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Paul Constable
studio&graffiti.biz

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Dear Paul,

AERIAL & SATELLITE DISH INSTALLATION

In response to your recent enquiry, we have pleasure in providing quotations for three options relating to Freeview TV and Sky+ HD to the flats located at Mitre House, 124 Kings Road, London SW3 4TP.

For your information, we have provided a description of the facilities that would be available for each option and listed the equipment requirements below.

Option 1:

A system to 9 flats that will provide Freeview aerial reception and Sky+ HD allowing all flats to view Sky+ independently from one satellite dish. For this, the main lounges will require a twin cable installed to provide full Sky+ facilities and the bedrooms would have a single cable which will *not* provide a record facility

Supply and install:

1x high gain digital TV aerial installed on a 10 ft steel mast and heavy duty chimney lashing kit on roof
1x TD 88cm satellite dish installed on heavy duty fitting on chimney stack on roof
1x Quatro LNB installed to satellite dish
1x 32 way multi switch installed in tank room
10 metres of WF100 5 core satellite cable to switch in tank room
1x 32 way earth bar set
1x 6mm clean earth cable installed to tank room
9 x WF100 twin cables one to each lounge cables installed externally
9x quad plex outlet sockets one installed in each lounge on an external wall
8x WF100 single cables one to each of the bedrooms cables installed externally
8x triplex outlet sockets one installed in each of the bedrooms
40 metres of 6 inch galvanized cable tray installed around the edge of the roof to install all cables neatly on the flat roof

Total cost £4,450+vat

Option 2

If you only require Freeview reception to all TV points, we would still recommend running all the cables from the tank room to each point as this will give you the facility to upgrade to Sky in



the future. The cost for this installation initially allowing Freeview reception only at each point

Total cost £3250+VAT

Option 3

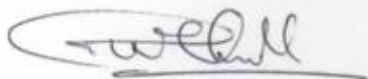
If you decide not to proceed with our recommendation and only require single cables to go back to the tank room, it will not be possible to upgrade to Sky in the future without additional cables being installed. This will be because the cables proposed for this option will be split with junction boxes around the building

Total cost £2300+VAT

The prices quoted are inclusive of parts, labour, testing and system commissioning and are valid for three months from the date of this quotation. All equipment used will be CAI bench marked and approved. Parts and labour directly related to the fitted equipment are covered by a two year guarantee but this does not cover accidental damage. If you consider our price to be uncompetitive, we will consider matching any genuine written like for like quotation. Our terms are payment within 28 days of the invoice date which will be issued on completion of the work. If you wish to proceed, please contact us on our Freephone number 0800 121 8252 or alternatively e-mail at sales@aerialtec.co.uk

If we can be of any further assistance, require clarification or you wish to discuss the work, please do not hesitate to contact us. Thank you for giving us the opportunity to quote for this work and we look forward to hearing from you if you decide to proceed.

Yours sincerely



 Terry J Roberts
DIRECTOR
Aerial **TEC** London & Southeast Ltd