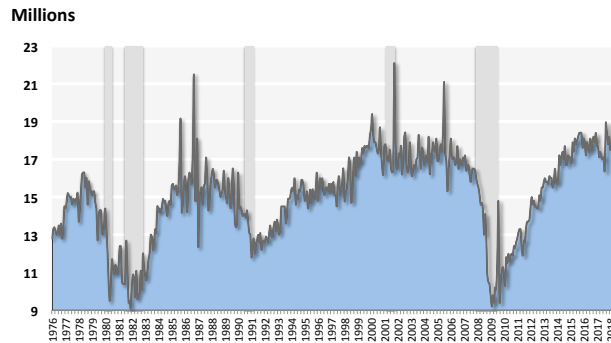
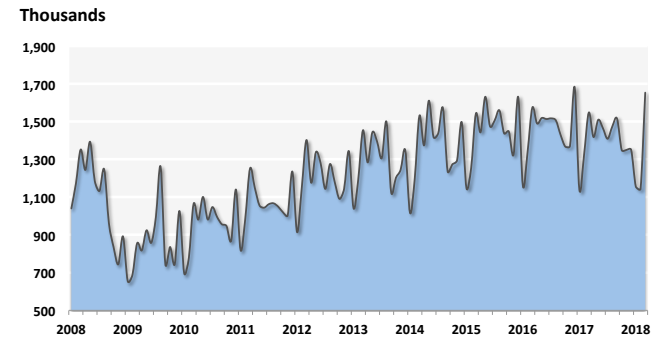


TOTAL US CAR AND LIGHT TRUCK SALES

TOTAL ANNUALIZED VEHICLE SALES



TOTAL MONTHLY VEHICLE SALES



Rank		March 2018			2018 YTD	2017 YTD	YoY Change	2018 Share	2017 Share
		Cars	Trucks	Total					
1	General Motors	63,256	232,882	296,138	715,264	689,056	3.8%	17.4%	17.1%
2	Ford Motor	52,635	190,386	243,021	596,794	613,545	-2.7%	14.5%	15.2%
3	Toyota Motor USA	91,084	131,698	222,782	572,036	532,613	7.4%	13.9%	13.2%
4	Chrysler	23,159	188,784	211,943	504,963	502,461	0.5%	12.3%	12.5%
5	Nissan North America	73,627	88,908	162,535	416,003	416,891	-0.2%	10.1%	10.3%
6	American Honda Motor	67,633	74,759	142,392	362,491	365,293	-0.8%	8.8%	9.1%
7	Subaru of America	30,081	28,016	58,097	149,703	144,250	3.8%	3.6%	3.6%
8	Hyundai Motor America	35,973	25,567	61,540	148,877	168,792	-11.8%	3.6%	4.2%
9	Kia Motors	33,224	17,421	50,645	126,945	127,728	-0.6%	3.1%	3.2%
10	Mercedes-Benz	13,182	18,192	31,374	86,660	86,574	0.1%	2.1%	2.1%
11	Mazda Motors of America	12,370	20,932	33,302	83,995	69,071	21.6%	2.0%	1.7%
12	Volkswagon of America	16,505	16,043	32,548	83,952	76,290	10.0%	2.0%	1.9%
13	BMW of North America	15,984	15,327	31,311	73,835	71,682	3.0%	1.8%	1.8%
14	Audi of America	9,618	10,472	20,090	50,052	45,647	9.7%	1.2%	1.1%
15	All Others	4,905	14,744	19,649	45,353	37,196	21.9%	1.1%	0.9%
16	Mitsubishi Motors NA	3,879	10,440	14,319	35,772	29,147	22.7%	0.9%	0.7%
17	Volvo	1,541	6,692	8,233	20,083	13,479	49.0%	0.5%	0.3%
18	Porsche Cars NA	2,076	2,680	4,756	13,954	12,718	9.7%	0.3%	0.3%
19	Tesla	2,700	1,350	4,050	11,750	11,750	0.0%	0.3%	0.3%
20	Jaguar	1,256	2,004	3,260	8,049	11,376	-29.2%	0.2%	0.3%
21	Fiat	937	607	1,544	4,014	7,231	-44.5%	0.1%	0.2%
		555,625	1,097,904	1,653,529	4,110,545	4,032,790	1.9%	100%	100%

(APRIL 2018)..... Monthly domestic sales of cars and light weight trucks in the United States totaled 1.653 million units in March. General Motors showed the the largest total sales at 296 thousand, a 3.8 percent year-over-year increase. Toyota experienced the highest monthly car sales at 91 thousand while General Motors has the greatest number of truck sales at 233 thousand.

The top 5 vehicles sold during the month (in thousands) were Ford F-Series (87.0), Chevrolet Silverado (52.5), Nissan Rogue (42.1), Dodge Ram (41.3) and Toyota RAV4 (35.3).

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