – 9, which cannot be waived. For groups of 10+, there is a 12 month elimination period for Orthodontic coverage for all current insureds which can be waived on Takeover.
- Current insureds are all employees and dependents insured on the Reliance Standard effective date. New hires to the group after the effective date must fulfill the usual elimination periods and deductibles.

Employer will pay \_\_\_\_\_ % of employee premium Employer will insure  all employees  
 \_\_\_\_\_ % of dependent premium  one or more classes of employees (describe below)  
 (employees may contribute up to 100% of premium provided all participation requirements are met)

Participation: Total number of eligible employees \_\_\_\_\_ Total number of employees enrolling \_\_\_\_\_  
 Total number of employees waiving (due to coverage elsewhere) \_\_\_\_\_



Reliance Standard Life Insurance Company

Application Signatures

I (We) verify that all employees applying for coverage are actively at work and meet the eligibility requirements specified in the plan descriptions; that all employees applying for coverage do not work where they reside; and that all employees, including myself, who are applying for disability coverage do not have other disability insurance currently in force or applied for, that when added to this insurance would exceed 100% of his/her individual current monthly earnings.

I (We) verify that Reliance Standard Life Insurance Company's benefit plan(s) have been offered to all eligible employees. Completed waivers are attached for those employees and their dependents electing not to participate in the plan(s).

The undersigned employer requests that it be approved as a participant in the Reliance Standard Employer Trust (Reliance Standard Group & Blanket Insurance Trust for Dental)\* and accepts and agrees to be bound by all the terms and conditions of the Trust. The undersigned employer further requests that insurance be provided in accordance with employer's specifications for Group Insurance to which this request is attached and shall be subject to the terms of the Group Insurance Policies issued to the trustee(s) by Reliance Standard. The undersigned employer agrees that it will remit to the insurer regularly in advance, the required premiums as they become due.

We have read this form and understand that:

- 1. This request for coverage is not effective until approved by Reliance Standard in writing. Reliance Standard reserves the right to decline any case so coverage may be declined or the effective date may be deferred for incomplete submission of information as outlined in Reliance Standard's underwriting rules/standards. Existing coverage should not be terminated until written approval has been received.
2. All information given in connection with this request for participation is true and complete.
3. Reliance Standard reserves the right to re-rate any coverage retroactively to the effective date or take other appropriate actions if any information provided to us is not true or is incomplete. Please note that changes to the census data, from what was originally submitted, may affect rates. Final premium rates are subject to final enrollment.
4. No provider can make or modify a contract for Reliance Standard and all coverage will be as stated in Reliance Standard policies.
5. Attached is an initial deposit check payable to Reliance Standard equal to the estimated first month's premium. The amount will be returned if insurance does not become effective. Cashing of the check by Reliance Standard does not constitute an approval of request.

Employer's Signature (Owner, Partner, CFO)

Date

\* Reliance Standard Employer Trust for Pennsylvania employers

Premium Summary

Form containing Billing Mode (select one) with options: Dental with Vision, Short Term Disability, Life/AD&D, Long Term Disability, Administration Fee\*. It includes a table for Premium Summary with columns for Monthly Billing and Quarterly Billing (3X monthly premium), listing amounts for each category and a Total SmartChoice Bill Amount.

I have complied with the underwriting rules and have explained the coverage in detail to the participating employer.

I represent that all information on this application is correct to the best of my knowledge.

X Producer's Signature

Date

**Reliance Standard Life Insurance Company**  
**Census Information**

|     | Employee's Social Security Number | Name<br>(Last Name First) | Date of Birth<br>M / D / Y | Sex<br>M / F | Date of Hire<br>M / D / Y | Occupation | Current Monthly Salary | Hours Worked Per Week | Coverage Selected |     |                |           |
|-----|-----------------------------------|---------------------------|----------------------------|--------------|---------------------------|------------|------------------------|-----------------------|-------------------|-----|----------------|-----------|
|     |                                   |                           |                            |              |                           |            |                        |                       | LTD               | STD | Dental Status* | Life/AD&D |
| 1.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 2.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 3.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 4.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 5.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 6.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 7.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 8.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 9.  |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 10. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 11. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 12. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 13. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 14. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 15. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 16. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 17. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 18. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |
| 19. |                                   |                           |                            |              |                           |            |                        |                       |                   |     |                |           |

**\*For Coverage Selected Dental** — Use status indicators of “S” for single, “+1” for employee plus one dependent or “F” for family coverage.

**Reliance Standard Life Insurance Company**

**Notification of Waiver Form (This form may be photocopied)**

**Please read, complete and sign this form if you are contributing toward the cost of coverage and are waiving coverage for any of the following insurance products: Life, Dental, STD and/or LTD.**

**Note:** Under contributory plans (where employees contribute towards the cost of coverage), eligible employees may elect to waive coverage. However, election to waive may not exclude that employee from the employer’s participation requirements. Under non-contributory plans, all eligible employees must enroll. Eligible employees are defined on Page 1 of the Request for Participation and Enrollment form.

Employee’s Name: \_\_\_\_\_

Name of Employer: \_\_\_\_\_ Policy Number(s): \_\_\_\_\_

Employee Date of Birth: \_\_\_\_\_ Social Security Number: \_\_\_\_\_

**Please check the box for type(s) of insurance coverage you are waiving:**

- Life
- Dental
- STD
- LTD

**If you are waiving dental coverage for yourself or your dependents, check all boxes that apply and provide information as applicable:**

- I have similar dental coverage under my spouse’s plan
- My dependents have similar dental coverage under my spouse’s plan

If either or both above boxes are checked, please provide the following information:

Name of spouse’s insurance company: \_\_\_\_\_

Spouse’s plan effective date: \_\_\_\_\_

- I do not have similar dental coverage under my spouse’s plan, but I am waiving the employee dental coverage
- My dependents do not have similar dental coverage under my spouse’s plan, but I am waiving the employee dental coverage

Please read and sign:

I, the undersigned, hereby affirm that I have reviewed the insurance plan(s) from Reliance Standard Life Insurance Company being offered by my employer. With my signature, I certify that I have decided to waive coverage as indicated above.

I understand that in the event I request to purchase such insurance at a later date: 1) I will be required to furnish evidence of insurability for myself (and any dependents, if such coverage is available) at my own expense; and 2) Reliance Standard Life Insurance Company will have the right to refuse my request. For dental coverage, I may be subject to reduced benefits.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Reliance Standard Life Insurance Company**

**Producer's Statement**

Name of Participating Employer to be Insured \_\_\_\_\_

Attention Producer: This enrollment form must be completed in full. Missing information will delay the new business process. Make sure that all applicable submission requirements outlined on the cover page of the request for participation and enrollment form are completed.

Producer Instruction: If you are currently appointed with Reliance Standard Life Insurance Company, you need only to complete the license number, Reliance Standard producer number, and signature.

**Producer Information (please type or print legibly):**

Name \_\_\_\_\_ License number \_\_\_\_\_ State \_\_\_\_\_  
Last Name First Name MI

Agency Name (if applicable) \_\_\_\_\_

Are you appointed with Reliance Standard?  Yes  No (if yes, Reliance Standard producer number \_\_\_\_\_ )

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP Code \_\_\_\_\_

Social Security Number or Tax ID Number \_\_\_\_\_

Telephone (\_\_\_\_\_) \_\_\_\_\_ E-mail \_\_\_\_\_ Fax (\_\_\_\_\_) \_\_\_\_\_

Pay Commissions to \_\_\_\_\_

Producer's Signature \_\_\_\_\_ Date \_\_\_\_\_

General Agent (if applicable)

Name \_\_\_\_\_

Reliance Standard  
General Agent Number \_\_\_\_\_

Master General Agent

Name \_\_\_\_\_

Reliance Standard  
Master General Agent Number \_\_\_\_\_