**Stephen H. Korzeniowski**

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[**www.beachedgeconsulting.com**](http://www.beachedgeconsulting.com)**shkorzo@gmail.com**

**Consulting Business: Aug 2015 - Present**

Adjunct Professor at Penn State Brandywine teaching Corporate Finance Jan 2016-May 2021

Consultant in Fluorotechnology Industry with two major active clients, one

in the AFFF industry and the other in various fluorotechnology end-uses Jan 2016 On

Participant and Member of the Fire Fighting Foam Coalition Jan 2016 On

Participant in the Industry Group FluoroCouncil (now PFP and ATCS) for the two

two noted clients advising on Global PFAS Regulatory and Science Matters Jan 2016 On

Science Work Group Chairman of FluoroCouncil Jan 2017-Dec 2019

ITRC PFAS Team and AFFF Workgroup 2017 - Present

**Experienced Technology and Business Manager: 1994 - 2015**

**Project Management & Major Technology Program Leader**

Led multiple cross-functional teams through complex projects and a global technology transformation, meeting critical milestones and driving delivery of on-time, sustainable results. Expert in business and technology strategic options creation and execution, with critical results delivered year-over-year. Recognized subject matter expert in fluorotelomer technology industry; sought out to tackle and resolve difficult issues by business and industry groups. Forward thinker who fosters collaboration and has demonstrated multiple team development successes.

Core competencies:

* Plant project and integrated supply chain management
* Complete global transformation of ‘long-chain’ to ‘short-chain’ Capstone® fluorotelomer products
* Technology and business interface with global regulatory agencies
* Leadership roles in Telomer Research Program, FluoroCouncil and Fire Fighting Foam Coalition
* Product stewardship and advocacy
* Profit & loss and strategy development for surfactants & coatings business
* Commercial business development, including acquisition expertise

**Professional Experience**

**THE CHEMOURS COMPANY**, Wilmington, DE (July 2015)

**E.I. DU PONT DE NEMOURS & CO, INC.**, Wilmington, DE

**Global Technology Manager**, Surface Protection Solutions 2002 – 2015

* Oversaw research & development and plant project execution for 4 major projects, including: 2 at plants, 1 integrated complete supply chain transformation and 1 international technology transfer.
* Led completion of Capstone® products technology development and market introductions in textiles, coatings, AFFF surfactants and telomer intermediates.
* Acted as a global regulatory agency interface primarily in USA, Germany, Canada, England as well as Australia, S. Korea and China.
* Led fluorotelomer business’ US EPA 2010 / 2015 voluntary product stewardship program through developing and execution of detailed plant and product changes to essentially eliminate unwanted impurities, unwanted long-chain materials and minimize all global plant emissions.
* Led fluorotelomer technology global stewardship program and supply chain transformation that helped provide for a sustainable product line and meet all critical regulatory deadlines for both the US and Canada.
* Earned Corporate Marketing Excellence, Engineering Excellence and Sustainable Growth awards. Selected as the only DuPont “Triple Crown” award winner.

**Global Business Manager**, Fluoroadditives and Custom Chemicals 1996 – 2002

* Directed business and marketing responsibility for multiple complex small business units with total revenues of >$50MM.
* Detailed fluoroadditives business analysis and strategy development, laying foundation for significant future growth.
* Managed DuPont Chemoswed Active Pharmaceutical Intermediates site in Malmo, Sweden, directing all business and marketing activities.
* Received Corporate Marketing Excellence Award for Stone & Tile business development.

**Business Development Manager**, Specialty Chemicals 1994 – 1996

* Performed commercial business development to scope out custom chemicals as a strategic segment. Ultimately decided not to move forward.
* Completed long-range strategic planning, resulting in complete restructuring of business unit into a significantly healthier set of businesses.
* Executed pharmaceutical acquisition to help build out custom chemicals capability.

**Prior Positions Held: 1977 - 1994**

**Marketing Manager**, White Pigments

**Regional Sales Manager**, White Pigments

**Tech Service / Market Development / R&D Manager**

**Field Sales**, Industrial Chemicals

**Research & Development/Technical Service / Market Development**

**Business and Financial Analysis**

**Education**

**MBA**, Finance / Marketing, Widener University, Chester, PA

**PhD**, Organic Chemistry, Penn State University, University Park, PA

**BA**, Chemistry, Rutgers University, New Brunswick, NJ

**Additional Training / Experience**

Industry group leadership: Global Regulatory Interface Experiences (2000 – 2015)

Former business manager of spouse-owned veterinary business; responsibility for all business, marketing and personnel matters of 6-doctor AAHA-certified hospital (1984 – 2011)