



**An Introduction to Neri Capital
Partners**
a
Atlanta, Georgia

Neri Capital Partners

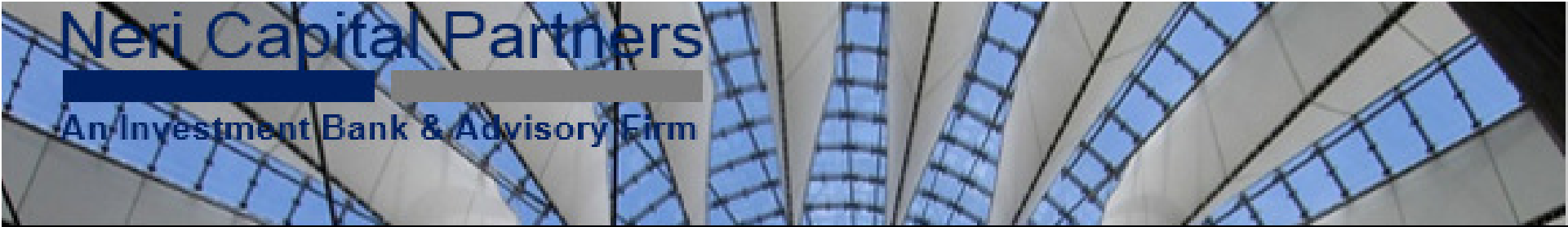
An Investment Bank and Advisory Firm



Neri Capital Partners

An Investment Bank & Advisory Firm

- ❑ Established in 2005;
- ❑ Closed over 130 Transactions;
- ❑ Focused on Privately Held Companies micro-cap and lower mid-market businesses.



Neri Capital Partners

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Neri Capital Differentiates Itself

- Listening and understanding the shareholder's objectives
- Researching and understanding Client's business & market sector
- Creating, developing and producing all collateral materials
- Identifying and qualifying buyers/investors
- Maintaining fiduciary responsibility to our Clients

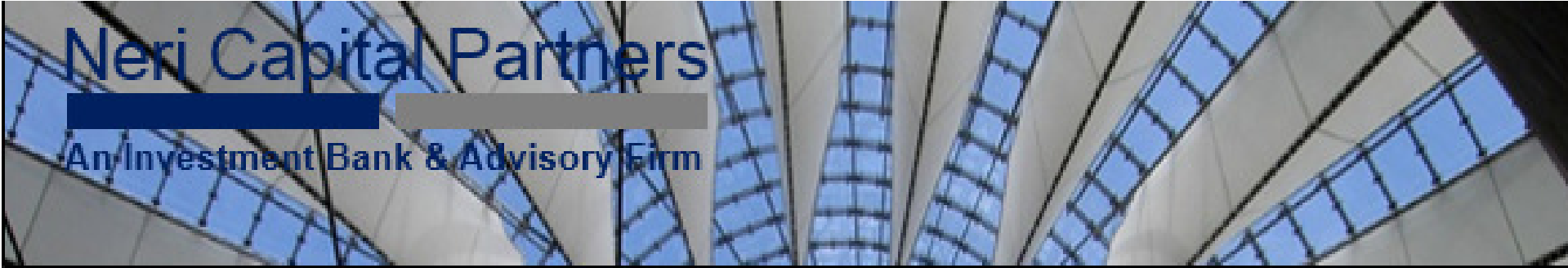


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Value-add Beliefs

- Maintain absolute Confidentiality for our Clients
- Always serve as trusted advisor
- Exceed our Client's expectations
- Act with a sense of urgency – Clients are a priority
- Conduct business with a high level of Integrity, Honesty and Professionalism in our relationships
- Adhere to a doctrine of fairness to both Buyer & Seller



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Services to Offer to our Clients

- Sell Side Representations
- Buyer Side Representations
- Buy Side Company Searches for Private Equity
- Exit Planning for Business Owners
- Business Advisory
- Equity and Debt Placement
- Product Line Divestitures
- Business Valuations

A DEFINED PROCESS

- Educate Sellers on the Transaction Process
- Prepare an “Opinion of Value” for your Company
- Prepare Marketing Documents
 - ✓ Teaser Sheet
 - ✓ Confidential Information Memorandum
 - ✓ Management Presentation to Buyers
- Advertise Business
 - ✓ Axial Market, PE Nexus, Deal Cloud
 - ✓ BizBuySell
 - ✓ BizQuest
 - ✓ MergerNetwork



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A DEFINED PROCESS

- ❑ Require Buyers to Execute Confidentiality Agreement;
- ❑ Qualify Buyers Financial Capability to Acquire;
- ❑ Recommend Deal Team, if required, i.e. transaction attorney, tax attorney, wealth manager and trust fund expertise;
- ❑ Coordinate & participate in Conference Calls, Site Visits & Coordinating Due Diligence Documents;
- ❑ Assist in negotiating Letter of Intent and Definitive Purchase Agreement with Seller's Counsel.

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Recent Closed Transactions

Baker Glass Company
Leading Provider of
Architectural Commercial
Glass and Glazing
Has been acquired by

**LARSEN MACCOLL
PARTNERS**
Philadelphia, PA

 **UNIVERSAL ENVIRONMENTAL
SERVICES, LLC**
Peachtree City, GA
Oil Recycling
Has been acquired by

**MIDMARK
CAPITAL**
Morristown, NJ


Carden Machine Inc.
Sullivan, MO
Aerospace Precision Parts
Manufacturer
Has been acquired by

COMPOSITES
Moberly, MO


**SIE
INC**
Atlanta, GA
Light Industrial and Food
Service Staffing
Has been acquired by
A Private Investor
Atlanta, GA

Franklin Asset Management, LLC

has acquired our Client

Carter Insulation and Services, Inc.
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**WEATHERS
AUTO SUPPLY INC.**
Tupelo, MS
Auto motive After market
Wholesaler and Retailer
Has been acquired by
The Mark Company
Tupelo, MS


Denorex
Madison, NJ
OTC Consumer Products
Has been acquired by

Prestige Brands Inc.
Irvington, NY

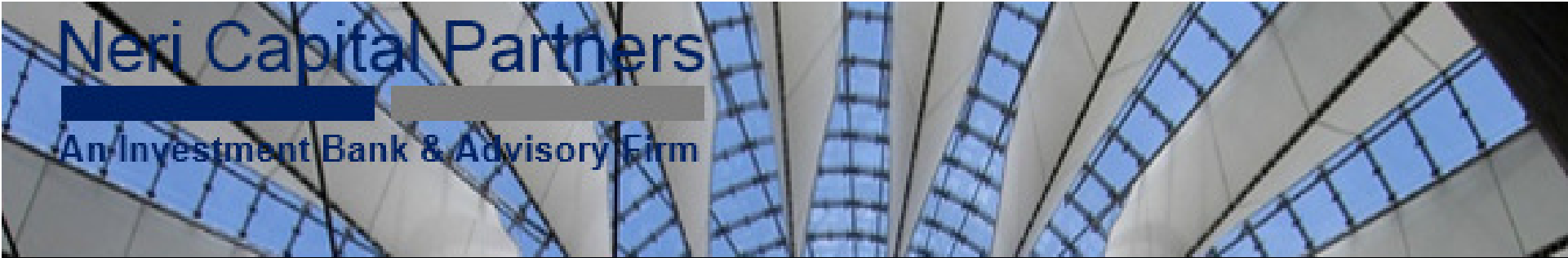

**CAROLINA
PLASTICS**
Seneca, SC
Full Service Plastics
Recycling
Has been acquired by
A Private Investor
San Diego, CA

International Petroleum
Corporation (IPC)
Plant City, FL
Oil Recycling Services
Has been acquired by

USFilter
Palm Desert, CA


ANACIN
Madison, NJ
OTC Analgesic
Has been acquired by

**insight
Pharmaceuticals™**
Langhorne, PA



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Qualifications of Neri Capital Professionals

- ❑ Four have founded, grew and sold their own Company;
- ❑ Two have served as CEO/President/Chairman for multiple Companies owned by private Equity Firms;
- ❑ All of held Senior Management Positions for Private and Public Companies, including a Fortune 100 Company;
- ❑ One has direct experience in acquiring Companies for a Fortune 500 Company;
- ❑ One completed a IPO for commercialization of a technology product.



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Questions

Next Steps?