### Franciscan Ministries, Inc. Quarterly Ministries Briefing October – December 2018

### **Centennial Barn**

Events	2017	Oct	Nov	Dec	2018
Receptions	32	3	2	0	20
Corporate	22	5	3	2	36
Private social	58	1	3	4	50
Non-profit	66	2	4	2	25
Franciscan	79	3	6	4	67
Classes/appointments	315	24	16	13	261

Tours to bookings	2017	Oct	Nov	Dec	2018
Leads contacted	635	114	89	107	1323
tours	268	26	25	16	288
bookings	42	14	15	13	106
conversion rate tours	16%				37%
to bookings					

# **Community Garden**

Total plots	Neighborhood		Bhutanese		Community crop	Education plot				
	Gard	dener plots Gard		Garde	ner plots	plots				
101	33	60			7	1				
		YTD	201	L7	This is the s	garden though				
Volunteer hours		1151	932	2	contracts h	ave begun to come	n to come in for 2019.			
Produce donated-l	bs.	757	1,0	21						
Events		12	10							

### Haircuts from the Heart

	Oct	Nov	Dec	YTD	2017
Clients - salon	225	160	200	2,506	n/a
Clients - mobile	95	86	67	1,018	n/a
Clients - TOTAL	320	246	267	3,524	3,554
Vouchers (CISE Project)	0	1	6	7	n/a

	Oct	Nov	Dec	2018	2017
CISE Voucher -amount	\$0.00	\$17.00	\$173.00	\$190.00	n/a
Mobile Sites	10	9	7	17	18
"Piggy Bank" – client donations	\$30.00	\$25.00	\$27.10	\$599.60	n/a
Volunteer hours	21	27	20	366	n/a

#### Comments

Our new grant-funded pilot that provides vouchers to children through CISE schools, is just underway. There will be no results to report until next quarter.

# Franciscans for the Poor/Tau House

	Oct	Nov	Dec	2018	2017
Individuals - week	6	0	0	274	308
Individuals- mini service	32	0	0	107	122
Individuals- retreat	11	46	0	223	265
Individuals-service only	12	0	0	47	78
Individuals-TOTAL	61	46	0	651	773
Volunteer hours	788	46	0	8825	10,616
Partner sites	11	0	0	21	24
Repeat groups	3	2	0	29	29
New groups	2	1	0	7	19

# Our Lady of the Woods

	Oct	Nov	Dec	2018 YTD or
				average
Current residents	19	19	23	19
Receiving subsidized rate	19	19	22	19.2
Vacancies	5	5	0	4.7
Total people served this year	26	26	30	30

### Tamar's Center

	Oct	Nov	Dec	2018 YTD	YTD 2017	
CLIENTS						
Clients visits to day shelter	210	132	149	1753	1960 total	
Total clients (unduplicated)	127	127	129	129	88 avg.	
Level 2* Actions Completed	30	34	23	171	n/a	
*Level 2 = # of clients taking significant action such as finding housing , entering detox, or accessing inpatient medical treatment						