



## East Cascades Works

### Executive Committee Agenda

June 9, 2020 from 8:30am-10am

Zoom or Call in ONLY- 1-408-638-0968; Meeting ID 232 175 561

<https://zoom.us/j/232175561>

Topic	Lead	Time	Description
Consent Agenda	Lisa	8:30am	<ul style="list-style-type: none"> <li>Ex Com minutes from May 12, 2020 meeting- <i>vote required</i></li> </ul>
			Motions:
Update on Rapid Response & WorkSource Activities	Mel & Stef	8:40am	<ul style="list-style-type: none"> <li>Rapid Response Efforts and Current WorkSource Center Activities</li> </ul>
			Actions:
Budget Updates Program Year 2020-2021 Update	Jamie/Heather	9:00am	<ul style="list-style-type: none"> <li>Program Year 2020/21 Budget Process</li> <li>Funding Updates: DWGs, Facebook, Talent Development Board, DHS-YEP</li> </ul>
			Actions:
Best Practice Region Updates	Jamie/Heather	9:20am	<ul style="list-style-type: none"> <li>Revenue/EE Model</li> <li>25% Minimum Training Expenditure</li> <li>Rapid Response User Guide</li> <li>Local Leadership Team Structure &amp; Reopening Planning</li> <li>Summer Youth Employment Programming</li> </ul>
General Updates & Discussion	All	9:40am	<ul style="list-style-type: none"> <li>Round-Robin Discussion</li> </ul>
			Actions:
Attachments: <ul style="list-style-type: none"> <li>May Executive Committee Meeting Minutes</li> <li>Rapid Response Report</li> <li>Revenue/EE Model</li> </ul>			



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### Executive Committee Agenda May 12, 2020 from 8:30am-10am

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Attendees: Lisa Dobe (chair) Julie Matthews, Heather Tramp, Jennifer Newby, Gary North, Steve Kramer (ex-officio), staff: Heather Ficht, Jessica Fitzpatrick, Stefanie Siebold, Jamie Kendellen, Melissa Barrett.

Quorum Reached, Meeting Called to Order at 8:32am.

Topic	Lead	Time	Description
Consent Agenda	Lisa	8:30am	<ul style="list-style-type: none"> <li>Ex Com minutes from April 14, 2020 meeting- <i>vote required</i></li> <li>Quarterly Unaudited Financial Statements (January- March 2020) – <i>vote required</i></li> </ul>
			<p><b>Motions:</b> Jenny moves to approve the items as presented, Heather seconds, unanimously approved.</p>
Update on Rapid Response Activities, Layoff Aversion & WorkSource	Mel & Stef	8:40am	<ul style="list-style-type: none"> <li>Rapid Response Efforts, Current WorkSource Center Activities, and Layoff Aversion Strategies</li> <li>Plans for Re-Opening</li> </ul>
			<p>Refer to slides. Discussion centered on weekly benefits, additional funds and re-opening, with anticipation that the Basin to re-open first likely in June. Lisa reports that 5/15 will be the start of Phase I with 21 days to enter Phase II, except for Jefferson County.</p> <p><b>Actions:</b> When centers do re-open, we need to focus on safety of staff in the centers.</p>
Budget- Program Year 2020-2021	Jamie	9:00am	<ul style="list-style-type: none"> <li>Vote to adopt EC Works Budget- <i>vote required</i></li> </ul>
			<p>Discussion: We have received the state estimates from the US Dept of Labor for WIOA however, we do not know how this will translate to our local allocation quite yet. Therefore, we have continued to base our budget on conservative estimates.</p> <p>Lisa defers to Jamie on her expertise and expressed gratitude for her competence.</p> <p><b>Motions:</b> Julie moves to approve as presented, Jenny seconds, unanimously approved.</p>



Funding Updates	Heather	9:20am	<ul style="list-style-type: none"> <li>Disaster DWG, Economic Recovery DWG, OHA/HECC Grant, Facebook Grant</li> </ul> <p>Discussion: EC Works will be receiving ~\$600k in DWG funds from the DOL. We will also be receiving pass through funds to support COCC CNA training in partnership with St. Charles. We also have a request in to OHA for funding for community health worker training at KCC. A \$50k Facebook grant will support the purchase of Shift Training VR headsets and a Cleanbox to deploy COVID related PPE training. We are exploring a partnership with COCC to deploy.</p> <p>There was some general discussion around training providers/curriculum development and moving forward. Jenny seems to think that this recession will be different than the typical recession, given that this is a health related recession and training will have to rely heavily on remote instruction. CTE programs will be face to face where possible over the summer, following CDC guidelines- it is very difficult to manage expectations, safety restrictions and still meet the needs of the populations.</p>
Economic Development Investments- Criteria and Opportunity	Jessica/Heather	9:30am	<ul style="list-style-type: none"> <li>Review criteria for vetting Economic Development investment opportunities- <i>vote required</i></li> <li>Vet new opportunity using criteria- Project Orange- <i>vote required</i> <ul style="list-style-type: none"> <li>20 permanent jobs @ \$38,168 annual wage; \$49,618 with benefits</li> </ul> </li> </ul> <p>Discussion: Executive Committee requested a means for vetting/approving new opportunities.</p> <p>Gary suggested that we need to continue to do anything to incentivize employers to come here. We have never made an investment in Central Oregon- asking for \$20,000 to be committed to Project Orange.</p> <p><b>Motions:</b> Julie moves to approve the criteria, Gary seconds, unanimously approved.</p>



			Julie moves to earmark \$20,000 to Project Orange, Gary seconds, unanimously approved.
General Updates & Discussion	All	9:50am	<ul style="list-style-type: none"> <li>Economic Resiliency Plans (Heather)</li> <li>Round-Robin Discussion</li> </ul>
			<p>Each sub-region has established Economic Resiliency Meetings that are convened by the governor’s staff/Regional Solutions. Heather joins each of the meetings weekly. To date, the meetings have focused mostly on the phases of reopening. Heather continues to carry forward the workforce messaging and maintains connectivity back to state/local workforce decision makers.</p> <p>Actions: none</p>
<p>Attachments:</p> <ul style="list-style-type: none"> <li>April Executive Committee Meeting Minutes</li> <li>Quarterly Financial Statements (unaudited)</li> <li>Rapid Response &amp; Layoff Aversion Report</li> <li>EC Works Budget (2020-2021)</li> </ul>			

## EAST CASCADES WORKS' REGIONAL RAPID RESPONSE ACTIVITIES

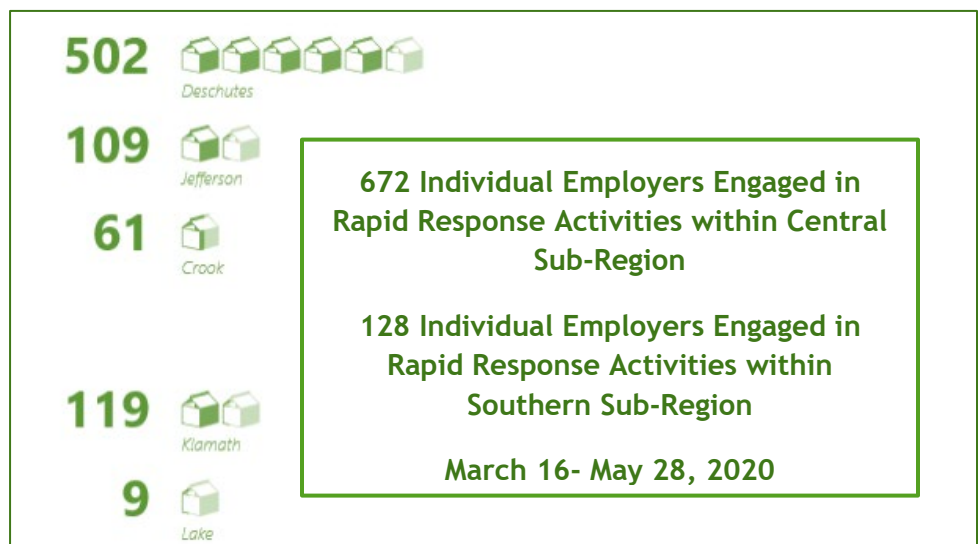
The East Cascades Rapid Response team is a task force specifically trained to offer services to employers who are experiencing workforce changes such as layoffs or closures; where they will have to layoff, either permanently or temporarily at least one worker. Each of our sub-regions has a dedicated Rapid Response Coordinator who will collaborate with employers to determine which vital resources best fit their needs, as well as the needs of their employees.

Our team continues to provide critical, virtual services to employers and have **as of today served upwards of 1,200 individual employers throughout the East Cascades region** from the time they were mobilized on March 16, 2020.

Mike Scroggs, our Rapid Response Coordinator for Hood River, Wasco, Sherman, Gilliam, and Wheeler Counties, has worked with his team to successfully provide support for employers reporting an **initial anticipated job loss of 2,869 workers impacted across the five counties Mike represents, and shown here in the graphic.**

It is important to note, that the number of job losses reported by employers engaged in Rapid Response Activities is often under-represented, as they do not often know the total number of losses the company will suffer when rapid response activities begin. Therefore, it is important to understand that the number of Rapid Response reported job-losses will not directly correlate to the number of Unemployment Insurance Claims.

Both teams in Central, covering Deschutes, Jefferson, and Crook Counties, led by Dana Dunlap; and in the South, covering Klamath and Lake Counties, led by Penny Newton, have also continued to provide virtual Rapid Response services to their respective community employers, show here in the graphic.



Within the same period of reporting, the **Central Sub-region's employers estimated that the number of workers impacted would be near 9,200. In Klamath and Lake Counties, the total number of job losses was expected to be 3,800.**

Due to their continuous engagement with employers and due diligence in ensuring data is entered in a timely and accurate manner, the East Cascades Rapid Response team is a model of best practice in serving employers. The added benefit, is that their data entry in collecting industry level data, helps to inform EC Works strategies for industry engagement and response for economic recovery., Between March 16 and May 28, the East Cascades Rapid Response team **engaged with 1,038 employers from the following industries.**

Employers by Industry	
Accommodation and Food Services	344
Retail Trade - Auto/Home/Food/Clothing	182
Health Care and Social Services	149
Other Services	136
Arts & Entertainment	72
Retail Trade- Pet/Home/Office/Online	52
Construction	26
Manufacturing (All Products)	21
Professional, Scientific, Technical Services	13
Real Estate, Rental and Leasing	9
Information	7
Finance/Insurance	7
Transportation	6
Education Services	6
Agriculture, Forestry, Fishing	5
Admin Support/Public Admin	3

For more information on Rapid Response, please reach out to [Stefanie@ecworks.org](mailto:Stefanie@ecworks.org). If you are an employer and need support with Rapid Response, please contact your local Rapid Response Coordinator:

- Jefferson, Crook and Deschutes: Dana Dunlap: [ddunlap@coic.org](mailto:ddunlap@coic.org)
- Hood River, Wasco, Sherman, Gilliam, and Wheeler: Mike Scroggs: [mscroggs@cgcc.edu](mailto:mscroggs@cgcc.edu)
- Klamath and Lake: Penny Newton: [newton@klamathcc.edu](mailto:newton@klamathcc.edu)

**Oregon Board Comparisons**  
**Revenue Earned per Dollar Spent on Staffing**

<b>2018-2019</b>	<b>Personnel exp</b>	<b>Total rev</b>	<b>Total exp</b>	<b>Change in NA</b>	<b>2018-2019 Revenue / EE</b>	
Worksystems				-	#DIV/0!	Data not yet available
Willamette				-	#DIV/0!	Data not yet available
Clackamas				-	#DIV/0!	Data not yet available
<b>EC Works</b>	<b>560,121</b>	<b>4,410,236</b>	<b>4,401,770</b>	<b>8,466</b>	<b>7.87</b>	
Rogue	688,164	3,793,752	3,802,892	(9,140)	5.51	
SOWIB	520,698	2,695,748	2,631,168	64,580	5.18	
NOW	479,006	2,244,512	2,139,538	104,974	4.69	
EOWIB	463,097	2,151,594	2,115,115	36,479	4.65	
Lane	967,445	3,964,880	3,971,073	(6,193)	4.10	
				-		
<b>2017-2018</b>	<b>Personnel exp</b>	<b>Total rev</b>	<b>Total exp</b>	<b>Change in NA</b>	<b>2017 - 2018 Revenue / EE</b>	
<b>EC Works</b>	<b>478,662</b>	<b>3,616,586</b>	<b>3,607,043</b>	<b>9,543</b>	<b>7.56</b>	5th for total revenues earned in State
Worksystems	\$ 4,406,006	28,458,354	28,163,081	295,273	6.46	1st
Clackamas	616,058	3,810,906	3,797,284	13,622	6.19	4th
Rogue	670,529	3,589,726	3,625,197	(35,471)	5.35	6th
SOWIB	413,039	2,114,667	2,091,018	23,649	5.12	7th
Willamette	1,162,500	5,941,068	5,921,730	19,338	5.11	2nd
Lane	816,754	4,023,873	4,023,013	860	4.93	3rd
EOWIB	447,733	2,107,229	2,097,306	9,923	4.71	8th
NOW	454,396	2,079,497	2,145,983	(66,486)	4.58	9th
<b>2016 - 2017</b>	<b>Personnel exp</b>	<b>Total rev</b>	<b>Total exp</b>	<b>Change in NA</b>	<b>2016 - 2017 Revenue / EE</b>	
<b>EC Works</b>	<b>553,960</b>	<b>3,833,921</b>	<b>3,833,940</b>	<b>(19)</b>	<b>6.92</b>	6th for total revenues earned in State
Clackamas	569,481	3,903,540	3,949,228	(45,688)	6.85	4th
Worksystems	3,975,316	26,688,399	26,507,803	180,596	6.71	1st
SOWIB	347,824	2,205,771	2,174,134	31,637	6.34	7th
Rogue	807,965	4,908,220	4,932,103	(23,883)	6.07	3rd
Willamette	1,162,497	6,786,169	6,710,186	75,983	5.84	2nd
EOWIB	340,557	1,889,511	1,890,263	(752)	5.55	9th
NOW	428,989	2,204,545	2,214,437	(9,892)	5.14	8th
Lane	795,993	3,876,474	3,876,399	75	4.87	5th