

GDOT Newsletter

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Volume 67



SUPPORTIVE SERVICES

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
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Thomas County Awarded Grant from Georgia Department of Transportation

Thomas County is one of four counties set to receive grant funding from the Georgia Department of Transportation and the Federal Highway Administration.

The Georgia Department of Transportation, in partnership with the Federal Highway Administration (FHWA), awarded Transportation Alternatives Program (TAP) grants for projects in Ben Hill, Dougherty, Thomas and Worth counties. The grants pay 80% of the project cost and require a 20% local match. The total award amount is a combination of the two.

According to the Georgia Department of Transportation, the goal of the grants, totaling \$2.2 million, is to improve median parks and develop trail and streetscape projects that will enhance pedestrian safety.

Thomas County's grant will focus on right of way needed for sidewalk construction and drainage improvements in the city of Thomasville.

"Strengthening and creating opportunities in rural Georgia is one of my top priorities," said Governor Brian P. Kemp. "The TAP grants awarded are an excellent opportunity for smaller communities and local governments to move alternative transportation projects forward that will have positive and long-lasting benefits for the residents and visitors to rural Georgia."

Georgia DOT Commissioner Russell R. McMurry, P.E., said the Department is proud to partner with FHWA to facilitate and administer the TAP grants.

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Level Up Your Leadership, Ambition & Execution

How to cut to the chase & achieve your business goals

Stuck is the new norm. Most contractors stay stuck at the same level they have been for 2, 5 or even 10 years. These contractors work hard to maintain that level — but remain stagnant with the same salespeople, field employees, project managers, estimators, supervisors, foremen and number of crews. They get stuck in a pattern of doing the same thing over and over again.

They keep bidding on both the same project types and the same customers, somehow still hoping to land better work. They never seem to get ahead, and they continue to complain about low revenue, too many hours, lack of trained employees. They want more — more freedom, time, money, time off and wealth. The question is: How do they get it?

Many construction business owners are not happy with their personal situations and how their companies are performing.

Yes, it pays the bills and keeps them employed, but they're stuck, don't know what to do, and where to begin to properly scale their operations and move to the next level. They feel as if they are trapped in a box. Does this sound like a familiar scenario in your life?

Your business is the outcome and reflection of your actions leading and managing your company. You decide what to do — or not do — to grow. The best construction companies are led by owners and managers who want to always scale and move to a higher level.

What's Holding You Back?

Fear is what holds most people back. They're afraid of making the wrong decisions, and want a guarantee their choices will end up being right without taking any risk. Therefore, they postpone doing what they know they must to break through to the next level. So, they delay, sometimes indefinitely, having to make the hard choices and decisions. What are you afraid of?

I recently met with 50 commercial construction business owners at one of my 2-day mastermind peer groups. Nearly every member of these groups continues to improve, scale, grow, make more money, and increase their investment portfolio.

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About The GDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on GDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



CEI DBE Supportive Services

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