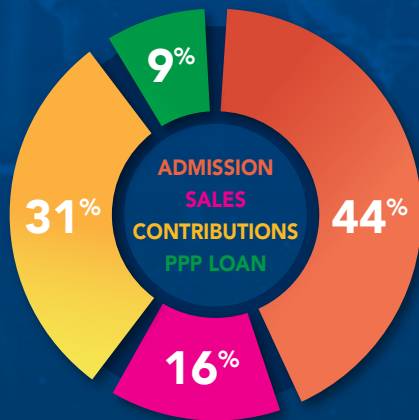


2020 FINANCIAL HIGHLIGHTS



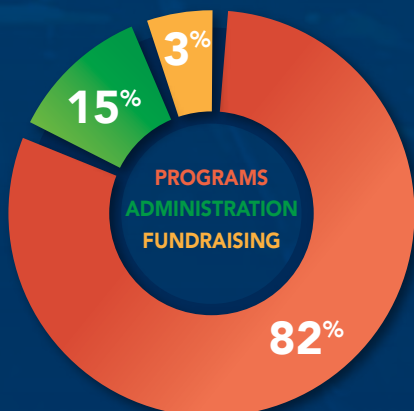
- Total Contributions exceeded \$1M, up 26% over 2019
- Non-restricted Individual Contributions up \$60K
- Foundation Grants up \$224K
- Received Payroll Protection Program Loan for \$303K
- Membership up 7%

REVENUE BY CATEGORY



2020 TOTAL REVENUE
\$3,296,619

EXPENDITURE BY CATEGORY



2020 TOTAL EXPENDITURES
\$2,797,285



2020 PROGRAM HIGHLIGHTS

- Tropical Fern Garden opened in March 2020
- Nature Connects®: Art with LEGO® bricks June 20 – September 13, 2020
- Alligator Habitat expansion opened in August 2020
- Launched virtual education programs, reaching individuals homebound due to Covid-19



BOTANICAL CONSERVATION IMPACT

- 964 plants representing 193 new species added to collections in 2020



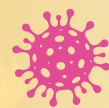
ENVIRONMENTAL EDUCATION IMPACT

- 112,915 visitors including 9,852 students in 2020



WILDLIFE CONSERVATION IMPACT

- 533 non-releasable Birds and Animals representing 98 species housed in 2020
- 70 birds and animal released in 2020



COVID-19 IMPACT

Admissions revenue for 2020 was down \$770K (-35%) due to a 2-month closure and reduced attendance due to Covid-19. Related Sales revenue was down \$480K (-49%). Contributions were up 26% in individual contributions and grants and we received a one-time Payroll Protection Program (PPP) Loan for \$303,881 which was forgiven. Total Revenue down \$732,613 (-19%) over 2019.

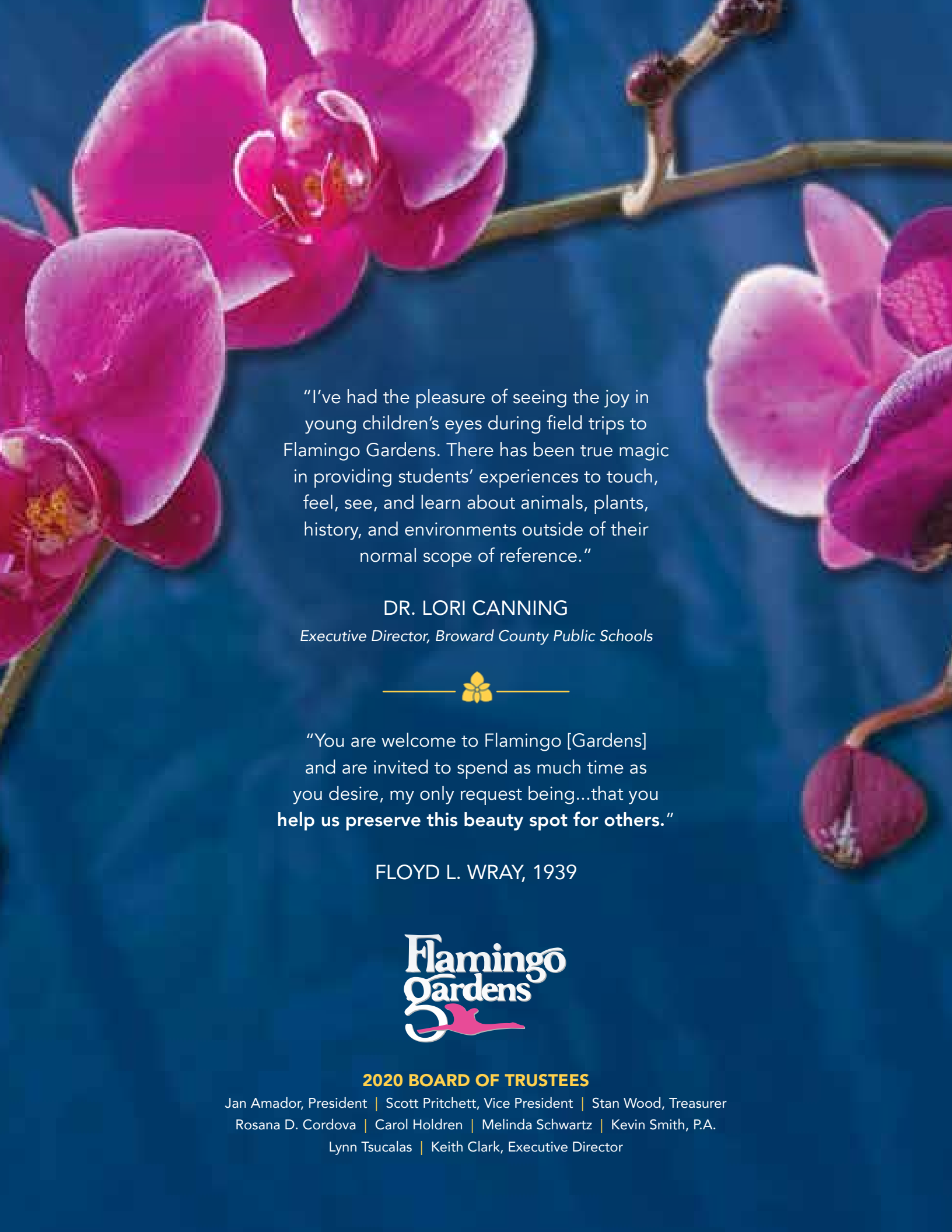
Flamingo Gardens took immediate steps to reduce expenses by cutting payroll and non-essential expenses by \$902,585 (-25%) over 2019 to address the projected \$1M deficit.

Fortunately, total contributions were more than anticipated, reducing the deficit and ultimately providing a \$499K net income for 2020. \$224K of that net income is restricted for specific projects in 2021 which allows \$275K as a safety net against projected 2021 revenue losses.

Flamingo Gardens mission is to depict, preserve, and provide education about the natural and cultural heritage of South Florida and the Everglades in our botanical gardens and wildlife sanctuary.

Flamingo Gardens is a 501c3 public charity.

3750 S Flamingo Rd, Davie, FL 33330 | www.flamingogardens.org



"I've had the pleasure of seeing the joy in young children's eyes during field trips to Flamingo Gardens. There has been true magic in providing students' experiences to touch, feel, see, and learn about animals, plants, history, and environments outside of their normal scope of reference."

DR. LORI CANNING

Executive Director, Broward County Public Schools



"You are welcome to Flamingo [Gardens] and are invited to spend as much time as you desire, my only request being...that you **help us preserve this beauty spot for others.**"

FLOYD L. WRAY, 1939



2020 BOARD OF TRUSTEES

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