Dear Residents,

Below you will find some information regarding our contingent bulk service agreement with Opticaltel. As you know, we have struggled for some time with very slow internet. However, we find ourselves on the brink of solving that issue. Some of the highlights of the proposed agreement are as follows.

The Cons...

The HOA will commit to \$75 per month per resident fee for internet and T.V.

The fees will become part of the annual dues (annual dues will go up significantly)

The proposed agreement has a clause that allows fees to go up a maximum of 4% per year

The length of the agreement is 10 years

The Pros...

The \$75 covers 300 MB up and 300 MB down speeds 100% fiber (Crazy Fast!)

The agreement also includes two receiver boxes and a super robust channel lineup with over 100 channels and about 75 of them in HD.

Additionally, the system includes about 50 music channels (see lineup below).

Local channels are also included.

The system allows you to record up to 16 channels at one time.

The system allows you to record programs up to three days after they aired (hard to miss a program).

The system has an app that will allow you to watch programs even when you travel.

Opticaltel is proposing to throw in about \$25K to the association for various improvements (they call this a door fee). We can use that for any purpose we choose, does not have to be used for internet or T.V.

Summary!

Several homeowners sent me information on how much they pay for internet and T.V. Keep in mind that this is in most cases very poor internet and average T.V. The average cost associated with these packages is \$155 per month. As you can see, we are proposing to pay \$75 per month for both superior Internet and TV comparable to DIRECTV.

Even though the annual dues will go up, the average homeowner stands to save \$960 per year on internet and T.V. costs. Repeating here; 300 MB down and 300 MB up, superior T.V. and we save \$960 per year. Sign me up!

OPTICALTEL FLEX BULK PACKAGE

Channel Lineup



3 Angels Broadcasting Network		222	Fox Sports 1		1150	NBCSN		1159
A Wealth of Entertainment		1220	Fox Sports 1	HD	150	NBCSN	HD	159
A Wealth of Entertainment	HD	220	Freeform		1180	Nickelodeon		1170
A&E Network		1118	Freeform	HD	180	Nickelodeon	HD	170
A&E Network (E)	HD	118	Fuse	HD	164	One America News Network		1221
AMC		1131	Fusion		1244	One America News Network	HD	221
AMC	HD	131	Fusion	HD	244	Oprah Winfrey Network	HD	189
Animal Planet		1184	FX		1136	Oprah Winfrey Network		1189
Animal Planet	HD	184	FX	HD	136	Outdoor Channel		1396
AXS TV	HD	167	FXX		1125	Outdoor Channel	HD	
AXS TV		1167	FXX	HD	125	Paramount Network	HD	241
BabyFirst TV	HD	823	FYI		1119	Pursuit Channel	HD	393
BET		1124	FYI Channel	HD	119	QVC		1137
BET	HD	124	Galavision Network		273	QVC	HD	137
Boomerang		175	GetTV		373	QVC2	110	1255
Bravo		1129	GODTV	HD	265	OVC2	HD	
Bravo	HD	129	Great American Country		1165	ReelzChannel	110	1299
BYU-TV	HD	223	Great American Country	HD	165	ReelzChannel	HD	
Cartoon Network	HD	176	GSN	110	1116	RFD TV	טוו	231
CNBC	טוו	1208	GSN	HD	116	Smile		263
CNBC	HD	208	Hallmark Channel	110	1185	SyFy		1122
CNN		200	Hallmark Channel	HD	185		HD	122
Comedy Central	טוו	1107	Hallmark Movies & Mysteries	טוו	1187	Syfy TBS	HD	
•	HD			HD			עח	139
Comedy Central	НD	107	Hallmark Movies & Mysteries	пи	187	Telemundo Network		835
Country Music Television	пυ	166	Hillsong Channel		258	Tennis Channel		1400
CSPAN		210	History	ш	1120	Tennis Channel	HD	400
CSPAN2		211	History	HD	120	The Discovery Channel		1182
CSPAN3		212	HLN	HD	202	The Discovery Channel	HD	182
Daystar Television Network	HD	264	Home & Garden Television		1112	The Golf Channel		1401
Disney Channel		1172	Home & Garden Television	HD	112	The Golf Channel	HD	401
Disney Channel	HD	172	Home Shopping Network		84	The Learning Channel		1183
Do-It-Yourself Network		1111	Home Shopping Network 2	HD	226	The Learning Channel	HD	183
Do-It-Yourself Network	HD	111	IFC		1133	The Travel Channel	HD	196
E! Entertainment Television		1114	IFC	HD	133	The Weather Channel		1214
E! Entertainment Television	HD	114	INSP		259	The Weather Channel	HD	214
ENLACE		235	Jewelry Television		1227	Trinity Broadcasting Network		1260
ESPN		1140	Jewelry Television	HD	227	Trinity Broadcasting Network	HD	260
ESPN	HD	140	Jewish Life TV		238	truTV	HD	242
ESPN2		1143	Lifetime		1108	Turner Classic Movies	HD	132
ESPN2	HD	143	Lifetime	HD	108	Turner Network TV	HD	138
ESPNEWS		1142	MavTV		1245	TV Games Network 2		398
ESPNEWS	HD	142	MavTV	HD	245	TV Land		1106
ESPNU		1141	MSNBC		1209	TV Land	HD	106
ESPNU	HD	141	MSNBC	HD	209	Univision Network		270
Eternal Word Television Network		261	MTV - Music Television		1160	USA Network		1105
EVINE Live		134	MTV - Music Television	HD	160	USA Network	HD	105
EWTN Español		262	MTV2: Music Television		1161	Velocity	HD	246
Food Network		1110	MTV2: Music Television	HD	161	VH1		1162
Food Network	HD	110	MTV Live	HD	369	VH1	HD	162
Fox Business		1206	NASA TV	4K	286	WEtv		1128
Fox Business	HD	206	National Geographic USA		1197	WE tv	HD	128
Fox News Channel		1205	National Geographic	HD	197	Youtoo America		256
Fox News Channel	HD		J . ,					

Some restrictions apply. Digital capable equipment is required to receive Digital TV channels. High-definition capable equipment is required to receive high-definition channels. Channel availability, channel number, and content network may change without notice.

10/10/2018







OPTICALTEL FLEX BULK PACKAGE

Channel Lineup



tingray Classic Masters tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6000 6001 6002 6003 6004 6005 6006 6007	Stingray Jukebox Oldies Stingray Kids' Stuff Stingray Latino Tropical Stingray Latino Urbana Stingray Maximum Party Stingray No Fences Stingray Nothin' But 90's	6025 6026 6027 6028
tingray Bluegrass tingray Broadway tingray Chamber Music tingray Classic Masters tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6002 6003 6004 6005 6006	Stingray Latino Tropical Stingray Latino Urbana Stingray Maximum Party Stingray No Fences	6027 6028
tingray Broadway tingray Chamber Music tingray Classic Masters tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6003 6004 6005 6006	Stingray Latino Urbana Stingray Maximum Party Stingray No Fences	6028
tingray Chamber Music tingray Classic Masters tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6004 6005 6006	Stingray Maximum Party Stingray No Fences	
tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6005 6006	Stingray No Fences	
tingray Classic Rock tingray Country Classics tingray Dance Clubbin'	6006	Stingray No Fences	6029
tingray Classic RnB & Soul tingray Classic Rock tingray Country Classics tingray Dance Clubbin' tingray Easy Listening		Ctinaray Nothin' Put 00's	6030
tingray Country Classics tingray Dance Clubbin'	6007	Sungray Nounin but 903	6031
tingray Dance Clubbin'		Stingray Pop Adult	6032
tingray Dance Clubbin'	6008	Stingray Pop Classics	6033
<u> </u>	6009	Stingray Retro Latino	6034
	6010	Stingray Rock	6035
tingray Eclectic Electronic	6011	Stingray Rock Alternative	6036
tingray Everything 80's	6012	Stingray Rock Alternative	6037
tingray Flashback 70's	6013	Stingray Rock en Español	6038
tingray Folk Roots	6014	Stingray Romance Latino	6039
tingray Gospel	6015	Stingray Smooth Jazz	6040
tingray Groove Disco & Funk	6016	Stingray Soul Storm	6041
tingray Heavy Metal	6017	Stingray The Blues	6042
tingray Hip Hop	6018	Stingray The Chill Lounge	6043
tingray Hit List	6019	Stingray The Light	6044
tingray Holiday Hits	6020	Stingray The Spa	6045
tingray Hot Country	6021	Stingray Today's Latin Pop	6046
tingray Hot Country	6022	Stingray Urban Beats	6047
tingray Jazz Masters	6023	Stingray Y2K	6048
tingray Jazz Now	6024	Stinging 1210	0040
ungray sazz Now	0024		
	'n		
OCAL CHANNELS INCLUDE	:D		

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Below is the spreadsheet showing average internet and T.V. costs. I wanted to show this so people would see where I got my numbers. In some cases, I was not provided the itemized amounts, so I simply provided the totals.

	Internet	T.V.	Total
	74	140	214
	45	0	45
	35	130	165
	38.06	75.44	113.5
	45	165.63	210.63
	75		216
	80	70	150
	55		55
			140
	55	155	210
			165
	50	135	185
			1869.13
Average Total			155.76