



#### **Brooklin Secondary Plan** about to take shape BRAWLEY ROAD WEST **Current Brooklin** WINCHESTER ROAD EAST Comprehensive Block Plan for Brooklin Secondary Plan. Source: Malone Given Parsons April 2019. Subject to change through the process of planning submissions, approvals and agency feedback. Legend Parkette (0.4 ha) Storm Water Management Pond SWM Pond within Intensification Corridor (CBP) Boundary Local Commercial Greenbelt Secondary Plan Boundary Special Purpose Commercial Low Density Residential **SSS** Deferred Areas Prestige Industrial General Employment Medium Density Residential Hazard lands High Density Residential [TT] Intensification Corridor Utilities Mixed Use 1 Community Natural Heritage System Community Central Area Secondary School (6.0 ha) Heritage Building Schedule "K" Natural Heriatge System Limits Special Policy Area - Refer to Section 11.5.31.6 Elementary School (3.0 ha) of the Brooklin Community Secondary Plan District Park (4.0 ha)



Local Park (1.5 ha)

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#### Brooklin

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For a more detailed look at what's coming, see pages 2-4.

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#### Whitby Regional Councillor Rhonda Mulcahy

# **The Places to Grow Act** and Agriculture

duced the Places to Grow Act, a result of the approxi-

mately 100,000 people per year arriving in the GTA. As well, the plan was intended to intensify living space in order to preserve greenspace and farmland. It was the beginning of the process in which all lower tier levels of government had to adjust their official plans in order to accommodate allotted future growth.

In Durham Region, this resulted mostly in growth to the north in our lakeshore municipalities. Whitby is getting its lion's share in west Whitby and Brooklin.

In 2009, during the beginning of the Brooklin Secondary Plan (BSP), I was in Whitby Council chambers when then Councillor Don Mitchell argued the boundary line be limited to Brawley Road as opposed to going all the way up to Myrtle Road as some thing to do.

The BSP has been a long time coming and has had extensive community consultation. It's happening right in front of our eyes and will go on for some time as

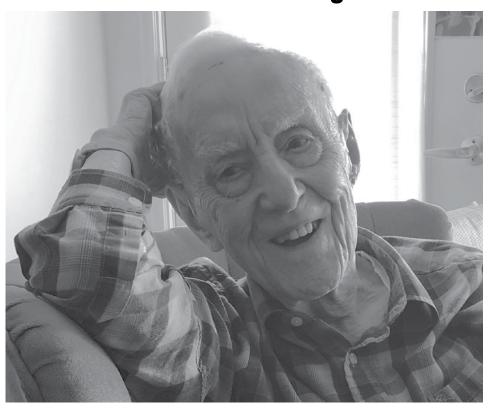
In 2005, Ontario intro- regional services reach all corners of the built boundaries.

> Keeping in mind the other reason for the Places to Grow Act, we've seen over the last year how important our food sources are as we learn about food sustainability and local sourcing. Along with Councillor Lee, I've argued for a sustainable agricultural learning centre and agricultural business incubator hub in the sector. If we're going to grow into the farmlands, which is inevitable, then we need to compensate with advanced agriculture.

> The only question now is how we will compensate for the loss of farmland through alternate green initiatives and agricultural projects.

When the next growth and official plan is decided, which may take us to around 2050, we will have more tough decisions to had proposed. It was the right make about how and where we grow. As in 2005, we will need to tighten boundary borders and look at opportunities to intensity where possible in what will become the new existing commu-

# **Brooklin Vet Turning 100**



John Graham, a World War II RCAF veteran and resident of The Court at Brooklin, will turn 100 years old on February 25.

The family is planning a "Covid-19"

birthday celebration using Face-Time, Zoom and hopefully driveby visits for him at his son's house in Oshawa. Alternately (given Covid restrictions) then they will celebrate at the Court at Brooklin.

#### North Ward Councillor Steve Lee

# **Development is Coming...**

for years: development is coming - fast and furi-

ously. Council is about to see numerous draft subdivision plans in the next year or two. The Brooklin Secondary Plan shows what Brooklin will look like as it grows. It's available by emailing staff at: planning@whitby.ca.

We can expect to see Whitby grow by over 40% in the next 10 years or so, which is unprecedented. Most of it will be in Brooklin. Density has also increased, so we will have more townhomes and condos and more height. There are places in Brooklin zoned for 12 and 18 storey buildings.

It's important to note that this growth is not something we can stop, and is guided by the province's Places to Grow legislation (see Councillor Mulcahy's column). What we can do is try to work with the developers to ensure residents' voices are heard.

A public meeting was held on Feb. 1 with two subdivision plans of over 700 homes on the agen-

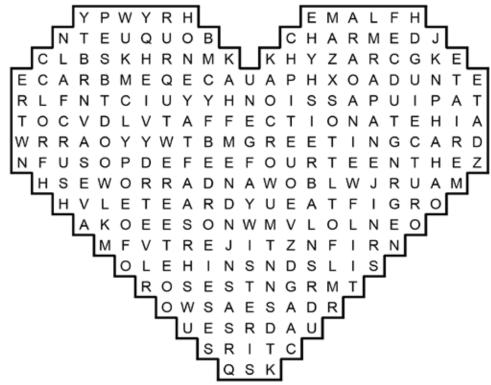
We've been saying this da. These are the first of about a dozen we expect to see in the next two years. The land west of Ashburn, from Columbus to Winchester, and the land from Ashburn to Garrard, north of Columbus, are the major spots where new subdivisions will go.

> Often such public meetings are the first opportunity council has to see plans and hear from proponents. Sometimes developers communicate ahead of time to get our thoughts on what they have in mind and to learn anything we might have heard from residents. The public meetings are important for residents to see what is being proposed, to ask questions or to provide feedback on projects.

> Brooklin is going to grow by about 40,000 people. It will not look the same. This is all guided by provincial legislation and the Brooklin Secondary Plan.

> We will do our best to inform you of projects as we hear about them and provide links to the public meetings and information as we get them.

# Brooklin Bafflers: by Liz Lowe Wordsearch



Admirer Adore Affectionate **Amorous** Angel Be mine Beau Bouquet Bow and arrow Candy Charmed

Cherub Crazy Crush Cupid Darling Date Dear Desire Embrace **Eros Flame** 

Flirt **Flowers** Fondness Fourteenth Gift Greeting card Honey Hug Kiss

Moonstruck

Passion

Poem Presents Romance Rose Smitten St Valentine Sweetheart True love Woo Yearning

### **€** Town £rier

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Next Issue: Friday, February 26, 2021 Deadline: Friday, February 19, 2021 During COVID-19 dates are subject to change.

#### North Ward Councillor Steve Lee



# Who pays for growth

Growth is coming so we have to prepare and set aside money for it. Unfortunately though,

growth doesn't cover the cost of growth. There are costs involved both to the town and residents.

The Town collects Development Charges (DCs) from developers. However, provincial legislation limits how much can be paid for with the DCs we collect. The Province sets the rules that determine the limits and states that the added benefit to residents must be paid by existing residents. For example, we will all use new roads, parks and playgrounds, walkways, sport complexes, etc. Thus we should pay a portion of them.

DC charges also cannot be used to fund the maintenance and repair of aging infrastructure nor replacement of it. They also can't be used to fund any operating costs involved. These must come from the tax base.

The Town puts money into our asset management reserves to cover these repairs. So we need to be able to hire new staff to cover the services and infra-

structure for the entire town for everything from snowplowing to facilities staff to engineering, and public works.

Currently, in order to meet service delivery standards, we are behind in the number of full-time staff positions in the town of Whitby.

A 2014 independent service delivery review indicated we need to hire, on average, 15 positions per year just to keep up with the growth and maintain services. Back then, we were also lean compared with other municipalities (see chart).

We haven't maintained that average and we have said there will be no new positions in the 2021 budget in order to minimize the tax impact to residents in 2021.

With the amount of growth and the expected size of the town, not hiring staff or putting aside money for growth is just not sustainable. We will need to be able to hire additional staff to handle the growth and keep service levels in place. Otherwise, residents will see a reduction in service levels.

# Virtual Family Day Events

Join in virtually this year for some fun family day activities!

- Neighbourhood Scavenger Hunt
  - Whitby LEGO Challenge
    - Trivia Challenge

www.whitby.ca/familyday

### Shop Local This Valentine's Day!

Takeout, Curbside Pickup & Delivery are all great options this year to help our local businesses

www.whitby.ca/whatsopen



Rhonda Mulcahy
Regional Councillor

905-706-0482 mulcahyr@whitby.ca



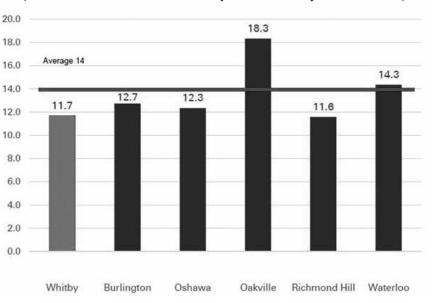
**Steve Lee**North Ward Councillor

905-706-0214 lees@whitby.ca

Stay At Home Order & Covid Updates at whitby.ca/coronavirus

#### Full Time Staffing Complement (2014) per 1000 Households

(taken from the KPMG Town of Whitby Service Delivery Review in 2016)



# BROOKLIN HERITAGE SOCIETY

# **The Croxalls**

By Jennifer Hudgins

If you live on Croxall Boulevard, you may wonder where the street name originated. Croxall's Building and Supply store was a prominent Brooklin business, owned and operated by three generations of Croxalls. It was located at 93 Winchester Street E.

The Croxall family was not always in the building supply trade. As far back as 1846, when James (1826-1908) and his wife Martha (1838-1925) were farmers in Brooklin, the Croxalls figured in a number of community-based

ventures. Their son William (1873-1950) was an active member of the United Farmers of Ontario. One of his jobs was to sort and pack local farmers' apples to ship to other countries. He became interested in the coal business and, with his wife Mary (1866-1920),bought the Charles Mackey coal yard on Anderson Street, south of the train station. For 70 years, William Croxall sold coal to local residents and businesses. Some Brooklin residents probably still have memories of coal being delivered to their homes, dumped from a truck onto a chute and through a basement window into a coal bin.

William's son Edgar (1907-1968) and his wife Evelyn

(1908-1997) joined the business in 1932. William retired a year later while Edgar continued operations, expanding to include a gravel pit with three trucks. When the train station grain elevator was demolished in 1950, Edgar used the land to con-

struct coal and cement sheds with the wood. In 1956, Edgar and his son, Bill, bought the land where the train station had once stood and built their store.

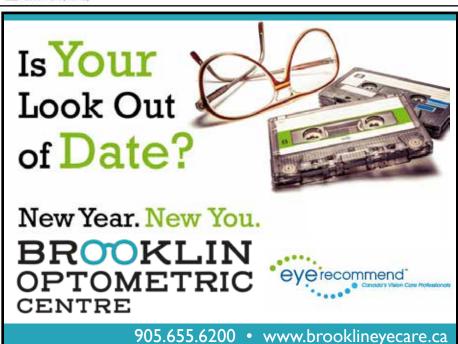


When coal was phased out for heating, Croxall converted one of the gravel trucks to hold furnace oil. Edgar drove the truck while Bill ran the store. When Edgar died, Bill (1931-1998) and his wife Doris (1934-1998) were left to operate the business until 1978 when they held an auction and sold the contents. The buildings and property were sold the next year. For a few years the building was used as a convenience store. but has been Michael Kelly's restaurant since 1994

The Croxalls are buried at Groveside Cemetery. Their house was designated a heritage building and was moved to Durham Street.







#### What You Need To Know This Week:

#### Celebrate Family Day The Whitby Way

Whitby is bringing fun and interactive Family Day experiences to you and your family. Go on a scavenger hunt in your neighbourhood, test your knowledge with our Family Day Trivia, compete in our Lego build challenge and more. whitby.ca/familyday

#### **Danger: Keep Off Stormwater Ponds**

Even though they may look fun, stormwater ponds are not meant for hockey, skating or any recreational use. These ponds are dangerous, especially this time of year as water levels experience dramatic and rapid changes during and following periods of rain and snow melt. whitby.ca/stormwater

#### Share Your Feedback On Whitby's Proposed 2021 Budget

The Town's proposed 2021 Budget is available online at connectwhitby.ca/2021budget. Residents can share their feedback on the budget through a variety of ways:

#### 2021 Virtual Budget Forum

Review materials, learn about the process and share direct feedback on the proposed 2021 Budget. Open now through February 14 at connectwhitby.ca/2021budget

# Virtual Special Council Meeting for final approval of the proposed 2021 Budget

Thursday February 25 | tune in at 7 p.m. at whitby.ca/livestream

Residents who wish to speak through WebEx at either meeting must register with the Town Clerk by noon on February 17. Forms are available at whitby.ca/delegation

#### Bump A Day! Holiday Waste Collection Schedule

Waste collection for **Monday**, **February 15** will be bumped one day forward to **Tuesday**, **February 16**. Please ensure your waste is set out by 7:00 a.m.

For more information, check out your Whitby Waste Calendar, download the Whitby Waste Buddy app or visit whitby.ca/waste

Questions? T 905.668.3437 | E pw.operations@whitby.ca

Yellow Collection - Areas 2, 4, 6, 8, 10



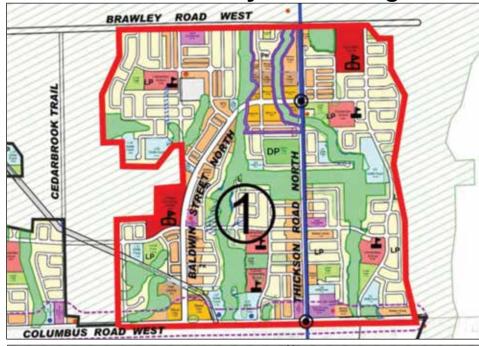
Blue Collection - Areas 1, 3, 5, 7, 9

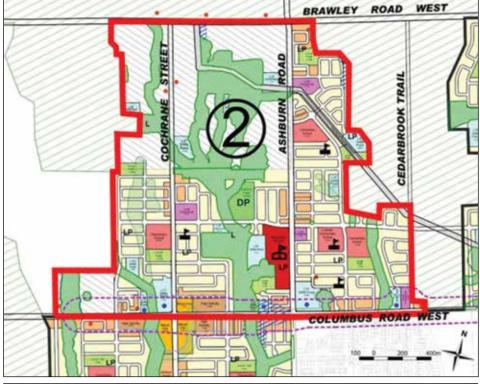


Indicates Holiday Collection Change



# **Brooklin Secondary Plan at a glance**







Comprehensive Block Plan for Brooklin Secondary Plan. Source: Malone Given Parsons April 2019. Subject to change through the process of planning submissions, approvals and agency feedback.



# Support Gown Local Business

NO BETTER TIME THAN NOW TO SUPPORT OUR LOCAL ECONOMY

# **Brooklin Village Dental**



The power to change the world begins with a simple smile. Brooklin Village Dental Care is committed to helping patients obtain their best smiles through stateof-the-art technology and on-site comprehensive care for specialized dental treatments, all under one roof.

#### **First Impressions**

Meet Dr. Peter Yao, who opened Brooklin Village Dental Care in 2004. Originally from Calgary, Dr. Yao received his BS in Microbiology before moving to Manitoba where he completed his Medical Dentistry Degree.

Patients are drawn to Dr. Yao's genuine manner and positive outlook. Dr. Yao served as a Captain with the Canadian Armed Forces for nine years and practiced dentistry at the military base in Toronto. "It was a great experience serving my country," says Dr. Yao, who is dedicated to serving all of his patients with compassion and offering the very best in quality care.

"I like being in health care, ultimately because you are there to help people," he adds. Dr. Yao has lived in the Brooklin area with his family since 2003 and actively participates in local community events such as the Brooklin Harvest Festival.

#### **Comprehensive Care**

Brighten your day with a visit to Brooklin Village Dental Care and meet our amazing staff! Our friendly and knowledgeable team of dentists, hygienists, orthodontist and periodontist make it easier for you to choose a specialist you feel comfortable with so you and your family can

have all your needs handled in the same building.

**Brooklin Village Dental Care** provides unique on-site comprehensive services for you and your family's dental needs, providing the latest dental techniques for pain-free procedures! We also offer children and nervous patients with nitrous oxide for everyone and IV conscious sedation for adults.

**Brooklin Village Dental Care** specializes in family & general dentistry, periodontics, oral surgery, cosmetic dentistry, and orthodontics, all in a clean, modern facility. Each room is equipped with cameras to explain the procedure so you can document your progress with before and after photos.

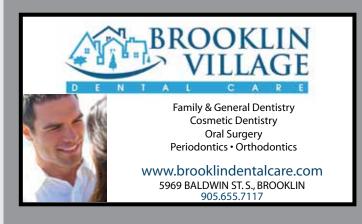
Our family friendly office is a digital, paperless environment, complete with a kid's zone with free video games and complimentary Wi-Fi for all patients.

#### Contact Us

**Brooklin Village Dental Care** is dedicated to making a difference, one smile at a time. We always accept new patients from Brooklin and surrounding areas.

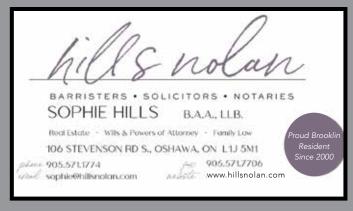
Schedule your next appointment with us today at (905) 655-7117, or stop in and say hello. Our office is located at 5969 Baldwin St. South. Our friendly staff is happy to answer any of your questions. You can also visit us online at brooklindentalcare.

**Brooklin Village Dental Care** is open Monday to Friday, from 9:00 am to 8 pm and Saturday, 9:00 am to 5:00pm.















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#### **Our Brooklin Kids By Leanne Brown**



# When they want to play with "baby" toys

My daughter has started pulling out toys she long ago deemed "babyish." Stuffed toys that haven't seen the light of day in three years are now gracing her bed. Shopkins are being arranged on her bedroom floor. What's going on?

At first I had a giggle over this puzzling behaviour. Lockdown has had us all looking for new diversions. So I figured that since she doesn't have her sports teams and can't hang with her friends, this must be a distraction as well.

I asked my friend who's a therapist. She told me not to panic but that it could be an indicator she's dealing with something and seeking comfort in toys that represent security. It's common and can happen for a number of reasons.

#### Facing a new challenge

Perhaps your child is learning something new like an instrument or sport, something that's pushing their comfort zone. Consider the switch from in-person to online school and it's easy to see the challenge this represents. It could also be something relatively simple like making new friends or starting new chores. The feeling they get from doing

something easy like playing with old baby toys gives them a sense of control. It's soothing and safe. It may mean they're feeling a little overwhelmed at the moment. Let them play with those toys as it's actually a great way for them to relax.

#### Feeling pressured

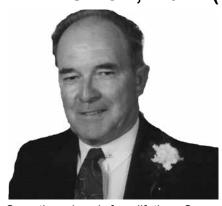
Sometimes kids' confidence drops when they're frustrated. If a child is seeking feelings of completion and achievement through their play, it may be telling us they're frustrated with something else in their daily lives. Perhaps they're frustrated with a school project or even themselves for not living up to their own expectations. Children tend to want to play more before a big test or presentation. So if you can link this play to an outside pressure, it may give a clue as to why this is happening.

#### Work things out

We're often in a rush for kids to develop quickly and sometimes feel our child isn't meeting developmental milestones at the same time as their peers. So we feel we need to push them. Children have their own developmental timelines and no two are at the same pace. But rushing to that next stage sometimes robs them of experiencing foundational

#### **OBITUARY**

#### O'Neill, Frank (Francis) Thomas



Sometimes love is for a lifetime, Sometimes love is for a moment, Sometimes a moment is a lifetime.

In loving memory, we mourn the passing of Frank (Francis) Thomas O'Neill in his 87th year. Beloved husband of Betty Eleanor Marie O'Neill (nee Hubbert) of 64 years. Loving father of Eleanor Meredith, Kevin (Dawn), Scott (Angel), and Marion French (Greg). He will be deeply missed by his grandchildren Angela (Jordan), Eleanor (John), Katie (David), Gordon, Julie (Tyson), James, Kyle, Kristen (Conner), Matthew and Lucas. Great-grandfather of nine great grandchildren.

He is predeceased by parents Thomas and Marion O'Neill of Virginia ON, eldest brother of Hugh (Susan), both

predeceased, Evelyn Wilkinson (Jim predeceased), Myrtle McNeil (Don predeceased), Charles (Helen), and Clare (predeceased), and survived by Linda McCartney-Rueckwald.

Frank was born in Sutton, raised in Virginia ON, he then moved to Oshawa where he began what would become a forty-year career with the City of Oshawa Works Department. By moving to the outskirts of Brooklin ON in 1973, he built his farm, thus living his passion, just as his father, and raised his family. Frank was a simple and kind man, who loved his wife and family and quietly instilled the values of humility, sincereity, generosity and hard work.

Our family is extremely grateful to the staff of Lakeridge Health Oshawa for their tireless care, professionalism and expertise.

As an expression of sympathy, donations in memory of Frank O'Neill may be made directly to St. Leo's Church in Brooklin, Lakeridge Health Oshawa or Windreach Farm.

Your life was a blessing, your memory a treasure, you are loved beyond words and missed beyond measure.

play they enjoyed in their earlier years. It could be that your child just wants more time to play like when they were younger. The baby toys will wind up back in storage once they've dealt with whatever it is. However, if this play continues over a longer period, it might be a good idea to consult with your doctor.

Within 48 hours, she'd packed up the baby toys. As we put them in storage, she said, "It was fun to see these again. I still want to

keep them but don't want them anymore."

I smiled, then dug out another box. In it was an old teddy bear and doll from my own childhood. "I still have my favourites." I said.

"That's so cool that you saved these," she said as she stroked the bear's fur.

I hugged her. "It's okay to grow up, but still keep your childhood."

#### **Plant-Based Eating by Sheree Nicholson**



# Replacing dairy

Dairy can be hard for many people to give up. For instance, it's difficult to find a tasty and healthy cheese replacement as many taste odd and are full of chemicals.

My favourite is a cashew cheese made by the Canadian company Nuts for Cheese (nutsforcheese.com). I've served it to guests and they didn't realize it wasn't cheese. It's also a win-win when purchasing it since you'll be supporting local - it's made in Ontario - and you're eating a non-dairy cheese. Their spreadable cashew cheeses are delicious, perfect for serving on a meat-free charcuterie board.

Replacing milk is challenging because nothing will taste the same as milk. I recommend giving up trying to find something that will taste like milk and just find something you like. Some plant-based kinds of milk like soy have a strong taste that can be overpowering. I don't use it at all. There's a variety of plant-based milk on the market, which tells me there is a growing interest. On a Facebook group I belong to, there was a recent educational debate about dairy and what to replace it with, from a sustainability perspective.

#### More water needed

If you're going plant-based for environmental concerns or are just leaning in that direction, then you should know that some plant-based milks take more water and land to produce than others. As well, in some countries, workers are being exploited to keep up with the demand. Buying fair trade products helps ensure workers get a decent wage. Do your research and then decide what's right for you.

If you're making cream soups, coconut seems to be the best choice as full-fat coconut milk is very creamy. Almond milk is also great and easy to make yourself. However, it's one of the nuts that uses a lot of water to grow. Hemp and oat milk are also fantastic to use and easy to make.

As to sustainability, they are in the top five.

The following recipe for hemp seed milk is from the blog **minimalistbaker.com**. It's fast and easy to make.

#### **Hemp Seed Milk**

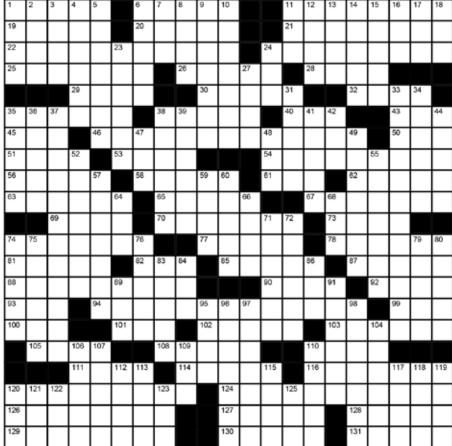
- 1/2 cup hulled hemp seeds
- 3-4 cups water (use less water for thicker, creamier milk)
- 1 pinch sea salt
- 1 whole date, pitted (optional for sweetness, or 1 Tbsp maple syrup)
- 1/2 tsp vanilla extract (optional)
- 2 tbsp cocoa or cacao powder for "chocolate milk" (optional)

#### Instructions

- Add hemp seeds, water, salt, and any additional addins (optional) to a high-speed blender. Top with lid and cover with a towel to ensure it doesn't splash. Blend for about one minute or until the mixture seems well combined.
- Scoop out a small sample with a spoon to test flavour/ sweetness. Add more dates, salt, or vanilla as needed.
- Pour the mixture directly into a serving container. You can strain it, but, in my experience, it doesn't need it. If straining, pour over a large mixing bowl or pitcher covered with a nut milk bag,
- Transfer to a sealed container and refrigerate. Will keep in the refrigerator up to 5 days. Use cold (and shake well) for best results.

**Sheree's Hack:** Pre-soak the date so it will blend better in this recipe.

# Brooklin Bafflers: by Liz Lowe Crossword



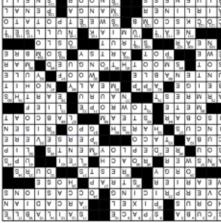
#### **Across**

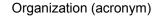
- Breathing apparatus 1
- 6 Elbowroom
- Navigable 11
- 19 Son of Osiris and Isis
- 20 Dot on a computer screen
- 21 Idyllically rustic
- Selling at excessively high 22 amounts
- 24 Vaguely specified social events
- 25 More fatigued than before.
- 26 Watch part
- 28 Water carrier
- 29 Wild revelry
- 30 Takes five
- 32 Sharer's word
- 35 Respond 38
- Nocturnal insect. 40 Waikiki wear
- 43 Pkg. deliverer
- Paltry amount 45
- The withdrawal and 46
- redistribution of forces Place for gloss
- 50
- 51 Havana's home
- 53 Mexican sandwich
- Be persistent 54
- 56 A bone in the middle ear
- 58 Like Siberian winters
- **Government Printing**
- Office: Abbr. Out of bed 62
- Meteorologist's line 63
- Recipe direction 65
- 67 Worn over clothing in a laboratory
- 69 Parcel (out)
- Strong line used for pulling vehicles
- Willingly 73
- 74 Recliner part
- A small island in the central Pacific Ocean
- 78 Belongs to the planet on which we live
- Neutral shade 81
- 82 PC program
- Not fine

- 87
- Like a rare baseball game 88 Incapable of being defended
- 90 Kennel sound
- 92 Christmas season
- 93 Wino
- 94 Artfully persuasive in speech
- 99 Tarnish
- 100 Ram's mate
- Winner's take 101
- 102 Pretentious
- 103 Grave or gloomy in character
- 105 Within reach
- 108 Pompous walk
- 110 Nobel Peace Prize city
- Well-groomed 111
- Eskimo boat 114
- 116 A set with no members
- A cap worn by court jesters
- 124 Large sweet tuberous root with orange flesh
- Frequent flier 126
- Graphic novel that 127 originated in Japan
- Prison-related 128
- Resembling the colour of the clear sky in the daytime
- 130 Pry
- Tackle box item 131

#### Down

- Vegas attraction
- Sheltered nook
- The chief solid component of mammalian urine
- A hole made by an animal
- An ambitious young person
- Tall, slender and tapering. 6
- 7 Photo
- 8 W.W. II enemy
- 9 Prime
- 10 Spanish painter remembered for his religious works
- 11 Bag
- Shoe part 12
- International Civil Aviation 13





- Rodeo rope 14
- 15 Goodbye
- 16 Life story, in brief
- 17 PC linkup
- Dash widths
- 23 Wish undone
- 24 Select
- 27 Wan
- 31 Kind of cycle
- 33 Easily applied procedures, based on practical experience
- 34 Ornamental shrub
- 35 Computer acronym
- Bread and butter, e.g. 36
  - A subset of group members organized for a specific purpose
- Modify 38

37

- 39 Port city in northwest Portugal
- 41 Sign up
- 42 The "I" in T.G.I.F.
- 44 Used up
- 47 Code word
- It's higher on the hwy.
- 49 A member of a Slavic people
- 52 French inn
- 55 Showy butterfly resembling the monarch
- 57 Cotton fabrics with a satiny finish
- Tailor-made
- 60 Unlawful according to Islam 64 Scale notes
- 66 Grimace
- 68 Tavern offering

- 71 Some scampi
- 72 Type of tribute
- 74 Treat badly
- 75 **Eminence**
- 76 Prohibited thing
- 79 Located near a hilum
- 80 Firewood measure
- 83 Plans secretly
- 84 Favorite
- 86 Second person pronoun
- 89 Electric guitar hookup
- 91 Come clean
- 95 Ruin
- **Platitudes** 96
- 97 Someone from Ottawa
- Applies casually in generous
- Reduced to liquid form by heating 104
- 106 Turning point?
- Varnish ingredient 107
- It has a certain ring to it
- Ready for drawing
- Unpopular spots
- "Little piggies"
- Lotto variant
- Fit to be tried 117 Series finale
- 118 119 Kind of call
- 120 Subway alternative
- 121 Texas tea
- 122 French vineyard One of a couple
- Something that's bruisable

### **Local Business Update:**

# When Havlar Was On The Verge

The pandemic has obviously damaged the business world and, in some cases of small businesses, perhaps irreparably. However, it's also put on hold ideas that might have turned into something.

Consider Havlar, the brainchild of Brooklin's Daryl Gibson, his brother Kyle and father Tom. As reported in the BTC in October of 2019, the Havlar personal safe was within months of crowdfunding and then production before Covid put a halt to it all.

The Havlar safe was designed to be a small, near break-proof, device to store important items like cell phones, wallets, and keys while traveling, biking or going to the gym. The investment in time and money along with mounds of paperwork for patents and such had brought the Gibsons to the point where they were telling potential customers of a March, 2020, target date for the first manufacturing run.

Then came Covid.

As Daryl Gibson now says, they would have had to have met a purchase order from the supplier of 5,000 units, this in a world with gyms closed and travel all but halted. "It was terrifying to accept money and not meet orders."

A number of other considerations jumped to the fore. Given the world's new circumstances,



would people even want to buy the safe, let alone have the disposable income to do so?

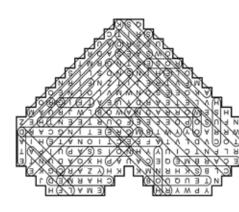
"We determined," he recalls, "that now (last March) was not the right time. We determined

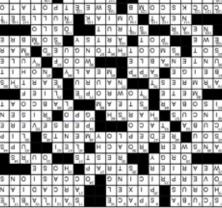


were just too many unknowns to push forward." Fortunately, they had no overhead and, of course, no stockpile of product sitting somewhere needing to be sold.

And so Havlar is on hold. "It's a setback," Gibson admits, "but 2021 should be better."

(To read the original feature about Havlar, visit brooklintowncrier.com, Past Issues, 2019, and the issue of Oct. 25)







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# Introducing Jen Dunn!

Steph & Elle are thrilled to announce the addition of their new team member and licenced Realtor, Jen Dunn!

Born and raised in Markham, Jen moved to Brooklin in 2005 with her husband of almost 20 years, Mark. Together they have 3 children and one giant dog!

Jen is most definitely a people person and truly loves networking, interacting and ultimately helping people. With a background as a mortgage agent, and her depth of knowledge in that field, the transition to Real Estate was the perfect move for her. Jen thrives on her commitment to excellence in customer service and promises to bring her witty sense of humour to every client meeting!

Jen has known Steph and Elle on both a personal and professional level for many years and is so excited to begin this new journey with them in our amazing community! Call her today for your free home evaluation or to discuss all of your real estate needs!



Welcome to the team, Jen!

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