

Condon Chamber of Commerce

Membership Meeting Minutes – May 10, 2018

Members Present: Holly LaRue- President, Pat Reilley-Vice President, Lisa Greene- Treasurer, K'Lynn Lane-Executive Director, Elizabeth Farrar, Max Klare, Don Williamson, Rachel Weinstein, Eileen Torrey, Mary Dyer, Pamela Lebsock, Stephanie Carter.

I. Call to Order

The meeting was called to order at 8:30 am by President Holly LaRue.

II. Welcome & Introductions

III. Approve April 2018 Meeting Minutes

- a. Elizabeth made a motion to approve the meeting minutes as sent out by email, Max seconded. All in favor none opposed.

IV. Treasurers Report-Lisa Greene

- a. Budget vs. Actuals was presented, there were no questions.

V. Staff Report

- a. Phone Calls: 28
- b. Email: 67
- c. Visitors: 78
- d. Assists: 18
- e. Member Referrals: 37
- f. Facebook: Likes: 1023
- g. Website Visitors
 - April: 6592
 - May: 1743
 - **Average: 5368 Visitors a month!**
- h. New Members (173 Proud Chamber Members)
 - Coy Real Estate
 - Wheeler County Fair & RV Park
 - Kevin & Eileen Potter
 - Paparazzi Accessories by Jessica
- i. Things to mention!
 - Correspondence packets mailed out to two families who are planning on visiting the area this summer
 - Summer Events Posters Mailed to Mitchell
 - Letter of support written for City of Condon “fiber project”
 - New Membership Directories available now, please stop in and pick one up.
 - 2 families looking for rentals in Condon (ASAP)

VI. Business

- a. **Grow your Sales Workshop/Chamber After Hours Event – June 4th 5-6:30 pm**
 - **PLEASE PLAN TO ATTEND!**

SOUTHWESTERN CONSULTING

GROW YOUR SALES IMMEDIATELY

06/04/18 8:00am We are bringing in an outside speaker to conduct an advanced sales training workshop for our organization.

IN THIS HIGH ENERGY SESSION YOU WILL LEARN:

- Tips to developing a top producer mindset to help keep yourself motivated every day!
- How to properly qualify prospects to shorten your sales cycle
- How to have exceptional strategies to build referral based clientele
- Social media strategies

Plus, you will walk away with practical ideas to more effectively manage your time and have better work-life balance!

Who's the speaker?

With a mission to help others become the best versions of themselves through coaching and mentoring, an experienced salesperson, manager, and business, Bill can be seen in Southwestern Advantage's Summer Sales and Leadership Program starting in 2018. Over his lengthy tenure, Bill had the opportunity to meet with over 27,000 prospects while achieving the #1 salesperson in the US. In his spare time, he is active in sales training and coaching.

INCREASE YOUR INCOME • STAY MOTIVATED • BETTER MANAGE YOUR TIME

Bill McQuinn, Professional Sales Coach
 2601 Lake Way, Nashville, TN 37214
 615.682.2078 | Bill@swcconsulting.com | www.swcconsulting.com

b. 2018 Fourth of July

• Grand Marshal Reception Host

- a. The Grand Marshal Reception will be held during the BBQ on July 4th.
 - i. Shellie Johnson and Rachel Weinstein have offered to make 2 dozen cookies to contribute.
 - ii. Eileen Florey will help with beverages.

• Donation/Raffle

- 1. Letters requesting a donation were mailed in May, please consider donating to this year's Fourth of July Raffle, it's a fantastic way to promote your business and services or showcase your brand. Raffle ticket sales fund the following year's fireworks. Please submit your donations by June 30th and purchase raffle tickets.
- 2. Raffle Tickets Available for purchase NOW!
 Tickets are \$1/Ticket or \$5/6 Tickets
 - a. Hatt's Fuel Stop & Mini Mart
 - b. Condon Chamber of Commerce
 - c. Country Flowers
 - d. Murray's
 - e. Two Boys Select Market
 - f. Wheatland Insurance
 - g. The Times Journal
 - h. Melanie's Such & Such
 - i. M&A Auto Parts
 - j. The Drive-In

• Volunteer

- 1. If you would like to volunteer for this year's Fourth of July we have just the job for you. Several opportunities prior to Wednesday's big event!

• Parade & Soap Box Derby Participation is Encouraged

- 1. Join us as we celebrate "An Old Fashioned Fourth of July" take advantage of this unique opportunity to advertise for your business! Businesses and organizations are encouraged to participate in the parade and 25th Annual Soap Box Derby.

c. Gilliam County Fair

- Fair Book Advertising-Stephanie made a motion to advertise in the 2018 Fair Book, Elizabeth seconded. All in favor none opposed.

- Outstanding Business Booth Award-Elizabeth so moved that we sponsor the Outstanding Business Booth award, Rachel seconded. All in favor none opposed.
- d. Hospitality Bags**
- 12 items needed by June 1st
 - It's amazing the response we have received from the Welcome Bags. Please consider contributing 12 items to finish out the 2018 year. Next year we will plan for 24 bags! Please drop off your items at your Chamber office Mon-Thursday 8:30-12 or email kentlori57@gmail.com to arrange a pick up. This is a wonderful way to make a first impression and to promote your business.
- e. Property Management Presentation-Pamela Lebsock**
- Pamela Lebsock who runs a Property Management Company in Eastern Oregon was excited to present information on the services she can offer and the value of utilizing a property manager for your investment. Pamela has been a licensed property manager since 2009 and encourages all property owners whom have tenants to utilize the guidelines of a landlord tenant resource guide. Pamela shared that she has a passion for helping families find a home and not just a temporary roof over their heads. She takes care of the leg work including screening of tenants, turn key situations, and is the middle man working hard when there is something that needs to be done for you or the tenant. Everyone needs something different and Pamela is really able to fit the needs of those she works with. If you would like more information about the services offered by Home Run Property Management please contact Pamela Lebsock at 541-377-2466 or email at homerun@wtechlink.us.

VII. Correspondence

- a. Summit Springs Village Bake Sale**
- Please consider donating baked goods, and supporting the Bake Sale. The event will take place on May 25th 10 am in front of the Liberty Theatre. If you would like to donate items to be sold please deliver them to SSV by 9:30 am on the 25th. All proceeds from this year's bake sale will go towards updating the dining room décor.

VIII. Member Announcements

- a.** Elizabeth Farrar encourages all voters to vote! Ballots are due May 15th by 8 pm.
- b.** Eastern Oregon Visitors Association will be hosting a Film Crew from Brand USA International and will be filming down at Cottonwood Canyon State Park which will give the John Day River Territory incredible exposure. The campaign is targeted towards the international audience whom tend to stay longer and spend more money in our area when they visit.
- c.** 4-H Camp Registration deadline is May 25th. This camp is for youth in grades 4th-6th. Scholarships are available.
- d.** Krispy Crème Doughnuts available for purchase. Support your 4-H Ambassadors and place an order by May 18th. You
- e.** A Town Throw Down is coming up on June 16th and Peter Mitchell encourages Condon to put together a SUP Team to participate. You and your team can enter for free on eventbrite.com link on the Port's Website. Get ready for live music, great food, drinks, vendors, & fun. Gilliam County vendors needed and wanted, there is no cost to set up. For more information visit <https://www.portofarlington.com/>

IX. Upcoming Events

- a.** Condon Child Care's Grand Opening May 17th 11-2 pm. Ribbon Cutting at 11 am

- b.** Immediate Sales Workshop/Chamber After Hours June 4th 5-6:30 pm
PLEASE PLAN TO ATTEND!
- c.** A-Town Throw Down June 16th (backup wind days 15/17)
- d.** Harvesters Classic Home Run Derby June 29th
- e.** Harvesters Classic Softball Tournament – June 30-July 1st
- f.** Dave Barnett Memorial Golf Tournament June 30th
- g.** Fourth of July Celebration – July 4th
 - Artisans Market & Concert in the Park-Fireworks
- h.** Fossil Cruz In Car Show/Wheeler County Blue Grass Festival July 6-7-8
- i.** Four Wheeler Rodeo-July 7th 12 pm
- j.** Artisans Market & Concert in the Park-August 3rd
- k.** All Class Reunion August 4th-Condon Elks Lodge
- l.** Gilliam County Fair & Rodeo August 29th-September 3rd

Adjournment:

The formal business meeting was adjourned at 9:10 am

The next meeting will be on June 14, 2018 – 8:30 am at the Condon Chamber of Commerce

K'Lynn Lane, Appointed Secretary

Date: 05/15/2018