

Statement of Work- Cybersecurity Assessment

Client Name:

Client Address:



Dellicker Strategies (Dellicker) is offering these services to the Client as part of the Educational Services Commission of New Jersey (ESCNJ) State-Approved Cooperative Pricing System #65MCESCCPS. This Statement of Work (SOW) is governed by the Master Service Agreement (MSA) between Dellicker and ESCNJ for Internet and Technology Consulting Services via RFP ESCNJ 18/19-18 for the term of service Sep. 21, 2018 to Sep. 20, 2021, and the ESCNJ Member Client Agreement (the Agreement) between Dellicker and the Client. Dellicker is the prime contractor and Mazars Public Sector USA is an approved subcontractor. Click on the links for full program details ([Dellicker Strategies](#)) and pricing ([Pricing](#)) at the ESCNJ co-op member website.

Executive Summary

Dellicker is committed to helping schools and municipalities employ practical, people-focused and cost-effective cybersecurity solutions. We combine leading-edge technology tools with proven programming frameworks to help our clients remediate vulnerabilities and manage risk. The primary deliverable for this engagement is a Cybersecurity Assessment as described in this SOW.

About Us

Dellicker is a veteran-owned services and solutions company that has overseen hundreds of millions of dollars in successful technology projects since 2005. We focus on helping our clients improve their technology infrastructure, establish information security and manage complex IT projects.

Cybersecurity Assessment

This Cybersecurity Assessment will review the organizational risk management practices outlined within the National Institute of Standards and Technology (NIST) Cybersecurity Framework. It will evaluate the existing components of the *Identify*, *Protect*, *Detect*, *Respond* and *Recover* categories, identify gaps and perform network vulnerability scanning. Upon analyzing the data, we will deliver recommendations for improvement and a roadmap for developing and maintaining a comprehensive cybersecurity program.

Activities and Deliverables

- 1) Establish Scope and Validate Engagement Activities
 - a) Jointly develop a schedule of events and list of stakeholders and participants
 - b) Review & execute a “rules of engagement” Memorandum of Understanding (MOU)
 - c) Submit client support requests (Program information, network information, interviewee identification, area walk-throughs and schedule)
- 2) Gather Program Information (interviews, walk-throughs & current activities)
 - a) Compile data associated with the 23 NIST Cybersecurity Framework (CSF) categories
 - i) Review and identify documentation/process gaps
 - ii) Prepare and conduct interviews
 - iii) Prepare and conduct walk-through of organizational facility, as necessary
 - iv) Develop “as-is” and “goal” profile (considering organizational priorities and risk tolerance)

- b) Execute Infrastructure Scan
 - i) Review documentation or management interfaces
 - ii) Create scanning plan
 - iii) Customize and validate scanner configuration
 - iv) Conduct scanning operations
- 3) Perform Information Analysis
 - a) Prepare gap analysis of organizational risk management practices
 - b) Synthesize technical data with program analysis
- 4) Develop and Validate Report
 - a) Outline next steps to create strategic plan
 - b) Discuss preliminary recommendations
 - c) Review procedures for closing the gap between “as-is” and “goal-state”
- 5) Provide Assessment Deliverables
 - a) Written report with executive summary
 - b) Oral presentation to leadership team including slide deck of findings and recommendations
 - c) Vulnerability test scan output
 - d) Additional reference materials and resources

Assumptions

- Data requested by Dellicker will be made available in a timely manner.
- Client will participate in staff discussions, provide feedback and actively engage in the process.
- Dellicker and Client may adjust SOW activities and deliverables by mutual written agreement.
- Term of work is assumed to be three months, which can be accelerated if required by the Client.

Pricing and Payment Terms

Dellicker will charge the Client a flat fee of \$29,772.00 for all deliverables in this SOW. This pricing includes a 10% discount for ESCNJ members in accordance with the Dellicker-ESCNJ MSA RFP 18/19-18. Dellicker will bill \$14,886.00 at the start of work and \$14,886.00 upon delivery of the final report.

CLIENT ACKNOWLEDGES READING, UNDERSTANDING & ACCEPTING THIS STATEMENT OF WORK. AGREED TO BY:

CLIENT:
Address
Contact:

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8766 Bittners Court, Germansville, PA 18053
Contact: Phone: 484-788-1221 | Email:
kevin@dellicker.com

Signature

Signature

Name:

Name:

Title:

Title:

Date:

Date: