

**Spyglass Landing Condominium**  
**Balance Sheet**  
**As of 10/31/17**

**ASSETS**

|                                           |                                      |    |                      |
|-------------------------------------------|--------------------------------------|----|----------------------|
| <b>CURRENT ASSETS:</b>                    |                                      |    |                      |
| 1010                                      | Cash Checking - Operating            | \$ | 27,815.34            |
| 1310                                      | Assessments Receivable               |    | 432.00               |
| 1340                                      | Late Fees Receivable                 |    | 50.00                |
| 1610                                      | Prepaid Insurance                    |    | 11,242.00            |
| 1620                                      | Prepaid Expenses                     |    | 690.00               |
|                                           | <b>Total Current Assets</b>          |    | <b>\$ 40,229.34</b>  |
| <b>WORKING CAPITAL RESERVE:</b>           |                                      |    |                      |
| 1065                                      | Reserves - Working Capital           | \$ | 6,836.18             |
|                                           | <b>Total Working Capital Reserve</b> |    | <b>\$ 6,836.18</b>   |
| <b>LONG TERM RESERVES:</b>                |                                      |    |                      |
| 1070                                      | Reserve Svgs- Rockland Trust         | \$ | 119,252.06           |
| 1077                                      | Santander - Money Market             |    | 126,262.72           |
| 1078                                      | RFCU CD#1 2/25/16 15 mo 1.5%         |    | 76,791.13            |
| 1080                                      | RFCU CD#2 2/25/16 15 mo 1.5%         |    | 76,791.13            |
| 1212                                      | Cert of Dep - Coastal                |    | 102,869.27           |
| 1214                                      | WWTP Trust CD1                       |    | 8,966.54             |
| 1215                                      | WWTP Trust CD2                       |    | 8,905.29             |
|                                           | <b>Total Long Term Reserves</b>      |    | <b>\$ 519,838.14</b> |
| <b>WASTEWATER TREATMENT PLANT ESCROW:</b> |                                      |    |                      |
| 1210                                      | WWTP CD#2 -Coastal                   | \$ | 41,862.15            |
| 1211                                      | WWTP CD#1 -Coastal                   |    | 55,414.66            |
|                                           | <b>Subtotal WWTP Escrow</b>          |    | <b>\$ 97,276.81</b>  |
|                                           | <b>TOTAL ASSETS</b>                  |    | <b>\$ 664,180.47</b> |

**LIABILITIES & EQUITY**

|                             |                                |    |                     |
|-----------------------------|--------------------------------|----|---------------------|
| <b>CURRENT LIABILITIES:</b> |                                |    |                     |
| 3020                        | Accrued Expenses               | \$ | 4,525.00            |
| 3045                        | Due to Working Capital Reserve |    | 10,000.00           |
| 3310                        | Prepaid Owner Assessments      |    | 13,153.01           |
|                             | <b>Subtotal Current Liab.</b>  |    | <b>\$ 27,678.01</b> |
| <b>EQUITY:</b>              |                                |    |                     |
| 5009                        | Snow Removal Reserve           | \$ | 4,254.29            |
| 5010                        | Reserves - Unallocated         |    | 493,640.77          |
| 5011                        | YTD Interest on Reserves       |    | 4,071.25            |
| 5035                        | Reserves- Working Capital      |    | 6,836.18            |
| 5508                        | WWTP Escrow Account            |    | 97,276.81           |
| 5509                        | WWTP - Trust                   |    | 17,871.83           |
| 5510                        | Prior Year Net Inc./ (Loss)    |    | 1,982.35            |

**Spyglass Landing Condominium**  
**Balance Sheet**  
**As of 10/31/17**

|                                |                             |                             |               |
|--------------------------------|-----------------------------|-----------------------------|---------------|
| Current Year Net Income/(Loss) | 10,568.98                   |                             |               |
| Subtotal Equity                | <u>                    </u> | \$                          | 636,502.46    |
| TOTAL LIABILITIES & EQUITY     |                             | <u>                    </u> | \$ 664,180.47 |
|                                |                             |                             | =====         |

**Spyglass Landing Condominium**  
**Income/Expense Statement**  
**Period: 10/01/17 to 10/31/17**

| Description                           | Actual            | Current Period Budget | Variance           | Actual            | Year-To-Date Budget | Variance        | Yearly Budget     |
|---------------------------------------|-------------------|-----------------------|--------------------|-------------------|---------------------|-----------------|-------------------|
| <b>INCOME:</b>                        |                   |                       |                    |                   |                     |                 |                   |
| 06310 Assessment Income               | 38,472.00         | 38,472.00             | .00                | 384,720.00        | 384,720.00          | .00             | 461,664.00        |
| 06330 Special Assmt. Income           | .00               | .00                   | .00                | 108.00            | .00                 | 108.00          | .00               |
| 06340 Late Fee Income                 | 50.00             | .00                   | 50.00              | 55.00             | .00                 | 55.00           | .00               |
| 06920 Misc. Income                    | 1,296.00          | .00                   | 1,296.00           | 1,296.00          | .00                 | 1,296.00        | .00               |
| Subtotal Income                       | 39,818.00         | 38,472.00             | 1,346.00           | 386,179.00        | 384,720.00          | 1,459.00        | 461,664.00        |
| <b>EXPENSES</b>                       |                   |                       |                    |                   |                     |                 |                   |
| <b>General &amp; Administrative</b>   |                   |                       |                    |                   |                     |                 |                   |
| 07010 Management Fees                 | 2,688.00          | 2,688.00              | .00                | 26,880.00         | 26,880.00           | .00             | 32,256.00         |
| 07020 Accounting Fees                 | .00               | 83.33                 | 83.33              | 1,575.00          | 833.30              | (741.70)        | 1,000.00          |
| 07160 Legal & Professional Fees       | .00               | 83.33                 | 83.33              | .00               | 833.30              | 833.30          | 1,000.00          |
| 07280 Insurance                       | 3,175.22          | 3,896.25              | 721.03             | 36,924.16         | 38,962.50           | 2,038.34        | 46,755.00         |
| 07440 State Excise Tax                | .00               | .00                   | .00                | 1,410.00          | 2,000.00            | 590.00          | 2,000.00          |
| 07890 Misc. G & A                     | 845.92            | 91.67                 | (754.25)           | 1,526.85          | 916.70              | (610.15)        | 1,100.00          |
| General & Administrative              | 6,709.14          | 6,842.58              | 133.44             | 68,316.01         | 70,425.80           | 2,109.79        | 84,111.00         |
| <b>Utilities</b>                      |                   |                       |                    |                   |                     |                 |                   |
| 08910 Electricity                     | 1,810.69          | 2,166.67              | 355.98             | 20,172.10         | 21,666.70           | 1,494.60        | 26,000.00         |
| 08930 Water for Irrigation System     | .00               | 583.33                | 583.33             | 2,546.16          | 5,833.30            | 3,287.14        | 7,000.00          |
| 08950 Gas                             | 24.00             | 30.00                 | 6.00               | 235.12            | 300.00              | 64.88           | 360.00            |
| 08990 Telephone                       | 50.94             | 48.92                 | (2.02)             | 455.72            | 489.20              | 33.48           | 587.00            |
| Utilities                             | 1,885.63          | 2,828.92              | 943.29             | 23,409.10         | 28,289.20           | 4,880.10        | 33,947.00         |
| <b>Maintenance</b>                    |                   |                       |                    |                   |                     |                 |                   |
| 08593 Site Imp - Concrete Work        | 575.00            | .00                   | (575.00)           | 575.00            | .00                 | (575.00)        | .00               |
| 09140 Roof Repairs                    | 230.00            | .00                   | (230.00)           | 230.00            | .00                 | (230.00)        | .00               |
| 09150 Waste Water Treatment Plant     | 3,200.00          | 5,020.83              | 1,820.83           | 49,087.26         | 50,208.30           | 1,121.04        | 60,250.00         |
| 09580 Misc. Maintenance               | 7,683.00          | 2,556.92              | (5,126.08)         | 40,963.50         | 25,569.20           | (15,394.30)     | 30,683.00         |
| Maintenance                           | 11,688.00         | 7,577.75              | (4,110.25)         | 90,855.76         | 75,777.50           | (15,078.26)     | 90,933.00         |
| <b>Contract Services</b>              |                   |                       |                    |                   |                     |                 |                   |
| 09610 Lawn Maint. & Landscaping       | 20,425.00         | 11,717.87             | (8,707.13)         | 76,113.00         | 82,025.09           | 5,912.09        | 93,742.96         |
| 09650 Alarm                           | 55.95             | 58.83                 | 2.88               | 559.50            | 588.30              | 28.80           | 706.00            |
| 09655 Environmental Annual Fee        | .00               | 693.33                | 693.33             | .00               | 6,933.30            | 6,933.30        | 8,320.00          |
| 09750 Extermination                   | .00               | 83.33                 | 83.33              | 550.00            | 833.30              | 283.30          | 1,000.00          |
| 09800 Snow Removal                    | .00               | .00                   | .00                | 46,719.95         | 46,500.00           | (219.95)        | 64,500.00         |
| 09880 Gutter Cleaning                 | .00               | 125.00                | 125.00             | .00               | 1,250.00            | 1,250.00        | 1,500.00          |
| Contract Services                     | 20,480.95         | 12,678.36             | (7,802.59)         | 123,942.45        | 138,129.99          | 14,187.54       | 169,768.96        |
| <b>Reserve Contributions</b>          |                   |                       |                    |                   |                     |                 |                   |
| 09910 Reserves - Unallocated          | 6,167.00          | 6,167.00              | .00                | 61,670.00         | 61,670.00           | .00             | 74,004.00         |
| 09912 Reserves-DEP Trust Requiremen   | 741.67            | 741.67                | .00                | 7,416.70          | 7,416.70            | .00             | 8,900.00          |
| Reserve Contributions                 | 6,908.67          | 6,908.67              | .00                | 69,086.70         | 69,086.70           | .00             | 82,904.00         |
| <b>TOTAL EXPENSES</b>                 | <b>47,672.39</b>  | <b>36,836.28</b>      | <b>(10,836.11)</b> | <b>375,610.02</b> | <b>381,709.19</b>   | <b>6,099.17</b> | <b>461,663.96</b> |
| <b>CURRENT YEAR NET INCOME/(LOSS)</b> | <b>(7,854.39)</b> | <b>1,635.72</b>       | <b>(9,490.11)</b>  | <b>10,568.98</b>  | <b>3,010.81</b>     | <b>7,558.17</b> | <b>.04</b>        |

Spyglass Landing Condominium  
Income/Expense Statement  
Actual spreadsheet Start date: 01/01/17 Cutoff date: 10/31/17

|                                     | JAN          | FEB          | MAR          | APR          | MAY          | JUN          | JUL          | AUG          | SEP          | OCT          | NOV      | DEC      | Total         |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|----------|---------------|
| <b>INCOME:</b>                      |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Assessment Income                   | 38472        | 38472        | 38472        | 38472        | 38472        | 38472        | 38472        | 38472        | 38472        | 38472        | 0        | 0        | 384720        |
| Special Assmt. Income               | 0            | 0            | 108          | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 108           |
| Late Fee Income                     | 0            | 50           | 20-          | 25-          | 0            | 0            | 0            | 0            | 0            | 50           | 0        | 0        | 55            |
| Misc. Income                        | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 1296         | 0        | 0        | 1296          |
| <b>Subtotal Income</b>              | <b>38472</b> | <b>38522</b> | <b>38560</b> | <b>38447</b> | <b>38472</b> | <b>38472</b> | <b>38472</b> | <b>38472</b> | <b>38472</b> | <b>39818</b> | <b>0</b> | <b>0</b> | <b>386179</b> |
| <b>EXPENSES</b>                     |              |              |              |              |              |              |              |              |              |              |          |          |               |
| <b>General &amp; Administrative</b> |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Management Fees                     | 2688         | 2688         | 2688         | 2688         | 2688         | 2688         | 2688         | 2688         | 2688         | 2688         | 0        | 0        | 26880         |
| Accounting Fees                     | 0            | 0            | 0            | 0            | 0            | 1575         | 0            | 0            | 0            | 0            | 0        | 0        | 1575          |
| Insurance                           | 4423         | 0            | 4423         | 4423         | 4423         | 0            | 340          | 12542        | 3175         | 3175         | 0        | 0        | 36924         |
| Federal Income Tax                  | 0            | 0            | 500          | 0            | 0            | 0            | 500-         | 0            | 0            | 0            | 0        | 0        | 0             |
| State Excise Tax                    | 0            | 0            | 1600         | 0            | 0            | 0            | 190-         | 0            | 0            | 0            | 0        | 0        | 1410          |
| Misc. G & A                         | 218          | 0            | 0            | 100          | 70           | 106          | 14           | 154          | 19           | 846          | 0        | 0        | 1527          |
| <b>General &amp; Administra</b>     | <b>7329</b>  | <b>2688</b>  | <b>9211</b>  | <b>7211</b>  | <b>7181</b>  | <b>4369</b>  | <b>2352</b>  | <b>15384</b> | <b>5882</b>  | <b>6709</b>  | <b>0</b> | <b>0</b> | <b>68316</b>  |
| <b>Utilities</b>                    |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Electricity                         | 2309         | 2185         | 1900         | 2094         | 1535         | 0            | 3305         | 1703         | 3330         | 1811         | 0        | 0        | 20172         |
| Water for Irrigation Syst           | 0            | 0            | 0            | 0            | 0            | 2546         | 0            | 0            | 0            | 0            | 0        | 0        | 2546          |
| Gas                                 | 24           | 25           | 25           | 25           | 21           | 24           | 21           | 24           | 22           | 24           | 0        | 0        | 235           |
| Telephone                           | 50           | 0            | 101          | 50           | 0            | 50           | 50           | 51           | 51           | 51           | 0        | 0        | 456           |
| <b>Utilities</b>                    | <b>2384</b>  | <b>2210</b>  | <b>2025</b>  | <b>2169</b>  | <b>1556</b>  | <b>2620</b>  | <b>3377</b>  | <b>1779</b>  | <b>3403</b>  | <b>1886</b>  | <b>0</b> | <b>0</b> | <b>23409</b>  |
| <b>Maintenance</b>                  |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Plumbing Repairs - Units            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Site Imp - Concrete Work            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 575          | 0        | 0        | 575           |
| Asphalt Repair                      | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Roof Repairs                        | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 230          | 0        | 0        | 230           |
| Waste Water Treatment Pla           | 3200         | 3229         | 3350         | 5060         | 4200         | 3538         | 15225        | 4478         | 3607         | 3200         | 0        | 0        | 49087         |
| Septic Maintenance                  | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Plumbing Repairs - Common           | 0            | 0            | 0            | 3145         | 0            | 3145-        | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Misc. Maintenance                   | 350          | 500          | 195          | 550          | 8715         | 1815-        | 7480         | 6075         | 11231        | 7683         | 0        | 0        | 40964         |
| <b>Maintenance</b>                  | <b>3550</b>  | <b>3729</b>  | <b>3545</b>  | <b>8755</b>  | <b>12915</b> | <b>1423-</b> | <b>22705</b> | <b>10553</b> | <b>14838</b> | <b>11688</b> | <b>0</b> | <b>0</b> | <b>90856</b>  |
| <b>Contract Services</b>            |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Lawn Maint. & Landscaping           | 0            | 0            | 0            | 11923        | 10748        | 6865         | 5700         | 19003        | 1450         | 20425        | 0        | 0        | 76113         |
| Alarm                               | 56           | 56           | 56           | 56           | 56           | 56           | 56           | 56           | 56           | 56           | 0        | 0        | 560           |
| Trash Removal                       | 0            | 0            | 0            | 0            | 480          | 480-         | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Power Washing                       | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| Extermination                       | 0            | 0            | 0            | 0            | 0            | 0            | 150          | 0            | 400          | 0            | 0        | 0        | 550           |
| Snow Removal                        | 10900        | 21685        | 7585         | 6550         | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 46720         |
| Cleaning/ Janitorial Serv           | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0        | 0        | 0             |
| <b>Contract Services</b>            | <b>10956</b> | <b>21741</b> | <b>7641</b>  | <b>18528</b> | <b>11283</b> | <b>6441</b>  | <b>5906</b>  | <b>19059</b> | <b>1906</b>  | <b>20481</b> | <b>0</b> | <b>0</b> | <b>123942</b> |
| <b>Reserve Contributions</b>        |              |              |              |              |              |              |              |              |              |              |          |          |               |
| Reserves - Unallocated              | 6167         | 6167         | 6167         | 6167         | 6167         | 6167         | 6167         | 6167         | 6167         | 6167         | 0        | 0        | 61670         |
| Reserves-DEF Trust Requir           | 0            | 0            | 0            | 0            | 0            | 4450         | 742          | 742          | 742          | 742          | 0        | 0        | 7417          |
| Year End Suspense                   | 0            | 0            | 108-         | 216          | 0            | 0            | 0            | 108-         | 0            | 0            | 0        | 0        | 0             |
| <b>Reserve Contribution</b>         | <b>6167</b>  | <b>6167</b>  | <b>6059</b>  | <b>6383</b>  | <b>6167</b>  | <b>10617</b> | <b>6909</b>  | <b>6801</b>  | <b>6909</b>  | <b>6909</b>  | <b>0</b> | <b>0</b> | <b>69087</b>  |

