



09 May 2025

BENCHMARK INTEREST RATES AND YIELD CURVE

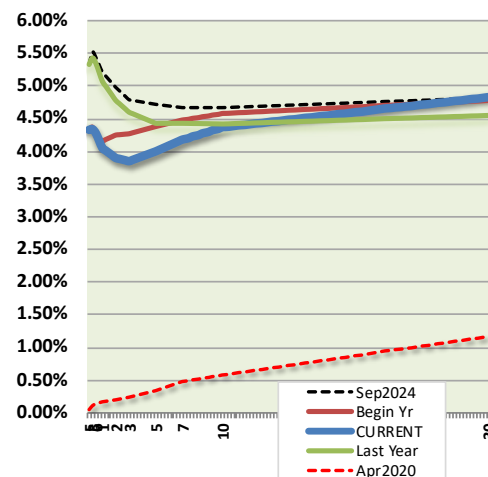
US Treasury Rates-

	THIS WK	LAST MO	YR END	LAST YR	CHANGES SINCE		
	5/8/25	4/8/25	12/31/24	5/8/24	This Yr	Last Yr	This Cycle*
Prime	7.50%	7.50%	7.50%	8.50%	0.00%	-1.00%	-1.00%
Fed Funds	4.33%	4.33%	4.33%	5.33%	0.00%	-1.00%	-1.00%
3mo	4.34%	4.31%	4.37%	5.43%	-0.03%	-1.09%	-1.18%
6mo	4.28%	4.14%	4.24%	5.35%	0.04%	-1.07%	-1.16%
1yr	4.05%	3.83%	4.16%	5.07%	-0.11%	-1.02%	-1.16%
2yr	3.90%	3.71%	4.25%	4.78%	-0.35%	-0.88%	-1.08%
3yr	3.85%	3.71%	4.27%	4.60%	-0.42%	-0.75%	-0.94%
5yr	4.00%	3.88%	4.38%	4.43%	-0.38%	-0.43%	-0.72%
7yr	4.18%	4.05%	4.48%	4.43%	-0.30%	-0.25%	-0.49%
10yr	4.37%	4.26%	4.58%	4.42%	-0.21%	-0.05%	-0.30%
30yr	4.83%	4.71%	4.78%	4.55%	0.05%	0.28%	0.01%

Slope of the Yield Curve-

2yr-3mo	-0.44%	-0.60%	-0.12%	-0.65%	-0.32%	0.21%	0.10%
5yr-2yr	0.10%	0.17%	0.13%	-0.35%	-0.03%	0.45%	0.36%
10yr-5yr	0.37%	0.38%	0.20%	-0.01%	0.17%	0.38%	0.42%
10yr-3mo	0.03%	-0.05%	0.21%	-1.01%	-0.18%	1.04%	0.88%

YIELD CURVE ASSESSMENT



*Since Sep 2024

ECONOMIC UPDATE AND ANALYSIS

FRB CITES "UNCERTAINTY" AS POLICY-MAKERS HOLDS KEY OVERNIGHT RATE STEADY

Federal Reserve policy-makers seem to be firmly in a wait-and-see mode as they left their key interest rate unchanged again while suggesting they have no plan to lower it soon.

In question are the proposed sweeping tariffs that could temporarily raise the risks of both another inflation spike and slower economic growth. The decision leaves the Fed's benchmark short-term rate at a range of 4.25% to 4.5% for a third straight meeting.

The central bank lowered the rate by a percentage point late last year as a pandemic-related price surge eased. Now, the FOMC has found itself between a rock and a hard place. To lower rates too much, too soon would ignite higher inflation but stronger economic growth. To lower rates too little, too late would help to stabilize and lower inflation but weaken economic growth.

"We are comfortable with our policy stance," Fed Chairman Powell said at a May 7 press conference. "We think right now the appropriate thing to do is to wait and see how things evolve. There's so much uncertainty."

It added "economic activity has continued to expand at a solid pace" and the job market remains "solid" while inflation "remains somewhat elevated." That doesn't sound like a Fed poised to lower rates in the short term.

Key Economic Indicators for Banks, Thrifts & Credit Unions-

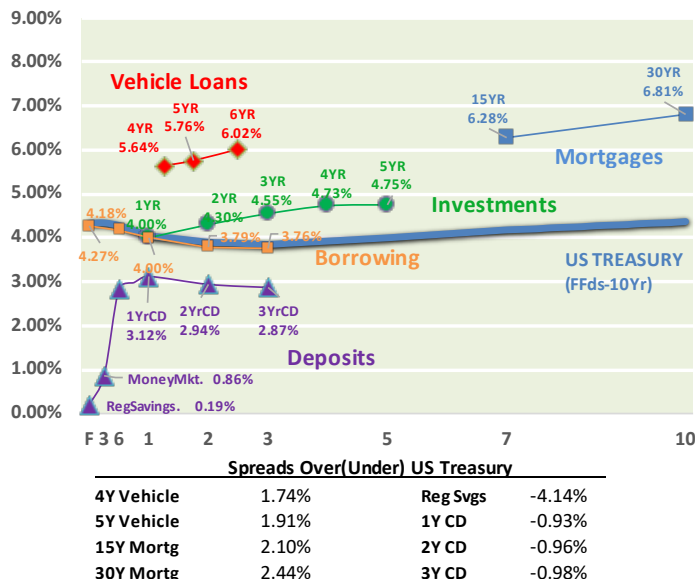
		LATEST	CURRENT	PREV
GDP	QoQ	Q1-25 1st	-0.3%	2.4%
GDP - YTD	Annl	Q1-25 1st	-0.3%	2.5%
Consumer Spending	QoQ	Q1-25 1st	1.8%	4.0%
Consumer Spending YTD	Annl	Q1-25 1st	1.8%	3.1%
Unemployment Rate	Mo	April	4.0%	4.2%
Underemployment Rate	Mo	April	7.8%	7.9%
Participation Rate	Mo	April	62.6%	62.5%
Wholesale Inflation	YoY	March	2.7%	3.2%
Consumer Inflation	YoY	March	2.4%	2.8%
Core Inflation	YoY	March	2.8%	3.1%
Consumer Credit	Annual	March	1.7%	-0.2%
Retail Sales	YoY	March	2.8%	1.8%
Vehicle Sales	Annl (Mil)	March	18.2	16.5
Home Sales	Annl (Mil)	March	4.744	4.917
Home Prices (Natl Avg)	YoY	February	3.9%	4.1%

Key Consumer Market Data-

	THIS WK	YR END	PCT CHANGES	
	5/8/25	12/31/24	YTD	12Mos
DJIA	41,368	42,544	-2.8%	4.7%
S&P 500	5,664	5,881	-3.7%	8.5%
NASDAQ	17,928	19,310	-7.2%	9.7%
Crude Oil	61.12	71.72	-14.8%	-21.8%
Avg Gasoline	3.15	3.13	0.6%	-13.6%
Gold	3,337	2,641	26.4%	41.8%

AVERAGE CREDIT UNION RATES, RATE SENSITIVITIES AND RELATIVE VALUE

	THIS WK	CHG IN MKT SINCE		RATE SENSITIVITY	
	5/8/25	YTD	2024 High	Bmk Decline	RS
Classic CC	13.10%	-0.07%	-0.27%	-1.00%	27%
Platinum CC	12.53%	-0.14%	-0.49%	-1.00%	49%
48mo Veh	5.64%	-0.24%	-0.57%	0.26%	-219%
60mo Veh	5.76%	-0.23%	-0.57%	0.38%	-150%
72mo Veh	6.02%	-0.24%	-0.58%	0.46%	-127%
HE LOC	7.59%	-0.26%	-0.86%	-1.00%	86%
10yr HE	7.28%	-0.12%	-0.26%	-1.00%	26%
15yr FRM	6.28%	-0.13%	-0.48%	-0.82%	59%
30yr FRM	6.81%	-0.07%	-0.95%	-0.61%	156%
Sh Drafts	0.13%	0.00%	0.01%	-1.00%	-1%
Reg Svgs	0.19%	0.00%	0.00%	-1.00%	0%
MMkt-10k	0.86%	-0.01%	-0.05%	-1.00%	5%
MMkt-50k	1.16%	-0.01%	-0.07%	-1.00%	7%
6mo CD	2.84%	-0.06%	-0.19%	-0.40%	47%
1yr CD	3.12%	-0.05%	-0.28%	-0.04%	700%
2yr CD	2.94%	0.01%	-0.12%	0.26%	-46%
3yr CD	2.87%	0.03%	-0.05%	0.38%	-13%


STRATEGICALLY SPEAKING

In a statement after a two-day meeting, the Fed gave a nod to theeconomy's first-quarter contraction, noting tariff-related imports "have affected the data." But that doesn't seem accurate given that most of the tariffs haven't had that much time to 'kick in'.

But the Fed suggested that the risks posed by import fees could ratchet higher. "Uncertainty about the economic outlook has increased further," the Fed said. "The (Fed) is attentive to both sides of its dual mandate and judges that the risks of higher unemployment and higher inflation have risen."

But the first-quarter contraction is more a result of the Administration's mandate to lower federal spending and waste. During Q1-25, government spending declined -5.1% as consumer spending increased 1.8% and private investment advanced a remarkable 21.9%.

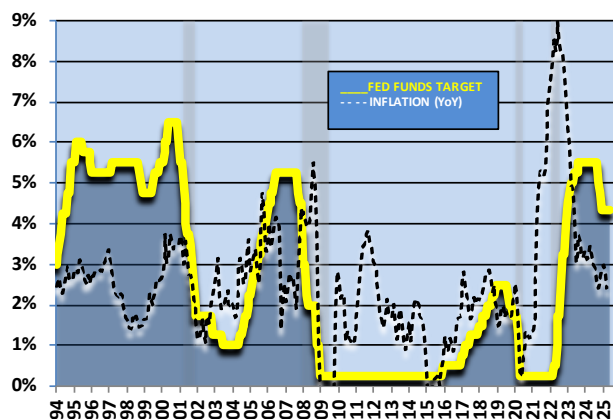
Between 2022-2024, the nation's GDP was impacted from the pace of government spending exceeding consumer spending in nine of ten quarters. Therefore, first-quarter "contraction" is mostly a result from the drop in government spending rather than core consumer behavior.

We find that, while the government reports GDP averaged 2.6% between 2022-2024, when assessing Core GDP (excluding the bias of \$5 trillion in government spending that overstated growth), the nation's true GDP averaged only 0.6% with three incidents of negative growth. That also puts Core GDP advancing between 3.6% to 4.3% during Q1-25 - versus the reported -0.3%

ECONOMIC RELEASES

RELEASES THIS WEEK:	Latest	Projected	Previous
Consumer Credit (Mar, MoM Chg)	+\$10.17B	+\$7.0B	-\$0.81B
FOMC Announcement	4.3%-4.5%	4.3%-4.5%	4.3%-4.5%

RELEASES FOR UPCOMING WEEK:	Projected	Previous
Consumer Inflation (Apr, YoY)	2.8%	2.8%
Wholesale Inflation (Apr, YoY)	3.1%	2.7%
Retail Sales (Apr, YoY)	1.1%	4.9%

US Federal Funds Rate
 HISTORICAL FEDERAL FUNDS RATE




THE ECONOMY AND STRATEGIC ASSESSMENT

CURRENT PROFILE

Growth Outlook

Slower pace nationally with pockets of stronger demand and spending

Inflation

More members living paycheck -to-paycheck. This dilutes purchasing power and discretionary spending

Household Wealth

Boosted by improvement in capital market, home values and stable wage growth

IMPACT ON OUTLOOK

Growth

Local demand should be sufficient to satisfy pending loan and deposit growth

Inflation and Household Wealth

Expect pace of inflation to range between 2.3% to 2.9% .. Pace of home prices should slow ... Expect pockets of course correction in credit markets

Credit Risk and Liquidity

Two biggest concerns mounting delinquency & cash flow mismatch

IMPACT ON DEMAND

Growth and Liquidity

Volatility in core deposits remains thus creating unable share growth and potential mismatch between loan/share growth capacity

Credit Demand

Slight fluctuation between A- and C-quality loan applications. Pressure to compromise U/W should be avoided

Share Growth

Volatile core deposits and organic growth will determine permissible loan growth

ENTERPRISE RISK EXPOSURE AND STRATEGIC ASSESSMENT

ASSET & NET WORTH

Growth & Capitalization

Efforts should focus on net worth with growth tied to retaining a well-capitalized net worth (>7%)

Balance Sheet Allocation

Must have limited complexity but capable to adjust due to economic, risk pressure and reallocation

Liquidity

Monitor mismatch between loan and share growth .. Core deposit volatility continues in market ... Loan growth is dependent on share growth

RISK EXPOSURES

Enterprise Risk

To garner best balance between financial and member service, the focus must take into account all risk exposures

Interest Rate Risk

Retain risk-to-ST earnings no greater than -10% to -12% given +/-100bp shift and risk-to-LT earnings no greater than -30% given +/-300bp shift

Liquidity Risk

Retail surplus-to-assets no less than 9%; ST Funding no less than 12%

CREDIT MITIGATION

Credit Risk Exposure

High priority in 2025 ... 87% of new origination must be B+-quality or better ...

Allocation and Average Life

Prime quality must be no less than 92% of portfolio .. Average life must range between 2.7 and 3.1 years

Recommend risk classifications of A+ (730+), A (680-729, B (640-679, C (620-639

Loss exposure of Sub-prime may not dilute net worth below 7%

INTEREST RATES, PRICING SPREADS AND STRATEGIC ASSESSMENT

MARKET RATES

Benchmarks

Downward pressure on most treasury benchmarks with greater volatility on the long-end of the curve

Market Rates

Consumer rates will not experience as great a downward pressure as benchmarks... potential to 25 to 30 bp decline in vehicle loan rates

Greater volatility in mortgage rates with range between 6% to 7%

No change in core deposit rates but lower term CD rates

PRICING SPREADS

Effect on Pricing Spreads

Any downward shift in asset rates will be slower than benchmarks therefore relative value of credit -risk asset should increase.

No exposure in core deposit rates will see increase in relative value of core shares ... Improved liquidity profile and downward pressure on term rates should narrow funding spreads and potentially minimize the impact and need of promotional term CDs.

Largest impact from downward pressure comes from overnight cash

ALLOCATION & RETURN

Risk Allocation Metrics

Surplus-to-Assets: >9%
ST Funds-to-Assets: >12%

Vehicle-to-Loans: >60%<75%
RE Loans-to-Loans: >25%<50%
RE Loans-to-Net Worth: <275%

Core-to-Shares: >75%
Term-to-Shares: <20%

"Misery" Index: <0.80%

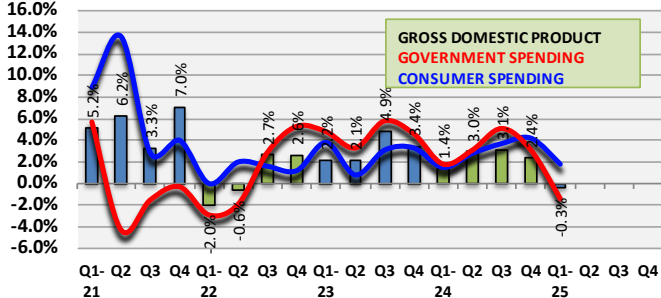
Outlook on Return

Marginal loan rates still higher than portfolio yields so even fewer originations might increase revenue



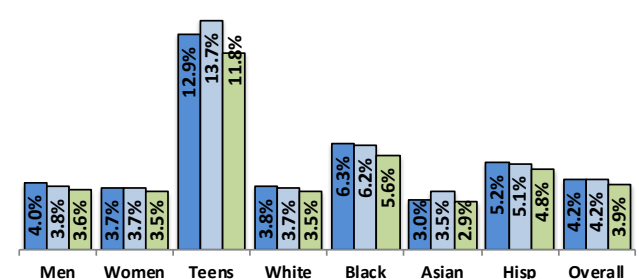
GROSS DOMESTIC PRODUCT

QUARTERLY CHANGE GDP COMPARED TO PERSONAL & GOVERNMENT SPENDING



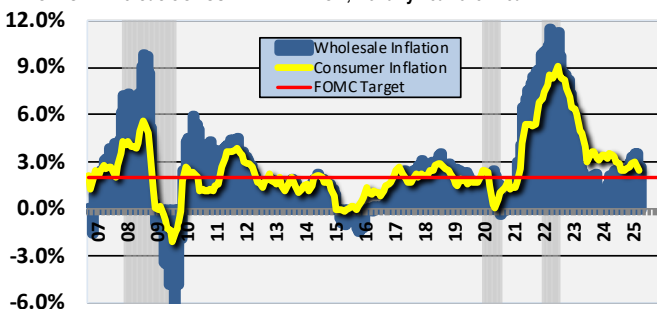
UNEMPLOYMENT BY DEMOGRAPHIC

CURRENT, LAST MONTH and ONE YEAR AGO



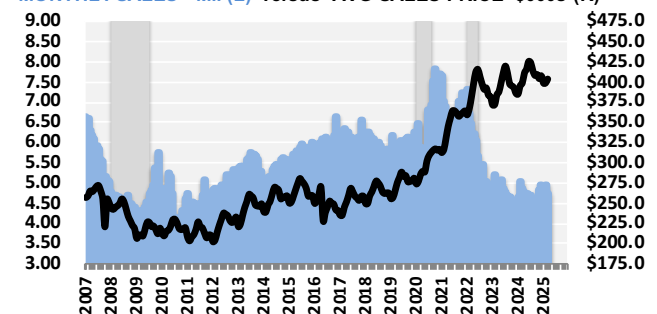
INFLATION PROFILE

WHOLESALE versus CONSUMER INFLATION, Monthly Year-over-Year



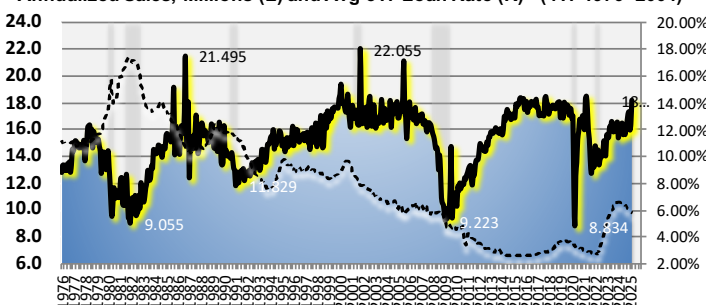
TOTAL HOME SALES

MONTHLY SALES - Mil (L) versus AVG SALES PRICE -\$000s (R)



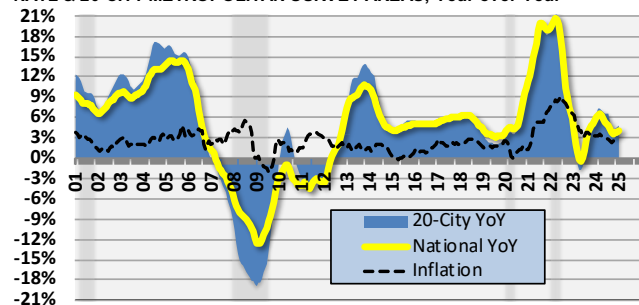
VEHICLE SALES

Annualized Sales, Millions (L) and Avg 5Yr Loan Rate (R) - (4Yr 1976 -2004)



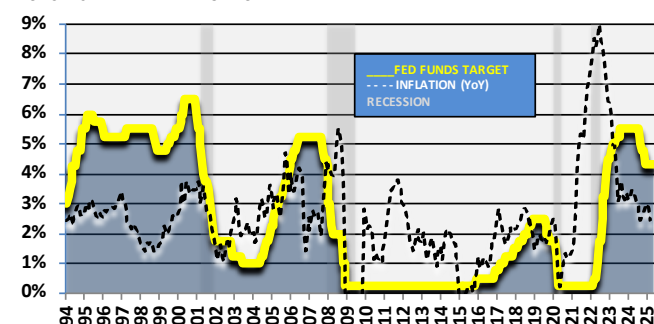
S&P CL CASE-SHILLER HOME PRICE INDEX

NATL & 20-CITY METROPOLITAN SURVEY AREAS, Year-over-Year



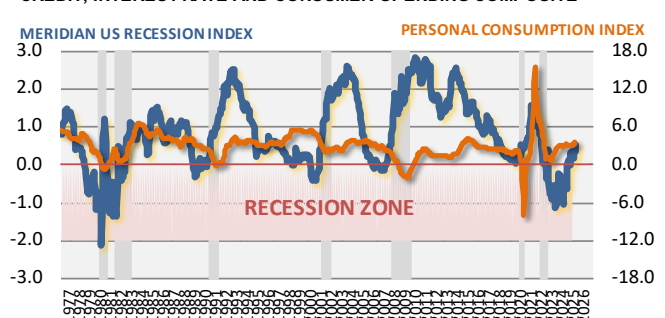
US FEDERAL FUNDS RATE

HISTORICAL FEDERAL FUNDS RATE



MERIDIAN US RECESSION INDEX™

CREDIT, INTEREST RATE AND CONSUMER SPENDING COMPOSITE





ECONOMIC CALENDAR

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
APRIL 7 Consumer Credit -0.2%	8	9 FOMC Minutes	10 Jobless Claims 223k Cont'd Claims 1.85M Consumer Inflation 2.4%	11 Wholesale Inflation	12
14	15	16 Retail Sales 4.6%	17 Jobless Claims 215k Cont'd Claims 1.89M	18	19
21 Leading Indicators -0.7%	22	23 New Home Sales 724k FRB Beige Book	24 Jobless Claims 222k Cont'd Claims 1.84M Existing Home Sales 4.02M	25	26
28	29 Home Prices +3.8%	30 GDP (Q1-25, 1st) -0.3%	MAY 01 Jobless Claims 241k Cont'd Claims 1.9M	2 Unemployment 4.2% Non-farm Payrolls +177k Private Payrolls +167k Participation Rate 62.6%	3
5	6	7 FOMC Announcement Consumer Credit +\$10.17B	8 Jobless Claims 228k Cont'd Claims 1.88M	9	10
12	13 Consumer Inflation	14	15 Jobless Claims Cont'd Claims Retail Sales Wholesale Inflation	16	17
19 Leading Indicators	20	21	22 Jobless Claims Cont'd Claims Existing Home Sales	23 New Home Sales	24
26 MEMORIAL DAY HOLIDAY	27 Home Prices Consumer Confidence	28 FOMC Minutes	29 Jobless Claims Cont'd Claims GDP (Q1, 2nd)	30	31
JUNE 2	3	4 FRM Beige Book	5 Jobless Claims Cont'd Claims	6 Unemployment Non-farm Payrolls Private Payrolls Participation Rate	7



ECONOMIC FORECAST

April 2025
(Updated April 19, 2025)

	2024				2025				2026			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4

ECONOMIC OUTLOOK

Economic Growth-

GDP - (QoQ)	1.6%	3.0%	3.1%	2.4%	0.2%	0.4%	-0.1%	0.7%	1.0%	1.0%	1.4%	1.5%
GDP - (YTD)	1.6%	2.3%	2.6%	2.5%	0.2%	0.3%	0.2%	0.3%	1.0%	1.0%	1.1%	1.3%
Consumer Spding (YTD)	1.9%	2.8%	3.7%	4.0%	0.5%	0.8%	0.1%	0.1%	0.0%	0.5%	0.8%	1.2%
	1.9%	2.4%	2.8%	3.1%	0.5%	0.7%	0.5%	0.4%	0.0%	0.3%	0.4%	0.8%
Govt Spending (YTD)	1.8%	3.1%	5.1%	3.1%	-0.4%	-1.4%	0.8%	-0.2%	0.0%	0.0%	0.0%	-0.2%
	1.8%	2.5%	3.3%	3.3%	-0.4%	-0.9%	-0.3%	-0.3%	0.0%	0.0%	0.0%	-0.1%

Consumer Wealth-

Unemployment	3.8%	4.0%	4.2%	4.2%	4.1%	4.4%	4.9%	5.0%	5.0%	5.1%	4.9%	4.7%
Cons Inflation	3.2%	3.2%	2.6%	2.7%	2.8%	3.1%	3.8%	4.0%	3.7%	3.2%	3.1%	3.1%
Home Prices	6.3%	6.3%	5.0%	4.0%	3.5%	3.4%	3.0%	3.0%	2.8%	2.8%	3.0%	3.1%

SINGLE FAMILY HOME & VEHICLE LOAN MARKETS

Home Sales (Mils)-

Home Sales	4.863	4.740	4.605	4.842	4.862	4.857	1.600	5.156	5.159	5.177	5.253	5.319
Existing Homes	4.200	4.047	3.893	4.163	4.178	4.160	0.870	4.409	4.398	4.421	4.475	4.533
New Homes	0.663	0.693	0.712	0.679	0.684	0.697	0.730	0.747	0.761	0.756	0.778	0.786

Mortgage Originations (Mils)

Single Family	1.076	1.203	1.343	1.427	1.068	1.533	1.636	1.554	1.539	1.732	1.674	1.585
Purchase App	0.773	0.880	0.924	0.780	0.690	0.924	0.963	0.900	0.866	1.054	1.033	0.941
Refi Apps	0.303	0.323	0.419	0.647	0.378	0.609	0.673	0.654	0.673	0.678	0.641	0.644
Refi Share	28%	27%	31%	45%	35%	40%	41%	42%	44%	39%	38%	41%

Vehicle Sales (Mils)-

Vehicle Sales	15.6	16.0	16.3	17.0	18.0	17.3	17.1	17.0	16.9	17.0	17.1	17.0
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MARKET RATE OUTLOOK

Benchmark Rates-

Prime	8.5%	8.5%	8.0%	7.3%	7.3%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Fed Funds	5.4%	5.4%	4.9%	4.3%	4.3%	4.3%	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%
3yr UST	4.6%	4.1%	4.0%	4.2%	3.9%	3.8%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%
7yr UST	4.4%	3.8%	4.2%	4.2%	4.2%	4.1%	4.0%	4.0%	3.9%	3.9%	3.9%	4.0%
10yr UST	4.2%	4.4%	3.9%	4.3%	4.5%	4.5%	4.4%	4.4%	4.3%	4.3%	4.3%	4.5%

Market Rates-

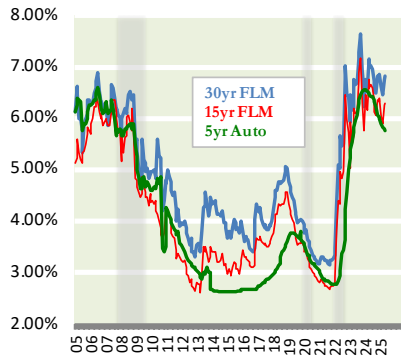
5yr Veh Loan	6.6%	6.5%	6.3%	6.3%	5.9%	5.8%	5.8%	5.7%	5.7%	5.7%	5.7%	5.7%
15yr 1st Mortg	6.5%	6.6%	5.8%	6.3%	5.9%	6.0%	6.0%	5.9%	5.9%	5.9%	5.8%	5.8%
30yr 1st Mortg	6.7%	7.0%	6.5%	6.6%	6.8%	7.0%	80.0%	6.7%	6.6%	6.6%	6.5%	6.4%
Regular Svgs	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%
1Yr Term CD	3.4%	3.4%	3.3%	3.2%	3.1%	3.1%	3.0%	3.0%	3.0%	3.0%	2.9%	2.9%



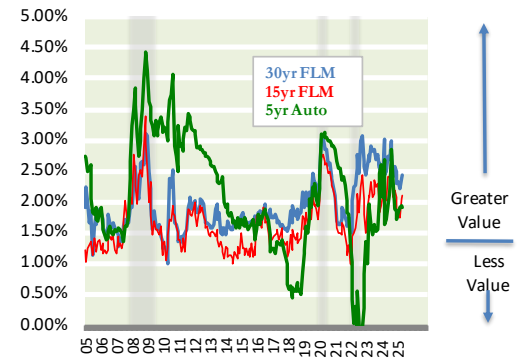
INDICATIVE PRICING SPREADS AND RELATIVE VALUE OF INVESTMENT OPTIONS

From: To:	30yr FLM 10Yr UST	15yr FLM 7Yr UST	5yr Vehicle 2Yr UST
Current	2.44%	2.10%	1.91%
Apr-25	2.37%	2.06%	1.95%
Mar-25	2.23%	1.76%	1.91%
Feb-25	2.32%	1.87%	1.84%
Jan-25	2.29%	1.89%	1.71%
Dec-24	2.48%	2.09%	1.87%
Nov-24	2.58%	2.20%	1.88%
Oct-24	2.40%	2.08%	2.34%
Sep-24	2.79%	2.54%	2.85%
Aug-24	2.99%	2.73%	2.75%
Jul-24	2.70%	2.42%	2.15%
Jun-24	2.74%	2.40%	1.95%
May-24	2.50%	2.03%	1.72%

AVG "A"-PAPER MARKET RATES

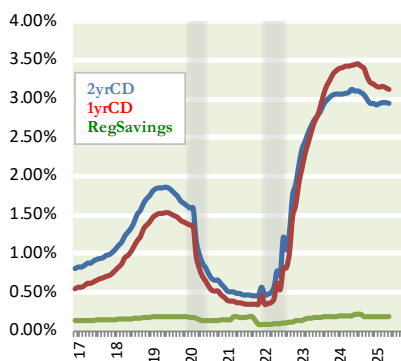


"A"-PAPER PRICING SPREADS

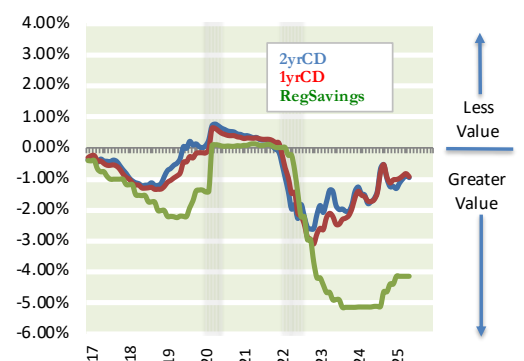


From: To:	RegSvgs FFds	1yr CD 1Yr UST	2yr CD 2Yr UST
Current	-4.14%	-0.93%	-0.96%
Apr-25	-4.14%	-0.83%	-0.89%
Mar-25	-4.14%	-0.90%	-1.00%
Feb-25	-4.14%	-0.98%	-1.13%
Jan-25	-4.14%	-1.02%	-1.31%
Dec-24	-4.39%	-1.03%	-1.24%
Nov-24	-4.39%	-1.13%	-1.25%
Oct-24	-4.64%	-0.94%	-0.99%
Sep-24	-4.64%	-0.54%	-0.54%
Aug-24	-5.11%	-0.79%	-0.67%
Jul-24	-5.11%	-1.45%	-1.40%
Jun-24	-5.11%	-1.67%	-1.64%
May-24	-5.13%	-1.73%	-1.74%

AVG DEPOSIT MARKET RATES



AVG DEPOSIT PRICING SPREADS



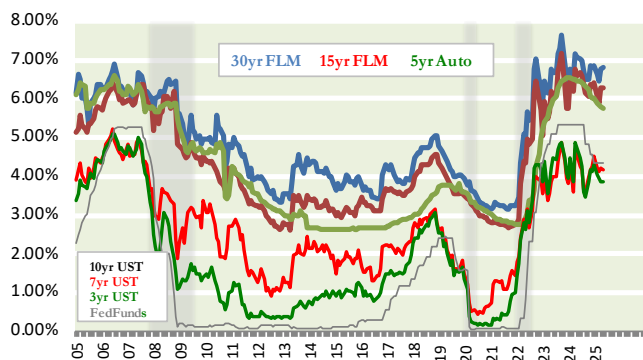
INDICATIVE INTEREST SPREADS AND MATCHED FUNDING MATRICES

		Cash	1yr Agy	2yr Agy	3yr Agy	4yr Agy	5yr Agy	5yr New Veh	5yr Used Veh	15yr Mortgage	30yr Mortgage
		4.33%	4.00%	4.30%	4.55%	4.73%	4.75%	5.76%	5.91%	6.28%	6.81%
Share Draft	0.13%	4.20%	3.87%	4.17%	4.42%	4.60%	4.62%	5.63%	5.78%	6.15%	6.68%
Regular Savings	0.19%	4.14%	3.81%	4.11%	4.36%	4.54%	4.56%	5.57%	5.72%	6.09%	6.62%
Money Market	0.86%	3.47%	3.14%	3.44%	3.69%	3.87%	3.89%	4.90%	5.05%	5.42%	5.95%
FHLB Overnight	4.37%	-0.04%	-0.37%	-0.07%	0.18%	0.36%	0.38%	1.39%	1.54%	1.91%	2.44%
Catalyst Settlement	5.50%	-1.17%	-1.50%	-1.20%	-0.95%	-0.77%	-0.75%	0.26%	0.41%	0.78%	1.31%
6mo Term CD	3.04%	1.29%	0.96%	1.26%	1.51%	1.69%	1.71%	2.72%	2.87%	3.24%	3.77%
6mo FHLB Term	4.17%	0.16%	-0.17%	0.13%	0.38%	0.56%	0.58%	1.59%	1.74%	2.11%	2.64%
6mo Catalyst Term	4.79%	-0.46%	-0.79%	-0.49%	-0.24%	-0.06%	-0.04%	0.97%	1.12%	1.49%	2.02%
1yr Term CD	4.07%	0.26%	-0.07%	0.23%	0.48%	0.66%	0.68%	1.69%	1.84%	2.21%	2.74%
1yr FHLB Term	3.95%	0.38%	0.05%	0.35%	0.60%	0.78%	0.80%	1.81%	1.96%	2.33%	2.86%
2yr Term CD	3.95%	0.38%	0.05%	0.35%	0.60%	0.78%	0.80%	1.81%	1.96%	2.33%	2.86%
2yr FHLB Term	3.80%	0.53%	0.20%	0.50%	0.75%	0.93%	0.95%	1.96%	2.11%	2.48%	3.01%
3yr Term CD	3.96%	0.37%	0.04%	0.34%	0.59%	0.77%	0.79%	1.80%	1.95%	2.32%	2.85%
3yr FHLB Term	3.85%	0.48%	0.15%	0.45%	0.70%	0.88%	0.90%	1.91%	2.06%	2.43%	2.96%
7yr FHLB Term	4.30%	0.03%	-0.30%	0.00%	0.25%	0.43%	0.45%	1.46%	1.61%	1.98%	2.51%
10yr FHLB Term	4.55%	-0.22%	-0.55%	-0.25%	0.00%	0.18%	0.20%	1.21%	1.36%	1.73%	2.26%

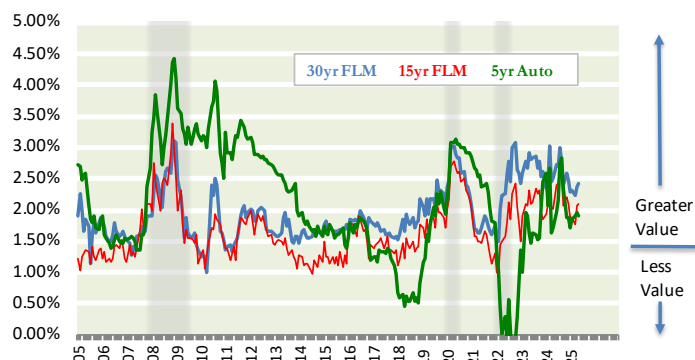
STRATEGIC ASSESSMENT OF INVESTMENT AND FUNDING OPTIONS, RELATIVE VALUE AND PRICING SPREADS

RELATIVE VALUE OF MARGINAL INVESTMENT OPTIONS

"A"-PAPER MARKET RATES



"A"-PAPER PRICING SPREADS



	Current Return	For	Then for the Next	The Net Return Needed to Break-even Against*:							
				30Y FLM	15Y FLM	5Y New	5Y Used	4Y MBS	4Y Call	3Y MBS	3Y Call
Cash	4.33%	-	-	-	-	-	-	-	-	-	-
1yr Agy	4.00%	1 year	4 years	7.51%	6.85%	6.20%	6.39%	5.40%	4.97%	4.45%	4.83%
2yr Agy Callable	4.30%	2 years	3 years	8.48%	7.60%	6.73%	6.98%	5.80%	5.16%	4.30%	5.05%
3yr Agy Callable	4.55%	3 years	2 years	10.20%	8.88%	7.58%	7.95%	6.55%	5.27%	-	-
3yr Agy MBS	4.30%	3 years	2 years	10.58%	9.25%	7.95%	8.33%	7.30%	6.02%	-	-
4yr Agy Callable	4.73%	4 years	1 year	15.13%	12.48%	9.88%	10.63%	-	-	-	-
4yr Agy MBS	5.05%	4 years	1 year	13.85%	11.20%	8.60%	9.35%	-	-	-	-
5yr Agy Callable	4.75%	5 years	-	-	-	-	-	-	-	-	-
5yr New Vehicle	5.76%	3 years	2 years	8.39%	7.06%	-	-	-	-	-	-
5yr Used Vehicle	5.91%	3 years	2 years	8.16%	6.84%	-	-	-	-	-	-
15yr Mortgage	6.28%	5 years	-	-	-	-	-	-	-	-	-
30yr Mortgage	6.81%	5 years	-	-	-	-	-	-	-	-	-

* Best relative value noted by probabilities of achieving "break-even" returns

RELATIVE VALUE OF MARGINAL FUNDING OPTIONS

	Current Cost	For	Then for the Next	The Net Cost Needed to Break-even Against*:			
				3Y CD	3Y FHLB	2Y CD	2Y FHLB
Share Draft	0.13%	1 year	2 years	5.88%	5.58%	7.77%	7.45%
Regular Savings	0.19%	1 year	2 years	5.85%	5.55%	7.71%	7.39%
Money Market	0.86%	1 year	2 years	5.51%	5.21%	7.04%	6.72%
FHLB Overnight	4.27%	1 year	2 years	3.81%	3.51%	3.63%	3.31%
Catalyst Settlement	5.50%	1 year	2 years	3.19%	2.89%	1.20%	2.08%
6mo Term CD	3.04%	6 mos	2.5 yrs	4.14%	3.90%	4.25%	4.04%
6mo FHLB Term	4.18%	6 mos	2.5 yrs	3.92%	3.68%	3.87%	3.66%
6mo Catalyst Term	4.76%	6 mos	2.5 yrs	3.80%	3.56%	3.68%	3.47%
1yr Term CD	4.07%	1 year	2 years	3.91%	3.61%	3.83%	3.51%
1yr FHLB Term	4.00%	1 year	2 years	3.94%	3.64%	3.90%	3.58%
2yr Term CD	3.95%	2 years	1 year	3.98%	3.38%	-	-
2yr FHLB Term	3.79%	2 years	1 year	4.30%	3.70%	-	-
3yr Term CD	3.96%	3 years	-	-	-	-	-
3yr FHLB Term	3.76%	3 years	-	-	-	-	-
7yr FHLB Term	4.18%	-	-	-	-	-	-
10yr FHLB Term	4.46%	-	-	-	-	-	-

* Highest relative value noted by highest differentials and volatility projections

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