WASHINGTON STATE BOARD OF PILOTAGE COMMISSIONERS

MEETING AGENDA

December 14, 2023

Via Teams Only #206.531.0324, participation code: 336528229#

(Public comment accepted at the discretion of the Chair and prior to the end of the meeting)

1000 Call to order

REGULAR MEETING

- 1. BPC Staff Report
- 2. BPC Chair Report
- 3. Activity Reports Deferred to January 18, 2024 Regular Meeting of the BPC

NEW BUSINESS (Public comment accepted)

4. Board Action – MSOs

a.	SAN DEIGO BRIDGE	11/09/2023	PS
b.	CAPE RISE	11/12/2023	PS
C.	MV GARDENIA K	11/07/2023	GH
d.	ATB VISION	11/13/2023	PS

The remainder of the MSO's are deferred to the January 18, 2024 Regular Meeting of the BPC

- 5. Board Action November 16, 2023 Meeting Minutes
- 6. Board Action Committee Recommendations:
 - a. Trainee Evaluation Committee (TEC)
 - i. Board Action Consideration of Licensure of PSP Candidate: Captain Matthew Cassee
 - ii. Other Committee Updates
- 7. Board Action Pilot/Trainee Physical Examination Reports
- 8. Committee Reports:
 - a. Vessel Exemption Committee (VEC)
 - b. Pilotage Safety Committee (PSC)
 - c. Diversity, Equity & Inclusion Committee (DEIC)
 - d. Pilot Exam Committee (PEC)
 - e. Oil Transportation Safety Committee (OTSC)
 - i. Tug Escort Rulemaking Updates
 - ii. Other Committee Updates
- 9. Upcoming Regular Meeting Dates:

Thursday January 18, 2024 – 1000 Hybrid Options	Thursday February 15, 2024 – 1000 Hybrid Options
(Teams/2901 Building)	(Teams/2901 Building)

10. Public Comment

1100 Adjourn



STATE OF WASHINGTON BOARD OF PILOTAGE COMMISSIONERS

2901 Third Avenue, Suite 500 | Seattle, Washington 98121 | (206) 515-3904 | www.pilotage.wa.gov

Sheri J Tonn Chair

December 4, 2023

Eleanor Kirtley
Vice Chair

To All Pilots

Michael Anthony Commissioner

Re: Unsafe Pilot Transfer Arrangements

Sandy Bendixen
Commissioner

Dear Pilots and Pilot Trainees,

Andrew Drennen Commissioner

Dear Pilots and Pilot Trainees,

Timothy J. Farrell Commissioner

As you know, the Board of Pilotage Commissioners' mission and priority is safety on the water. This includes the safety of our pilots and pilot trainees when engaged in transfers. The Board's Pilot Safety Committee, thanks to the help and support of both pilots and industry, are collecting, analyzing and reporting dangerous transfer arrangements and comparing them to standards.

Richard Firth
Commissioner

companing them to standards.

Jason R. Hamilton
Commissioner

We want to be sure you know that if you are faced with an unsafe pilot transfer arrangement, the BPC will support your decision to refuse boarding until a safe transfer arrangement can be made. You might wish to keep a copy of this letter to present to a ship's captain should the transfer arrangement not be satisfactory.

Nhi Irwin Commissioner

Here is a link to the International Chamber of Shipping's (ICS)"Shipping Industry Guidance on Pilot Transfer Arrangements: Ensuring Compliance with SOLAS" https://www.ics-shipping.org/wp-content/uploads/2022/01/Shipping-Industry-Guidance-on-Pilot-Transfer-Arrangements-v3.pdf. Page 3 contains an explicit statement from the shipping industry that "pilots have the right to decline to board a vessel offering defective boarding arrangements...".

Please report any unsafe arrangements using the Puget Sound Pilots & Port of Grays Harbor Pilotage Pilot's Report of Non-Compliant Transfer Arrangement. The BPC Pilot Safety Committee reviews and compiles all these reports into a comprehensive document each quarter. These are available from BPC staff.

Remember, the BPC supports your decision to require compliant and safe transfers during your assignments.

Sincerely,

Sheri J. Tonn, Chair

Sheri Jenne Jon

PUGET SOUND PILOTAGE DISTRICT ACTIVITY REPORT

Nov-2023

The Board of Pilotage Commissioners (BPC) requests the following information be provided to the BPC staff **no later than two working days prior to a BPC meeting** to give Commissioners ample time to review and prepare possible questions regarding the information provided.

Activity										
Total pilo	tage assig	gnments:	600			Cancellations:	22			
Total ship	moves:	578	Cont'r:	168	Tanker:	212	Genl/Bulk:	111	Other:	87
Assignme	nts delay	ed due to unav	ailable reste	d pilot:	4		Total dela	y time:	3.5	hours
Assignme	ents delay	ed for efficienc	y reasons:		11		Total dela	ay time:	12.75	hours
	Billab	ole delays by cu	stomers:		71		Total dela	ay time:	192	
	Order tin	ne changes by o	customers:		172					•
2 pilot jo	bs:	46	Reason:	PSP GUID	ELINES FO	OR RESTRICTED V	NATERWAY:	S		
Day of we	eek & dat	e of highest nu	mber of assig	gnments:	Wednesda	ay 11/29			34	
Day of we	eek & dat	e of lowest nun	nber of assig	nments:	Tuesday 1	1/14			13	
Total nun	nber of pi	lot repositions:	109	Upgrad	de trips	11	YTD	155		•
3 consecu	utive nigh	t assignments:	31	YTD	349				•	
Callback	Days/Com	np Days								
		Starting Total	С	all Backs (+)	Used (-)		Burned (-) End	ing Total
Lice	nsed	2563		46		55				2554
Unlice	ensed	53			_			14		39
То	tal	2616							•	2593
On	watch ass	ignments	544	Call ba	ack assign	ments	56	CBJ ratio	9.33%	
Pilots Ou	t of Regul	ar Dispatch Rot	ation (pilot n	ot available	e for dispat	ch during "regula	r" rotation)			
A. Trainir	ng & Cont	inuing Education	on Programs							
Start Dt	End Dt	City	Facility	Program	Descriptio	on	Pilot Attend	dees		
30-Nov	30-Nov	Sydney AU	Port Ash	Manned N	⁄lodel		SEM*, SES*			
30-Nov	30-Nov	Seattle	Mitags	Tug Escor	t Training		BOU, HOA*,	RID*		
							*On watch	Off watch	** paired	
									to assign.	
							4	1	0	
B. Board,	Committ	ee & Key Gove	rnment Mee	etings (BPC	C, PSP, US	CG, USACE, Port	& similar)			
Start Dt	End Dt	City	Group	Meeting	Descriptio	n	Pilot Attend	dees		
1-Nov	1-Nov	Seattle	PSP	President			GRK			
1-Nov	1-Nov	Seattle	BPC	Exam Prep)		BEN*, BOZ*,	MAN		
2-Nov	7-Nov	Seattle	PSP	President			KLA(5off, 1o	n*)		
2-Nov	3-Nov	Seattle	BPC	SIM, Eval			BEN*, GRK, S	CR*		
3-Nov	3-Nov	Seattle	USCG	First Class	Pilotage Pa	acket	COL*			
4-Nov	4-Nov	Tacoma	PSP	Fall Arrest	Demo		ANA*, HAM [*]	k		
4-Nov	4-Nov	Seattle	PSP	Outreach			BOS, KLA			
6-Nov	6-Nov	Seattle	PSP	Outreach			ANT, BOS, KI	A*, VON		
7-Nov	7-Nov	Port Angeles	PSP	Pilot Boat	s		SEM*			
8-Nov	9-Nov	Seattle	PSP	Administr	ative		KLA*			
9-Nov	9-Nov	Seattle	PSP	Propeller	Club		ANT, BEN, KI	NU, SEA*		
9-Nov	9-Nov	Seattle	ВРС	KPI			ANT, BEN, KI	NU, SEA*		
9-Nov	9-Nov	Seattle	PSP	Pilot Boat	s		COR, ROU, S	EM		
10-Nov	10-Nov	Seattle	ВРС	Outreach	Webinar		BEN, BOZ, KI	NU		
12-Nov	12-Nov	Seattle	PSP	Administr	ative		HAM*, SEA*			
13-Nov	13-Nov	Seattle	PSP	Pension			GRD*, GRK*,	MIE, MIL		

Start Dt	End Dt	City	Group	Meeting Description	Pilot Attendees			
14-Nov	14-Nov	Seattle	PSP	BOD	COR, GRK*, HAM*, HUP*, KLA*, MYE*		YE*	
15-Nov	15-Nov	Seattle	BPC	TEC	ANT, BEN, KN	۱U		
15-Nov	15-Nov	Seattle	BPC	BPC/KPI PREP	ANT, BEN, KN	UV		
15-Nov	15-Nov	Seattle	PSP	Harbor Safety Committee	KAL			
15-Nov	15-Nov	Seattle	PSP	Administrative	MIE			
16-Nov	16-Nov	Seattle	BPC	BPC	ANT, BEN*, k	(NU		
17-Nov	17-Nov	Cherry Point	PSP	Vessel PTA advisory	BEN*			
18-Nov	18-Nov	Seattle	PSP	Outreach	KEP, NIN			
20-Nov	20-Nov	Seattle	PSP	IBU Prep	ANA, SES			
22-Nov	22-Nov	Port Angeles	PSP	Pilot Boats	COR*, ROU*, SEM*			
27-Nov	27-Nov	Seattle	BPC	BPC Exam	BEN			
28-Nov	28-Nov	Seattle	PSP	Rate Committee	GRK, KLA, KN	IU*, MCG*		
29-Nov	29-Nov	Port Angeles	PSP	IBU	ANA*, MCN*	, SES*		
30-Nov	30-Nov	Seattle	BPC	BPC Exam	BEN*, GRK, S	CR*		
30-Nov	30-Nov	Seattle	PSP	IBU	ANA**, MCN	*		
					* On Watch	Off Watch	** paired to assign.	
					35	46	1	

Safety/Regulatory

Outreach

Administrative

C. Other (i.e. injury, not-fit-for-duty status, COVID risk

			•
Start Dt	End Dt	REASON	PILOT

PSP Efficiency Measures

Combined an inter-port assignments with harbor shift 13 times

Combined meetings or training with revenue assignments 1 time

Combined cancellations with revenue assignments 2 times

Utilized immediate reporule 5 times. This allowed a pilot to be assigned on the Seattle side quicker than on the PA side.

Reduced call time between 1830-0759 allowed 13 pilots to be assigned, while prior rules would not have allowed for this.

Reduced call times between 1830-0759 reduced the 3&O type jobs 18 times

Month	Jobs	Hours	CBJ Ratio	and Harbor shift jobs	Three and Out	Covid		
JAN	555	45	13%	10	22	62		
FEB	466	40.5	12%	5	24	67		
MAR	534	35.35	12%	14	23	61		
APR	494	25.25	10%	6	24	55		
MAY	589	25	10%	10	22	36		
JUN	656	40.58	11%	18	48	0		
JUL	649	59.5	9%	7	43	0		
AUG	619	44.5	12%	9	40	0		
SEP	658	48.08	17%	16	34	0		
ОСТ	657	98.5	14%	13	38	0		
NOV	600	16.25	9%	13	31	0		
								·

Puget Sound District Activity Report Dashboard

Licensed Pilots Including President **PS District Trainees**

8

53

No changes in November.

50

40

30

20

10

150

125

100

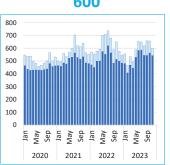
75

50

25

2023 November





564 On-Watch (dark blue), 36 Off-Watch (light blue) Comp Days Used

(Licensed Pilots)

55

150

125

100

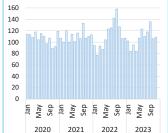
75

50

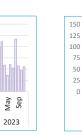
25

Repositions





Comp Days Earned



46

2022

2023

(Callbacks)



Pilot Delay Hours (Pilot Shortage & Efficiency)

16.25 hrs



total pilot delay hours (not separated into

Off-Watch Assignments

(Callbacks)

9%

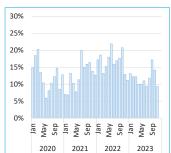


chart also includes president (1 pilot)

2022

Jan May Sep Jan May Sep

COVID Days*

2021

Licensed Pilots w/o Pres 52

authorized pilots = 56

Available Pilots 52

Pilots NFFD entire month

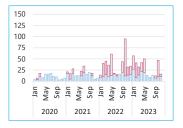




2020 2021 2022 2023

count of NFFD days if pilot(s) not NFFD whole month

5 **Training Days** 11 **Upgrade Trips**



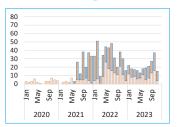
training days (red) stacked on upgrade trips (blue)

Pilot Delays (Count) combined total

2021

2022

15



efficiency delay counts stacked on top of pilot shortage delay counts on bottom

by Customers

Billable Delays (Count)

2021

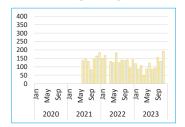
2020



efficiency & pilot shortage components)

Billable Delay Hours by Customers

192 hrs



State of Washington Pilotage Commission December 14, 2023

Grays Harbor District Report

There were 7 arrivals in November for a total of 27 jobs. Year to date there have been 80 arrivals for a total of 230 jobs. There are 7 vessels scheduled for December: 6 dry bulkers and 1 logger.

2023 Maintenance Dredging

Staff is currently working with American Construction and the licensed surveyor eTrac on providing information to DNR and DOE on post-dredge survey results in certain locations at Terminals 1,2 and 4. eTrac will provide us with visuals explaining the sloughing near the edges of the dredging prism and along the sloughing trench at Terminal 2.

Terminal 4 Expansion

The Port Engineer consolidated the 90% cost estimates and provided staff with an update on project costs, contingencies, and strategies for utilizing bid additive alternates to complete priority work if bids come in higher than anticipated.

Physical plan sets of the 90% design drawings are in Conference Room A and are available for staff to review and comment on. Port Engineers also provided staff with a guided page turn of the 90% design drawings.





West Coast Trade Report

November 2023

October 2023 - Yes, We Have Not So Many Numbers

First, an apology. As our regular readers know, we have a strict policy of citing only the container statistics reported by the U.S. and Canadian ports we survey. Because of the need to accelerate our publication schedule so we can get you our November newsletter before Thanksgiving Day, we have a bit less information than usual to share about container traffic in October. Moreover, our normally complete TEU tallies for September feature noticeable gaps because the Ports of Baltimore and Miami haven't gotten around to sharing their statistics for that month.

We do observe that the National Retail Federation's Global Port Tracker (NRF/GPT) is expecting the arrival of 1.92 million inbound loads in October, which would be down 4.2% year over year. On the other hand, it would represent a 2.1% gain over the 1.88 million inbound loads the NRF/GPT counted in October 2019.

But here are the container numbers (expressed in TEUs) from the individual ports that have announced their October traffic statistics before our deadline.

In Southern California, the **Port of Long Beach** handled 363,300 inbound loads in October, up 23.6% from a year earlier and 5.0% more than in pre-pandemic October 2019. However, outbound loads (90,073) decreased by 24.8% from last October and were 26.9% below October 2019. Total container traffic (loads and empties) through the port over

the first ten months of this year amounted to 6,577,815, down 17.8% from this point last year but up 5.0% from 2019.

Next door, the 372,455 inbound loads that passed through the **Port of Los Angeles** in October represented a 10.7% gain from a year earlier but remained 5.2% below the volume of inbound loads the port handled in October 2019. Outbound loads (121,277) jumped by 35.2% from October 2022 but were 13.6% below the volume of October 2019. Total container traffic YTD (7,123,900) was down 16.6% from last year and down 9.4% from this point in 2019.

While inbound loads through the two San Pedro Bay ports in October rose 16.7% over a year ago, they were down slightly (-1.6%) from October 2019. Outbound loads, meanwhile, saw a slender 0.9% year-over-year gain but were still down 19.8% from October 2019.

Elsewhere in California, the 73,281 inbound loads that moved through the **Port of Oakland** were the fewest the San Francisco Bay Area port had handled in any previous October since 2016. The 68,974 outbound loads shipped from the port in October were up 3.9% from a year ago but down 21.1% from the volume the port handled in October 2019. Total container traffic so far this year (1,723,319) was down 13.4% year-over-year and 18.3% below the first ten months of 2019. In fact, the East Bay port has handled 12.2% fewer TEUs so far this year than it had over the same



Speed and Service

Expanding rail and digital infrastructure will improve speed to market.



Port of LONG BEACH THE PORT OF CHOICE

Pacific Merchant Shipping Association 475 14th Street, Suite 300, Oakland, CA 94612 510-987-5000 info@pmsaship.com





October Tallies Continued

period ten years ago in 2013.

In the Pacific Northwest, the **Northwest Seaport Alliance Ports of Tacoma and Seattle** handled 100,502 import loads in October, up 5.1% from a year earlier but 8.2% below October 2019. Export loads (54,886) jumped 31.6% but remained 30.8% below the level of October 2019. Total container traffic YTD (2,480,459) was up 0.9% from last year but remained 23.0% below the volume the Washington State ports handled through October of 2019.

Up in British Columbia, the **Port of Vancouver** took in 139,127 inbound loads in October. While that was down 6.7% from a year earlier, it was 2.5% over the number of inbound loads the port handled in October 2019. Outbound loads (66,389) were up 4.5% year-over-year but down 24.0% from October 2019. Total traffic YTD through the Canadian Pacific Coast port (2,569,021) was off by 16.4% from last year and down 10.5% from 2019.

Further north, the **Port of Prince Rupert** endured yet another torpid month. Inbound loads in October (24,168) were down by no less than 47.0% from a year earlier and by 58.1% from October 2019. Outbound loads did see a meager year-over-year increase of 0.6% but were still 30.1% below the volume of outbound loads the British Columbia port saw in October 2019. Total container traffic through the port YTD amounted to 841,497, 32.5% down from last year and 40.7% below the volume reported in the first ten months of 2019.

Back along the Atlantic seaboard, the **Port of Charleston** received 121,155 inbound loads in October. That represented a 0.1% slip from a year earlier but a remarkable 27.1% gain over October 2019. Outbound loads (60,519) were off by 3.9% from last October and down by 13.5% from October 2919. Total container traffic YTD at the South Carolina maritime gateway (2,071,273) was down 12.1% from a year ago and up only 0.4% from the first ten months of 2019.

Down along the Gulf Coast, **Port Houston** handled 174,929 inbound loads in October, down 3.5% from a year earlier but notably up 58.2% over October 2019. Outbound loads (126,011) were up 6.1% year-over-year as well as up 15.2% from October 2019. Total YTD container traffic through the Texas port (3,201,958) was down 4.0% from 2022 but 28.6% ahead of the first ten months of 2019.

For the Record: Semi-Complete September 2023 TEU Numbers

Exhibits 1-3 provide the details on inbound and outbound loads as well as total container traffic (loads plus empties) through the North American ports this newsletter surveys. All of the container numbers are in TEUs.

In Southern California, the **Port of Long Beach** had its busiest September ever, moving a total of 829,429 loaded and empty containers. Inbound loads (408,926) were up 19.3% over last September and, more remarkably, up 15.2% over the number of inbound loads the port handled in pre-pandemic September 2019. Year-to-date traffic of loads and empties through the San Pedro Bay port through September (5,822,666) was 4.5% ahead of the first three-quarters of 2019.

The neighboring **Port of Los Angeles** handled a total of 748,440 containers in September. Of those, 392,608 were inbound loads, up 14.3% year-over-year but 2.4% behind the volume of September 2019. Outbound loads (120,635) jumped 55.3% from a year earlier but remained 7.7% below September 2019. Total YTD container traffic through the port (6,398,126) was down 18.9% from the previous year and 8.9% below September 2019's volume.

The **Port of Oakland** reported 74,428 inbound loads this September, the fewest in any September since 2016. Outbound loads (59,757) were up 9.1% year-over-year but still down 17.1% from September 2019. Total container traffic YTD through the Northern California gateway (1,544,692) was at the lowest level at the three quarters mark since 2009, when the nation was struggling to recover from the Great Recession.

September saw a rare surge in international trade at the Northwest Seaport Alliance **Ports of Tacoma and Seattle**. Import loads (134,642) jumped 31.8% from a year earlier. That left the ports 2.4% ahead of their September 2019 tally of import loads. Export loads, meanwhile, leapt 33.6% year-over-year. But that still left the ports down 24.3% from their export of export loads for September 2019. YTD, total container traffic (2,203,757) was down 16.3% last year and off 24.3% from 2019.

North of the border in British Columbia, the **Port of Vancouver** handled 139,343 inbound loads in September,





down 16.5% year-over-year and down 10.8% from September 2019. Outbound loads (64,192) were up 7.5% from last year but still down 28.9% from the same month in 2019. Total container traffic YTD (2,292,634) was off by 17.1% from last year and by 11.7% from the first three quarters of 2019.

Further north, the Port of Prince Rupert continued to post disappointing results. September inbound loads (30,028) were down 37.4% year-over-year, 53.1% below the level of September 2019, and the lowest number in any September since 2014. Outbound loads (11,561) were admittedly up 1.8% from a year ago but were still down 13.5% from September 2019. Total container traffic YTD (544,074) was down 31.2% from last year's first nine months and 39.3% lower than in the same period in 2019.

On the East Coast, the Port of New York/New Jersey handled a total of 660,553 containers in September, down 21.6% from a year earlier. Inbound loads (339,033) were off by 19.9% from September 2022 but up 7.3% over September 2019. Outbound loads (100,379) trailed the previous September by 2.8% and September 2019 by 13.6%. Total container traffic YTD (5,789,116) was down 21.4% from last year but up 3.0% from the first three-quarters of 2019.

	Sep 2023	Sep 2022	Sep 2021	Sep 2020	Sep 2019
Los Angeles	392,608	343,462	468,959	471,795	402,320
Long Beach	408,926	342,671	370,230	405,618	354,919
San Pedro Bay Totals	801,534	686,133	839,189	877,413	757,239
Oakland	74,428	77,803	82,120	93,914	84,906
NWSA	134,642	102,148	125,917	111,543	131,451
Hueneme	9,420	10,871	10,210	3,197	3,117
San Diego	5,928	5,862	6,493	5,054	6,902
USWC Totals	1,025,952	882,817	1,063,929	1,091,121	983,615
Boston	9,317	7,262	4,960	13,208	11,608
NYNJ	339,033	423,424	379,190	374,649	315,866
Maryland	NOT AVAILABLE	42,993	41,993	46,057	45,026
Virginia	130,073	143,416	152,197	121,115	114,643
S. Carolina	97,331	113,654	98,208	90,399	90,111
Georgia	199,893	210,367	233,275	212,517	183,466
Jaxport	28,376	26,394	25,017	27,736	27,309
P. Everglades	25,692	28,536	27,136	24,835	35,594
Miami	NOT AVAILABLE	41,682	42,186	39,291	35,085
USEC Totals		1,037,728	1,004,162	949,807	858,708
New Orleans	9,130	10,358	8,790	12,565	11,225
Houston	156,161	177,979	135,387	121,508	106,270
USGC Totals	165,291	188,337	144,177	134,073	117,495
Vancouver	139,343	166,819	164,750	156,189	156,289
Prince Rupert	30,028	47,725	46,430	60,601	63,970
British Columbia Totals	169,371	214,544	211,180	216,790	220,259

Source Individual Ports





Exhibit 2

September 2023 - Outbound Loaded TEUs at Selected Ports

ΕX	nı	D.	τ,	

September 2023 - YTD Total TEUs

	Sep 2023	Sep 2022	Sep 2021	Sep 2020	Sep 2019
Los Angeles	120,635	77,680	75,714	130,397	130,769
Long Beach	101,248	112,940	110,787	112,556	123,215
San Pedro Bay Totals	221,883	190,620	186,501	242,953	253,984
Oakland	59,757	54,756	62,203	75,674	72,058
NWSA	61,867	46,315	58,636	66,939	82,148
Hueneme	1,716	3,368	4,376	799	779
San Diego	500	922	791	230	706
USWC Totals	345,723	295,981	312,507	386,595	409,675
Boston	4,916	3,059	3,292	8,053	6,892
NYNJ	100,379	103,263	99,893	114,690	116,231
Maryland	NA	19,296	19,227	17,214	20,320
Virginia	81,515	84,466	80,697	75,526	71,561
S. Carolina	56,296	50,093	61,705	60,245	61,494
Georgia	111,530	100,236	108,900	105,229	107,972
Jaxport	45,044	38,494	46,113	46,324	37,470
Port Everglades	32,210	33,595	31,102	27,685	35,404
Miami	NA	23,518	27,146	23,010	33,964
USEC Totals		456,020	478,075	477,976	491,308
New Orleans	18,496	19,020	14,934	21,959	25,049
Houston	124,739	102,744	69,765	92,415	102,309
USGC Totals	143,235	121,764	84,699	114,374	127,358
Vancouver	64,192	59,724	67,798	89,442	90,304
Prince Rupert	11,561	9,896	12,009	13,687	13,370
British Columbia Totals	75,753	69,620	79,807	103,129	103,674

	Sep 2023	Sep 2022	Sep 2021	Sep 2020	Sep 2019
Los Angeles	6,398,126	7,864,513	8,176,916	6,463,735	7,019,777
Long Beach	5,822,666	7,342,384	7,094,850	5,707,306	5,573,897
NYNJ	5,789,116	7,365,036	6,659,082	5,382,422	5,620,381
Georgia	3,639,216	4,433,685	4,148,117	3,305,832	3,446,998
Houston	2,835,750	2,961,929	2,507,000	2,165,581	2,232,036
Virginia	2,436,860	2,824,871	2,588,064	1,998,931	2,219,103
Vancouver	2,292,634	2,766,140	2,858,235	2,471,116	2,596,151
NWSA	2,203,757	2,633,054	2,841,699	2,419,744	2,909,607
South Carolina	1,836,267	2,103,012	2,019,663	1,677,128	1,846,017
Oakland	1,544,692	1,787,487	1,916,499	1,839,191	1,904,257
Montreal	1,137,638	1,315,711	1,286,831	1,159,196	1,172,244
JaxPort	968,321	978,639	1,053,944	941,922	1,001,024
Miami	NA	900,636	947,062	763,609	845,801
Port Ever- glades	751,740	829,870	788,339	683,591	771,541
Maryland	NA	792,390	779,323	764,213	818,707
Philadel- phia	553,508	580,246	555,161	483,378	461,631
Prince Rupert	544,074	790,559	774,586	814,546	896,459
New Orleans	360,344	325,729	378,660	429,509	480,493
Hueneme	184,679	200,150	160,221	127,144	90,596
Boston	174,472	111,986	152,436	201,636	224,487
San Diego	116,410	119,742	118,756	112,111	107,576
Portland, Oregon	92,128	120,092	71,315	36,533	26

Source Individual Ports





The **Port of Virginia** recorded 130,073 inbound loads in September, down 9.3% from a year earlier but up 13.5% from the pre-pandemic September of 2019. Outbound loads amounted to 81,515, down 3.0% from September 2022 but up 13.9% over September 2019. On a YTD basis, 2,436,860 loads and empties passed through the Atlantic Coast port during this year's first three quarters. That was down 13.7% year-over-year but represented a gain of 9.8% over the same period in 2019.

The **Port of Charleston** reported 97,331 inbound in September, down 14.4% from a year earlier but nonetheless up 8.0% from September 2019. Conversely,

outbound loads (56,296) were up 12.4% from last September but down 8.5% from September 2019. Total container traffic YTD through the South Carolina port (1,836,267) was down by 12.7% from the first three quarters of 2022 but virtually on a par with the 1,846,017 containers the port handled over the same period in 2019.

Georgia's **Port of Savannah** saw 199,893 inbound loads in September, down 5.0% from a year earlier but up 9.0% from September 2019. Outbound loads (111,530) rose 11.3% over the previous year and 3.3% over September 2019. Total container traffic YTD (3,638,216) was off by 17.9% from last year but up 5.6% over the first nine months of 2019.

Exhibit 4

Major USWC Ports Shares of U.S. Mainland Ports Worldwide Container Trade, September 2023

	Trade, September 2023									
	Sep 2023	Sep 2022	Sep 2019	Sep 2013						
Shares of U.S.	Shares of U.S. Mainland Ports Containerized Import Tonnage									
USWC	36.8%	32.1%	38.5%	45.4%						
LA/LB	26.7%	22.5%	28.0%	33.1%						
Oakland	3.2%	3.4%	4.0%	4.5%						
NWSA	4.8%	3.9%	5.3%	6.2%						
Shares of U.S.	Mainland Ports	Containerized	l Import Value							
USWC	43.5%	38.4%	47.0%	54.8%						
LA/LB	33.4%	29.7%	35.5%	42.2%						
Oakland	3.0%	2.8%	3.9%	3.8%						
NWSA	6.0%	4.4%	7.0%	8.1%						
Shares of U.S.	Mainland Conta	inerized Expo	rt Tonnage							
USWC	32.0%	31.7%	36.0%	40.8%						
LA/LB	19.0%	19.3%	20.1%	23.1%						
Oakland	5.3%	5.7%	6.2%	6.6%						
NWSA	6.9%	5.7%	8.3%	9.6%						
Shares of U.S. Mainland Conatainerized Export Value										
USWC	27.5%	25.7%	32.4%	36.2%						
LA/LB	17.0%	16.3%	21.1%	24.4%						
Oakland	5.1%	5.6%	6.1%	5.8%						
NWSA	4.8%	3.2%	4.6%	5.3%						

Source: U.S. Commerce Department.

Exhibit 5

Major USWC Ports Shares of U.S. Mainland Ports Containerized Trade with East Asia, September 2023

	Sep 2023	Sep 2022	Sep 2019	Sep 2013	
Shares of U.S. Mainland Ports Containerized Import Tonnage					
USWC	54.4%	50.8%	56.6%	67.0%	
LA/LB	42.4%	38.6%	43.8%	51.0%	
Oakland	3.7%	3.6%	4.6%	4.6%	
NWSA	7.4%	6.5%	7.7%	9.6%	
Shares of U.S. Mainland Ports Containerized Import Value					
USWC	62.2%	56.3%	65.4%	74.8%	
LA/LB	48.6%	44.9%	50.6%	57.2%	
Oakland	3.6%	3.3%	4.3%	4.2%	
NWSA	8.7%	6.6%	9.9%	11.4%	
Shares of U.S. Mainland Containerized Export Tonnage					
USWC	53.1%	56.1%	58.5%	66.2%	
LA/LB	31.9%	35.2%	34.7%	39.2%	
Oakland	7.9%	8.9%	9.5%	9.6%	
NWSA	12.0%	10.9%	14.2%	15.7%	
Shares of U.S. Mainland Containerized Export Value					
USWC	55.7%	54.6%	63.3%	69.7%	
LA/LB	34.0%	35.6%	42.9%	48.7%	
Oakland	9.5%	10.5%	10.5%	9.7%	
NWSA	11.3%	7.8%	9.3%	10.6%	

Source: U.S. Commerce Department.





Over on the Gulf Coast, **Port Houston** handled 156,161 inbound loads in September, down 12.3% from a year earlier but up 46.9% from September 2019. Outbound loads at the Texas port (124,739) were up 1.4% over last September as well as up 21.9% from September 2019. Total container traffic YTD (2,835,750) was down 4.3% from the same period last year but up 27.0% from the first three quarters of 2019.

The **Port of Everett** in Washington State has experienced a sharp (-50.7%) drop in container traffic over the past twelve months. YTD, the port has handled 8,276 inbound containers, down 53.3% from the 17,713 boxes the port handled through the point last year. Outbound shipments (1,085) were off by 14.8% from the 1,274 containers the port processed through the first three-quarters of 2022. Still, the port has been busier this year than it was in 2019, when its YTD total was 3,251.

We are also seeing a tailing off of container traffic at Oregon's **Port of Portland**. The Columbia River gateway had been showing a strong recovery from a labor dispute that effectively put it out of the container business. From 2015 through 2019, the port managed just 25,538 TEUs. Business started to pick up again in 2020, with 58,066 TEUs followed by 105,989 in 2021 and 171,481 in 2022. However, through the first three quarters of 2023, the box count has been down by 23.3%.

In the Top Port competition through the first three quarters of 2023, **Exhibit 3** attests to news you likely won't see in the East Coast focused media. Specifically, the Port of Los Angeles was the nation's busiest container port through

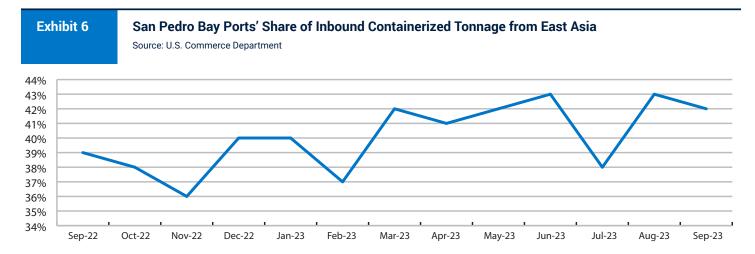
the first nine months of this year, with 6,398,126 loads and empties, easily topping the neighboring Port of Long Beach (5,822,666) and third-place Port of New York/New Jersey (5,789,116).

Container Contents Weights and Values

The figures in **Exhibits 4 and 5** represent the USWC shares of the nation's box trade at mainland U.S. ports. We have tweaked the exhibits to provide a broader historical context by showing how the numbers this September compared with the same month last year as well as in pre-pandemic September 2019 and a decade earlier in September 2013.

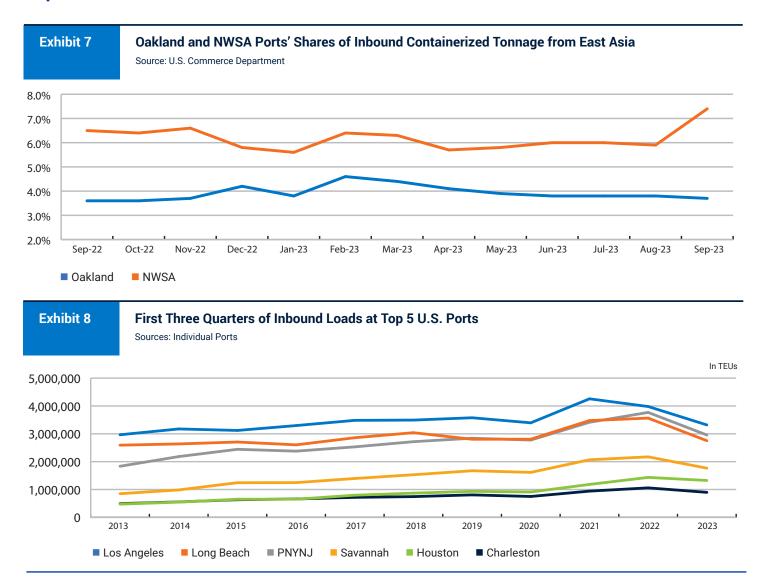
The most evident revelation in these exhibits is that USWC shares of the nation's containerized maritime trade in September are higher than they were a year earlier. Still, they remain well below their shares in the pre-plague September of 2019. Moreover, both exhibits attest to the fact that USWC shares had been in decline for years preceding the Great Disruption brought on by worldwide spread of the COVID-19 virus in early 2020.

We are aware of media reports proclaiming that shippers are flocking back to West Coast ports now that a new longshore labor contract has been ratified. One of the advantages of publishing a monthly newsletter is that we are not under pressure to breathlessly announce "Breaking News!" every day. **Exhibits 6 and 7** offer a more detailed month-by-month view of the past year of USWC shares of inbound containerized tonnage from East Asia. Neither exhibit supports firm conclusions about the direction of trade through USWC ports.









Comparing the First Three-Quarters of Inbound Loads at Top 5 U.S. Ports

Now that we've got the September TEU counts for most of the ports we monitor, we thought it might be interesting to produce a chart (**Exhibit 6**) showing how traffic in inbound loaded containers has progressed over the past ten years. Comparing the first three-quarters of 2023 with the volumes of a decade earlier, the data indicate that inbound loads have increased from as low as 6.2% at the Port of Long Beach and 11.9% at the Port of Los Angeles to as high as 179.1% at Port Houston. Other leading ports recorded far higher growth rates than their Southern California peers. Inbound loads at the Port of New York/

New Jersey grew by 61.2% between 2013 and 2023. The Port of Charleston saw its inbound loads jump by 81.3%,

while the Port of Savannah roughly doubled its volume of inbound loads with a 108.1% bump.

So you think your port does heavy-lifting?

Here is a photo of a stone sarcophagus next to the archeological museum in lerapetra, a city of Crete's south shore that is



Unfinished sarcophagus from Imperial Rome





now primarily known as the center of the greenhouse agriculture that supplies restaurants in Crete and on the Grecian mainland with a year-round supply of the tomatoes, green peppers, cucumbers, and onions that, along with olives and feta cheese that constitute the obligatory six ingredients of the class Greek salad.

The proliferation of greenhouses in this region of Crete was initiated by a Dutch entrepreneur named Paul Kuijpers, who settled here in 1966 and began building greenhouses, much to the amazement of local growers accustomed to their traditional farming practices. His ability to grow his revenue with multiple vegetable harvests every year soon won over even the most obstinate locals. Today, as a Google Earth satellite view of the environs surrounding lerapetra will instantly reveal, the region has become a battle ground for terrain between olive groves and greenhouses. Alas, Kuijpers himself did not live to see the fulfillment of his legacy. He died in an automobile accident near lerapetra in September 1971.

Yet, given the climate forecasting uncertainties growers in the western U.S. are facing, it's a wonder that more of them haven't been moved to grow more of the vegetables under a roof in the more controlled environment of greenhouses such as on Crete, in southern Spain, and in Quebec.

One reason may be intellectual arrogance. Last April, the University of California at Davis hosted a conference sponsored by the U.S. Department of Agriculture on greenhouse technology. Although one of the organizers conceded that: "Cutting-edge research for the sustainability of indoor farming is the future direction", it would seem that the future would have to await until university researchers had finished their work...or at least spent all of their grant money. UC Davis has built experimental greenhouses to study how best to raise various crops, but little progress seems to have been made in commercializing whatever lessons are being learned. By the sharpest of contrasts, much of southeastern Crete is saturated with what used to be called "hot houses".

But, despite the obvious delight this newsletter takes in grammatical asides, alternative farming methods is not the point of the photo. As the inscription next to the massive stone sarcophagus outside the lerapetra museum reveals: "During the Roman period, a thriving trade in sarcophagi

emerged, extending even over very long distances." These sarcophagi were often transported to their destinations as raw or unfinished products which would then be tarted up with filigree to suit the demands of the decedent. Mind you, these are not the wooden coffins typically borne by a half-dozen pallbearers. Moving these basic funeral crates from factory to stone-carving artisans to gravesite involved some serious heavy-lifting.

Will Panama Soon Be Running on Dry?

Even though we had been watching with some annoyance as growing volumes of America's maritime trade with East Asia have been sluiced away through the Panama Canal to competing ports on the East and Gulf Coast, we are neither jubilant nor gleeful about the climate-related catastrophe now unfolding in Panama. Likewise, we are profoundly distressed that the other major all-water route from East Asia to the U.S. is facing what are euphemistically being termed "geopolitical headwinds" because of the prospects of an expanded conflict in the Middle East. Still, we would not be shocked if what is certainly bad news for these competing conduits of maritime trade results in more business, at least in the next few months, for the long-suffering Pacific Coast ports of Canada and the United States.

In Panama, a paucity of rainfall over the past couple of years has caused canal officials to resort to a sequence of increasingly severe restrictions on the canal's use, with limits imposed on the number of vessels being allowed through its locks and on the draft of those vessels that are permitted entry. The drought has prompted several long-term fixes, including building a new dam to collect rainwater. Moving ships through the canal's locks requires an enormous amount of water, enough, it is estimated, to meet the needs of 300,000 Panamanians.

The latest move from the Panama Canal Authority involves a reduction in the number of daily transits from 29 to 25 ships, with the prospect of eventually cutting transits to as few as 18 ships a day by February. That would come close to slashing the canal's vessel capacity by at least 40% and perhaps as much as 50%. Normally, an average of 35 vessels passed through the isthmus shortcut each day.

Containerships enjoy somewhat of an advantage in using the Panama Canal not only because of contractual





obligations but because the newer set of Neopanamax locks opened in 2016 use much less water than the old locks and so are relatively less affected by the latest restrictions. It's the smaller container ships and vessels carrying wet bulk and dry bulk cargos that are chiefly being penalized by the drought. U.S. exports of and liquefied gas are also at risk.

The drought is already affecting maritime trade as ocean carriers and shippers alike are busily revising routes and schedules. East Coast and Gulf Coast ports, which have seen their container volumes swell in recent years, will almost certainly experience considerably lower levels of container traffic. Under different circumstances, cargos that might have traveled from East Asia to East Coast ports might have been rerouted through the Suez Canal, even though that route involves a longer passage time. But

circumstances have changed dramatically in the last few weeks for shippers pondering the use of the Suez Canal. Increased costs of on-board security teams and elevated insurance premiums could dampen maritime trade in the months to come.

In case anyone is interested, here's a photo of what one of the Neopanamax locks looks like when empty. The photo, taken by a PMSA consultant, shows a lock under construction in November 2014, about 18 months before water was added.



It's not a pretty sight.

Jock O'Connell's Commentary:

Thanksgiving, Apple Pie, and Tariffs

It's November, and what could be more appetizing at this time of year than a nice piece of freshly baked apple pie, perhaps with a slice of aged cheddar cheese melting on top? Other than Adam and Eve, it's hard to think of anyone who may dislike apples.

We're also bearing down on Thanksgiving Day, a holiday when apple confections, not to mention apple cider, play an outsized role. So, even though I'm writing this commentary in Istanbul where it may not be easy to find a proper turkey dinner for the occasion, I'm still obsessing about apple pie...and stuffing. (More on the Turkish apple connection a few paragraphs down.)

Because they have a much longer shelf-life than other fruits (see cherries), apples travel well. The U.S. Department of Agriculture estimates that one of every three apples grown in the U.S. is exported. The biggest export market is Mexico followed by Canada. As **Exhibit** A displays, our two North American trading partners have greatly increased their combined slice of the fresh apple export trade to 59.4% last year from 49.9% in 2013. China, incidentally, is not a big market for apples grown in the U.S.

chiefly because China is itself the world's largest grower and exporter of apples. Its share of U.S. apple exports has never much exceeded two percent and more normally lingered around or under one percent.

Washington State (and not the home state of the Big Apple) is America's top apple producer. After storms and spells of very hot weather in 2022 led to a shortfall in that year's crop, growers in the Northwestern state are now looking to see a reversion to normal levels of production in 2023. In an August report, the Washington State Tree Fruit Association anticipated this year's fresh apple crop would be just over 134 million 40-pound boxes. That represents a 29% increase from only 104.3 million boxes in 2022 and 5% above the six-year average yield.

What started as a single orchard in Washington State in the 1820s is now over 175,000 acres of family-run apple farms throughout the state. Even with a lower-volume yield, the 2022 apple crop still had a value of nearly \$2 billion, according to figures from the U.S. Department of Agriculture's National Agricultural Statistics Service.

Washington grows more than 60% of all commercially-





Commentary Continued

grown apples in the U.S. and accounts for by far the largest share of U.S. exports of fresh apples. In 2022, Washington State growers shipped 72.6% of the \$884,290,073 in U.S. fresh apple exports. Second place California held a 9.7% share, while New York State held a meager 1.9% share of the export trade.

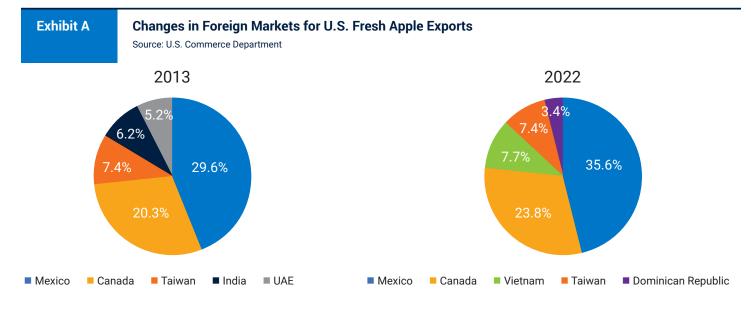
In this century, higher disposable incomes in several developing markets have led to a growing demand for fresh produce, including apples from the USA. Today, Vietnam and the Dominican Republic have joined Mexico and Canada among the leading export markets for fresh American apples.

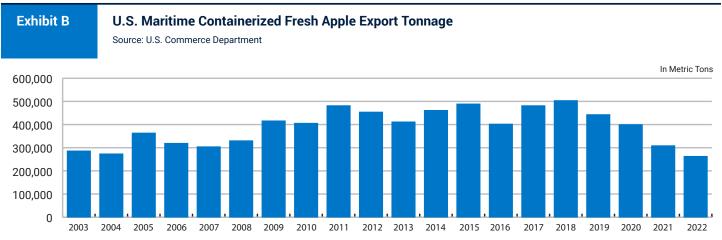
Although most of the apple export trade moves overland to

Mexico and Canada, a significant volume is also shipped overseas in maritime containers. However, it has not lately been a burgeoning trade, as **Exhibit B** attests.

Not surprisingly, as **Exhibit C** shows, the Northwest Seaport Alliance Ports of Tacoma and Seattle handle the preponderance of the nation's seaborne fresh apple export trade.

A plague, bad weather, and currency fluctuations have affected U.S. apple exports, but tariffs have also played a major role in the decline in exports in recent years. Indeed, as a non-essential food product, apples became a popular target for retaliatory duties imposed by U.S. trading partners in response to the tariffs imposed under









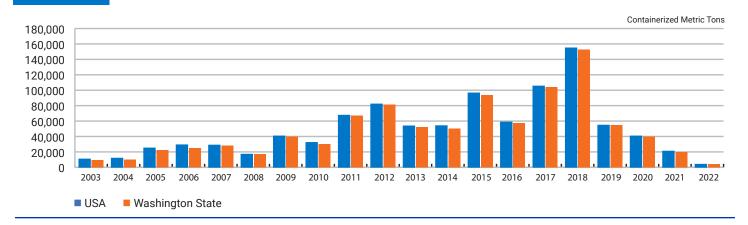
Commentary Continued



Exhibit D

U.S. and Washington State Apple Exports to India

Source: U.S. Commerce Department



the Trump administration. One of the clearest examples of how these tariffs affected U.S. apple exports involved India.

India had been a sizable market for Washington State apples. In 2013, it had absorbed 6.3% of U.S. exports of fresh apples. That share grew to 15.5% in 2018. But then, in March 2018, the Trump administration imposed higher tariffs on Indian steel and aluminum shipments to the U.S. The Indian government countered with heightened duties of as high as 70% on some two dozen U.S. products, including apples. After those retaliatory tariffs went into effect, Washington State apple exports to India plunged, as **Exhibit D** demonstrates.

President Trump contended the tariffs were required to protect U.S. national security, which he claimed had been degraded by a steady decline of the domestic steel and aluminum industries. Trade economists generally disagreed, arguing that the tariffs would not substantially benefit domestic steel and aluminum producers but would instead raise costs on businesses that bought steel and aluminum. That, more notably, included the automobile industry, which vigorously opposed the new tariffs. In the event, the practice of targeting American farm exports by U.S. trading partners led to a \$14.5 billion Market Facilitation Program that helped bail out agricultural exporters for foreign markets lost as a result of the Trump administration's tariffs.





Commentary Continued

India, it should be emphasized, is no minor player in the global economy. It features the world's third highest gross domestic product, and United Nations estimates show that India's population edged past China's this April. The most recent figures reveal that India now has a population of 1.428 billion as opposed to China's 1.425 million. More importantly, India's population is forecast to continue growing, albeit at a much slower pace than in recent decades, while China has been in population decline for several years as a result of the now abandoned one-child policy promoted in the 1980s. By 2050, India's population should reach 1.668 billion, while China is expected to have 1.317 billion people. Worse, by century's end, China's population is forecast at 771 million, half the size of India's anticipated 1.533 billion.

During the G-20 conference in Washington, D.C. this June, Indian Prime Minister Modi announced that his country's tariff increase on apples would be withdrawn effective September 5. It was a welcomed move in the Pacific Northwest but not a painless move on India's part. Because the tariff reduction would take effect just as apple harvests in Kashmir were due to begin, Modi's gesture was intensely resisted by India's domestic growers. (Kashmir produces more than 70% of India's apples and is, in effect, India's Washington State.)

Regaining the U.S. share of India's market could prove difficult. In the past four years, Turkey has emerged as India's leading supplier of fresh apples, with 84% share of total apple imports, followed by Italy, Chile, and Iran. Although Washington State's marketing agents are sounding optimistic about resuming large-scale shipments to India, that market's apple import supply chains have been restructured to accommodate new suppliers. Business connections have withered. Domestic production has also been ramped up, expanding the political leverage of India's fruit growing industry.

Perhaps most challenging to their effort to regain market share is that Washington State growers will need to persuade Indian exporters that they will be reliable, longterm suppliers of premium quality fruit. A November 5 article in *The New York Times* reporting that "President Biden is trailing Donald J. Trump in five of the six most important battleground states one year before the 2024 election" cannot have escaped the attention of India's economic policymakers and agricultural interests.

That kind of news should not instill confidence on the part of India's fresh produce importers. After all, it was Trump's "America First" brand of economic nationalism that prompted the tariff disputes in 2018 that effectively dealt Washington State apple growers out of India's market.

But, in business as in politics, you often get what you pay for (or vote for). Washington State's principal applegrowing regions are east of the Cascades, where the state's more conservative voters reside and where support for the former president remains strong. Trump won both Yakama, the state's largest apple growing county, and Spokane County in the 2020 election.

But let me end on a cheerier note. Yes, Virginia, there indeed was a Johnny Appleseed, although the popular stories about him are almost all wrong. His name was John Chapman, and was a horticulturist and nurseryman born in Massachusetts two years before the Declaration of Independence. He died at age 70 in Fort Wayne, Indiana. In the intervening years, he did not wander the American landscape randomly tossing apple seeds here and there. Instead, he nurtured trees raised in nurseries that would then be sold, usually at a profit in which Chapman shared. Although not a stranger to unwise investments, the image of John Appleseed as a poor wanderer was not true. But in the end, he never made it as far west as Washington State.

So best wishes to all for a happy, healthy Thanksgiving. I'll let you know next month if I manage to find a proper turkey dinner in Istanbul.

Disclaimer: The views expressed in Jock's commentaries are his own and may not reflect the positions of the Pacific Merchant Shipping Association.

NUMBER OF THE MONTH

The amount of money collected by the ports of LA/LB for their clean truck program?

Probably between \$70-90 million.





Big Changes for Seattle after November Election

By Jordan Royer, Vice President, Pacific Merchant Shipping Association

Last week, Seattle voters elected a bunch of new faces to the Seattle City Council, a body that was criticized by many for being ineffective and driven by Far-Left ideology. In polling leading up to the election two things became obvious: 1. People did not like the City Council. 2. They wanted something done about crime, disorder, and homelessness. They also told pollsters that they wanted more police and were concerned with the mass exodus from the Seattle Police Department and long response times (if a response ever came at all).

So, in that context, the results of the election were not all that surprising: in open seats, moderates carried the day. For the three incumbents up for re-election, one survived a scare, another denounced his own call to defund the police by 50 percent and survived, while another lost after flipflopping on a vote to make public drug use illegal.

The bottom line is that six out of nine councilmembers will be new in January. And the ringleader for the last decade of dysfunction – Socialist Kshama Sawant – will be gone, making it far easier for common sense policy solutions to take root. At the very least, the Council Chambers will be far more welcoming to diverse viewpoints.

But the challenges Seattle faces are huge. Like Portland and San Francisco, conservatives nationally have made Seattle the poster child for all that is wrong with progressive-left governance. And while the new Council will still be made up of liberal Democrats, there is a sense that the voters were finally heard and the City needs moderation and a new approach.

Some of the biggest challenges will be restoring downtown to a place where businesses thrive and people feel safe, making investments in roads and bridges, and working with the legislature and other cities to tackle the drug addiction crisis and lack of affordable housing. The new Council needs to follow the Mayor's lead and continue to support a diverse economy with the help of the Port of Seattle and the University of Washington. Making sure high-paying blue-collar jobs in the maritime industrial economy are supported is just as important as supporting the tech sector and others.

The hope is that collegiality will return to City Hall, doors will be open, and ideas will be shared. With new faces and a new year there is hope. And right now, that will have to do.

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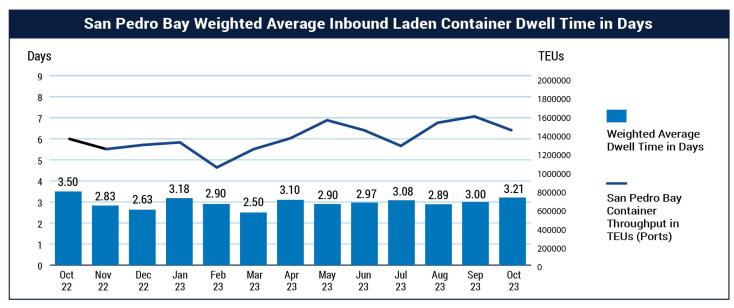
safer whales, and a quieter ocean

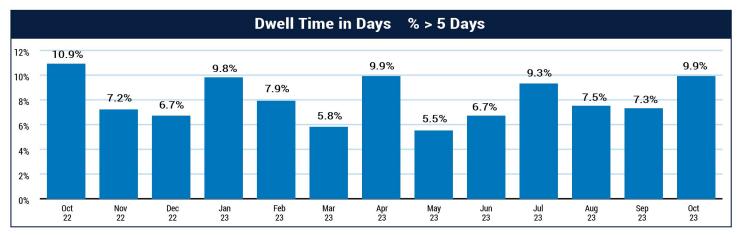


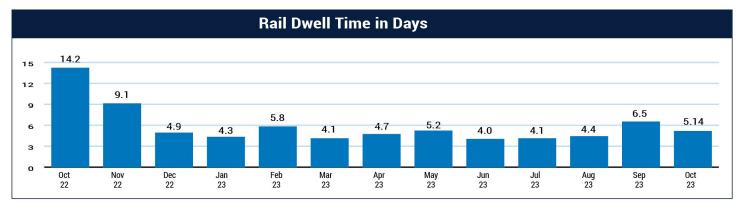




Container Truck Dwell Time Remains Steady, Rail Dwell Time Down in October







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