



CHASE GRIPP HARVESTING SOYBEANS OCTOBER 2017

Gripp

www.grippfarms.com

Custom Farming

*Fertilizer & Crop
Protection*

Premium Programs

Seed

Falling into Harvest

October 2017

Fall Season 2017

Here at Gripp Custom Farming, the ball never stops rolling! Between chemical season wrap-up, Client Appreciation Day, and Harvest 2017 preparations, we have been working hard. Busy is the way we like it, and to add to our ever-growing list of things to do- we are officially announcing our partnership with Beck's Superior Hybrids as a seed dealer.

As we add another element to our Ag Service's line-up, quality control is of the utmost importance to us here at GCF. Not only is Beck's seed competitive in performance, they also hold the rights to offer all the genetics and technologies from all the major providers. Beck's research and incentive programs are top notch and will give your farm the tools to be as profitable as possible. With assistance from Chad Gripp, Jason Kidd of Annawan (Becks seed advisor), and Jon Skinner of Atkinson (Becks CCA and Field Agronomist), our very own Sam Bair will be leading our new project. For our new seed customers, we will be offering a "Gripp Crop Protection Incentive." When customers buy 80 or more acres of corn and match the same acres of beans, we will provide and pay for 100% of the fungicide for all of one of those crops. If you have any questions about seed or the Crop Protection Incentive, please let us know!

As we get deeper into Harvest 2017, the time has come to check soil fertility. Contact us today to set up your soil sampling order! As of last spring, we switched our strip-till bar over to a dry fertilizer strip-till and will officially be offering that as a service starting this fall of 2017. Along with the strip-till, we will still be offering our lime and dry fertilizer spreading services. Please contact us for your dry fertilizer needs! While talking about fertilizer, we can touch base on what the markets are doing. Phosphorus and Potassium are staying relatively flat throughout the fall after an upward trend in the summer. Nitrogen prices are varying, with UAN staying steady. If UAN is in your nitrogen plan, this fall's pricing will be competitive. For those interested in Urea, I would recommend holding out on purchasing this fall with the overwhelming demand in Brazil. We look for Urea prices to lower throughout the winter.