

# 12 THINGS **SUCCESSFUL** PEOPLE DO **DIFFERENTLY**

1. They create and pursue S.M.A.R.T. Goals.
2. They take decisive and immediate action.
3. They focus on being productive, not being busy.
4. They make logical, informed decisions.
5. They avoid the trap of trying to make things perfect.
6. They work outside of their comfort zone.
7. They keep things simple.
8. They focus on making small, continuous improvements.
9. They measure and track their progress.
10. They maintain positive outlook as they learn from mistakes.
11. They spend time with the right people.
12. They maintain balance in their life.