



# Adventure awaits

## Dental, Vision and Hearing Sales Incentive

### Qualification period

June 1 – December 31, 2018

### Qualifying product

**Dental, Vision and Hearing insurance**

Underwritten by Continental Life Insurance Company of Brentwood, Tennessee (CLI), an Aetna Company

Qualification	Prize	Details
<b>First Place Winner</b> Most qualifying applications	<b>7-night, celebrity cruise for two</b> Sail with a premium cruise line	<ul style="list-style-type: none"><li>• Economy air included</li><li>• Choose from Caribbean or Alaska cruises</li><li>• Ocean view stateroom</li></ul>
<b>Second Place Winner</b> Second most qualifying applications	<b>3-night stay at the Ritz Carlton, Laguna Niguel for two</b> A Laguna Beach resort in the relaxed spirit of southern California	<ul style="list-style-type: none"><li>• Economy air included</li><li>• Upgrade on arrival* (not valid to club level)</li><li>• Full breakfast for two in restaurant</li><li>• \$100 USD resort credit (exclusions apply)</li></ul>
<b>Third Place Winner</b> Random drawing - minimum 5 qualifying applications	<b>3-night stay at the Cosmopolitan, Las Vegas for two</b> A unique luxury resort and casino in the heart of the Las Vegas strip	<ul style="list-style-type: none"><li>• Economy air included</li><li>• Upgrade on arrival* (premium suites excluded)</li><li>• Daily complimentary buffet breakfast for two</li><li>• \$100 USD resort credit (can be used on food and beverage or spa services, exclusions apply)</li></ul>

\*Upgrades subject to availability.

Additional incentive details are on the back.

# 2018

## Dental, Vision and Hearing Sales Incentive

### Sales incentive details

Application date on qualifying production must be between June 1 – December 31, 2018. Policies must be issued on or before January 15, 2019 and be in force on or before February 1, 2019. Internal replacements\* or exchanges do not count towards contest qualification. Business written on self or immediate family\*\* members does not count toward qualifying production. Applications written on spouses/domestic partners living in the same household do not count toward qualifying production. Qualifiers must maintain an 80% persistency on qualifying business.

The qualifier must be in compliance with all company and state marketing rules and regulations and be in good standing with Aetna and its legal entities at the time prizes are awarded. Agents must be properly appointed with the legal entity they are submitting business on.

\*Internal replacement is defined as a replacement of a product from one Aetna underwriting company to another.

\*\*"Immediate family" shall mean a child, spouse, mother, father, sister, or brother of you or your spouse/domestic partner.

### Prize details

**Prizes furnished by Careington International Corporation ("Careington").** The specifics of the prize shall be solely determined by Careington. No cash or other prize substitution permitted except at Careington's discretion. The prize is non-transferable. Any and all prize related expenses, including without limitation any and all federal, state, and/or local taxes shall be the sole responsibility of the winner. No substitution of prize or transfer/assignment of prize to others or request for the cash equivalent by winners is permitted. Acceptance of prize constitutes permission for Careington to use

winner's name, likeness, and entry for purposes of advertising and trade without further compensation, unless prohibited by law. Careington will send a 1099 to qualifiers who attend in the amount of the trip's fair market value. All federal, state, and local taxes are the sole responsibility of the qualifier.

### Trip details

These trips feature unique reference ID codes, may only be redeemed once, and may not be exchanged for cash. Please reference the trip when reserving your experience with All Aboard Travel. Resort credits not combinable and no cash value if not redeemed in full. Not valid on room rate or retail. Food and beverage credit not applicable at the following venues: Marquee Dayclub and Nightclub, Beauty and Essex, Zuma and Juice Standard. Credit not valid for gratuity. Guest must post food and beverage outlet charges to their room folio to receive the credit. Subject to availability. Blackout dates may apply. Terms and conditions subject to change.

### For additional information

**Contact the Agent Services team at 800-264-4000 option 2, option 3, then option 1**



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