

## **SABRINA T. HOWELL**

Assistant Professor, 2015-Present  
Stern School of Business Finance Department  
New York University

Faculty Research Fellow, NBER

Website: [www.sabrina-howell.com](http://www.sabrina-howell.com)  
Email: [sabrina.howell@nyu.edu](mailto:sabrina.howell@nyu.edu)  
Phone: (212) 998-0719

### **EDUCATION**

PhD, Harvard University, 2015  
Economics Track, Political Economy & Government Program  
Advisors: Professors Josh Lerner (Chair), David S. Scharfstein, Raj Chetty, and Joseph E. Aldy

BA, Yale University, 2008  
Majors: Economics, East Asian Studies  
*Summa cum laude*, Phi Beta Kappa Junior Year (top 1% of class)

### **RESEARCH INTERESTS**

Entrepreneurial finance, Innovation, Private Equity, Energy, China

### **PEER-REVIEWED PUBLICATIONS**

Howell, Sabrina T. 2017. "Financing Innovation: Evidence from R&D Grants." *The American Economic Review* 107(4).

Eaton, Charlie, Sabrina T. Howell, and Constantine Yannelis. 2020. "When Investor Incentives and Customer Interests Diverge: Private Equity in Higher Education." *The Review of Financial Studies* 33(9).  
Best Paper Prize at the 2018 UNC Private Equity Research Council Annual Symposium.

Howell, Sabrina T. 2020. "Reducing Information Frictions in Venture Capital: The Role of New Venture Competitions." *The Journal of Financial Economics* 136(3).

Howell, Sabrina T., Marina Niessner, and David Yermack. 2020. "Initial Coin Offerings: Financing Growth with Cryptocurrency Token Sales." *The Review of Financial Studies* 33(9) Lead Article and Editor's Choice.

Cong, Lin William and Sabrina T. Howell, 2020. "IPO Intervention and Innovation: Evidence from China." Forthcoming, *Management Science*.

Howell, Sabrina T. 2021. "Learning from Feedback: Evidence from New Ventures." *Review of Finance*.

Howell, Sabrina T. 2020. "Firm Type Variation in the Cost of Risk Management." *Journal of Corporate Finance* 64.

Howell, Sabrina T. 2018. “Joint Ventures and Technology Adoption: A Chinese Industrial Policy that Backfired.” *Research Policy* 47(8).

Minsk, Ronald E., Sam P. Ori, and Sabrina Howell. 2009. “Plugging Cars into the Grid: Why the Government Should Make a Choice.” *Energy Law Journal* 30(2).

## **WORKING PAPERS**

Denes, Matthew, Sabrina T. Howell, Filippo Mezzanotti, Xinxin Wang, and Ting Xu. 2020. “Investor Tax Credits and Entrepreneurship: Evidence from U.S. States.” R&R at the *Journal of Finance*.

Babina, Tania and Sabrina T. Howell. 2020. “Entrepreneurial Spillovers from Corporate R&D.” R&R at the *Journal of Labor Economics*.

Howell, Sabrina T., Theresa Kuchler, and Johannes Stroebl. 2020. “Research Note – Which Lenders had the Highest Minority Share among their Payment Protection Program Loans?”

Howell, Sabrina T., John Van Reenen, and Jun Wong. 2021. “**Opening** up Military Innovation: Causal Effects of ‘Bottom-Up’ Reforms to U.S. Defense Research.”

Howell, Sabrina T. and J. David Brown. 2020. “Do Cash Windfalls Affect Wages? Evidence from R&D Grants to Small Firms.”

Howell, Sabrina T., Ramana Nanda, Josh Lerner, and Rick Townsend. 2020. “Financial Distancing: How Venture Capital Follows the Economy Down and Curtails Innovation.”

Gupta, Atul, Sabrina T. Howell, Constantine Yannelis and Abhinav Gupta. 2020. “Does Private Equity Investment in Healthcare Benefit Patients? Evidence from Nursing Homes.  
Best Paper Prize in Health and Finance, 2021 Midwest Finance Association

Babina, Tania, Alex He, Sabrina T. Howell, Elizabeth Perlman, and Joseph Staudt. 2020. “The Color of Money: Federal vs. Industry Funding of University Research.”  
Yuki Arai Faculty Award for Best Paper in Finance

Ewens, Michael, Arpit Gupta, and Sabrina T. Howell. 2021. “Local Journalism Under Private Equity Ownership.”

Howell, Sabrina T. and Ramana Nanda. 2020. “Networking Frictions in Venture Capital, and the Gender Gap in Entrepreneurship.”  
Best Paper Prize, 2020 Midwest Finance Association

## **OTHER PUBLICATIONS**

Howell, Sabrina T. 2021. “Testimony before the House Ways & Means Committee: “Examining Private Equity’s Expanded Role in the U.S. Health Care System.”” March 25.

Howell, Sabrina. 2014. “Financing Innovation in the Private Sector: The Small Business Innovation Research Program.” Case in Tsinghua-Harvard Workshop on Market Mechanisms to Achieve a Low-Carbon Future for China Casebook, p. 30.

Howell, Sabrina, Lee, Henry, and Heal, Adam. 2014. "Leapfrogging or Stalling Out? Electric Vehicles in China." Discussion Paper, Belfer Center for Science and International Affairs, Harvard Kennedy School.

Howell, Sabrina. 2013. "Pathways for Reducing Oil Consumption in the U.S." Carbon War Room & Fuel Freedom Foundation Research Report.

Howell, Sabrina. 2009. "Jia You! (Add Oil!): Chinese Energy Security Strategy." In Luft, Gal and Anne Korin, eds. Energy Security Challenges for the 21 Century. California: Praeger Publishing.

## **TEACHING**

- 2017-21 Applications in Entrepreneurial Finance: Fintech, NYU Stern (new course)
- 2016 Topics in Entrepreneurial Finance, NYU Stern (created all course materials)
- 2013 Energy Industry Economics & Policy Sophomore Tutorial, Harvard University Economics Department (created course, solo teaching)
- 2012-13 Energy Policy Analysis, Harvard Kennedy School - doctoral-level course of the Harvard Graduate Consortium on Energy and the Environment (teaching fellow for Professor Joseph E. Aldy)
- 2008 Sustainability Economics, Hong Kong University and Zhejiang University. Harvard Graduate School of Education Crimson Fellow

## **NON-ACADEMIC EMPLOYMENT**

- 2021- U.S. Census Bureau Schedule A Employee
- 2019- U.S. Air Force, Special Government Employee
- 2013-14 U.S. Department of Energy, Intern in the Office of Strategic Programs in the Office of Energy Efficiency and Renewable Energy
- 2012 Georgetown Economics Department, Research Assistant to Arik Levinson
- 2011 Harvard Center for the Environment, Research Assistant to Joseph E. Aldy
- 2011 National Economic Council, White House Intern for Nathaniel Keohane, the Special Assistant to the President for Energy and the Environment
- 2009-10 Securing America's Future Energy (SAFE), Senior Policy Analyst
- 2008-09 Charles River Associates, Analyst
- 2007 Hess Corporation, Summer Analyst
- 2005-06 Yale University Economics Department, Research Assistant to George Hall

## **HONORS, GRANTS, AND FELLOWSHIPS**

- 2021 Appointed as Private Equity Research Consortium Research Fellow  
NYU Stern Yuki Arai Faculty Award for Best Paper in Finance (\$10,000)
- 2020 *Review of Financial Studies* Referee of the Year (\$1,000)  
AQR Asset Management Institute Young Researcher Award (£10,000)

- Review of Finance* Distinguished Referee  
Kauffman Foundation Research Grant (\$100,000)
- 2019 NBER Science of Science Funding Grant (\$6,000)
- 2018 Private Equity Research Consortium Small Grant Program (\$10,000)  
Stern Center for Global Economy and Business Research Grant (\$6,000)
- 2017 Kauffman Foundation Junior Faculty Research Fellowship (\$35,000)  
Kauffman Foundation Research Grant (\$150,000)
- 2015 Kauffman Foundation Research Grant (\$24,500)  
Stern Center for Global Economy and Business Research Grant (\$7,000)  
Top Finance Graduate Award 2015 (Copenhagen Business School-AQR)
- 2014 Kauffman Best Student Paper Award Session, Roundtable for Engineering  
Entrepreneurship Research (REER)
- 2010-13 National Science Foundation Graduate Research Fellow
- 2013 Derek Bok Center for Teaching and Learning Certificate of Distinction in Teaching  
(reflects very high student ratings)
- 2011 Mossavar-Rahmani Center for Business and Government Summer Fellowship
- 2011-15 Harvard Environmental Economics Program Pre-Doctoral Fellow
- 2008 Emerson Tuttle Cup Winner (most distinguished student in Yale's Davenport College)

#### **PAPER PRESENTATIONS**

- 2021 Peking University (planned), Chicago Booth (planned), Adam Smith Workshop  
(planned), Midwest Finance Association (2 sessions, planned), University of Iowa  
(planned)
- 2020 Bocconi, Johns Hopkins, UNC PERC Symposium, ESSEC Business School, NBER  
Conference on Business Taxation in a Federal System, AFWERX Accelerate, Virtual  
Corporate Finance Seminar, Norwegian School of Economics, University of Utah,  
Rotman Workshop on Gender, Race, and Entrepreneurship, University of Oklahoma,  
NYU Corporate Governance, Midwest Finance Association Annual Meeting, MSU/UIC  
Virtual Finance Seminar, PCOB Workshop on Entrepreneurship and Finance, NBER  
Summer Institute (3 sessions), Stanford GSB, Cornell Johnson, Oxford Private Equity  
Symposium, Midwest Finance Association (2 sessions), AQR Asset Management  
Institute Conference, Finance in the Cloud Conference, NSF Future of IP Conference,  
AFA/AEA Annual Meeting (3 sessions)
- 2019 LBS, Imperial, Northwestern Kellogg, Texas Finance Festival, Rome Junior Finance  
Conference, Financial Research Association Las Vegas, GSU CEAR Financing Tangible  
and Intangible Capital Conference, Columbia, PCRI-Tsinghua PBCSF Workshop on the  
Chinese Market, USC, UCLA, Carnegie Mellon, University of Pittsburgh, Temple,  
Cornell Johnson (planned), Wharton, Western Finance Association, Kenan Institute  
Frontiers of Entrepreneurship Conference, AFA/AEA Annual Meeting (5 sessions)
- 2018 Stanford Financing of Innovation Summit, NBER Corporate Finance Meeting, Stanford  
MS&E, Olin Corporate Finance Conference, UW Summer Finance Conference; IMF;  
LBS Private Equity Symposium; Finance UC Santiago Chile International Conference;

Toulouse School of Economics; Minnesota Corporate Finance Conference; Napa Corporate Finance Conference. Berkeley Haas Finance; UBC Sauder; HBS Finance; Yale SOM Finance; AFA Annual Meeting (2 sessions); Kenan Institute Frontiers of Entrepreneurship Conference

- 2017 MIT Sloan; NBER China Economy Working Group; NBER Entrepreneurship Working Group; HEC Paris; Duke; MIT Sloan Junior Faculty Conference; Yale Junior Finance Conference; Hong Kong University; Hong Kong University of Science and Technology; National University of Singapore; NYU Shanghai, UC Berkeley Innovation and Finance Conference; Columbia Junior Innovation Finance Workshop, WFA Early Career Women in Finance Mini-Conference; Queens Economics of Entrepreneurship and Innovation Conference; Econometric Society Asian Meeting; IDC Herzliya Conference in Financial Economics Research; Georgia Tech Scheller; Stern Changing Role of Stock Markets in Capital Formation Conference; Bergen Innovation Workshop; University of Washington Foster School of Business; AEA Entrepreneurship Session.
- 2016 NBER Entrepreneurship Working Group, Boston; NBER Entrepreneurship and Economic Growth Conference, Durham; Western Finance Association, Park City; GSE Summer Forum, Barcelona; Hebrew University Economics Department, Jerusalem; IDC Herzliya Conference in Financial Economics Research, Tel Aviv; GSU CEAR Corporate Finance and Asset Management Conference; NBER Corporate Finance and Insurance Working Groups Joint Session, Chicago; NYU Stern Research Day Conference, New York; NBER Productivity Seminar, Cambridge; NBER Entrepreneurship and Economic Growth Pre-Conference, Durham; Brigham Young University Finance Department.
- 2015 University of Michigan Ross Finance Department; Salomon Center Five Star Conference, New York; Dartmouth Economics Department, Hanover; NYU Stern Seminar; UC Berkeley Haas Innovation Seminar; 4th International Conference on Global Prosperity, UNSW Business School Institute of Global Finance, Sydney; University of Melbourne Finance Department; Entrepreneurial Finance Around the World Conference, Tsinghua PBC School of Finance, Beijing; National Science Foundation, Division of Industrial Innovation and Partnerships, Washington DC; CBS-AQR Top Finance Graduate Award Meeting, Copenhagen; POWER Conference on Energy Research and Policy, UC Berkeley. Job market presentations at: Stanford GSB Finance, Yale SOM Finance, Cornell Johnson Finance, NYU Stern Finance, Columbia SIPA, Berkeley Haas Finance, U Penn Wharton Management, Columbia Business School Finance & Economics (joint), U Maryland Smith Finance, LSE Finance, Yale SOM Economics, HBS Entrepreneurial, Georgetown McDonough, Duke Fuqua Strategy, U Chicago Booth Finance, Northwestern Kellogg Finance.
- 2014 Roundtable for Engineering Entrepreneurship Research (REER), Atlanta; Centre for Economic Policy Research (CEPR) and Bank of Finland Entrepreneurial Finance, Innovation and Growth Conference, Helsinki; Georgetown University McDonough; Tsinghua-Harvard Workshop on Market Mechanisms to Achieve a Low-Carbon Future for China, Beijing.
- 2011+ Harvard Business School Finance Lunch (4x), Harvard Economics Department Industrial Organization Lunch (4x), Labor and Public Finance Lunch (2x), International Lunch (1x)

## **SERVICE**

I am an Associate Editor for the finance department at *Management Science*.

I was a member of the 2019-20 American Finance Association Nominating Committee, chaired by President Kenneth Singleton.

I am a member of the Advisory Board to the American Female Finance Committee of the American Finance Association.

I founded and co-organize the Women Assistant Professors of Finance Conference at NYU Stern (WAPFIN@Stern), which has been held every fall since 2015.

I co-organized the 2018, 2019 and 2020 NBER Productivity, Innovation and Entrepreneurship meetings. Together with Song Ma, I co-organize the virtual Junior Entrepreneurial Finance/Innovation Lunch. I have also served on numerous program committees, including the AFA, FIRS, EFA, MFA, and the Washington University Annual Conference on Corporate Finance.

In 2021, I am serving on the WFA and FIRS program committees and am a Track Chair for the MFA.

I serve as a referee for the American Economic Review, Review of Economic Studies, the Quarterly Journal of Economics, the Journal of Finance, Econometrica, Management Science, the Review of Financial Studies, the Journal of Financial Economics, and other journals. I also serve as an external reviewer for the National Academies of Science.

#### **PERSONAL INFORMATION**

I am married with one child, born October 2018. I am a U.S. citizen.