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Atlantic Kitchen & Bath Autumn Newsletter

Special Announcements

- ◆ Renovations are still under way for our new Design Center on Coastal Highway. Through the fall we will be working to transform a small beach home into a Design/Sales Office that will feature numerous kitchen and bath vignettes which will preview some of the latest offerings by Cambria (granite) Cardinal (glass shower doors), Omega (cabinetry) and more. So watch for our big reveal later in the year.
- ◆ If you have been following our newsletters we are sure you are wondering why it is taking so long for our new Design Center to get remodeled. There is a simple explanation; we have had a phenomenal year for Atlantic Kitchen & Bath and we delayed working on the new office so that we could focus on our customer's needs because we always put our customers first.



Atlantic Kitchen & Bath specializes in custom kitchen and bath designs as well as renovations, sunrooms, closet systems, outdoor kitchens and any type of remodeling, addition or restoration needs. Give us a call today at 302.947.9001 to schedule an appointment or look us up on the web at www.AtlanticKB.com

We can design and build anything for you!

Is it a Good Idea to Remodel September through December?

Absolutely! While the 3rd quarter of the year is ideal for outdoor work and new construction starts, it is traditionally the time when homeowners want to get their remodeling started and finished. The impending holidays are a looming deadline for builders, and there's a scramble to get things done by the Holiday Season.

So, if you want your remodel completed before your first Holiday Party, now is a good time to schedule anything from an addition to a complete kitchen or bath makeover. You may find that a lot of good contractors are very busy this time of year—so start early because everyone else will have the same great idea you do “Remodel Now”.





About Countertops



On any given day, your kitchen countertop may wind up playing the roles of cutting board, hot pad, office desk, food prep surface and snack bar. You need a surface that's durable, attractive and easy to clean. It's worth weighing the options carefully when you're remodeling. Top-notch tops are installed by pros only, but they have a look and feel no other material can match. When you're choosing countertops, here is some information that may help you find exactly what you need:

- Expect to spend 10 to 15 percent of your kitchen remodeling budget on countertops and installation. If you spend disproportionately more or less, you may wind up with tops that don't fit the look and feel of the rest of your kitchen.
- Quartz (engineered stone) countertops are very uniform and consistent so even though there are hundreds of styles and colors to choose from – the sample you see in the showroom will be what your countertop looks like. Quartz is nonporous and resistant to both stains and scratches and is extremely durable and never needs sealing or polishing.
- Granite - If you want something more natural looking, granite might work but keep in mind that granite does not have a uniform pattern – it can come with striations and variations in the color and pattern. It is also softer and requires more upkeep and is more susceptible to stains and scratches. Price ranges run similar to Quartz if you're willing to commit to more maintenance; granite provides a unique-looking alternative. (HOUZZ-2016)

Some advice from the pros:

Colors and trends come and go, but these super-durable countertops stay in place for 15 to 20 years or more so pick something you know you will enjoy for years to come. Come and visit our showroom to see samples for your kitchen upgrade.

Call us at 302.947.9001 or visit our website www.AtlanticKB.com

By the way, we do much more than just countertops!



On time and within budget!

Atlantic Kitchen & Bath was fantastic from start to finish on my kitchen remodel. Mark Grahne was highly responsive to my wants/needs and in keeping me on budget. I especially appreciate his consideration of my fur baby (dog) in the design to include space for her bed, a feeding station, and a dog wash in the laundry room. The whole family loves it! Karen / August 2016

Good Advice



New... Multipurpose Laundry Rooms!

Today's laundry rooms are becoming trendy, more sophisticated, and are being designed as multi-purpose spaces. These new laundry rooms can include desks, storage benches, connected appliances, laundry chutes, slide out laundry boards, shelves that double as folding tables, clothes storage areas and even pet stations. These "flex" rooms help make a wasted space a useful, convenient and even luxurious addition for homeowners looking to upgrade areas of their homes. Laundry rooms of the past were hardly a profitable stand-alone project but with increased importance, functionality, size and style they can easily rival a kitchen or owner's bath remodel as far as rate of return on investment.

Check out these photos and give us a call to schedule your "laundry room update".

If you can dream it, we can build it for you.

302.947.9001 www.AtlanticKB.com



Have a project in mind? Give AKB a call and get started. What are you waiting for?

Multi-Purpose



Fall Recipe Corner

When the air is crisp and the leaves start to fall, you'll love recipes that showcase the season's best flavors. The smell of apples and pumpkin spice might be in the air, but it's fall recipes we're craving. These fresh autumn recipes feature the best of fall flavor and produce. Savory sides, fruity desserts, and all things warm and cozy combine to make us crave fall recipes like crazy.

Plan your perfect fall menu this weekend, and dig in.

FRESH CRANBERRY RELISH

INGREDIENTS

2 C RAW CRANBERRIES
2 THICK CUT (PEELED) TART APPLES
1 LARGE SEEDLESS ORANGE SECTIONED
1 -2 C GRANULATED SUGAR
2/3 C PECAN OR WALNUTS (optional)

DIRECTIONS

1 If you are using a food processor, be careful not to over-pulse or you'll have mush instead of relish.

You can also just chop very finely by hand, but that's difficult, especially with the cranberries.

2 Pulse the cranberries, orange sections, and apple slices in the food processor. Don't add the nuts, chop these separately and add at the end.

3 Stir in the sugar. (Start with less than a cup and keep adding 1/4 cups until you reach your desired level of sweetness.) Let sit at room temperature until the sugar dissolves, about 45 minutes. Store in the refrigerator until ready to use.

EASY PUMPKIN BREAD – YEILD 1 LOAF

INGREDIENTS

1/3 C VEGETABLE OIL
1 C CANNED PUMPKIN
3 EGGS
2 1/2 C BISQUICK
1 1/4 C SUGAR
2 TSP CINNAMON
1/2 C RAISINS—OPTIONAL

DIRECTIONS

Heat oven to 350 degrees.

Generously grease bottom of 9x5 loaf pan.

Stir all ingredients except raisins in pan with fork until moistened; beat vigorously 1 minute. Stir in raisins. Bake until toothpick inserted in center comes out clean, 45 to 55 minutes. Cool 5 minutes. Run knife or metal spatula around sides of loaf to loosen; remove from pan.

If loaf sticks to pan, press gently on sides



SPARKLING APPLE CIDER SANGRIA

INGREDIENTS

2 C APPLE CIDER
1/2 C COGNAC
2 APPLES, PEELED, CORRED AND CHOPPED SMALL
1/4 C POMEGRANATE SEEDS
ONE 750-ML BOTTLE SPARKLING DRY WHITE WINE

DIRECTIONS

Put the apple cider, cognac and apples in a large pitcher and stir to combine. Chill for at least an hour.

Stir most of the pomegranate seeds into the mixture, reserving a few for garnish.

Pour in the cava. Pour the sangria into glasses and garnish each with a few pomegranate seeds.



Simply Recipes



Autumn is.....The abundant, redundant season. Ushering in the winter, like an appetizer before the big meal. Just a taste of what is to come. Beautiful and temporary.

By: M.Wardell / 2014

Delicious

Well the "Summer Season" is over but we are still going strong. We just completed 2 total kitchen remodels; an amazing transformation for both of these (see the photos below). We are starting another very large kitchen remodel in Rehoboth this week so watch for photos on our Facebook page or check out some of our projects on HOUZZ or finished photos on our website. Whether you have a medium or large remodel or need a complete renovation, we can design and build to suit your needs.

Keep us in mind if you have a friend or family member who needs remodeling work done. We have a great referral program and you could receive a \$250 gift card if you refer someone to us who signs a remodel contract. If you need more information or a copy of the referral form, contact Sunny at 302-947-9001 or email her at Sunny@Atlanticde.com

Call for a free estimate appointment or visit our Sales Office

One of our newest kitchen remodels.....



302.947.9001

This 14 year old home now has new layout with beautiful custom built-ins, new cabinets, countertops, farm sink, 6 burner range top, microwave/convection oven, stunning backsplash, large and efficient new refrigerator and double oven combo all with beautiful new wood floors throughout for a complete makeover.

The homeowners are thrilled! For more before and after photos check out our website.

20684 John J Williams Hwy, Suite 1 / Lewes

Bring on the Perfect Baby Boomer Bath

The newest trend in bathroom design today favors a large walk-in shower over the garden tub/small shower combination. These were popular for a decade but homeowners soon realized that the garden/soaking tub was hardly used, was impossible to clean and was just wasted space. As a building/remodeling company we are having requests all the time for removing these large tubs in favor of large walk-in showers, more vanity or other storage space. The same holds true for the 55-plus market. Many conclude that the reason these buyers are skipping the tub is their fear of falling or difficulty getting in and out as they “age-in-place”.

AKB has been designing and building spectacular showers large enough for two with multiple showerhead options that our customers love. They also find convenience in frameless glass enclosures and the feeling of space they provide. In many examples, the shower is so large, you don't need a door. However, you may prefer an enclosure that will trap in the steam and keep the shower warmer. Some homeowners have showers with showerheads at each end to ensure that each has the ideal height, water temperature, and spray intensity. You can also include heated shower floors and decorated niches—so that your toiletries aren't cluttering the floor walkway into the shower.

About the vanities. As experienced homeowners, many buyers understand the value of personal space. Separate vanities are simply good for aging couples. Now that we have jettisoned the grand tub, there is plenty of space for double or even separate vanities. If there is room still, consider a stackable vanity top with a sliding front where you can install a swing out lighted magnifying mirror, other small appliances, a charging station and more. When you want to cover it up, just slide the door closed. You may also want to also a window to brighten up the room. As we age, we need more light to see up close and natural light is ideal and even a stained glass, ice block or transom window will brighten up your bathroom.

Finally consider adding a few well placed handlebars. There are now so many selections to choose from that a strategically placed decorative bronze handlebar is a welcome addition that can add decorative detail to any bathroom and still provide support and safety.

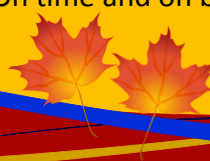
Start planning your remodel today. We can provide you with a design and estimate and we have a full selection center so you can create the perfect bathroom for you!

Trending Today / July 2016



We LOVED LOVED LOVED our experience with Atlantic Kitchen & Bath LLC. The project was the installation of floor to ceiling cabinets with a built-in gas fireplace. Mark and Mike on the design side hit a home run. Greg, the artist, did the install and truly turned a new house into our home. Sunny is the best. On time and on budget, that's how they roll.

Don 9/2016



Check us out on Facebook or visit us at www.AtlanticKB.com

Signs that it is Time for a Remodel!

CREDIT - DESERET NEWS

There are many factors that might motivate you to take on the challenge of remodeling a home. Some homeowners may have a specific event that finally pushes them over the edge to remodel while others may just feel it is finally time to execute the dream. In an effort to help you evaluate your home and circumstances, here are a few reasons that it may be time to remodel.

You have issues with your house but you don't want to move. The "move versus remodel" debate is an important consideration. How important is your current location in terms of convenience or family activities? Does your current home allow options that cannot be duplicated in another location? Does your house have the potential to give you what you want with a home remodel? Is it worth it in terms of the selling process, packing and relocating as opposed to staying and adding what you want in your current home?

Your house is bursting at the seams. Additional children or taking in aging parents can suddenly make your house too small. These life-changing circumstances can cause you to need a bigger house, more bedrooms, or a mother-in-law suite. Remodeling is a viable solution to such circumstances.

Your house feels empty. There is a reason they call it an empty nest and this may be a sign it is time to remodel and repurpose some of the existing space to better meet your new needs. Those empty bedrooms could become part of a larger gathering space for when the children come home or when the family expands with new spouses and grandchildren. Or, the remodel may reconfigure empty bedrooms to become part of the master suite you have always wanted but never had room for.

Your house screams time warp. If your house is completely out of date, it is a sign it is time to remodel! Older homes were designed for a completely different lifestyle; if you want to live in the 21st century, your house needs to support that style of more open, casual living. Letting your house become too outdated clearly has a negative effect on your property value.

The infrastructure has issues. If your house and its systems are constantly breaking down and house maintenance projects are consuming your life, that is also a sign it is time to remodel. When the infrastructure of your house has issues, consider remodeling while you are addressing projects that require opening walls and ceilings. Rusty plumbing, bad electrical wiring, issues with the foundation or the actual structure of the house demand attention and may lead you in to remodeling "while you are at it."

The season is over. Fall and Winter are the perfect times to start a remodel if you have a seasonal home. Contractors and their subcontractors should be less busy so it will be easier to stay on schedule and get your job finished sooner. Government agencies will be less busy so obtaining permits will be quicker and vendors who carry products like flooring, appliances and tile are less busy during the off season and usually offer seasonal discounts. The best reason for remodeling during off season is you can have all of the work done while you are gone and the next time you go back everything is done and clean and you haven't had to deal with the issues resulting from demolition and construction work.

So, if you have been thinking about having a remodel done but haven't been able to get started, give us a call and we will help you. 302.947.9001



Atlantic Kitchen & Bath did very good work completing a small renovation job converting two rooms into one. The work was professional and staff very courteous and easy to work with. Good follow-up as well - Jim 9/2016

It's time!

This is How WE Change the Rules

Tired of calling and calling a company that never returns your phone calls? Tired of getting excuses like "I sent you an email" or "Oh, we don't do that type of work"? The industries are different, the companies are diverse, but the business patterns are the same again and again. They don't follow up, don't return calls, don't get back with important information and they all make you feel like you are the least important person on their list.

However, the companies that have revolutionized their industry all share two common characteristics.

- ♦ *First, they obsess over the consumer...not the competition. The definition of obsess is to preoccupy or fill the mind of someone continually. This means that you will receive the best possible customer service for your needs.*
- ♦ *Second, they make the "new rules" in their industry while everyone else says, "Hey, you can't do it that way!" when what you really want is a company that says, "We can do whatever you need!" At Atlantic Kitchen & Bath we have a goal to make our customers not just satisfied but "totally happy" with the workmanship and services we provide. We can build to suit your needs. We can provide you with a unique design for your project and if we don't have the selections in house that you want for your remodel or renovation, we will find them and get them for you.*

***We are a custom remodeling company and we do obsess over our customers.
At Atlantic Kitchen & Bath we are changing the rules – just ask our customers.
Give us a call at 302.947.9001 or visit our website at www.AtlanticKB.com***

More photos of our latest work.....



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