



KIBBLEWHITE PRECISION MACHINING, Inc.

MANUFACTURERS OF RACING ENGINE PARTS

580-H Crespi Drive • Pacifica, Ca. 94044 USA

Ph. 650.779.4268 ~ Fax. 650.359.8574

www.kpmi1g.com

DEALER / CREDIT APPLICATION (1 of 2)

Application cannot be considered unless the owner, partner, or a corporate officer signs it.

Company Name _____ Resale# _____
 Street Address _____ City _____ State _____ Zip _____
 Attn: _____ County _____ Country _____
 Phone # _____ Fax# _____ E-Mail _____
 Type of Business Partnership Sole Proprietor LLC Corporation Date Business Started _____
 please check one: Speed Shop Machine Shop Parts Store / Warehouse Other _____
 Principal/Owner(s) Name _____ Title _____ Phone Number _____
 Address _____ City _____ State _____ Zip _____
 Soc. Sec# _____ Fed. ID# _____ WA Contractor # _____ Expires _____
 Tres/Controller _____ Years in business under this ownership, at this location _____
If in business less than one year, please submit prior business work history.
 Name of Bank _____ Branch _____ Phone _____
 Address _____ City _____ State _____ Zip _____
 Years at this bank _____ Account# _____

Trade References: Please list two firms within the industry and one firm outside the industry.

1. Company _____ Phone _____ Fax _____
 Address _____ City _____ State _____ Zip _____
 2. Company _____ Phone _____ Fax _____
 Address _____ City _____ State _____ Zip _____
 3. Company _____ Phone _____ Fax _____
 Address _____ City _____ State _____ Zip _____

From the above information please establish the company in question as a C.O.D. (Co check OK) or Credit Card account with KIBBLEWHITE PRECISION MACHINING INC.. I understand that all account balances are payable to KIBBLEWHITE PRECISION MACHINING, Inc. at the address specified on invoices or statements. I also understand that interest will be charged on past due balances at a rate not to exceed the applicable legal maximum.

If establishing a credit card account please indicate the following:

Type of card _____ Card Number _____ Exp. Date _____
 Signature _____ Printed _____ Date _____
 Title _____

Please provide at least two of the following:

- Copy of your business license Copy of your state sales tax certificate Copy of an ad from any trade Magazine Copy of Yellow Pages ad

Applicant's Authorization & Agreement

In support of this application KIBBLEWHITE PRECISION MACHINING INC. is hereby authorized to obtain credit and/or financial information from my/our bank(s), other financial institutions or commercial firms with whom I/we have done business. It is understood that any such credit and/or financial information will be held in strict confidence and used only in consideration of this application.

Upon approval of this application, it is agreed that each invoice will be paid in full upon receipt or in accordance with the terms of sale as stated on the invoices(s). Should I/we not pay KIBBLEWHITE PRECISION MACHINING INC. according to term, it is understood that credit privileges may be withdrawn. Should KIBBLEWHITE PRECISION MACHINING INC. find it necessary to obtain assistance in collecting any past due balance, I/we agree to pay interest at the rate of 1.5% per month (or such other rate allowable by State law), reasonable attorney fees, collection fees and/or court costs allowable by law. At KIBBLEWHITE PRECISION MACHINING INC. option, jurisdiction and venue of any suit brought to collect this account shall be had in San Mateo County, CA. A copy of this statement and application has been received.

SIGNATURE _____ TITLE _____ Fax _____
 (must be signed by an officer or principal of the firm)

PERSONAL GUARANTEE

The undersigned, [print name] _____, of the applicant corporation/company hereby agrees to the above terms and conditions and assumes personal responsibility for payment of said corporation's/company's account. It is understood that credit would not be extended to said corporation/company without this assumption of liability.

(owner, partner or corporate officer)

CREDIT DEPARTMENT USE ONLY

CUSTOMER# _____ CREDIT LIMIT _____ TERMS CODE _____
 CREDIT MANAGER SIGNATURE _____ DATE _____



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DEALERSHIP APPLICANT SURVEY (PART 2 OF 2)

Please read and complete the survey below as part of the application process for Dealer Status.

The only way to become and sustain KPMI Dealer status is to meet the following requirements:

Minimum Dealer Requirements

Full Dealer Status (all products available)
<ul style="list-style-type: none"> • 400 U\$D Initial Order (Pre - Paid Only) • 100 U\$D minimum orders thereafter • Purchase a minimum of 1,200 U\$D of product per calendar year • Credit based on approval

Company Name _____

Number of active customers _____ Approximate sales last 12 Months _____

Primary Focus of your business: _____

Types pf equipment served: Motorcycle Automobile ATV Other _____

Percentage of business related to engine components: _____ %

Other engine components marketed regularly: _____

KPMI components would be sold as: KPMI Brand Bundled with other components Repackaged in your packaging Used in OEM applications
Other _____

Geographical areas currently covered in your dealer network:

- | | | | | |
|---|---|---|--|---|
| <input type="checkbox"/> US Northwest | <input type="checkbox"/> US Southwest | <input type="checkbox"/> US Midwest | <input type="checkbox"/> US Southeast | <input type="checkbox"/> US Northeast |
| <input type="checkbox"/> California | <input type="checkbox"/> Canada (NE & Quebec) | <input type="checkbox"/> Canada Ontario | <input type="checkbox"/> Canadian West | <input type="checkbox"/> Canadian Prairie |
| <input type="checkbox"/> Mexico | <input type="checkbox"/> Other South America | <input type="checkbox"/> Brazil | <input type="checkbox"/> Other Central America | <input type="checkbox"/> European Union |
| <input type="checkbox"/> Australia | <input type="checkbox"/> New Zealand | <input type="checkbox"/> Japan | <input type="checkbox"/> Korea | <input type="checkbox"/> Germany |
| <input type="checkbox"/> Other Asia _____ | <input type="checkbox"/> Other _____ | | | |

Vehicle Manufacturers currently supported by your dealer network:

- | | | | | |
|--|--|-------------------------------------|-------------------------------------|----------------------------------|
| <input type="checkbox"/> Harley-Davidson | <input type="checkbox"/> Indian | <input type="checkbox"/> Norton | <input type="checkbox"/> Triumph | <input type="checkbox"/> Honda |
| <input type="checkbox"/> Kawasaki | <input type="checkbox"/> Yamaha | <input type="checkbox"/> Suzuki | <input type="checkbox"/> BMW | <input type="checkbox"/> Rotax |
| <input type="checkbox"/> BSA | <input type="checkbox"/> Ducati | <input type="checkbox"/> Moto Guzzi | <input type="checkbox"/> Bombardier | <input type="checkbox"/> Polaris |
| <input type="checkbox"/> Acura | <input type="checkbox"/> Mitsubishi | <input type="checkbox"/> Ford | <input type="checkbox"/> Dodge | <input type="checkbox"/> Porsche |
| <input type="checkbox"/> Husqvarna | <input type="checkbox"/> Other Not Listed: _____ | | | |

Trade magazines your advertisements appear in: _____

How KPMI product would fit into your business: _____

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